Press Release

THE EUROPEAN MARKET KEEPS GROWING FOR THE FOURTH MONTH IN ROW IN 2017 (+3.3%)

In Germany and in the United Kingdom the decreasement of the Diesel registrations increases the average of the CO_2 emissions of the new cars sold

Turin, January 17th 2018 – According to the data published today by ACEA, the **whole of the enlarged European Countries plus EFTA[1]** in December the registrations of cars amount 1,136,552 units, with a decreasement of 4.8% respect to December 2016.

During 2017, the registered volumes reach 15,631,687 units, with a positive variation of 3.3% respect to 2016, confirming as imaged.

"*The UE28+EFTA market closes this year with an increasement for the fourth year in row* – said **Aurelio Nervo, President of ANFIA**. After a first trimester increased of *8.2%, from April to June a decreasement has been registered, it has almost split in half the increasement of the first trimester (+4.6%), while the third and the fourth trimester closed respectively with +1.3% e +2.3%. Also the main five European markets, which represents the 72.9% of the total registrations of the year, closed positive in 2017, with the only exception of the United Kingdom, which sees a decrease for the first time (-5.7%) after 6 years. The biggest growth belong to Italy (+7.9%) followed by Spain (+7.7%), France (+4.7%) and Germany (+2.7%), while in December all these countries present a decrease with the only exception of Spain (+6.2%), mainly because of, in the UE, December 2017 has seen a working day less respect to December 2016.*

In the past year is pointed out the progressive concentration of the diesel cars sale in the European countries: -17% in UK, -13% in Germany, -9% in Spain and -5% in France, while in Italy the diesel market increases of 7% (+21% for the business sale; -6% for privately owned). This European phenomenon, in addition to push manufacturers to change their sale and production plans, affects on the decreasement of the average of CO_2 emissions of the new registered cars which are growth in the United Kingdom and in Germany.

In 2017, as it has been already seen in the past months, is registered a good performance by the new countries entered in the UE which reports an increasement of registrations of 12.8%".

[1] EU 28 + EFTA. Malta's data are not available at the moment.

National Association of Automotive Industry (ANFIA)

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In **Italy**, the registration totalized in December has been about 121,100 units (-3.2%). During 2017, the total amount of registrations have been 1,970,497, with an increasement of 7.9% respect to the volumes of 2016.

According to ISTAT data, in December the **national index of consumer prices** increases of 0.4% per month and of 0.9% respect to December 2016 (the same variation trend of November). The average in 2017 consumer prices register an increasement of 1.2% after the small decrease of 2016 (-0.1%). The inflation balance in December 2017 is the summary of opposite dynamics. The acceleration of the price growth of the services connected to transportations (+2.8%, from +2.2% of November) is balanced by the slowing down both of food and no-ruled energetics goods prices growth (+4.4% da +5% of November).

Regarding this last category, during the month have been registered increasements for **Diesel**, which prices rise of 0.6% (+4.9% the yearly variation, from +5.7% of November), and for **Petrol**, (+0.4% while the yearly variation is +3.7% , from +4.3% of November). also **other fuels** register an increasement of 0.8% - because of the increasement of LPG – and they show yearly a moderate acceleration of the growth (+11%, from +12.3% of the previous month).

In 2017, beside the half of the cars sold in Italy were diesel fuel (+7% respect to 2016), while the petrol fuel growth of 5%, represent 32% of the market. The alternative powered cars reached the l'11.7% of the market (+24% on the volumes of 2016), made up this way: petrol/LPG 6.5%; petrol/natural gas vehicles 1.7%; electric cars 0.1%; hybrid cars 3.4% (plug-in included). **The alternative powered cars volumes make Italy the first market in this field in Europe and the second, behind Norway, for share on its own market.** Hybrid cars sale (plug-in excluded) have been 63,000, with an increasement of 71%: **Italy became the third market of hybrid cars (plug-in excluded) in Europe.**

Looking at the **purchase ways**, in 2017, is registered, as already said, a visible different trend among the diesel cars sale to private owners, which decreases of 6%, and to companies, which increases of 21%. Also petrol cars sales register a decrease of -6% against +27% registered to companies.

Italian brands registered, in Europe, 62,219 registration in December (-16.1%), with a market share of 5.5%. Positive trend, in December, for Jeep (+11.8%).

