Press release

THE EUROPEAN CAR MARKET CLOSED THE FIRST HALF YEAR POSITIVELY (+2.8%) THANKS IN PART TO A STRONG GROWTH IN JUNE: +5.1%

Less growth for the five major markets in the month as a whole (+2.1%) as sales of diesel cars dropped by 18%

Turin, July 17th 2018 - According to figures released today by ACEA, within the **enlarged European Union and EFTA countries as a whole** [1], in June car registrations totalled 1,618,985 units, representing an increase of 5.1% compared to June 2017.

In the first half of 2018 registered sales volumes reached 8,695,785 units, an increase of 2.8% compared with the same period in the previous year.

"In June 2018, car registrations recorded a strong increase (+5.1%) with a total of over 1.6 million new cars" - comments **Aurelio Nervo, President of ANFIA.** *The performance was mixed among the five major markets, with Italy (-7.3%) and the United Kingdom (-3.5%), while growth in demand was seen in France (+9.2%), Spain (+8%) and Germany (+4.2%). In the month the overall market of the five major European countries saw less growth (+2.1%) than the total registered in Europe, with sales of diesel cars falling by 18%.*

In the first half of the year the market remained positive, thanks to the positive performance of the new EU member countries, where the number of new registrations increased by 11.4% (+10.6% in the month). New registrations also increased in Spain (+10.1%), France (+4.7%) and Germany (+2.9%), while they decreased in the United Kingdom (-6.3%) and in Italy (-1.4%). In the first half of 2018 sales of diesel cars in the five major markets fell by 17%, with a share that went from 46.9% in the first half of 2017 to 38.3%".

In **Italy**, total vehicle registrations in June stood at 174,702 (-7.3%). In the first six months of 2018, total registrations amounted to 1,120,829, a decrease of 1.4% compared to the volumes of the same period in 2017.

According to ISTAT forecasts, in June **the national consumer price index** recorded an increase of 0.2% on a monthly basis and of 1.3% on an annual basis (an increase compared to +1.0% in May). The rise in inflation was mainly due to prices for non-regulated energy goods (from +5.3% in May to +9.4%) and for both processed and unprocessed food goods as well as the prices of transportation services (from +1.7% to

[1] EU 28 + EFTA. Data for Malta is currently not available.

National Association of Automotive Industry (ANFIA)

10128 Turin - Corso Galileo Ferraris, 61 – Phone: +39 011 5546511 – Fax: +39 011 545464 - E-mail: anfia@anfia.it - 00144 Rome - Viale Pasteur, 10 – Phone: +39 06 54221493 (4) – Fax: +39 06 54221418- E-mail: anfia.roma@anfia.it
www.anfia.it

+2.9%). Prices of non-regulated energy goods increased by 2.3% compared to the previous month and by 9.4% compared to the same month in 2017 (from +5.3% in May). This trend can be attributed to the increase in the prices of all the main components of this type of product: **Diesel** (+3% in economic terms, +12.6% on an annual basis, up from +7.2% in May), **Petrol** (+2.5% in economic terms, +9.7% in year-on-year terms, from +5.2% in the previous month), LPG (+1.9% on a monthly basis, +7.8% compared to June 2017), **other fuels** (+1.5% and +5.9% respectively).

Looking at **registrations by fuel type**, in June sales of diesel cars were down 16.7% compared to that of June 2017 with a market share of 52.5%. This was the largest percentage increase among the 5 major markets, although it was six percentage points lower than a year ago. New registrations of petrol cars grew by 3.8% with a market share of 33.2% (3.4 points more than in June 2017) while LPG cars decreased by 9% and represented 6.6% of the market.

On the **alternative-fuelled car market**, electric cars achieved the best result, growing by 124.5% compared to June 2017 to 440 vehicles, however, their share of the market was only 0.3%. The market for natural gas cars recorded a significant increase in the number of vehicles registered (+84%). Registrations of hybrid cars grew by 26.5% and had a market share of 4.6%. Overall, alternative-fuelled cars grew by 13.9% in the month with a share of 14.2%, the highest monthly share since January 2015.

Italian manufacturers reported 104,102 new registrations in Europe in June (-2.6%), with a market share of 6.4%. In the month of June, the Jeep brand closed positively once again (+72.1%). In the period January-June, Italian makes registered 596,800 units (-2.1%), with a share of 6.9% this year. Jeep (+67.6%) and Alfa Romeo (+8.8%) brands continued to perform well.

