Press release

THE EUROPEAN CAR MARKET ACCELERATES AGAIN IN APRIL 2018: +9.6%

The five major markets rose by 8.8% in the month, while diesel fuel's market share fell by 12.5%.

Turin, 17th May 2018 - According to data released today by ACEA **in the enlarged European Union and EFTA countries as a whole[1],** in April car registrations amounted to 1,348,659 units with an increase of 9.6% compared to April 2017.

In the first four months of 2018 registered volumes reached 5,631,331 units, with a positive increase of 2.6% compared to the same period for the previous year.

"In April 2018 the European car market, after a decline in March, returned to growth" (+9.6%) - commented **Gianmarco Giorda, Director of ANFIA**. All *five major markets performed well with double-digit increases in Spain (+12.3%) and the United Kingdom (+10.4%) - the latter recovering after twelve months of negative growth - followed by increases in France (+9%), Germany (+8%) and Italy (+6.5%).*

In the first four months of 2018 the market remained positive (+2.6%), partly due to positive results in April. Car registrations grew in Spain (+11%), Germany (+5%), France (+4.4%) and Italy (+0.2%), while demand for cars in the United Kingdom declined (-8.8%).

The five major European markets increased by 8.8% in the month and by 1.2% in the combined market. In this area diesel sales fell by 12.5% in the month and by 17% in the four-month period, gaining only 39% of the total market share (it was 47% in the first four-month period of 2017). In this respect, it should be pointed out that the contribution of diesel technology to achieving the target of 95 g/km of CO2 by 2021 is fundamental.

Total registrations within the New EU Member States continue to make a significant contribution to the market results with an increase in demand of 14.2% in the month and 12.5% in the year".

In **Italy**, total vehicle registrations in April stood at 171,379 (+6,5%). In the first four months of 2018 total registrations amounted to 745,945, an increase of 0.2% compared to the volumes of the same period of 2017.

[1] EU 28 + EFTA. Data for Malta is currently not available.

National Association of Automotive Industry (ANFIA)

10128 Turin - Corso Galileo Ferraris, 61 – Phone: +39 011 5546511 – Fax: +39 011 545464 - E-mail: anfia@anfia.it - 00144 Rome - Viale Pasteur, 10 – Phone: +39 06 54221493 (4) – Fax: +39 06 54221418- E-mail: anfia.roma@anfia.it
www.anfia.it

According to ISTAT estimates, in April the **national consumer price index** recorded an increase of 0,1% on a monthly basis and of 0,5% on an annual basis (+0,8% in March).
In the non-regulated energy goods sector, which includes fuels, there was an upswing of 1.1% in the economy.

In April, the market for **alternative-fuelled cars** gained 13% of the market, up almost three percentage points compared to April 2017 with a growth of 34.5% with more than 22,000 cars sold in the following categories: 15,000 gas cars, 7,200 hybrid cars and 253 electric cars. Electric and methane registrations grew strongly. The negative trend of the diesel car market continued with a drop of -3.7%, while petrol cars grew by 16.2%.

Italian makes recorded 91,279 registrations in Europe in April (+2.3%), with a market share of 6.8%. Jeep (+75%) and Alfa Romeo (+6.3%) returning with a positive month end. In the first four months of 2018, Italian makes registered 381,594 units (-2.7%), representing a share of 6.8%. Jeep (+58%) and Alfa Romeo (+13.2%) are still performing well and growing at double-digit rates.

Spain totalled 113,816 registrations in April (+12.3%). In the first four months of 2018 total sales volumes stood at 454,130 (+11%).

The Spanish Automotive Association ANFAC notes that overall, the passenger car market is performing well in 2018, with year-on-year growth of more than 10% in the first four months of 2018. During this period, it is once again the corporate car sector that is achieving the highest percentage growth since the beginning of the previous year. If we look back however, the number of registrations for the period January-April 2018 would still be about 4% lower than those recorded in the same months of 2008, the year in which the crisis began and when it exceeded 471,000 registrations of cars and SUVs.

In a more detailed way, according to sales channels, April's market was as follows: 52,980 sales to private individuals (+19.6% and a share of 47%), 31,252 sales to companies (+9.9% and a share of 27%) and 29,584 sales for hire purposes (+3.3% and a share of 26%).

