



## Press Release

### **GOOD START FOR THE EUROPEAN CAR MARKET ALSO THANKS TO POSITIVE CALENDAR EFFECTS: +6.8% IN JANUARY**

**Positive sign for all the main markets - with the only exception of the United Kingdom  
- and increasement in double figures for Spain and Germany**

*Torino, February 15<sup>th</sup> 2018* - According to the data published today by ACEA, in the European Union countries and of EFTA countries <sup>1</sup> during January car registrations reached 1,286,378 units, with an increase of 6.8% respect to January 2017.

*"The European car market started in a good way in the first month of 2018, thanks also to the positive effects of the calendar, with few countries had one working day more respect to January 2017 - says Gianmarco Giorda, Director of ANFIA. Four of the five main markets has a positive sign, driven by the growth in double figures of Spain (+20.3%) and Germany (+11.6%), followed by (+3.4%) and France (+2.5%), while the United Kingdom closes with -6.3%, for the tenth month in row in decrease.*

*The five major markets registered the 67.6% of the UE-EFTA market, with 869,373 cars (+5.3%). It has been also good the growth of the new Member States (EU12), which grow of 24.1% during January.*

*New diesel cars market reduced in the five main markets (with the only exception of Italy) with an increasement of petrol and hybrid cars. In Germany this phenomenon increases the average of the CO<sub>2</sub> emissions in the new cars registered 128.4 g/Km, which means 0.5 g/Km more of January 2017".*

In Italy, registrations totalized in January reached 177,822 units (+3.4%).

According to ISTAT data, in January the National consumer price index grows of 0.2% per month and of 0.8% per year (it was +0.9% in December 2017). The light stop of the inflation is given by the slowdown of the food not processed and energetic goods not regulated prices (from +4.4% to +2.5%) and by the services related to transportation (from +2.8% to +1.4%), mitigated by the acceleration of the prices of food not processed and energetic goods not regulated (+5.2% since +3.7% of the last month).

Economic increases regarding Diesel (+1.4%; +2.6% per year in decrease from +4.9% of December), other fuels, which register an increasement of 1% - thanks to the increase effect given by LPG - and they show a light slow down of the growth per year (+9.9%

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<sup>1</sup> EU 28 + EFTA. Malta data are not available at the moment

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from +11.0%), and **Petrol**, which increases of 1.1% on the economic base, showing a growing trend of 1.5% (from +3.7%).

During January, the share regarding diesel cars registered in Italy is about 55%, with a light grow which goes over the average of the market (+3.8%), while petrol is in decrease with -0.1% and a share of 32.8%, 1.2 percentage points less respect to January 2017. Natural gas cars registrations grown of 3.7%, while LPG cars are in decrease of 2%, this is the first month after 13 in row of increasement. Electric market grows of 42.3%. Registrations of hybrid cars are the one which register the highest growth (+51.5%) with a market share of 4%. Among them, hybrid plug-in cars, registers in January a growth of 71% respect to the same month of 2017. New registrations of both new hybrid and electric cars gained the 4.1% of the market (it was of 2.8% in January 2017).

**Italian brands** registered, in Europe, 84,953 registrations during January (+1.2%), with a market share of 6.6%. Positive trend for Jeep (+68.1%) and Alfa Romeo (+24.4%) brands.

**Spain** totalized 101,661 registrations during January (+20.3%).

The Spanish Automotive Trade Association, ANFAC, points out how this year started with a bigger number in terms of registration to the one forecast for January. This good begin put car registrations in line with the ones of 2008, which was the beginning of the crisis. Moreover, it has to be underlined the good trend for the private owners channel, for several months during 2017 it did not grown as much as the average of the market and in few occasions, it reported negative values. This segment registers anyway a growing under ten points respect to business and rental cars. The Spanish Association hopes that this good trend of registration could help in the replacement of the car fleet, which has the average age of twelve years, this old age means higher level of pollution and lower security systems respect to the ones of new cars sold nowadays which have lower emissions.

In details, following the sale channels, January market is divided this way: 52,253 private owners (+15.6% and a share of 51%), 33,189 business cars (+26.4% with a share of 33%) and 16,219 rental sales (+24% with a share of 16%).

Following fuels, diesel cars, which close the year with the 48.3% of share, reduce in the first month of 2018 and gained just the 42%. Petrol cars share in January is about 51.7%, while alternative powered cars represent the 6.5% of the car market.

**France**, during January, has seen 156,846 new registrations, with an increasement of 2.5% respect to January 2017, which had the same number of working days (22 working days both in 2017 and 2018).