Spain totalled 142,376 new vehicle registrations in June (+8%). In the first six months of 2018 total volumes stood at 734,649 (+10.1%).

The Spanish Automotive Association ANFAC has pointed out that, even with one working day less in June 2018 than it had in June 2017 the market maintained a good pace, as is usual in the summer months when sales are always positive. Private customers continued to grow in line with the general increase in the economy, although at a slightly lower rate than would have been expected. It was also good for the company car and rental sector.

In particular, as far as the sales channels are concerned, the market in June is broken down as follows: 61,377 sales to private individuals (+1.6% and a share of 43%), 41,979 sales to companies (+13.2% and a share of 29.5%) and 39,020 rental sales (+13.8% and a share of 27.5%).

According to the fuel sector, sales of diesel cars accounted for 48.3% of the market in 2017 and are steadily losing market share: 42% in January, 38% in February, 36% in March, 37% in April, 35% in May and 35% in June, representing some 37% of the market in the first six months of 2018. The share of petrol-driven cars in June was 58% (57% in the cumulated market), while alternative forms of cars accounted for 6.6% of the car market (5.8% in the cumulated market).

In June, **France** recorded 252,216 new registrations with an increase of 9.2% compared to June 2017, which counted for the same working days (21 days).

The total for the first six months of 2018 was 1,188,150 units, 4.7% more than in the period January-June 2017, a percentage that rises to +5.5% with the same number of working days (124 days during the period in 2018 and 125 days during the period in 2017).

According to CCFA estimates, the used car market recorded 513,475 units in June, with a negative change of 1.1% compared to the same month in 2017. In the period January-June 2018 total volumes were 2,865,843 units, which is a decrease of 1.5% compared to the same period of the previous year.

According to the fuel market, in the first six months of 2018 diesel car registrations lost 12% of the market (a decrease of almost 65,000 units) and the share dropped to 40.3% (it was 48% in 2017 and 73% in 2012). Petrol cars, with 53.9% of market share, gained 6.5 points compared to the same period in 2017, thanks to an increase in sales of 19%. The market for alternative powered cars represented approximately 6% of the total registered vehicles, with 68,546 units. Of these, 14,381 were electric cars (+6% and 1.2% share), 7,107 were plug-in hybrids (+45% and 0.6% share) and 45,405 were traditional hybrids (+32% and 3.8% share).

In the **German market**, 341,308 units (+4.2%) were registered in June. In the period January-June 2018, the market totalled 1,839,031 units (+2.9%).

Sales of petrol-powered cars grew by 14.5% and represented 64% of the market while diesel cars recorded a drop of 16.2% with a 31.2% share; alternative-fuelled cars accounted for 4.8% of the market. Sales of alternative-fuelled cars in June were divided into: 11,466 hybrid cars (3.4% of the market, +62.8% increase), of which 3,139 plug-in hybrids (+25.4%), 2,651 electric (0.8% share, +20.7% increase). The number of cars powered by natural gas was 1,748, almost ten times more than in June 2017, while those powered by LPG grew by 37%.

Average CO_2 emissions from new cars registered in June rose to 130.9 g/km, 3.4 grams more than in June 2017.

Finally, in June the **British market** totalled 234,945 cars (-3.5%). In the first six months of the year volumes reached 1,313,994 units with a decrease of 6.3% compared to the same period of 2017. This was however in line with the forecasts of the British Association for the Automotive Industry SMMT.

They also point out that, although the first half of the year was difficult for the new car market, it was positive that demand for alternative fuel vehicles continues to rise. However, representing only one in 20 registrations for this category of car it cannot yet have such an impact as to reduce the overall emissions of conventional vehicles, including diesel. Recent government announcements recognising the importance of petrol and diesel are encouraging. However, a strategy must be put in place to support industry investment in next-generation technologies.

In June, company car fleets recorded a 6.4% decrease in volumes with a 55.3% market share. Diesel car sales also fell by 28% in the month, while market share fell to 31.7% (10.8 percentage points less than in June 2017), with a loss of 29,000 units. On the other hand, the share of new petrol-powered cars grew by 8.6 points, reaching 61.7% of the market, with an upward trend of 12.3%; alternative-fuelled cars accounted for 6.6% of the market and were up by 45%. In June, traditional hybrid cars showed an increase in sales of 51% and electric (battery) cars of 3.6%, while plug-in hybrid cars increased by 54%. Together, electric cars (BEV) and plug-in hybrid cars (PHEV) accounted for 2.7% of the market.