According to the fuel sector, sales of diesel cars were falling increasingly in the first four months of 2018, reaching 42% in January 38% in February 36% in March and 37% in April, with a share of 38% in the first four months. The share of petrol fuelled cars in April was 57% (56% overall), while alternative forms of cars accounted for 5.8% of the car market (5.6% overall). SUVs of all sizes capture 39% of the April market.

In **France**, in April, 187,390 new registrations were recorded, an increase of 9% compared to April 2017, which with the same number of working days fell to +3.6% (20 working days in April 2018 compared to 19 in April 2017).

The total for the first four months of 2018 was 744,232 units, 4.4% more than in the first four months of 2017. This is the same percentage for the same number of working days (84 days in 2018 as well as in 2017).

According to CCFA estimates, the pre-owned market registered 480,461 units in April with an increase of 3.3% compared to the same month in 2017. In the period January-April 2018, total volumes were 1,882,782 units and were down 1.5% from the same period in the previous year.

According to the fuel market statistics, in the first four months of 2018 diesel car registrations lost 11% of the market (a drop of more than 38,000 units) and the market share dropped to 40.4%. Petrol cars, with 53.7% of the market gained 6.2 points compared to the same period in 2017 thanks to an increase in sales of 18%. The market for alternative powered cars accounted for 6% of the market, with 43,943 eco-friendly cars consisting of 9,197 electric cars (+3.6% and 1.2% share), 4,527 plug-in hybrids (+75% and 0.6% share), 29,186 traditional hybrids (+25% and 3.9% share).

In the **German market,** 314,055 units (+8%) were registered in April. In the first four months of 2018 the market totalled 1,192,666 units (+5%).

The German Association of the Automotive Industry (VDA) reported a positive trend in incoming domestic orders. Orders from Germany in April increased by 4% compared to last year, while growth since the beginning of the year had been around 1%. Foreign orders in April increased by almost 5%.

Cars registered to private individuals accounted for 38.5% of the market (+19% on April 2017), while "commercial cars" accounted for 61.5% (+2%). Sales of petrol cars grew by 19% and represented 62% of the market while diesel cars showed a decrease of 12.5% with a 33.4% share; alternative-fuelled cars accounted for 4% of the market. Sales of alternative-fuelled cars in April were broken down as follows: 10,858 hybrid cars (3.5% of the market, +70% increase), of which 2,632 were plug-in hybrids (+21%) and 3,171 electric cars (1% share, +124% increase). There was a total of 1,168 methane powered cars, almost seven times more than in April 2017, while LPG powered cars grew by 11%. The market for alternative-fuelled cars in April amounted to almost 16,000 units sold.

Average CO_2 emissions from new cars registered in April stood at 130.4 g/km, 2.1 percentage points higher than in April 2017.

Finally, in April the **UK market** totalled 167,911 cars (+10.4%). In the first four months of the year total volumes reached 886,400 units with a decrease of 8.8% compared to the same period of 2017. This is in any case in line with the forecasts of the British Association for the Automotive Industry SMMT.

The latest report points out that the increase of April 2018 should not be interpreted as an isolated figure since it is compared with a particularly modest April 2017 due to the revision of vehicle tax rates (Vehicle Excise Duty). While the continued growth in demand for hybrid cars and plug-ins is positive news, the market share of these vehicles remains low and will not be enough to compensate for the negative drop elsewhere. Consumers

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need certainty about future policies towards different types of fuel, including diesel and a beneficial incentive package to ensure long-term confidence in the newest technologies.

In April, corporate fleet cars recorded an increase in sales volumes of 1% with a share of 52%. Diesel car sales fell by 25% in April, while its market share fell to 30.6% (almost 15 percentage points less than in April 2017) with a loss of 17 thousand units. On the other hand, the share of new petrol-powered cars grew by 13 points and reached 63.8% of the market with a 38.5% trend increase; alternative-fuelled cars accounted for 5.6% of the market and increased by 49.3%. In April, traditional hybrid cars recorded an increase of 59% and electric (battery) cars of 39%, while plug-in hybrid cars increased by 36%. In total, electric cars (BEV) and plug-in hybrid cars (PHEV) accounted for 2% of the market.