Second-hand market, according to what said by CCFA, registered 442,868 units in January with a negative variation of 4.3% respect to the same month of 2017.

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Looking at fuel types, during January registrations of diesel cars lose the 12% of the market (with a decrease of almost 9,000 units) and the share slow down to 41.1% (it was 48% in 2017 and 73% in 2012). Petrol cars, with the 52.6% of the market gained 6.3 points of share respect to 2017, thanks to an increasement of sales of 16.5%. Alternative powered car market represent the 6.2% of the market, with 9,825 units, among them 1,286 electric cars (-43% and 0.8% of share), 1,044 hybrid plug-in (+128% and 0.7% of share), 7,319 traditional hybrid (+19.5% and 4.7% of share).

**German market**, registered during January 269,429 units (+11.6%).

Private owners cars are the 35% of the market (+24.5% over January 2017), while business cars represent the 65% (+4.7%). Petrol cars grow of 32% and they represent the 61.8% of the market, while diesel cars lose 18% with the 33.3% of share; Alternative powered cars represent the 4.9% of the market. Alternative powered cars sales during January are divided this way: 9,118 hybrid (3.4% of the market, +95% of increasement), among them 2,870 hybrid plug-in (1.1% of share, +87% of increase); 402 LPG cars (0.1% of share, +29%); 866 natural gas cars (0.3% of share +371%), 2,764 electric (1% of share, +109%). Overall it is a market which sales about 13,000 cars.

The average of CO<sub>2</sub> emissions keeps growing in the new registered cars: during January they reached 128.4 g/km (0.5 g/km more of January 2017), effect determined by the collapse of diesel cars market which have lower emissions levels respect to petrol cars.

**British market**, in the end, January totalizes 163,615 cars (-6.3%). This is the tenth month in row of decrease, first one in 2018 and in line with what forecast by the U.K. Automotive Trade Association, SMMT

It points out how the continuous decrease in terms of registrations for diesel cars is worrisome, also because both consumers and companies are not passing to new and alternative technologies but they are using eldest cars instead. The renewal of the fleet is the fastest and the best way to improve the quality of air and to reduce CO<sub>2</sub>, emissions but it is fundamental having polices from Governments which would push in the choosing of the newest diesel (which have low emissions), that for many drivers, is still the best choice possible from both the economical and environmental point of view.

During the month the decrease involved 10,949 cars (-6.3%), but respect to January 2017 diesel cars sale lost 20,202 new registrations (-25.6%), with a share which goes from, 45.2% to 35.9% in one year, while petrol cars grow 7,512 units (8 points more and a share which grows up to the 58.6% of the market) and hybrid/electric cars grow of 1,741 units (+24%), with a share of 5.5%. During January 2018, traditional hybrid cars grow of 25% and the electric one (with batteries) decrease of 37%, while hybrid plug-in cars grow of 61%. Together with electric cars (BEV) hybrid plug-in ones (PHEV) represent the 2% del of

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the market. Companies' fleet and private owners cars registers volumes in decrease respectively of 1.8% and of 9.5%.

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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UNIONE EUROPEA<sup>1</sup> - IMMATICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION<sup>1</sup> - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