For more information: ANFIA Press Office

Miriam Gangi (Ms.) - m.gangi@anfia.it
Telephone: +39 011 5546502
Mobile: +39 338 7303167

ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION[1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Maggio/May		% Chg	Gennaio-Maggio/January-May		% Chg
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	32.551	32.426	+0,4	154.846	151.120	+2,5
BELGIUM	54.999	51.342	+7,1	275.158	267.183	+3,0
BULGARIA	3.308	2.457	+34,6	14.496	11.543	+25,6
CROATIA	8.762	8.122	+7,9	29.702	25.187	+17,9
CYPRUS	1.231	1.242	-0,9	6.478	5.970	+8,5
CZECH REPUBLIC	25.720	27.009	-4,8	117.852	117.817	+0,03
DENMARK	22.560	22.300	+1,2	98.235	99.833	-1,6
ESTONIA	2.568	2.523	+1,8	11.624	10.472	+11,0
FINLAND	12.482	11.058	+12,9	57.944	53.583	+8,1
FRANCE	191.702	191.416	+0,1	935.934	904.341	+3,5
GERMANY	305.057	323.952	-5,8	1.497.723	1.459.333	+2,6
GREECE	12.467	10.666	+16,9	49.741	40.215	+23,7
HUNGARY	12.871	10.956	+17,5	56.542	43.984	+28,6
IRELAND	6.070	5.992	+1,3	85.913	89.815	-4,3
ITALY	199.113	204.807	-2,8	945.677	948.938	-0,3
LATVIA	1.692	1.542	+9,7	7.342	7.023	+4,5
LITHUANIA[4]	3.129	2.359	+32,6	12.736	10.137	+25,6
LUXEMBOURG	5.361	5.535	-3,1	25.028	23.740	+5,4
NETHERLANDS	36.952	36.310	+1,8	206.506	185.190	+11,5
POLAND	42.354	39.716	+6,6	226.955	205.124	+10,6
PORTUGAL	23.576	23.653	-0,3	108.286	102.352	+5,8
ROMANIA	11.555	8.062	+43,3	47.827	36.978	+29,3
SLOVAKIA	9.674	9.217	+5,0	42.424	39.303	+7,9
SLOVENIA	7.301	6.786	+7,6	34.299	31.477	+9,0
SPAIN	135.522	126.411	+7,2	592.269	535.697	+10,6
SWEDEN	37.687	35.326	+6,7	159.299	155.206	+2,6
UNITED KINGDOM	192.649	186.265	+3,4	1.079.049	1.158.357	-6,8
EUROPEAN UNION	**1.398.913**	**1.387.450**	**+0,8**	**6.879.885**	**6.719.918**	**+2,4**
EU15[2]	1.268.748	1.267.459	+0,1	6.271.608	6.174.903	+1,6
EU12[3]	130.165	119.991	+8,5	608.277	545.015	+11,6
ICELAND[4]	*2.858*	*3.849*	*-25,7*	*9.285*	*10.556*	*-12,0*
NORWAY	*13.046*	*14.175*	*-8,0*	*60.900*	*63.755*	*-4,5*
SWITZERLAND	*27.826*	*28.411*	*-2,1*	*126.434*	*126.995*	*-0,4*
EFTA	43.730	46.435	-5,8	196.619	201.306	-2,3
EU + EFTA	**1.442.643**	**1.433.885**	**+0,6**	**7.076.504**	**6.921.224**	**+2,2**
EU15 + EFTA	1.312.478	1.313.894	-0,1	6.468.227	6.376.209	+1,4

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] Data for Malta n.a.