For more information: ANFIA Press Office

Miriam Gangi (Ms.) - m.gangi@anfia.it
Telephone: +39 011 5546502
Mobile: +39 338 7303167

ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION[1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Aprile/April		% Chg	Gennaio-Aprile/January-April		% Chg
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	31.821	30.201	+5,4	122.295	118.694	+3,0
BELGIUM	54.602	51.132	+6,8	220.159	215.841	+2,0
BULGARIA	2.852	2.479	+15,0	11.188	9.086	+23,1
CROATIA	7.068	6.255	+13,0	20.927	17.065	+22,6
CYPRUS	1.058	1.088	-2,8	5.247	4.728	+11,0
CZECH REPUBLIC	24.259	22.749	+6,6	92.132	90.808	+1,5
DENMARK	18.718	17.610	+6,3	75.675	77.532	-2,4
ESTONIA	2.424	2.206	+9,9	9.056	7.949	+13,9
FINLAND	11.044	9.399	+17,5	45.459	42.525	+6,9
FRANCE	187.390	171.871	+9,0	744.232	712.925	+4,4
GERMANY	314.055	290.697	+8,0	1.192.666	1.135.381	+5,0
GREECE	10.498	8.452	+24,2	37.274	29.549	+26,1
HUNGARY	12.056	8.681	+38,9	43.664	33.028	+32,2
IRELAND	8.077	7.841	+3,0	79.864	83.823	-4,7
ITALY	171.379	160.969	+6,5	745.945	744.131	+0,2
LATVIA	1.465	1.417	+3,4	5.650	5.481	+3,1
LITHUANIA	3.130	2.254	+38,9	9.607	7.778	+23,5
LUXEMBOURG	5.371	4.864	+10,4	19.667	18.205	+8,0
NETHERLANDS	34.290	29.183	+17,5	170.313	148.880	+14,4
POLAND	44.716	39.476	+13,3	184.601	165.408	+11,6
PORTUGAL	21.430	18.830	+13,8	84.659	78.699	+7,6
ROMANIA	7.629	6.640	+14,9	36.272	28.916	+25,4
SLOVAKIA	8.407	7.272	+15,6	32.750	30.086	+8,9
SLOVENIA	6.592	6.001	+9,8	26.998	24.691	+9,3
SPAIN	113.816	101.375	+12,3	454.130	409.286	+11,0
SWEDEN	34.215	30.476	+12,3	121.612	119.880	+1,4
UNITED KINGDOM	167.911	152.076	+10,4	886.400	972.092	-8,8
EUROPEAN UNION	**1.306.273**	**1.191.494**	**+9,6**	**5.478.442**	**5.332.467**	**+2,7**
EU15[2]	1.184.617	1.084.976	+9,2	5.000.350	4.907.443	+1,9
EU12[3]	121.656	106.518	+14,2	478.092	425.024	+12,5
ICELAND	*1.812*	*2.054*	*-11,8*	*6.427*	*6.707*	*-4,2*
NORWAY	*14.055*	*11.339*	*+24,0*	*47.854*	*49.580*	*-3,5*
SWITZERLAND	*26.519*	*25.815*	*+2,7*	*98.608*	*98.584*	*+0,0*
EFTA	42.386	39.208	+8,1	152.889	154.871	-1,3
EU + EFTA	**1.348.659**	**1.230.702**	**+9,6**	**5.631.331**	**5.487.338**	**+2,6**
EU15 + EFTA	1.227.003	1.124.184	+9,1	5.153.239	5.062.314	+1,8