*dati provvisori/provisional data*

	Gennaio/January		% Chg	Gennaio/January		% Chg
	'18	'17	18/17	'18	'17	18/17
AUSTRIA	28.568	26.352	+8,4	28.568	26.352	+8,4
BELGIUM	56.869	51.701	+10,0	56.869	51.701	+10,0
BULGARIA	2.465	1.802	+36,8	2.465	1.802	+36,8
CROATIA	3.730	2.811	+32,7	3.730	2.811	+32,7
CYPRUS	1.200	1.243	-3,5	1.200	1.243	-3,5
CZECH REPUBLIC	23.219	20.818	+11,5	23.219	20.818	+11,5
DENMARK	19.917	19.535	+2,0	19.917	19.535	+2,0
ESTONIA	2.447	1.979	+23,6	2.447	1.979	+23,6
FINLAND	13.579	12.744	+6,6	13.579	12.744	+6,6
FRANCE	156.846	153.046	+2,5	156.846	153.046	+2,5
GERMANY	269.429	241.399	+11,6	269.429	241.399	+11,6
GREECE	8.885	6.460	+37,5	8.885	6.460	+37,5
HUNGARY	8.891	6.420	+38,5	8.891	6.420	+38,5
IRELAND	37.075	39.003	-4,9	37.075	39.003	-4,9
ITALY	177.822	172.034	+3,4	177.822	172.034	+3,4
LATVIA	1.529	1.445	+5,8	1.529	1.445	+5,8
LITHUANIA	2.111	1.829	+15,4	2.111	1.829	+15,4
LUXEMBOURG <sup>2</sup>	4.349	4.108	+5,9	4.349	4.108	+5,9
NETHERLANDS	59.367	51.121	+16,1	59.367	51.121	+16,1
POLAND	46.081	38.076	+21,0	46.081	38.076	+21,0
PORTUGAL	14.603	15.028	-2,8	14.603	15.028	-2,8
ROMANIA	11.744	7.059	+66,4	11.744	7.059	+66,4
SLOVAKIA	8.050	5.410	+48,8	8.050	5.410	+48,8
SLOVENIA	6.845	6.472	+5,8	6.845	6.472	+5,8
SPAIN	101.661	84.515	+20,3	101.661	84.515	+20,3
SWEDEN	22.980	23.282	-1,3	22.980	23.282	-1,3
UNITED KINGDOM	163.615	174.564	-6,3	163.615	174.564	-6,3
<b>EUROPEAN UNION</b>	<b>1.253.877</b>	<b>1.170.256</b>	<b>+7,1</b>	<b>1.253.877</b>	<b>1.170.256</b>	<b>+7,1</b>
EU15 <sup>3</sup>	1.135.565	1.074.892	+5,6	1.135.565	1.074.892	+5,6
EU12 <sup>4</sup>	118.312	95.364	+24,1	118.312	95.364	+24,1
ICELAND	1.623	1.231	+31,8	1.623	1.231	+31,8
NORWAY	9.207	13.055	-29,5	9.207	13.055	-29,5
SWITZERLAND	21.671	19.451	+11,4	21.671	19.451	+11,4
EFTA	32.501	33.737	-3,7	32.501	33.737	-3,7
<b>EU + EFTA</b>	<b>1.286.378</b>	<b>1.203.993</b>	<b>+6,8</b>	<b>1.286.378</b>	<b>1.203.993</b>	<b>+6,8</b>
EU15 + EFTA	1.168.066	1.108.629	+5,4	1.168.066	1.108.629	+5,4

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for Malta n.a.