In 2017, the totalized volumes reached 1,044,714 units, with an increasement of 5.2% respect to the previous year. The market share from 6.6% of last year reaches 6.7%. From January to December 2017, a positive trend is registered by Fiat (+4.5%), Jeep (+3.5%) and Alfa Romeo (+29.5%).

Spain totalized 102,943 registration in December (+6.2%). In 2017, the whole volumes reached 1,234,931 (+7.7%).

ANFAC, the Spanish Automotive Trade Association, underlines that for the second month in row, cars registrations overtake units. Even if 2017 has been a positive year for the car market, the 1.23 million units totalized represent only 6,4% more respect to 2008 just before the crisis started. Comparing 2017 and 2007, which closed with 1.6 million of registrations, volumes are still of 23.5% lower than ones reached before the crisis. The age of the vehicles fleet is worrisome, for example in the cars case is about 12 years. The old age of the fleet means an increasement of pollution and lower security systems respect to the ones built on new cars with lower emissions sold nowadays.

According to the selling channels, December market is divided as follows: 60,599 registered to private owners (+7.4%), 31,663 registered to business companies (+4.2%), 10,681 rental cars (+6.2%). Also in the cumulate since the beginning of the year these segments remain positive: 639,451 sold to private owners (+4.4% with a share of 51.7%), 370,442 sold to business (+12.8% with a share of 30%) and 225,058 the rental cars (+9.2% with a share of 18%).

Following the fuel the selling during the year of diesel cars represent 48.3%, petrol cars the 46.6%; while the hybrid and the electric represent.

SUVs of all sizes represent the 35.6% of the market in 2017.

In **France**, in December, have been seen 193,372 new registrations, with a decreasement of 0.5% respect to December 2016, that having the same amount of working days of December 2017 grows of +9.4% (20 working days in December 2017 respect of 22 of December 2016).

During 2017, the market reaches 2,110,748 units, 4.7% respect to 2016, percentage which grows +5.6% that having the same amount of working days (251 days in the progressive of 2017 against 253 in the progressive 2016).

The second hand market, according to the CCFA, registers 407,172 units in December, with a negative variation of 15.2% respect to 2016. In 2017, the whole volumes reach 5,678,604 units (+0.6%).

According to the fuel in 2017 registrations of diesel cars decrease 5% of the market (a decreasement of 52,000 units) and the share decrease of 47.3% (it was 52% in 2016 and of 73% in 2012). Petrol cars with the 47.6% of the market, gain 3.8 points of share in respect of 2016, thanks to the increasement of sales of 14%. The market of cars with alternative power represent the 5.1% of total registrations with 108,000 units, 24,910 of them are electric (+14.5% and 1.18% of share), 11,868 hybrid plug-in (+60% and 0.56% of share), and 69,679 hybrid (+37% and 3.3% of share).

In the **German market,** have been registered in December – which had two working days less respect to the same month in 2016 – 253,950 units (-1%). During 2017, the market totalized 3,441,262 units (+2.7%).

VDA underlines how in 2017, the car market grew per the fourth year in row and it reached the highest volume in the last ten years.

The national market orders increase of 11% in December, more in general orders keep going in positive which is a good sign for the beginning of 2018.

VDA underlines also how in 2017 the 77,4% of all the cars built in Germany has been exported, which reaches a new record.

From January to December 2017, cars registered to private owners the 36% of the market, while cars registered to business companies the 64%. According to the fuel, petrol cars gain the 58% of the market, diesel cars decrease of 39% (there were 46% in 2016) and the alternative powered cars are the 3.4%. The sale of these cars are this way divided: 84,675 hybrid cars (2.5% of the market, an increasement of +76%), 29,436 of them are hybrid plug-in (+114%); 4,400 LPG cars (0.1% of share); 3,723 gas cars (0.1% of cars); 25,056 electric (0.7% of share, an increasement +120%). Overall we are talking about a market of 118,000 cars (+81%). In 2017, the average of CO_2 emission of new cars registered are grown of 127.9 g/km (0.5 g/km more of the average of 2016), this has been an effect of the fall of the car market of diesel cars (-13% on 2016, which in terms of volume means over 200,000 cars). This cars have lower emissions levels respect to petrol cars (220,000 sold more than 2017).

British market, in December totalized 152,473 cars (-14.4%). This was the ninth months in row of decreasement. In the whole 2017, the whole volumes reach 2,540,617 units (-5.7%), are by the way in line with what forecast by SMMT.