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

ANFIA
Associazione Nazionale Filiera Industria Automobilistica

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Aprile/April					Gennaio-Aprile/January-April				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**25,7**	**24,7**	**335.518**	**294.879**	**+13,8**	**24,1**	**23,1**	**1.321.702**	**1.230.653**	**+7,4**
VOLKSWAGEN	12,1	11,1	158.228	132.273	+19,6	11,2	10,6	611.575	565.483	+8,2
AUDI	5,1	5,7	67.034	67.792	-1,1	5,0	5,3	274.326	281.662	-2,6
SKODA	4,6	4,6	60.674	54.696	+10,9	4,6	4,2	250.755	224.298	+11,8
SEAT	3,2	2,8	42.220	33.560	+25,8	2,9	2,5	157.419	133.471	+17,9
PORSCHE	0,5	0,5	6.994	6.201	+12,8	0,5	0,5	26.128	24.087	+8,5
OTHERS[3]	0,0	0,0	368	357	+3,1	0,0	0,0	1.499	1.652	-9,3
PSA Group	**16,3**	**10,5**	**212.534**	**125.029**	**+70,0**	**16,4**	**10,1**	**899.994**	**539.337**	**+66,9**
PEUGEOT	6,6	6,2	85.729	74.421	+15,2	6,4	5,9	351.708	317.081	+10,9
OPEL/VAUXHALL[4]	5,5	0,0	71.446			5,8	0,0	317.471		
CITROEN	3,9	4,0	50.693	47.378	+7,0	3,9	3,9	214.771	205.829	+4,3
DS	0,4	0,3	4.666	3.230	+44,5	0,3	0,3	16.044	16.427	-2,3
RENAULT Group	**10,8**	**10,8**	**140.562**	**128.172**	**+9,7**	**10,1**	**9,9**	**552.057**	**527.587**	**+4,6**
RENAULT	7,2	7,6	94.171	90.941	+3,6	6,9	7,1	377.383	380.198	-0,7
DACIA	3,5	3,1	45.814	36.810	+24,5	3,2	2,7	172.787	145.863	+18,5
LADA	0,0	0,0	418	421	-0,7	0,0	0,0	1.692	1.526	+10,9
ALPINE	0,0	0,0	159	0		0,0	0,0	195	0	
FORD	**6,6**	**6,4**	**86.252**	**75.662**	**+14,0**	**6,9**	**7,2**	**376.968**	**381.924**	**-1,3**
FCA Group	**6,8**	**7,4**	**89.461**	**87.744**	**+2,0**	**6,9**	**7,2**	**375.432**	**386.420**	**-2,8**
FIAT	4,8	5,5	62.976	66.116	-4,7	4,9	5,5	268.645	293.270	-8,4
JEEP	1,1	0,7	13.959	7.986	+74,8	1,0	0,6	54.426	34.391	+58,3
ALFA ROMEO	0,6	0,6	7.510	7.045	+6,6	0,6	0,5	31.421	27.812	+13,0
LANCIA/CHRYSLER	0,3	0,5	4.392	5.927	-25,9	0,3	0,5	18.114	27.455	-34,0
OTHERS[5]	0,0	0,1	624	670	-6,9	0,1	0,1	2.826	3.492	-19,1
BMW Group	**5,8**	**6,4**	**75.181**	**76.274**	**-1,4**	**6,1**	**6,3**	**332.054**	**336.854**	**-1,4**
BMW	4,5	5,1	58.940	61.238	-3,8	4,8	5,1	263.435	271.232	-2,9
MINI	1,2	1,3	16.241	15.036	+8,0	1,3	1,2	68.619	65.622	+4,6
DAIMLER	**6,3**	**6,5**	**82.288**	**77.277**	**+6,5**	**5,9**	**6,0**	**325.135**	**319.647**	**+1,7**
MERCEDES	5,3	5,8	69.356	69.320	+0,1	5,3	5,4	288.987	286.785	+0,8
SMART	1,0	0,7	12.932	7.957	+62,5	0,7	0,6	36.148	32.862	+10,0
TOYOTA Group	**4,7**	**4,3**	**61.832**	**50.998**	**+21,2**	**4,8**	**4,7**	**265.290**	**251.375**	**+5,5**
TOYOTA	4,5	4,0	58.495	48.227	+21,3	4,6	4,4	249.482	236.714	+5,4
LEXUS	0,3	0,2	3.337	2.771	+20,4	0,3	0,3	15.808	14.661	+7,8
NISSAN	**2,8**	**2,9**	**36.497**	**35.100**	**+4,0**	**3,5**	**3,9**	**191.454**	**209.075**	**-8,4**
HYUNDAI	**3,4**	**3,2**	**44.175**	**38.088**	**+16,0**	**3,4**	**3,2**	**185.865**	**169.735**	**+9,5**
KIA	**3,2**	**3,4**	**41.914**	**40.056**	**+4,6**	**3,1**	**3,1**	**171.224**	**162.947**	**+5,1**
VOLVO CAR CORP.	**1,9**	**1,9**	**25.187**	**22.782**	**+10,6**	**1,8**	**1,8**	**100.138**	**97.658**	**+2,5**
JAGUAR LAND ROVER Group	**1,1**	**1,1**	**13.911**	**13.075**	**+6,4**	**1,4**	**1,6**	**75.274**	**86.521**	**-13,0**
LAND ROVER	0,7	0,8	8.555	9.133	-6,3	0,9	1,1	48.360	58.382	-17,2
JAGUAR	0,4	0,3	5.356	3.942	+35,9	0,5	0,5	26.914	28.139	-4,4
HONDA	**0,7**	**0,8**	**9.138**	**9.174**	**-0,4**	**1,0**	**1,0**	**53.268**	**51.763**	**+2,9**
GM[4]	**0,0**	**5,7**	**49**	**69.950**	**-99,9**	**0,0**	**6,2**	**689**	**341.960**	**-99,8**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