[2] Member States before the 2004 enlargement

[3] Member States having joined the EU since 2004

[4] Estimates

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Maggio/May					Gennaio-Maggio/January-May				
	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**25,1**	**24,3**	**350.894**	**336.677**	**+4,2**	**24,3**	**23,3**	**1.673.445**	**1.567.330**	**+6,8**
VOLKSWAGEN	11,9	11,3	166.832	156.996	+6,3	11,3	10,8	778.632	722.479	+7,8
AUDI	5,0	5,3	69.806	73.597	-5,2	5,0	5,3	344.275	355.259	-3,1
SKODA	4,6	4,7	63.824	64.758	-1,4	4,6	4,3	314.820	289.056	+8,9
SEAT	3,0	2,4	42.460	33.789	+25,7	2,9	2,5	200.036	167.260	+19,6
PORSCHE	0,5	0,5	7.636	7.145	+6,9	0,5	0,5	33.835	31.232	+8,3
OTHERS[3]	0,0	0,0	336	392	-14,3	0,0	0,0	1.847	2.044	-9,6
PSA Group	**16,0**	**10,2**	**223.582**	**141.550**	**+58,0**	**16,3**	**10,1**	**1.123.518**	**680.887**	**+65,0**
PEUGEOT	6,1	6,0	85.769	82.980	+3,4	6,4	6,0	437.426	400.062	+9,3
OPEL/VAUXHALL[4]	5,7	0,0	80.304			5,8	0,0	397.810		
CITROEN	3,8	3,9	53.086	54.786	-3,1	3,9	3,9	267.803	260.614	+2,8
DS	0,3	0,3	4.423	3.784	+16,9	0,3	0,3	20.479	20.211	+1,3
RENAULT Group	**11,6**	**11,0**	**161.672**	**151.996**	**+6,4**	**10,4**	**10,1**	**713.866**	**679.583**	**+5,0**
RENAULT	7,7	7,6	107.960	105.016	+2,8	7,1	7,2	485.455	485.214	+0,05
DACIA	3,8	3,4	53.074	46.513	+14,1	3,3	2,9	225.861	192.376	+17,4
LADA	0,0	0,0	476	467	+1,9	0,0	0,0	2.185	1.993	+9,6
ALPINE	0,0	0,0	162	0		0,0	0,0	365	0	
FCA Group	**7,7**	**7,8**	**108.096**	**108.136**	**-0,04**	**7,0**	**7,4**	**483.552**	**494.806**	**-2,3**
FIAT	5,4	6,1	75.827	85.321	-11,1	5,0	5,6	344.359	378.781	-9,1
JEEP	1,3	0,6	17.916	8.848	+102,5	1,0	0,6	71.979	43.163	+66,8
ALFA ROMEO	0,6	0,6	8.674	7.825	+10,8	0,6	0,5	40.105	35.673	+12,4
LANCIA/CHRYSLER	0,4	0,4	5.071	5.362	-5,4	0,3	0,5	23.234	32.855	-29,3
OTHERS[5]	0,0	0,1	608	780	-22,1	0,1	0,1	3.875	4.334	-10,6
FORD	**6,3**	**6,3**	**87.866**	**87.545**	**+0,4**	**6,8**	**7,0**	**464.818**	**469.470**	**-1,0**
BMW Group	**5,8**	**6,2**	**81.205**	**86.360**	**-6,0**	**6,0**	**6,3**	**413.109**	**423.214**	**-2,4**
BMW	4,5	4,9	62.956	68.271	-7,8	4,7	5,1	326.265	339.503	-3,9
MINI	1,3	1,3	18.249	18.089	+0,9	1,3	1,2	86.844	83.711	+3,7
DAIMLER	**5,9**	**6,3**	**82.688**	**87.314**	**-5,3**	**5,9**	**6,1**	**403.050**	**406.961**	**-1,0**
MERCEDES	5,3	5,6	73.549	77.983	-5,7	5,3	5,4	362.536	364.768	-0,6
SMART	0,7	0,7	9.139	9.331	-2,1	0,6	0,6	40.514	42.193	-4,0
TOYOTA Group	**4,5**	**4,3**	**63.322**	**60.203**	**+5,2**	**4,8**	**4,6**	**327.860**	**311.578**	**+5,2**
TOYOTA	4,2	4,1	59.337	56.899	+4,3	4,5	4,4	308.019	293.613	+4,9