<sup>2</sup> Estimates

<sup>3</sup> Member States having joined the EU since 2004

<sup>3</sup> Member States before the 2004 enlargement

<sup>4</sup> Member States having joined the EU since 2004

EU 28<sup>1</sup> - IMMATICOLAZIONI AUTOVETTURE PER MARCA

EU 28<sup>1</sup> - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

dati provvisori/provisional data

	Gennaio/January					Gennaio/January				
	% <sup>1</sup>	% <sup>1</sup>	Unità	Unità	Var %	% <sup>1</sup>	% <sup>1</sup>	Unità	Unità	Var %
	2018	2017	Units	Units	% Chg	2018	2017	Units	Units	% Chg
	2018	2017	2018	2017	18/17	2018	2017	2018	2017	18/17
<b>VW Group</b>	<b>24,6</b>	<b>24,1</b>	<b>308.353</b>	<b>282.462</b>	<b>+9,2</b>	<b>24,6</b>	<b>24,1</b>	<b>308.353</b>	<b>282.462</b>	<b>+9,2</b>
VOLKSWAGEN	11,4	11,7	143.028	137.017	+4,4	11,4	11,7	143.028	137.017	+4,4
AUDI	5,1	5,3	63.794	61.882	+3,1	5,1	5,3	63.794	61.882	+3,1
SKODA	4,9	4,3	61.337	50.422	+21,6	4,9	4,3	61.337	50.422	+21,6
SEAT	2,7	2,4	33.440	27.856	+20,0	2,7	2,4	33.440	27.856	+20,0
PORSCHE	0,5	0,4	6.375	4.883	+30,6	0,5	0,4	6.375	4.883	+30,6
OTHERS <sup>3</sup>	0,0	0,0	379	402	-5,7	0,0	0,0	379	402	-5,7
<b>PSA Group</b>	<b>16,6</b>	<b>10,3</b>	<b>207.984</b>	<b>119.968</b>	<b>+73,4</b>	<b>16,6</b>	<b>10,3</b>	<b>207.984</b>	<b>119.968</b>	<b>+73,4</b>
PEUGEOT	6,6	6,1	82.170	71.362	+15,1	6,6	6,1	82.170	71.362	+15,1
OPEL/VAUXHALL <sup>4</sup>	5,8	0,0	73.246			5,8	0,0	73.246		
CITROEN	4,0	3,8	49.704	44.892	+10,7	4,0	3,8	49.704	44.892	+10,7
DS	0,2	0,3	2.864	3.714	-22,9	0,2	0,3	2.864	3.714	-22,9
<b>RENAULT Group</b>	<b>9,3</b>	<b>9,1</b>	<b>116.559</b>	<b>106.416</b>	<b>+9,5</b>	<b>9,3</b>	<b>9,1</b>	<b>116.559</b>	<b>106.416</b>	<b>+9,5</b>
RENAULT	6,2	6,2	77.267	72.922	+6,0	6,2	6,2	77.267	72.922	+6,0
DACIA	3,1	2,8	38.906	33.195	+17,2	3,1	2,8	38.906	33.195	+17,2
LADA	0,0	0,0	386	299	+29,1	0,0	0,0	386	299	+29,1
ALPINE	0,0	0,0	0	0	#DIV/0!	0,0	0,0	0	0	#DIV/0!
<b>FCA Group</b>	<b>6,7</b>	<b>7,1</b>	<b>83.547</b>	<b>82.708</b>	<b>+1,0</b>	<b>6,7</b>	<b>7,1</b>	<b>83.547</b>	<b>82.708</b>	<b>+1,0</b>
FIAT	4,7	5,4	59.210	62.818	-5,7	4,7	5,4	59.210	62.818	-5,7
JEEP	1,0	0,6	12.188	7.287	+67,3	1,0	0,6	12.188	7.287	+67,3
ALFA ROMEO	0,6	0,5	7.180	5.833	+23,1	0,6	0,5	7.180	5.833	+23,1