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	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**25,7**	**24,9**	**346.661**	**306.398**	**+13,1**	**24,2**	**23,2**	**1.359.972**	**1.271.516**	**+7,0**
VOLKSWAGEN	12,1	11,2	163.147	137.561	+18,6	11,1	10,6	627.633	583.271	+7,6
AUDI	5,1	5,7	69.405	70.093	-1,0	5,0	5,3	281.738	289.832	-2,8
SKODA	4,7	4,6	62.940	57.095	+10,2	4,6	4,3	259.672	233.473	+11,2
SEAT	3,2	2,8	43.314	34.630	+25,1	2,9	2,5	161.555	137.483	+17,5
PORSCHE	0,6	0,5	7.458	6.618	+12,7	0,5	0,5	27.765	25.670	+8,2
OTHERS[3]	0,0	0,0	397	401	-1,0	0,0	0,0	1.609	1.787	-10,0
PSA Group	**16,0**	**10,3**	**216.084**	**127.110**	**+70,0**	**16,2**	**10,0**	**913.622**	**547.801**	**+66,8**
PEUGEOT	6,5	6,1	87.160	75.614	+15,3	6,3	5,9	356.938	322.273	+10,8
OPEL/VAUXHALL[4]	5,4	0,0	72.671			5,7	0,0	322.549		
CITROEN	3,8	3,9	51.510	48.194	+6,9	3,9	3,8	217.835	208.815	+4,3
DS	0,4	0,3	4.743	3.302	+43,6	0,3	0,3	16.300	16.713	-2,5
RENAULT Group	**10,6**	**10,6**	**143.232**	**130.210**	**+10,0**	**10,0**	**9,8**	**560.995**	**536.234**	**+4,6**
RENAULT	7,1	7,5	96.020	92.173	+4,2	6,8	7,0	383.213	385.949	-0,7
DACIA	3,5	3,1	46.623	37.615	+23,9	3,1	2,7	175.880	148.754	+18,2
LADA	0,0	0,0	418	422	-0,9	0,0	0,0	1.693	1.531	+10,6
ALPINE	0,0	0,0	171	0				209	0	
FORD	**6,5**	**6,3**	**88.069**	**77.247**	**+14,0**	**6,8**	**7,1**	**383.720**	**388.291**	**-1,2**
FCA Group	**6,8**	**7,3**	**91.279**	**89.263**	**+2,3**	**6,8**	**7,2**	**381.594**	**392.379**	**-2,7**
FIAT	4,7	5,4	63.922	66.947	-4,5	4,8	5,4	271.761	296.730	-8,4
JEEP	1,1	0,7	14.441	8.251	+75,0	1,0	0,6	55.940	35.407	+58,0
ALFA ROMEO	0,6	0,6	7.816	7.351	+6,3	0,6	0,5	32.656	28.848	+13,2
LANCIA/CHRYSLER	0,3	0,5	4.393	5.930	-25,9	0,3	0,5	18.119	27.464	-34,0
OTHERS[5]	0,1	0,1	707	784	-9,8	0,1	0,1	3.118	3.930	-20,7
BMW Group	**5,9**	**6,5**	**79.067**	**79.682**	**-0,8**	**6,2**	**6,4**	**346.615**	**350.907**	**-1,2**
BMW	4,6	5,2	62.172	64.135	-3,1	4,9	5,2	275.663	283.409	-2,7
MINI	1,3	1,3	16.895	15.547	+8,7	1,3	1,2	70.952	67.498	+5,1
DAIMLER	**6,3**	**6,5**	**85.274**	**80.494**	**+5,9**	**6,0**	**6,1**	**337.339**	**332.392**	**+1,5**
MERCEDES	5,4	5,9	72.166	72.338	-0,2	5,3	5,4	300.524	298.714	+0,6
SMART	1,0	0,7	13.108	8.156	+60,7	0,7	0,6	36.815	33.678	+9,3