SMMT also underlines, how in spite of this decreasement of the market of new cars is worrisome, the request is high. In 2017, more than 2.5 million people bought a new car benefiting of the most recent, safe, clean and efficient technology. However the decreasement of all the economic activities and of the consumers confidence are weakening the market and anti-diesel messages contributed in the hesitation by consumers before buying a diesel car with low emissions. Keeping on the streets eldest cars not only means in biggest management costs but it is also a phenomenon which slows down progress and environmental objectives to reach. 2017 has been without doubt a variable year and the scarce economic growth will bring to a weak market during 2018. A positive sign for consumers is represented by the chance to close good trade operations.

During the month, a good increasement of alternative powered cars are registered (+37%), which reach a market share of 5.6%. Petrol cars sales decrease of 2.1%, while diesel cars decrease of 31.1%. In December, just like happened in November, are decreasing in every selling channel, with private owners -15.9%, business cars -35.3% and fleets -11.7%.

From January to December 2017 sales to private owners reach 44.2% of share (-6.8% the decreasement of volumes since the beginning of the year). In the same period, petrol cars gain the 53.3% of the sale and the diesel cars the 42%. Alternative powered cars, with an increasement of 34.8%, reach the 4,7% of share. In 2017, traditional hybrid cars registered an increasement of 40% and the electric ones (batteries) of 32.5%, while the hybrid plug-in cars increase of 25.5%. Together with batteries electric cars, the hybrid plug-in ones represent the 1.9% of the market of the whole year.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION[1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Dicembre/December		% Chg	Gennaio-Dicembre/January-December		% Chg
	'17	'16	17/16	'17	'16	17/16
AUSTRIA	25.651	25.662	-0,04	353.320	329.604	+7,2
BELGIUM	28.072	33.523	-16,3	546.558	539.519	+1,3
BULGARIA	3.064	3.555	-13,8	31.244	26.370	+18,5
CROATIA	2.024	3.383	-40,2	50.412	43.015	+17,2
CYPRUS	713	846	-15,7	13.080	12.671	+3,2
CZECH REPUBLIC	19.967	21.913	-8,9	271.595	259.693	+4,6
DENMARK	16.516	19.394	-14,8	221.818	222.917	-0,5
ESTONIA	1.498	1.304	+14,9	25.020	22.429	+11,6
FINLAND	8.068	8.151	-1,0	118.581	119.000	-0,4
FRANCE	193.372	194.372	-0,5	2.110.748	2.015.177	+4,7
GERMANY	253.950	256.533	-1,0	3.441.262	3.351.607	+2,7
GREECE	5.396	4.765	+13,2	88.083	78.873	+11,7
HUNGARY	10.832	9.750	+11,1	116.265	96.552	+20,4
IRELAND	159	434	-63,4	131.355	146.649	-10,4
ITALY	121.100	125.062	-3,2	1.970.497	1.825.892	+7,9
LATVIA	1.299	1.144	+13,5	16.692	16.359	+2,0
LITHUANIA	1.967	1.418	+38,7	25.865	20.320	+27,3
LUXEMBOURG	2.844	3.065	-7,2	52.775	50.561	+4,4
NETHERLANDS	17.528	35.505	-50,6	417.075	381.885	+9,2
POLAND	48.011	43.721	+9,8	486.352	416.123	+16,9
PORTUGAL	17.058	16.988	+0,4	222.134	207.330	+7,1
ROMANIA	6.967	9.331	-25,3	105.083	94.919	+10,7
SLOVAKIA	8.029	8.010	+0,2	96.085	88.163	+9,0
SLOVENIA	4.039	4.078	-1,0	70.892	63.674	+11,3
SPAIN	102.943	96.888	+6,2	1.234.931	1.147.009	+7,7
SWEDEN	34.958	37.281	-6,2	379.393	372.318	+1,9
UNITED KINGDOM	152.473	178.022	-14,4	2.540.617	2.692.786	-5,7
EUROPEAN UNION	**1.088.498**	**1.144.098**	**-4,9**	**15.137.732**	**14.641.415**	**+3,4**
EU15[2]	980.088	1.035.645	-5,4	13.829.147	13.481.127	+2,6
EU12[3]	108.410	108.453	-0,04	1.308.585	1.160.288	+12,8
ICELAND	*905*	*706*	*+28,2*	*21.277*	*18.442*	*+15,4*
NORWAY	*16.077*	*13.602*	*+18,2*	*158.650*	*154.603*	*+2,6*
SWITZERLAND	*31.072*	*35.325*	*-12,0*	*314.028*	*317.318*	*-1,0*
EFTA	48.054	49.633	-3,2	493.955	490.363	+0,7
EU + EFTA	**1.136.552**	**1.193.731**	**-4,8**	**15.631.687**	**15.131.778**	**+3,3**
EU15 + EFTA	1.028.142	1.085.278	-5,3	14.323.102	13.971.490	+2,5