LEXUS	0,3	0,2	3.985	3.304	+20,6	0,3	0,3	19.841	17.965	+10,4
HYUNDAI	**3,3**	**3,3**	**46.652**	**45.256**	**+3,1**	**3,4**	**3,2**	**232.691**	**215.022**	**+8,2**
NISSAN	**2,8**	**3,4**	**38.970**	**46.617**	**-16,4**	**3,4**	**3,8**	**230.553**	**255.692**	**-9,8**
KIA	**3,0**	**2,9**	**41.927**	**40.415**	**+3,7**	**3,1**	**3,0**	**213.151**	**203.362**	**+4,8**
VOLVO CAR CORP.	**1,8**	**1,8**	**24.562**	**24.874**	**-1,3**	**1,8**	**1,8**	**125.383**	**123.049**	**+1,9**
JAGUAR LAND ROVER Group	**1,2**	**1,1**	**16.581**	**15.777**	**+5,1**	**1,3**	**1,5**	**91.855**	**102.299**	**-10,2**
LAND ROVER	0,7	0,8	10.162	10.657	-4,6	0,9	1,0	58.522	69.040	-15,2
JAGUAR	0,5	0,4	6.419	5.120	+25,4	0,5	0,5	33.333	33.259	+0,2
HONDA	**0,8**	**0,7**	**10.706**	**9.950**	**+7,6**	**0,9**	**0,9**	**63.974**	**61.713**	**+3,7**
GM[4]	**0,0**	**5,9**	**93**	**84.817**	**-99,9**	**0,0**	**6,2**	**985**	**426.777**	**-99,8**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Maggio/May					Gennaio-Maggio/January-May				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**25,2**	**24,4**	**363.117**	**350.096**	**+3,7**	**24,4**	**23,4**	**1.723.938**	**1.621.612**	**+6,3**
VOLKSWAGEN	11,9	11,4	172.356	163.022	+5,7	11,3	10,8	800.214	746.293	+7,2
AUDI	5,0	5,3	72.140	76.139	-5,3	5,0	5,3	354.021	365.971	-3,3
SKODA	4,6	4,7	66.539	68.027	-2,2	4,6	4,4	326.452	301.500	+8,3
SEAT	3,0	2,4	43.646	34.820	+25,3	2,9	2,5	205.358	172.303	+19,2
PORSCHE	0,6	0,5	8.076	7.665	+5,4	0,5	0,5	35.912	33.335	+7,7
OTHERS[3]	0,0	0,0	360	423	-14,9	0,0	0,0	1.981	2.210	-10,4
PSA Group	**15,8**	**10,0**	**227.345**	**144.046**	**+57,8**	**16,1**	**10,0**	**1.140.764**	**691.847**	**+64,9**
PEUGEOT	6,0	5,9	87.245	84.514	+3,2	6,3	5,9	444.096	406.788	+9,2
OPEL/VAUXHALL[4]	5,7	0,0	81.752			5,7	0,0	404.237		
CITROEN	3,7	3,9	53.835	55.669	-3,3	3,8	3,8	271.607	264.483	+2,7
DS	0,3	0,3	4.513	3.863	+16,8	0,3	0,3	20.824	20.576	+1,2
RENAULT Group	**11,4**	**10,8**	**164.424**	**154.344**	**+6,5**	**10,3**	**10,0**	**725.422**	**690.578**	**+5,0**
RENAULT	7,6	7,4	109.739	106.495	+3,0	7,0	7,1	492.975	492.444	+0,1
DACIA	3,7	3,3	54.018	47.381	+14,0	3,2	2,8	229.850	196.135	+17,2
LADA	0,0	0,0	476	468	+1,7	0,0	0,0	2.186	1.999	+9,4
ALPINE	0,0	0,0	191	0				411	0	
FCA Group	**7,6**	**7,7**	**110.120**	**109.940**	**+0,2**	**6,9**	**7,3**	**491.738**	**502.569**	**-2,2**
FIAT	5,3	6,0	76.711	86.327	-11,1	4,9	5,5	348.359	383.247	-9,1
JEEP	1,3	0,6	18.487	9.183	+101,3	1,0	0,6	74.064	44.514	+66,4
ALFA ROMEO	0,6	0,6	9.181	8.180	+12,2	0,6	0,5	41.847	37.064	+12,9
LANCIA/CHRYSLER	0,4	0,4	5.071	5.362	-5,4	0,3	0,5	23.236	32.858	-29,3