TOYOTA Group	**4,8**	**4,4**	**64.687**	**53.763**	**+20,3**	**4,9**	**4,8**	**274.848**	**262.650**	**+4,6**
TOYOTA	4,5	4,1	61.228	50.886	+20,3	4,6	4,5	258.572	247.459	+4,5
LEXUS	0,3	0,2	3.459	2.877	+20,2	0,3	0,3	16.276	15.191	+7,1
NISSAN	**2,8**	**2,9**	**38.055**	**36.076**	**+5,5**	**3,5**	**3,9**	**198.312**	**214.744**	**-7,7**
HYUNDAI	**3,4**	**3,2**	**45.481**	**39.458**	**+15,3**	**3,4**	**3,2**	**190.553**	**174.383**	**+9,3**
KIA	**3,2**	**3,4**	**42.958**	**41.279**	**+4,1**	**3,1**	**3,0**	**174.392**	**166.266**	**+4,9**
VOLVO CAR CORP.	**2,0**	**2,0**	**27.151**	**24.743**	**+9,7**	**1,9**	**1,9**	**107.260**	**104.284**	**+2,9**
JAGUAR LAND ROVER Group	**1,1**	**1,1**	**14.202**	**13.352**	**+6,4**	**1,4**	**1,6**	**77.289**	**88.275**	**-12,4**
LAND ROVER	0,7	0,8	8.777	9.342	-6,0	0,9	1,1	49.685	59.601	-16,6
JAGUAR	0,4	0,3	5.425	4.010	+35,3	0,5	0,5	27.604	28.674	-3,7
HONDA	**0,7**	**0,8**	**9.515**	**9.628**	**-1,2**	**1,0**	**1,0**	**55.307**	**53.690**	**+3,0**
GM[4]	**0,0**	**5,8**	**92**	**71.420**	**-99,9**	**0,0**	**6,3**	**818**	**347.545**	**-99,8**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Aprile/April					Gennaio-Aprile/January-April				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**25,2**	**24,3**	**309.378**	**272.978**	**+13,3**	**23,5**	**22,5**	**1.212.322**	**1.138.480**	**+6,5**
VOLKSWAGEN	12,2	11,2	150.136	126.392	+18,8	11,2	10,6	579.486	537.505	+7,8
AUDI	5,5	6,0	67.161	67.678	-0,8	5,3	5,5	270.726	279.945	-3,3
SKODA	3,6	3,6	44.116	39.990	+10,3	3,5	3,3	182.799	166.460	+9,8
SEAT	3,3	2,9	40.395	32.134	+25,7	2,9	2,5	151.157	128.092	+18,0
PORSCHE	0,6	0,6	7.191	6.398	+12,4	0,5	0,5	26.619	24.761	+7,5
OTHERS[3]	0,0	0,0	379	386	-1,8	0,0	0,0	1.535	1.717	-10,6
PSA Group	**16,4**	**10,8**	**201.813**	**121.242**	**+66,5**	**16,7**	**10,4**	**858.158**	**525.148**	**+63,4**
PEUGEOT	6,7	6,4	82.464	72.105	+14,4	6,6	6,1	339.806	308.739	+10,1
OPEL/VAUXHALL[4]	5,4	0,0	65.876			5,7	0,0	295.283		
CITROEN	4,0	4,1	48.741	45.882	+6,2	4,0	3,9	206.856	199.914	+3,5
DS	0,4	0,3	4.732	3.255	+45,4	0,3	0,3	16.213	16.495	-1,7
RENAULT Group	**10,2**	**10,3**	**125.468**	**116.260**	**+7,9**	**9,7**	**9,6**	**499.691**	**484.516**	**+3,1**
RENAULT	7,2	7,6	88.228	85.303	+3,4	6,9	7,1	356.701	361.097	-1,2
DACIA	3,0	2,7	36.831	30.758	+19,7	2,8	2,4	141.859	122.542	+15,8