LANCIA/CHRYSLER	0,3	0,5	4.259	5.838	-27,0	0,3	0,5	4.259	5.838	-27,0
OTHERS <sup>5</sup>	0,1	0,1	710	932	-23,8	0,1	0,1	710	932	-23,8
<b>FORD</b>	<b>6,7</b>	<b>7,0</b>	<b>83.401</b>	<b>81.697</b>	<b>+2,1</b>	<b>6,7</b>	<b>7,0</b>	<b>83.401</b>	<b>81.697</b>	<b>+2,1</b>
<b>BMW Group</b>	<b>5,8</b>	<b>5,9</b>	<b>73.198</b>	<b>69.387</b>	<b>+5,5</b>	<b>5,8</b>	<b>5,9</b>	<b>73.198</b>	<b>69.387</b>	<b>+5,5</b>
BMW	4,7	4,9	59.113	57.801	+2,3	4,7	4,9	59.113	57.801	+2,3
MINI	1,1	1,0	14.085	11.586	+21,6	1,1	1,0	14.085	11.586	+21,6
<b>DAIMLER</b>	<b>5,8</b>	<b>6,0</b>	<b>72.119</b>	<b>69.986</b>	<b>+3,0</b>	<b>5,8</b>	<b>6,0</b>	<b>72.119</b>	<b>69.986</b>	<b>+3,0</b>
MERCEDES	5,2	5,4	65.393	62.997	+3,8	5,2	5,4	65.393	62.997	+3,8
SMART	0,5	0,6	6.726	6.989	-3,8	0,5	0,6	6.726	6.989	-3,8
<b>TOYOTA Group</b>	<b>5,3</b>	<b>5,2</b>	<b>66.156</b>	<b>60.378</b>	<b>+9,6</b>	<b>5,3</b>	<b>5,2</b>	<b>66.156</b>	<b>60.378</b>	<b>+9,6</b>
TOYOTA	5,0	4,9	62.386	56.822	+9,8	5,0	4,9	62.386	56.822	+9,8
LEXUS	0,3	0,3	3.769	3.556	+6,0	0,3	0,3	3.769	3.556	+6,0
<b>HYUNDAI</b>	<b>3,5</b>	<b>3,3</b>	<b>44.108</b>	<b>38.559</b>	<b>+14,4</b>	<b>3,5</b>	<b>3,3</b>	<b>44.108</b>	<b>38.559</b>	<b>+14,4</b>
<b>NISSAN</b>	<b>3,4</b>	<b>3,6</b>	<b>42.046</b>	<b>42.645</b>	<b>-1,4</b>	<b>3,4</b>	<b>3,6</b>	<b>42.046</b>	<b>42.645</b>	<b>-1,4</b>
<b>KIA</b>	<b>2,9</b>	<b>3,0</b>	<b>36.633</b>	<b>34.768</b>	<b>+5,4</b>	<b>2,9</b>	<b>3,0</b>	<b>36.633</b>	<b>34.768</b>	<b>+5,4</b>
<b>VOLVO CAR CORP.</b>	<b>1,7</b>	<b>1,7</b>	<b>20.838</b>	<b>19.807</b>	<b>+5,2</b>	<b>1,7</b>	<b>1,7</b>	<b>20.838</b>	<b>19.807</b>	<b>+5,2</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1,2</b>	<b>1,4</b>	<b>15.096</b>	<b>16.130</b>	<b>-6,4</b>	<b>1,2</b>	<b>1,4</b>	<b>15.096</b>	<b>16.130</b>	<b>-6,4</b>
LAND ROVER	0,8	0,9	10.134	10.684	-5,1	0,8	0,9	10.134	10.684	-5,1
JAGUAR	0,4	0,5	4.962	5.446	-8,9	0,4	0,5	4.962	5.446	-8,9
<b>HONDA</b>	<b>0,9</b>	<b>1,0</b>	<b>11.372</b>	<b>11.313</b>	<b>+0,5</b>	<b>0,9</b>	<b>1,0</b>	<b>11.372</b>	<b>11.313</b>	<b>+0,5</b>
<b>GM<sup>4</sup></b>	<b>0,0</b>	<b>6,2</b>	<b>175</b>	<b>74.566</b>	<b>-99,8</b>	<b>0,0</b>	<b>6,2</b>	<b>175</b>	<b>74.566</b>	<b>-99,8</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> Includes data for ACEA members only