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

	Dicembre/December					Gennaio-Dicembre/January-December				
	dati provvisori/provisional data					*dati provvisori/provisional data*				
	%[1] 2017	%[1] 2016	Unità *Units* 2017	Unità *Units* 2016	Var % % Chg 17/16	%[1] 2017	%[1] 2016	Unità *Units* 2017	Unità *Units* 2016	Var % % Chg 17/16
VW Group	**23,3**	**23,1**	**254.091**	**264.731**	**-4,0**	**23,7**	**23,9**	**3.580.655**	**3.499.356**	**+2,3**
VOLKSWAGEN	11,2	11,0	121.794	125.716	-3,1	10,9	11,3	1.645.822	1.651.576	-0,3
AUDI	4,8	5,1	51.846	58.023	-10,6	5,3	5,5	797.813	803.502	-0,7
SKODA	4,4	4,3	47.556	49.436	-3,8	4,5	4,3	674.792	633.215	+6,6
SEAT	2,5	2,2	27.604	25.636	+7,7	2,6	2,3	388.902	340.372	+14,3
PORSCHE	0,5	0,5	4.990	5.560	-10,3	0,5	0,5	68.698	66.442	+3,4
OTHERS[2]	0,0	0,0	301	360	-16,4	0,0	0,0	4.628	4.249	+8,9
PSA Group	**15,4**	**9,1**	**167.087**	**103.741**	**+61,1**	**12,2**	**9,9**	**1.852.019**	**1.444.907**	**+28,2**
PEUGEOT	6,5	5,6	70.440	63.966	+10,1	6,0	5,8	909.205	849.041	+7,1
CITROEN	3,4	3,2	36.974	36.110	+2,4	3,7	3,6	560.386	531.799	+5,4
OPEL/VAUXHALL[3]	5,2	0,0	56.371			2,2	0,0	337.334		
DS	0,3	0,3	3.302	3.665	-9,9	0,3	0,4	45.094	64.067	-29,6
RENAULT Group	**13,0**	**12,9**	**141.142**	**147.864**	**-4,5**	**10,6**	**10,2**	**1.600.893**	**1.500.635**	**+6,7**
RENAULT	9,2	9,7	99.882	110.475	-9,6	7,5	7,4	1.132.185	1.083.186	+4,5
DACIA	3,8	3,2	40.819	37.000	+10,3	3,1	2,8	463.543	413.449	+12,1
LADA	0,0	0,0	435	389	+11,8	0,0	0,0	5.158	4.000	+29,0
ALPINE	0,0	0,0	6	0		0,0	0,0	7	0	
FCA Group	**5,6**	**6,3**	**60.620**	**72.371**	**-16,2**	**6,8**	**6,7**	**1.025.575**	**977.701**	**+4,9**
FIAT	3,9	4,7	42.556	53.292	-20,1	5,1	5,0	768.801	737.177	+4,3
JEEP	0,8	0,7	8.869	7.841	+13,1	0,7	0,7	105.001	101.519	+3,4
ALFA ROMEO	0,5	0,5	5.450	5.935	-8,2	0,5	0,4	82.166	64.615	+27,2
LANCIA/CHRYSLER	0,3	0,4	3.152	4.473	-29,5	0,4	0,5	60.777	67.203	-9,6
OTHERS[4]	0,1	0,1	593	830	-28,6	0,1	0,0	8.830	7.187	+22,9
FORD	**6,3**	**6,4**	**68.105**	**73.244**	**-7,0**	**6,7**	**6,9**	**1.011.722**	**1.013.523**	**-0,2**
BMW Group	**7,9**	**7,2**	**86.309**	**82.249**	**+4,9**	**6,6**	**6,8**	**997.551**	**988.586**	**+0,9**
BMW	6,2	5,7	67.292	64.881	+3,7	5,2	5,4	788.800	785.594	+0,4
MINI	1,7	1,5	19.017	17.368	+9,5	1,4	1,4	208.751	202.992	+2,8
DAIMLER	**6,1**	**6,4**	**66.500**	**73.369**	**-9,4**	**6,3**	**6,2**	**953.614**	**909.734**	**+4,8**
MERCEDES	5,4	5,7	58.969	64.695	-8,9	5,7	5,5	857.131	807.336	+6,2
SMART	0,7	0,8	7.531	8.674	-13,2	0,6	0,7	96.483	102.398	-5,8
TOYOTA Group	**4,5**	**4,4**	**48.669**	**50.628**	**-3,9**	**4,5**	**4,1**	**684.186**	**605.401**	**+13,0**
TOYOTA	4,1	4,1	45.172	47.237	-4,4	4,2	3,8	641.619	562.849	+14,0
LEXUS	0,3	0,3	3.497	3.391	+3,1	0,3	0,3	42.567	42.552	+0,04
GM[3]	**0,0**	**5,9**	**45**	**70.853**	**-99,9**	**3,8**	**6,5**	**589.644**	**976.506**	**-39,6**
NISSAN	**3,4**	**3,6**	**36.897**	**40.851**	**-9,7**	**3,6**	**3,7**	**552.250**	**535.601**	**+3,1**
HYUNDAI	**3,5**	**3,3**	**38.583**	**37.607**	**+2,6**	**3,4**	**3,4**	**509.109**	**492.199**	**+3,4**
KIA	**2,8**	**2,4**	**30.041**	**27.753**	**+8,2**	**3,0**	**2,9**	**460.980**	**423.653**	**+8,8**
VOLVO CAR CORP.	**2,4**	**2,5**	**25.909**	**28.333**	**-8,6**	**1,9**	**1,9**	**283.715**	**275.260**	**+3,1**
SUZUKI	**1,5**	**1,3**	**15.881**	**15.346**	**+3,5**	**1,5**	**1,3**	**233.357**	**192.313**	**+21,3**
MAZDA	**1,4**	**1,3**	**15.142**	**14.310**	**+5,8**	**1,5**	**1,5**	**219.921**	**220.259**	**-0,2**
JAGUAR LAND ROVER Group	**1,4**	**1,4**	**14.760**	**16.109**	**-8,4**	**1,4**	**1,5**	**215.744**	**215.418**	**+0,2**
LAND ROVER	0,9	0,9	9.829	10.630	-7,5	1,0	1,0	147.758	148.759	-0,7
JAGUAR	0,5	0,5	4.931	5.479	-10,0	0,4	0,5	67.986	66.659	+2,0
HONDA	**0,8**	**0,9**	**9.047**	**10.021**	**-9,7**	**0,9**	**1,0**	**134.533**	**151.947**	**-11,5**
MITSUBISHI	**0,6**	**0,8**	**6.674**	**8.661**	**-22,9**	**0,7**	**0,7**	**106.119**	**106.551**	**-0,4**
OTHERS JAPANESE[5]	**0,2**	**0,2**	**2.271**	**2.282**	**-0,5**	**0,2**	**0,2**	**29.724**	**30.711**	**-3,2**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[4] Includes Dodge and Maserati