LADA	0,0	0,0	238	199	+19,6	0,0	0,0	922	877	+5,1
ALPINE	0,0	0,0	171	0		0,0	0,0	209	0	
FCA Group	**7,1**	**7,6**	**86.847**	**85.628**	**+1,4**	**7,1**	**7,5**	**366.160**	**378.121**	**-3,2**
FIAT	4,9	5,7	60.550	64.297	-5,8	5,0	5,6	259.880	285.919	-9,1
JEEP	1,1	0,7	13.732	7.625	+80,1	1,0	0,7	53.531	33.105	+61,7
ALFA ROMEO	0,6	0,6	7.501	7.095	+5,7	0,6	0,6	31.646	28.042	+12,9
LANCIA/CHRYSLER	0,4	0,5	4.392	5.865	-25,1	0,4	0,5	18.108	27.316	-33,7
OTHERS[5]	0,1	0,1	672	746	-9,9	0,1	0,1	2.995	3.739	-19,9
FORD	**6,5**	**6,3**	**80.223**	**70.629**	**+13,6**	**6,8**	**7,2**	**352.397**	**362.440**	**-2,8**
BMW Group	**6,2**	**6,8**	**75.528**	**76.270**	**-1,0**	**6,5**	**6,7**	**333.243**	**337.290**	**-1,2**
BMW	4,8	5,4	59.031	61.090	-3,4	5,1	5,4	264.061	271.132	-2,6
MINI	1,3	1,4	16.497	15.180	+8,7	1,3	1,3	69.182	66.158	+4,6
DAIMLER	**6,7**	**6,8**	**81.920**	**76.928**	**+6,5**	**6,3**	**6,3**	**323.491**	**319.489**	**+1,3**
MERCEDES	5,6	6,1	68.907	68.846	+0,1	5,6	5,6	286.935	286.012	+0,3
SMART	1,1	0,7	13.013	8.082	+61,0	0,7	0,7	36.556	33.477	+9,2
TOYOTA Group	**4,5**	**4,0**	**55.047**	**45.151**	**+21,9**	**4,6**	**4,5**	**235.946**	**227.305**	**+3,8**
TOYOTA	4,3	3,8	52.148	42.753	+22,0	4,3	4,2	221.752	214.178	+3,5
LEXUS	0,2	0,2	2.899	2.398	+20,9	0,3	0,3	14.194	13.127	+8,1
NISSAN	**2,8**	**3,0**	**34.527**	**33.580**	**+2,8**	**3,6**	**4,0**	**182.994**	**201.851**	**-9,3**
HYUNDAI	**3,2**	**3,0**	**39.223**	**34.166**	**+14,8**	**3,2**	**3,0**	**166.787**	**153.118**	**+8,9**
KIA	**3,0**	**3,1**	**37.081**	**35.321**	**+5,0**	**3,0**	**2,9**	**153.158**	**147.478**	**+3,9**
VOLVO CAR CORP.	**2,1**	**2,1**	**25.625**	**23.374**	**+9,6**	**2,0**	**1,9**	**101.036**	**98.281**	**+2,8**
JAGUAR LAND ROVER Group	**1,1**	**1,1**	**13.882**	**12.841**	**+8,1**	**1,5**	**1,7**	**75.141**	**86.249**	**-12,9**
LAND ROVER	0,7	0,8	8.546	8.923	-4,2	0,9	1,1	48.386	58.048	-16,6
JAGUAR	0,4	0,3	5.336	3.918	+36,2	0,5	0,6	26.755	28.201	-5,1
HONDA	**0,7**	**0,8**	**8.514**	**8.542**	**-0,3**	**0,9**	**1,0**	**48.931**	**48.101**	**+1,7**
GM[4]	**0,0**	**5,8**	**89**	**65.048**	**-99,9**	**0,0**	**6,4**	**811**	**321.635**	**-99,7**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

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