<sup>2</sup> ACEA estimation based on total by market

<sup>3</sup> Includes Bentley, Lamborghini and Bugatti

<sup>4</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>5</sup> Includes Dodge and Maserati

EUROPA (EU28<sup>1</sup>+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA  
EUROPE (EU28<sup>1</sup>+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

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	% <sup>1</sup>	% <sup>1</sup>	Unità	Unità	Var %	% <sup>1</sup>	% <sup>1</sup>	Unità	Unità	Var %
	2018	2017	Units	Units	% Chg	2018	2017	Units	Units	% Chg
	2018	2017	2018	2017	18/17	2018	2017	2018	2017	18/17
<b>VW Group</b>	<b>24,6</b>	<b>24,2</b>	<b>316.783</b>	<b>291.406</b>	<b>+8,7</b>	<b>24,6</b>	<b>24,2</b>	<b>316.783</b>	<b>291.406</b>	<b>+8,7</b>
VOLKSWAGEN	11,4	11,7	146.851	140.725	+4,4	11,4	11,7	146.851	140.725	+4,4
AUDI	5,1	5,3	65.113	63.671	+2,3	5,1	5,3	65.113	63.671	+2,3
SKODA	4,9	4,4	63.308	52.512	+20,6	4,9	4,4	63.308	52.512	+20,6
SEAT	2,7	2,4	34.414	28.762	+19,7	2,7	2,4	34.414	28.762	+19,7
PORSCHE	0,5	0,4	6.682	5.312	+25,8	0,5	0,4	6.682	5.312	+25,8
OTHERS <sup>3</sup>	0,0	0,0	415	424	-2,1	0,0	0,0	415	424	-2,1
<b>PSA Group</b>	<b>16,4</b>	<b>10,1</b>	<b>211.097</b>	<b>121.882</b>	<b>+73,2</b>	<b>16,4</b>	<b>10,1</b>	<b>211.097</b>	<b>121.882</b>	<b>+73,2</b>
PEUGEOT	6,5	6,0	83.389	72.641	+14,8	6,5	6,0	83.389	72.641	+14,8
OPEL/VAUXHALL <sup>4</sup>	5,8	0,0	74.344			5,8	0,0	74.344		
CITROEN	3,9	3,8	50.428	45.460	+10,9	3,9	3,8	50.428	45.460	+10,9
DS	0,2	0,3	2.936	3.781	-22,3	0,2	0,3	2.936	3.781	-22,3
<b>RENAULT Group</b>	<b>9,2</b>	<b>9,0</b>	<b>118.405</b>	<b>108.140</b>	<b>+9,5</b>	<b>9,2</b>	<b>9,0</b>	<b>118.405</b>	<b>108.140</b>	<b>+9,5</b>
RENAULT	6,1	6,2	78.506	74.071	+6,0	6,1	6,2	78.506	74.071	+6,0
DACIA	3,1	2,8	39.513	33.768	+17,0	3,1	2,8	39.513	33.768	+17,0
LADA	0,0	0,0	386	301	+28,2	0,0	0,0	386	301	+28,2
ALPINE	0,0	0,0	0	0				0	0	
<b>FCA Group</b>	<b>6,6</b>	<b>7,0</b>	<b>84.953</b>	<b>83.944</b>	<b>+1,2</b>	<b>6,6</b>	<b>7,0</b>	<b>84.953</b>	<b>83.944</b>	<b>+1,2</b>
FIAT	4,7	5,3	59.905	63.623	-5,8	4,7	5,3	59.905	63.623	-5,8
JEEP	1,0	0,6	12.544	7.464	+68,1	1,0	0,6	12.544	7.464	+68,1
ALFA ROMEO	0,6	0,5	7.467	6.002	+24,4	0,6	0,5	7.467	6.002	+24,4
LANCIA/CHRYSLER	0,3	0,5	4.259	5.839	-27,1	0,3	0,5	4.259	5.839	-27,1
OTHERS <sup>5</sup>	0,1	0,1	778	1.016	-23,4	0,1	0,1	778	1.016	-23,4
<b>FORD</b>	<b>6,6</b>	<b>6,9</b>	<b>84.886</b>	<b>83.037</b>	<b>+2,2</b>	<b>6,6</b>	<b>6,9</b>	<b>84.886</b>	<b>83.037</b>	<b>+2,2</b>
<b>BMW Group</b>	<b>6,0</b>	<b>6,1</b>	<b>76.654</b>	<b>72.859</b>	<b>+5,2</b>	<b>6,0</b>	<b>6,1</b>	<b>76.654</b>	<b>72.859</b>	<b>+5,2</b>
BMW	4,8	5,1	62.130	60.905	+2,0	4,8	5,1	62.130	60.905	+2,0
MINI	1,1	1,0	14.524	11.954	+21,5	1,1	1,0	14.524	11.954	+21,5
<b>DAIMLER</b>	<b>5,8</b>	<b>6,1</b>	<b>74.448</b>	<b>72.965</b>	<b>+2,0</b>	<b>5,8</b>	<b>6,1</b>	<b>74.448</b>	<b>72.965</b>	<b>+2,0</b>
MERCEDES	5,2	5,5	67.532	65.801	+2,6	5,2	5,5	67.532	65.801	+2,6
SMART	0,5	0,6	6.916	7.164	-3,5	0,5	0,6	6.916	7.164	-3,5
<b>TOYOTA Group</b>	<b>5,3</b>	<b>5,2</b>	<b>68.260</b>	<b>62.964</b>	<b>+8,4</b>	<b>5,3</b>	<b>5,2</b>	<b>68.260</b>	<b>62.964</b>	<b>+8,4</b>
TOYOTA	5,0	4,9	64.396	59.244	+8,7	5,0	4,9	64.396	59.244	+8,7
LEXUS	0,3	0,3	3.863	3.720	+3,9	0,3	0,3	3.863	3.720	+3,9
<b>HYUNDAI</b>	<b>3,5</b>	<b>3,3</b>	<b>45.226</b>	<b>39.513</b>	<b>+14,5</b>	<b>3,5</b>	<b>3,3</b>	<b>45.226</b>	<b>39.513</b>	<b>+14,5</b>
<b>NISSAN</b>	<b>3,3</b>	<b>3,6</b>	<b>42.887</b>	<b>43.784</b>	<b>-2,0</b>	<b>3,3</b>	<b>3,6</b>	<b>42.887</b>	<b>43.784</b>	<b>-2,0</b>
<b>KIA</b>	<b>2,9</b>	<b>2,9</b>	<b>37.230</b>	<b>35.232</b>	<b>+5,7</b>	<b>2,9</b>	<b>2,9</b>	<b>37.230</b>	<b>35.232</b>	<b>+5,7</b>
<b>VOLVO CAR CORP.</b>	<b>1,7</b>	<b>1,8</b>	<b>22.236</b>	<b>21.663</b>	<b>+2,6</b>	<b>1,7</b>	<b>1,8</b>	<b>22.236</b>	<b>21.663</b>	<b>+2,6</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1,2</b>	<b>1,4</b>	<b>15.474</b>	<b>16.454</b>	<b>-6,0</b>	<b>1,2</b>	<b>1,4</b>	<b>15.474</b>	<b>16.454</b>	<b>-6,0</b>
LAND ROVER	0,8	0,9	10.397	10.932	-4,9	0,8	0,9	10.397	10.932	-4,9
JAGUAR	0,4	0,5	5.077	5.522	-8,1	0,4	0,5	5.077	5.522	-8,1
<b>HONDA</b>	<b>0,9</b>	<b>1,0</b>	<b>11.750</b>	<b>11.658</b>	<b>+0,8</b>	<b>0,9</b>	<b>1,0</b>	<b>11.750</b>	<b>11.658</b>	<b>+0,8</b>
<b>GM<sup>4</sup></b>	<b>0,0</b>	<b>6,3</b>	<b>192</b>	<b>75.508</b>	<b>-99,7</b>	<b>0,0</b>	<b>6,3</b>	<b>192</b>	<b>75.508</b>	<b>-99,7</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> Includes data for ACEA members only