[5] Includes Subaru and Daihatsu

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28 [1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

	dati provvisori/provisional data					*dati provvisori/provisional data*				
	Dicembre/December					**Gennaio-Dicembre/January-December**				
	%[1] 2017	%[1] 2016	Unità *Units* 2017	Unità *Units* 2016	Var % % Chg 17/16	%[1] 2017	%[1] 2016	Unità *Units* 2017	Unità *Units* 2016	Var % % Chg 17/16
VW Group	**23,6**	**23,5**	**268.157**	**280.704**	**-4,5**	**23,8**	**24,1**	**3.717.566**	**3.642.233**	**+2,1**
VOLKSWAGEN	11,2	11,2	127.692	134.088	-4,8	10,9	11,4	1.706.369	1.721.899	-0,9
AUDI	4,9	5,1	55.553	61.387	-9,5	5,3	5,5	826.370	830.933	-0,5
SKODA	4,4	4,4	50.446	52.088	-3,2	4,5	4,4	705.421	663.147	+6,4
SEAT	2,5	2,2	28.735	26.839	+7,1	2,6	2,3	400.968	350.508	+14,4
PORSCHE	0,5	0,5	5.410	5.911	-8,5	0,5	0,5	73.456	71.172	+3,2
OTHERS[2]	0,0	0,0	321	391	-17,9	0,0	0,0	4.982	4.574	+8,9
PSA Group	**15,0**	**8,9**	**170.722**	**106.226**	**+60,7**	**12,1**	**9,7**	**1.885.553**	**1.471.782**	**+28,1**
PEUGEOT	6,3	5,5	71.646	65.232	+9,8	5,9	5,7	925.113	864.565	+7,0
CITROEN	3,3	3,1	37.722	37.136	+1,6	3,6	3,6	569.728	541.561	+5,2
OPEL/VAUXHALL[3]	5,1	0,0	58.021			2,2	0,0	344.848		
DS	0,3	0,3	3.333	3.858	-13,6	0,3	0,4	45.864	65.656	-30,1
RENAULT Group	**12,7**	**12,6**	**143.823**	**150.810**	**-4,6**	**10,4**	**10,1**	**1.628.472**	**1.526.874**	**+6,7**
RENAULT	9,0	9,4	101.807	112.524	-9,5	7,4	7,3	1.150.498	1.101.221	+4,5
DACIA	3,7	3,2	41.575	37.889	+9,7	3,0	2,8	472.800	421.644	+12,1
LADA	0,0	0,0	435	397	+9,6	0,0	0,0	5.167	4.009	+28,9
ALPINE	0,0	0,0	6	0				7	0	
FCA Group	**5,5**	**6,2**	**62.219**	**74.115**	**-16,1**	**6,7**	**6,6**	**1.044.714**	**992.812**	**+5,2**
FIAT	3,8	4,5	43.360	54.241	-20,1	5,0	4,9	779.534	746.197	+4,5
JEEP	0,8	0,7	9.244	8.271	+11,8	0,7	0,7	108.655	105.015	+3,5
ALFA ROMEO	0,5	0,5	5.727	6.160	-7,0	0,5	0,4	85.691	66.167	+29,5
LANCIA/CHRYSLER	0,3	0,4	3.152	4.475	-29,6	0,4	0,4	60.805	67.230	-9,6
OTHERS[4]	0,1	0,1	736	968	-24,0	0,1	0,1	10.029	8.203	+22,3
BMW Group	**8,0**	**7,2**	**91.281**	**86.349**	**+5,7**	**6,7**	**6,8**	**1.042.580**	**1.031.840**	**+1,0**
BMW	6,3	5,7	71.598	68.494	+4,5	5,3	5,4	827.137	822.724	+0,5
MINI	1,7	1,5	19.683	17.855	+10,2	1,4	1,4	215.443	209.116	+3,0
FORD	**6,2**	**6,3**	**70.212**	**75.237**	**-6,7**	**6,6**	**6,8**	**1.031.957**	**1.034.635**	**-0,3**
DAIMLER	**6,2**	**6,4**	**69.957**	**76.280**	**-8,3**	**6,3**	**6,2**	**992.528**	**945.074**	**+5,0**
MERCEDES	5,5	5,6	62.251	67.437	-7,7	5,7	5,5	893.574	839.779	+6,4
SMART	0,7	0,7	7.706	8.843	-12,9	0,6	0,7	98.954	105.295	-6,0
TOYOTA Group	**4,5**	**4,4**	**50.784**	**53.020**	**-4,2**	**4,6**	**4,2**	**717.849**	**638.418**	**+12,4**
TOYOTA	4,1	4,1	47.061	49.466	-4,9	4,3	3,9	673.510	593.760	+13,4
LEXUS	0,3	0,3	3.723	3.554	+4,8	0,3	0,3	44.339	44.658	-0,7
GM[3]	**0,0**	**6,1**	**81**	**72.800**	**-99,9**	**3,8**	**6,6**	**600.904**	**994.622**	**-39,6**
NISSAN	**3,3**	**3,5**	**37.675**	**41.873**	**-10,0**	**3,6**	**3,6**	**566.191**	**550.584**	**+2,8**
HYUNDAI	**3,5**	**3,2**	**39.862**	**38.783**	**+2,8**	**3,3**	**3,3**	**523.258**	**505.377**	**+3,5**
KIA	**2,7**	**2,5**	**31.045**	**29.262**	**+6,1**	**3,0**	**2,9**	**472.125**	**435.316**	**+8,5**
VOLVO CAR CORP.	**2,5**	**2,5**	**28.773**	**30.371**	**-5,3**	**1,9**	**1,9**	**303.312**	**291.473**	**+4,1**
SUZUKI	**1,5**	**1,4**	**16.718**	**16.385**	**+2,0**	**1,6**	**1,3**	**244.877**	**202.949**	**+20,7**
MAZDA	**1,4**	**1,4**	**15.940**	**16.213**	**-1,7**	**1,5**	**1,6**	**231.925**	**237.034**	**-2,2**
JAGUAR LAND ROVER Group	**1,3**	**1,4**	**15.287**	**16.857**	**-9,3**	**1,4**	**1,5**	**221.039**	**221.758**	**-0,3**
LAND ROVER	0,9	0,9	10.227	11.064	-7,6	1,0	1,0	151.566	153.071	-1,0
JAGUAR	0,4	0,5	5.060	5.793	-12,7	0,4	0,5	69.473	68.687	+1,1
HONDA	**0,8**	**0,9**	**9.460**	**10.549**	**-10,3**	**0,9**	**1,1**	**140.343**	**159.187**	**-11,8**
MITSUBISHI	**0,7**	**0,8**	**7.532**	**9.473**	**-20,5**	**0,7**	**0,8**	**114.182**	**117.086**	**-2,5**
OTHERS JAPANESE[5]	**0,3**	**0,3**	**3.039**	**3.223**	**-5,7**	**0,2**	**0,3**	**36.755**	**38.902**	**-5,5**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[4] Includes Dodge and Maserati

[5] Includes Subaru and Daihatsu

EUROPA OCC. (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

	Dicembre/December				*dati provvisori/provisional data*	Gennaio-Dicembre/January-December				*dati provvisori/provisional data*
	%[1] 2017	%[1] 2016	Unità *Units* 2017	Unità *Units* 2016	Var % % Chg 17/16	%[1] 2017	%[1] 2016	Unità *Units* 2017	Unità *Units* 2016	Var % % Chg 17/16
VW Group	**23,1**	**23,0**	**237.336**	**249.179**	**-4,8**	**23,2**	**23,5**	**3.317.543**	**3.279.114**	**+1,2**
VOLKSWAGEN	11,3	11,3	116.636	122.716	-5,0	11,0	11,5	1.572.469	1.600.798	-1,8
AUDI	5,1	5,4	52.929	58.672	-9,8	5,6	5,7	796.054	802.109	-0,8
SKODA	3,4	3,4	35.340	36.707	-3,7	3,5	3,4	499.047	475.607	+4,9
SEAT	2,6	2,3	26.962	24.988	+7,9	2,6	2,3	374.679	327.279	+14,5
PORSCHE	0,5	0,5	5.158	5.721	-9,8	0,5	0,5	70.484	68.896	+2,3
OTHERS[2]	0,0	0,0	311	375	-17,1	0,0	0,0	4.810	4.425	+8,7
PSA Group	**15,5**	**9,3**	**159.372**	**101.244**	**+57,4**	**12,5**	**10,1**	**1.784.956**	**1.410.466**	**+26,6**
PEUGEOT	6,6	5,7	68.247	62.180	+9,8	6,2	5,9	884.352	827.346	+6,9
CITROEN	3,5	3,3	35.638	35.290	+1,0	3,8	3,7	541.580	518.422	+4,5
OPEL/VAUXHALL[3]	5,1	0,0	52.182			2,2	0,0	313.661		
DS	0,3	0,3	3.305	3.774	-12,4	0,3	0,5	45.363	64.698	-29,9
RENAULT Group	**12,2**	**12,3**	**125.542**	**133.304**	**-5,8**	**10,1**	**9,8**	**1.444.859**	**1.371.015**	**+5,4**
RENAULT	9,1	9,6	93.165	104.184	-10,6	7,5	7,4	1.068.274	1.031.053	+3,6
DACIA	3,1	2,7	32.121	28.949	+11,0	2,6	2,4	373.623	338.092	+10,5
LADA	0,0	0,0	250	171	+46,2	0,0	0,0	2.955	1.870	+58,0
ALPINE	0,0	0,0	6	0		0,0	0,0	7	0	
FCA Group	**5,7**	**6,5**	**58.557**	**70.281**	**-16,7**	**7,0**	**6,8**	**999.790**	**955.660**	**+4,6**
FIAT	3,9	4,7	40.534	51.258	-20,9	5,2	5,1	744.537	717.303	+3,8
JEEP	0,8	0,7	8.609	7.711	+11,6	0,7	0,7	101.915	98.856	+3,1
ALFA ROMEO	0,5	0,5	5.544	5.950	-6,8	0,6	0,5	83.134	64.636	+28,6
LANCIA/CHRYSLER	0,3	0,4	3.146	4.423	-28,9	0,4	0,5	60.579	66.892	-9,4
OTHERS[4]	0,1	0,1	724	939	-22,9	0,1	0,1	9.625	7.973	+20,7
BMW Group	**8,4**	**7,6**	**86.695**	**82.803**	**+4,7**	**7,0**	**7,1**	**999.654**	**994.374**	**+0,5**