OTHERS[5]	0,0	0,1	670	888	-24,5	0,1	0,1	4.232	4.886	-13,4
FORD	**6,2**	**6,2**	**89.715**	**89.280**	**+0,5**	**6,7**	**6,9**	**473.419**	**477.572**	**-0,9**
BMW Group	**5,9**	**6,3**	**85.017**	**90.471**	**-6,0**	**6,1**	**6,4**	**431.505**	**441.378**	**-2,2**
BMW	4,6	5,0	66.202	71.724	-7,7	4,8	5,1	341.747	355.133	-3,8
MINI	1,3	1,3	18.815	18.747	+0,4	1,3	1,2	89.758	86.245	+4,1
DAIMLER	**6,0**	**6,4**	**85.901**	**91.066**	**-5,7**	**5,9**	**6,1**	**418.467**	**423.458**	**-1,2**
MERCEDES	5,3	5,7	76.528	81.529	-6,1	5,3	5,5	377.052	380.243	-0,8
SMART	0,6	0,7	9.373	9.537	-1,7	0,6	0,6	41.415	43.215	-4,2
TOYOTA Group	**4,6**	**4,5**	**66.496**	**63.835**	**+4,2**	**4,8**	**4,7**	**340.544**	**326.485**	**+4,3**
TOYOTA	4,3	4,2	62.377	60.430	+3,2	4,5	4,4	320.101	307.889	+4,0
LEXUS	0,3	0,2	4.119	3.405	+21,0	0,3	0,3	20.443	18.596	+9,9
NISSAN	**2,8**	**3,3**	**40.274**	**47.798**	**-15,7**	**3,4**	**3,8**	**238.700**	**262.542**	**-9,1**
HYUNDAI	**3,3**	**3,3**	**47.880**	**46.791**	**+2,3**	**3,4**	**3,2**	**238.607**	**221.205**	**+7,9**
KIA	**3,0**	**2,9**	**42.956**	**41.527**	**+3,4**	**3,1**	**3,0**	**217.348**	**207.793**	**+4,6**
VOLVO CAR CORP.	**1,8**	**1,8**	**26.103**	**26.438**	**-1,3**	**1,9**	**1,9**	**134.046**	**131.239**	**+2,1**
JAGUAR LAND ROVER Group	**1,2**	**1,1**	**17.090**	**16.162**	**+5,7**	**1,3**	**1,5**	**94.379**	**104.437**	**-9,6**
LAND ROVER	0,7	0,8	10.475	10.956	-4,4	0,9	1,0	60.160	70.557	-14,7
JAGUAR	0,5	0,4	6.615	5.206	+27,1	0,5	0,5	34.219	33.880	+1,0
HONDA	**0,8**	**0,7**	**11.088**	**10.537**	**+5,2**	**0,9**	**0,9**	**66.395**	**64.227**	**+3,4**
GM[4]	**0,0**	**6,0**	**136**	**86.438**	**-99,8**	**0,0**	**6,3**	**1.157**	**433.983**	**-99,7**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Maggio/May					Gennaio-Maggio/January-May				
	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**24,7**	**23,7**	**324.313**	**311.577**	**+4,1**	**23,8**	**22,7**	**1.537.012**	**1.450.057**	**+6,0**
VOLKSWAGEN	12,1	11,4	158.719	149.675	+6,0	11,4	10,8	738.187	687.180	+7,4
AUDI	5,3	5,6	69.477	73.726	-5,8	5,3	5,5	340.346	353.671	-3,8
SKODA	3,6	3,6	47.111	47.943	-1,7	3,6	3,4	229.987	214.403	+7,3
SEAT	3,1	2,5	40.852	32.520	+25,6	3,0	2,5	192.178	160.612	+19,7
PORSCHE	0,6	0,6	7.809	7.309	+6,8	0,5	0,5	34.431	32.070	+7,4
OTHERS[3]	0,0	0,0	345	404	-14,6	0,0	0,0	1.883	2.121	-11,2
PSA Group	**16,2**	**10,5**	**211.990**	**137.439**	**+54,2**	**16,5**	**10,4**	**1.069.904**	**662.587**	**+61,5**
PEUGEOT	6,3	6,1	82.490	80.631	+2,3	6,5	6,1	422.218	389.371	+8,4
OPEL/VAUXHALL[4]	5,7	0,0	74.495			5,7	0,0	369.676		