<sup>2</sup> ACEA estimation based on total by market

<sup>3</sup> Includes Bentley, Lamborghini and Bugatti

<sup>4</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>5</sup> Includes Dodge and Maserati

EUROPA OCC. (EU15+EFTA) - IMMATICOLAZIONI AUTOVETTURE PER MARCA  
WESTERN EUROPE (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

dati provvisori/provisional data

	Gennaio/January					Gennaio/January				
	% <sup>1</sup>	% <sup>1</sup>	Unità	Unità	Var %	% <sup>1</sup>	% <sup>1</sup>	Unità	Unità	Var %
	2018	2017	Units	Units	% Chg	2018	2017	Units	Units	% Chg
	2018	2017	2018	2017	18/17	2018	2017	2018	2017	18/17
<b>VW Group</b>	<b>23,9</b>	<b>23,4</b>	<b>279.410</b>	<b>259.965</b>	<b>+7,5</b>	<b>23,9</b>	<b>23,4</b>	<b>279.410</b>	<b>259.965</b>	<b>+7,5</b>
VOLKSWAGEN	11,6	11,7	135.511	129.383	+4,7	11,6	11,7	135.511	129.383	+4,7
AUDI	5,3	5,5	62.238	61.297	+1,5	5,3	5,5	62.238	61.297	+1,5
SKODA	3,7	3,3	42.760	36.783	+16,2	3,7	3,3	42.760	36.783	+16,2
SEAT	2,7	2,4	32.031	26.964	+18,8	2,7	2,4	32.031	26.964	+18,8
PORSCHE	0,6	0,5	6.463	5.130	+26,0	0,6	0,5	6.463	5.130	+26,0
OTHERS <sup>3</sup>	0,0	0,0	407	408	-0,2	0,0	0,0	407	408	-0,2
<b>PSA Group</b>	<b>16,9</b>	<b>10,5</b>	<b>197.689</b>	<b>116.780</b>	<b>+69,3</b>	<b>16,9</b>	<b>10,5</b>	<b>197.689</b>	<b>116.780</b>	<b>+69,3</b>
PEUGEOT	6,8	6,3	79.251	69.582	+13,9	6,8	6,3	79.251	69.582	+13,9
OPEL/VAUXHALL <sup>4</sup>	5,8	0,0	67.973			5,8	0,0	67.973		
CITROEN	4,1	3,9	47.560	43.485	+9,4	4,1	3,9	47.560	43.485	+9,4
DS	0,2	0,3	2.905	3.713	-21,8	0,2	0,3	2.905	3.713	-21,8
<b>RENAULT Group</b>	<b>9,2</b>	<b>8,9</b>	<b>107.210</b>	<b>98.429</b>	<b>+8,9</b>	<b>9,2</b>	<b>8,9</b>	<b>107.210</b>	<b>98.429</b>	<b>+8,9</b>
RENAULT	6,3	6,3	73.437	69.543	+5,6	6,3	6,3	73.437	69.543	+5,6
DACIA	2,9	2,6	33.536	28.716	+16,8	2,9	2,6	33.536	28.716	+16,8
LADA	0,0	0,0	237	170	+39,4	0,0	0,0	237	170	+39,4
ALPINE	0,0	0,0	0	0		0,0	0,0	0	0	
<b>FCA Group</b>	<b>7,0</b>	<b>7,3</b>	<b>81.351</b>	<b>80.846</b>	<b>+0,6</b>	<b>7,0</b>	<b>7,3</b>	<b>81.351</b>	<b>80.846</b>	<b>+0,6</b>
FIAT	4,9	5,5	57.062	61.257	-6,8	4,9	5,5	57.062	61.257	-6,8
JEEP	1,0	0,6	12.000	6.977	+72,0	1,0	0,6	12.000	6.977	+72,0
ALFA ROMEO	0,6	0,5	7.279	5.815	+25,2	0,6	0,5	7.279	5.815	+25,2
LANCIA/CHRYSLER	0,4	0,5	4.255	5.837	-27,1	0,4	0,5	4.255	5.837	-27,1
OTHERS <sup>5</sup>	0,1	0,1	755	960	-21,4	0,1	0,1	755	960	-21,4
<b>FORD</b>	<b>6,6</b>	<b>7,0</b>	<b>77.666</b>	<b>77.548</b>	<b>+0,2</b>	<b>6,6</b>	<b>7,0</b>	<b>77.666</b>	<b>77.548</b>	<b>+0,2</b>
<b>BMW Group</b>	<b>6,3</b>	<b>6,3</b>	<b>73.519</b>	<b>70.178</b>	<b>+4,8</b>	<b>6,3</b>	<b>6,3</b>	<b>73.519</b>	<b>70.178</b>	<b>+4,8</b>
BMW	5,1	5,3	59.511	58.455	+1,8	5,1	5,3	59.511	58.455	+1,8
MINI	1,2	1,1	14.008	11.723	+19,5	1,2	1,1	14.008	11.723	+19,5
<b>DAIMLER</b>	<b>6,1</b>	<b>6,3</b>	<b>71.517</b>	<b>70.217</b>	<b>+1,9</b>	<b>6,1</b>	<b>6,3</b>	<b>71.517</b>	<b>70.217</b>	<b>+1,9</b>
MERCEDES	5,5	5,7	64.638	63.072	+2,5	5,5	5,7	64.638	63.072	+2,5
SMART	0,6	0,6	6.879	7.145	-3,7	0,6	0,6	6.879	7.145	-3,7
<b>TOYOTA Group</b>	<b>5,0</b>	<b>4,9</b>	<b>58.953</b>	<b>54.323</b>	<b>+8,5</b>	<b>5,0</b>	<b>4,9</b>	<b>58.953</b>	<b>54.323</b>	<b>+8,5</b>
TOYOTA	4,8	4,6	55.701	51.126	+8,9	4,8	4,6	55.701	51.126	+8,9
LEXUS	0,3	0,3	3.252	3.197	+1,7	0,3	0,3	3.252	3.197	+1,7
<b>NISSAN</b>	<b>3,4</b>	<b>3,7</b>	<b>39.896</b>	<b>41.179</b>	<b>-3,1</b>	<b>3,4</b>	<b>3,7</b>	<b>39.896</b>	<b>41.179</b>	<b>-3,1</b>
<b>HYUNDAI</b>	<b>3,4</b>	<b>3,1</b>	<b>39.460</b>	<b>34.651</b>	<b>+13,9</b>	<b>3,4</b>	<b>3,1</b>	<b>39.460</b>	<b>34.651</b>	<b>+13,9</b>
<b>KIA</b>	<b>2,8</b>	<b>2,8</b>	<b>32.795</b>	<b>31.409</b>	<b>+4,4</b>	<b>2,8</b>	<b>2,8</b>	<b>32.795</b>	<b>31.409</b>	<b>+4,4</b>
<b>VOLVO CAR CORP.</b>	<b>1,8</b>	<b>1,9</b>	<b>21.133</b>	<b>20.869</b>	<b>+1,3</b>	<b>1,8</b>	<b>1,9</b>	<b>21.133</b>	<b>20.869</b>	<b>+1,3</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1,3</b>	<b>1,5</b>	<b>15.061</b>	<b>16.126</b>	<b>-6,6</b>	<b>1,3</b>	<b>1,5</b>	<b>15.061</b>	<b>16.126</b>	<b>-6,6</b>
LAND ROVER	0,9	1,0	10.110	10.691	-5,4	0,9	1,0	10.110	10.691	-5,4
JAGUAR	0,4	0,5	4.951	5.435	-8,9	0,4	0,5	4.951	5.435	-8,9
<b>HONDA</b>	<b>0,9</b>	<b>0,9</b>	<b>10.178</b>	<b>10.253</b>	<b>-0,7</b>	<b>0,9</b>	<b>0,9</b>	<b>10.178</b>	<b>10.253</b>	<b>-0,7</b>
<b>GM<sup>4</sup></b>	<b>0,0</b>	<b>6,3</b>	<b>45</b>	<b>69.787</b>	<b>-99,9</b>	<b>0,0</b>	<b>6,3</b>	<b>45</b>	<b>69.787</b>	<b>-99,9</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> Includes data for ACEA members only

<sup>2</sup> ACEA estimation based on total by market

<sup>3</sup> Includes Bentley, Lamborghini and Bugatti

<sup>4</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>5</sup> Includes Dodge and Maserati