BMW	6,6	6,0	67.352	65.329	+3,1	5,5	5,6	788.350	788.823	-0,1
MINI	1,9	1,6	19.343	17.474	+10,7	1,5	1,5	211.304	205.551	+2,8
DAIMLER	**6,4**	**6,7**	**65.469**	**72.907**	**-10,2**	**6,6**	**6,5**	**949.202**	**910.324**	**+4,3**
MERCEDES	5,6	5,9	57.908	64.105	-9,7	5,9	5,8	851.003	805.689	+5,6
SMART	0,7	0,8	7.561	8.802	-14,1	0,7	0,7	98.199	104.635	-6,2
FORD	**6,1**	**6,3**	**63.120**	**68.366**	**-7,7**	**6,6**	**6,9**	**945.221**	**962.455**	**-1,8**
TOYOTA Group	**4,1**	**4,2**	**42.161**	**45.147**	**-6,6**	**4,3**	**4,0**	**618.459**	**560.243**	**+10,4**
TOYOTA	3,8	3,9	39.021	42.032	-7,2	4,1	3,7	580.284	520.925	+11,4
LEXUS	0,3	0,3	3.140	3.115	+0,8	0,3	0,3	38.175	39.318	-2,9
GM[3]	**0,0**	**6,1**	**77**	**65.987**	**-99,9**	**3,9**	**6,6**	**554.523**	**919.696**	**-39,7**
NISSAN	**3,4**	**3,5**	**34.596**	**38.359**	**-9,8**	**3,7**	**3,7**	**526.212**	**514.277**	**+2,3**
HYUNDAI	**3,3**	**3,0**	**33.901**	**33.016**	**+2,7**	**3,2**	**3,2**	**453.870**	**443.295**	**+2,4**
KIA	**2,6**	**2,3**	**26.615**	**25.398**	**+4,8**	**2,9**	**2,7**	**412.604**	**383.301**	**+7,6**
VOLVO CAR CORP.	**2,6**	**2,7**	**26.916**	**28.903**	**-6,9**	**2,0**	**2,0**	**286.945**	**277.329**	**+3,5**
JAGUAR LAND ROVER Group	**1,4**	**1,5**	**14.714**	**16.459**	**-10,6**	**1,5**	**1,5**	**215.089**	**216.393**	**-0,6**
LAND ROVER	1,0	1,0	9.833	10.785	-8,8	1,0	1,1	147.144	149.055	-1,3
JAGUAR	0,5	0,5	4.881	5.674	-14,0	0,5	0,5	67.945	67.338	+0,9
MAZDA	**1,3**	**1,3**	**13.876**	**14.214**	**-2,4**	**1,4**	**1,5**	**205.617**	**212.410**	**-3,2**
SUZUKI	**1,3**	**1,2**	**13.785**	**13.132**	**+5,0**	**1,4**	**1,2**	**202.907**	**169.277**	**+19,9**
HONDA	**0,8**	**0,8**	**8.137**	**9.157**	**-11,1**	**0,9**	**1,0**	**124.597**	**142.317**	**-12,5**
MITSUBISHI	**0,7**	**0,8**	**6.869**	**8.474**	**-18,9**	**0,7**	**0,8**	**104.405**	**105.469**	**-1,0**
OTHERS JAPANESE[5]	**0,3**	**0,3**	**2.638**	**2.817**	**-6,4**	**0,2**	**0,2**	**31.162**	**33.632**	**-7,3**

SOURCE: **ACEA MEMBERS**

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group*

[4] *Includes Dodge and Maserati*

[5] *Includes Subaru and Daihatsu*