CITROEN	3,8	4,0	50.522	52.999	-4,7	4,0	4,0	257.303	252.912	+1,7
DS	0,3	0,3	4.483	3.809	+17,7	0,3	0,3	20.707	20.304	+2,0
RENAULT Group	**10,9**	**10,4**	**142.770**	**136.642**	**+4,5**	**9,9**	**9,7**	**642.457**	**621.158**	**+3,4**
RENAULT	7,7	7,5	100.616	99.047	+1,6	7,1	7,2	457.348	460.144	-0,6
DACIA	3,2	2,8	41.721	37.364	+11,7	2,8	2,5	183.531	159.906	+14,8
LADA	0,0	0,0	243	231	+5,2	0,0	0,0	1.170	1.108	+5,6
ALPINE	0,0	0,0	190	0		0,0	0,0	408	0	
FCA Group	**8,0**	**8,0**	**104.726**	**105.668**	**-0,9**	**7,3**	**7,6**	**470.811**	**484.039**	**-2,7**
FIAT	5,5	6,3	72.643	83.017	-12,5	5,1	5,8	332.355	369.126	-10,0
JEEP	1,3	0,7	17.511	8.555	+104,7	1,1	0,7	70.659	41.584	+69,9
ALFA ROMEO	0,7	0,6	8.858	7.924	+11,8	0,6	0,6	40.507	36.002	+12,5
LANCIA/CHRYSLER	0,4	0,4	5.068	5.318	-4,7	0,4	0,5	23.221	32.666	-28,9
OTHERS[5]	0,0	0,1	646	854	-24,4	0,1	0,1	4.069	4.661	-12,7
FORD	**6,2**	**6,3**	**81.765**	**82.347**	**-0,7**	**6,7**	**7,0**	**434.146**	**444.788**	**-2,4**
BMW Group	**6,2**	**6,6**	**81.048**	**86.380**	**-6,2**	**6,4**	**6,6**	**414.425**	**423.670**	**-2,2**
BMW	4,8	5,2	62.631	68.017	-7,9	5,1	5,3	326.820	339.149	-3,6
MINI	1,4	1,4	18.417	18.363	+0,3	1,4	1,3	87.605	84.521	+3,6
DAIMLER	**6,3**	**6,6**	**82.034**	**87.261**	**-6,0**	**6,2**	**6,4**	**400.752**	**406.750**	**-1,5**
MERCEDES	5,5	5,9	72.750	77.778	-6,5	5,6	5,7	359.685	363.790	-1,1
SMART	0,7	0,7	9.284	9.483	-2,1	0,6	0,7	41.067	42.960	-4,4
TOYOTA Group	**4,3**	**4,2**	**56.512**	**55.267**	**+2,3**	**4,5**	**4,4**	**291.615**	**282.572**	**+3,2**
TOYOTA	4,0	4,0	53.057	52.310	+1,4	4,2	4,2	273.996	266.488	+2,8
LEXUS	0,3	0,2	3.455	2.957	+16,8	0,3	0,3	17.619	16.084	+9,5
NISSAN	**2,8**	**3,4**	**37.291**	**44.525**	**-16,2**	**3,4**	**3,9**	**220.265**	**246.376**	**-10,6**
HYUNDAI	**3,1**	**3,1**	**41.322**	**40.981**	**+0,8**	**3,2**	**3,0**	**208.266**	**194.096**	**+7,3**
KIA	**2,8**	**2,7**	**37.182**	**35.884**	**+3,6**	**2,9**	**2,9**	**190.340**	**183.362**	**+3,8**
VOLVO CAR CORP.	**1,9**	**1,9**	**24.518**	**25.053**	**-2,1**	**2,0**	**1,9**	**126.237**	**123.851**	**+1,9**
JAGUAR LAND ROVER Group	**1,3**	**1,2**	**16.732**	**15.636**	**+7,0**	**1,4**	**1,6**	**91.873**	**101.885**	**-9,8**
LAND ROVER	0,8	0,8	10.236	10.563	-3,1	0,9	1,1	58.622	68.611	-14,6
JAGUAR	0,5	0,4	6.496	5.073	+28,1	0,5	0,5	33.251	33.274	-0,1
HONDA	**0,7**	**0,7**	**9.703**	**9.436**	**+2,8**	**0,9**	**0,9**	**58.634**	**57.537**	**+1,9**
GM[4]	**0,0**	**6,0**	**130**	**79.365**	**-99,8**	**0,0**	**6,3**	**1.145**	**401.000**	**-99,7**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati