Press Release

THE EUROPEAN MARKET: AGAIN SHOWING A POSITIVE TREND IN THE SUMMER, A GROWTH RATE OF 10.1% IN JULY AND 29.8% IN AUGUST, THUS BRINGING THE FINAL RESULT SINCE THE BEGINNING OF THE YEAR TO OVER 11 MILLION IN NEW REGISTRATIONS (+5.9%)

The record August results were influenced by the pre-WLTP offer of low-cost cars before the new homogenisation testing being applied to all new cars sold and registered from 1st September 2018

Turin, 19th September 2018 – According to data released today by ACEA, **in all countries of the enlarged European Union and EFTA [1]** during July the number of new car registrations totalled 1,313,857 units, an increase of 10.1% compared to July 2017. August also saw a continuation in the markets positive trend with 1,171,760 registrations, 29.8% more than in the same month of the previous year.

In the period January-August 2018, registered sales totalled 11,181,738 units with a upturn of 5.9% compared to the same period in the previous year.

"*Both in July and August the market maintained a healthy performance thanks to positive conditions in all major countries* - commented Gianmarco Giorda, Director of ANFIA. *In July, Spain (+19.3%), France (+18.9%) and Germany (+12.3%) recorded the highest increases, followed by Italy (+4.7%) and the United Kingdom (+1.2%) who both saw more modest results. In August, with the exception of Italy (+9.5%), all the major European markets recorded double-digit growth: +48.7% in Spain, +40% in France, +24.7% in Germany and +23.1% in the United Kingdom.*

August - continued Mr. Giorda - *is usually the lowest sales month of the year but the European car market grew significantly (+29.8%) in August 2018 and totalled over 1.1 million units, surpassing August 2017's record result (which was almost 903,000 units). The most likely explanation for this exceptional growth is the introduction of the new "Worldwide Harmonised Light Vehicle Test Procedure". (WLTP) which applies to all new vehicles registered from 1st September 2018. Some car manufacturers were offering pre-WLTP vehicles at attractive prices.*

During the first eight months of 2018, car registrations in Europe grew by 5.9% to over 11 million units, a figure boosted to a large extent by the unusually strong performance of the summer months. In the main markets, demand grew in Spain (+14.6%), France (+8.9%) and Germany (+6.4%), while car sales remained steady in Italy (-0.1%) and reduced in the UK (-4.2%).

[1] EU 28 + EFTA. Data for Malta is not available at the moment

Finally, I would like to point out the healthy performances by new EU member countries whose registrations have increased by 17.6% in cumulative terms since the beginning of 2018, making a significant contribution to the overall growth of the market".

In **Italy**, total registrations in July stood at 152,779 units (+4.7%), while in August volumes fell to 91,551 units (+9.5%). In the first eight months of 2018 total registrations amounted to 1,365,947, this was a drop of 0.1% compared to volumes for the same period in 2017.

According to data from ISTAT, in August the **national consumer price index** rose by 0.4% in the month and by 1.6% on an annual basis (from +1.5% in July). The slight increase in inflation was mainly due to the cost of transport services (these rose from +1.7% in July to +2.8%); on the contrary, the price of energy goods (from +7.9% in the previous month to +7.7%) and unprocessed food goods recorded a slowdown in their growth.

The prices of non-regulated Energy Goods in August 2018 showed a negative financial change of 0.2% and a positive trend change of 9.5% (from +10.4% in July).

In Europe, **Italian car manufacturers** reported 92,816 new registrations in July (+17.2%), while in August the number of units registered totalled 73,259 (+38.9%). Positive performances in August for Fiat (+22.9%), Jeep (+158.1%) and Alfa Romeo (+80.3%) models.
In the first eight months of 2018, volumes totalled 763,253 units (+3%) with a market share of 6.8%. In the period January-August 2018, both Jeep (+78.5%) and Alfa Romeo (+16.8%) maintained a positive trend.

Spain had 131,181 registrations in July (+19.3%) and 107,692 (+48.7%) in August. In the first eight months of 2018 total volumes stood at 973,542 (+14.6%).

ANFAC, the Spanish Automotive Association, pointed out that the exceptional growth in registrations was unusual for the month of August. No such figures have been recorded in the last 20 years, in fact, to find a month in August when more than 100,000 units were registered, you need to go back to 2006. This increase, however, isn't due to a lasting market trend, but of the specific circumstances resulting from changes in the regulations governing the measurement of WLTP emissions, which have led to very advantageous trade policies. On this basis, it is likely that these increases will be corrected in the remaining four months. However, ANFAC expects that registrations will close in 2018 with a growth of at least 10%.

According to sales figures, the August market was divided as follows: 57,457 sales to private individuals (+27% and a 53.3% share), 43,730 sales to companies (+85.7% and a 40.6% share) and 6,505 sales to rental companies (+81.5% and a 6.1% share). Cumulative sales to private individuals grew by 11.4% (47.4% share), sales to companies grew by

24.2% (30.7% share) and finally rental cars increased their market share by 9.4% (21.9% share).

In terms of fuel types, in the first eight months of the year, diesel cars lost almost 13 percentage points of market share compared to the same period in 2017 (from 49.5% to 36.9%). Sales of diesel cars in August 2018 were 37.4% of the market (48.3% in August 2017), up 15%. The share of petrol cars was 56.2% (57.1% of the cumulated market), while alternative fuel cars represented 6.3% of the car market (5.9% of the cumulated market).

In **France**, the number of new registrations in July was 175,392, an increase of 18.9% compared to July 2017, a percentage that fell to +8.1% with the same number of working days (22 days in July 2018 and 20 days in July 2017).

In August, the market totalled 150,390 units, up 40% compared to August 2017, when the same number of working days were used (22).

The cumulative figure for the first eight months of 2018 was 1,513,932 units, 8.9% more than in the period January-August 2017, a percentage that fell to +8.2% with the same number of working days (168 days year to date against 167 in the same period of 2017).

According to CCFA estimates, the second-hand market recorded 412,652 units in August, representing a 6.4% decrease compared to the same month in 2017. In the period January-August 2018, total volumes stood at 3,799,217 units, a decrease of 1.7% compared to the same period of the previous year.

In August 2018 diesel car registrations gained 17% of the market (almost 9 thousand units) and the share stood at 39.6% (it was 47.4% in August 2017). Gasoline-powered cars, with 54.5% of the market, gained 7.8 points of market share compared to August 2017, thanks to an increase in sales of 64%. The market for alternative powered cars represented 5.9% of the market, with 8,806 eco-friendly cars: 1,431 electric cars (+13% and 1% share), 1,477 plug-in hybrids (+116% and 1% share), 5,717 traditional hybrids (+32% and 3.8% share).

In the **German** car market, 317,848 units (+12.3%) were registered in July, while 316,405 units (+24.7%) were registered in August. In the first eight months of the year the market totalled 2,473,284 units (+6.4%).

The German Association of Automotive Industry (VDA) noted that the unusually high volumes in August should not be taken as a benchmark because, as already mentioned, they represent the result of the introduction of the new WLTP regulation. For the whole year of 2018, the VDA is therefore sticking to its forecasts of 3.5 million new registrations (up 1%).

In August new registrations of petrol cars increased by 32.6%, with a share of 62.1%. Diesel car registrations also increased (+7.8% compared to August 2017), with a share of 32.6%. The only fuel type with a falling market share was LPG (-19%). Cars with other alternative fuels showed growth rates from two to three figures: +12.9% for electric cars (2,457 units, 0.8% share); +84.8% of hybrids (12,081 units, 4.0% share), including plug-in hybrids (3,431 units, 1.1% share), instead increasing by 31.1%; +245% for natural gas cars (1,301 units, 0.4% share). Sales to private customers accounted for 33% of the market, with volumes up 4.3%. The average CO2 emission of new cars registered was 131.8 g/km (+3.6 g compared to August 2017).

Finally, in July the **UK market** totalled 163,898 cars (+1.2%), while in August registered units stood at 94,094 units (+23.1%). In the first eight months of the year, total volumes reached 1,571,986 units, a decrease of 4.2% compared to the same period of 2017, in any case in line with the forecasts of the British Association of the Automotive Industry SMMT.

The latter welcomes the strong growth in registrations, particularly in the important electric vehicle market. However, since August has always been a low-volume year as a result of the usual September number plate change, it would be a mistake to read this as a market boom. In fact, the last month was characterised by discontinuity as new regulations caused interruptions in supplies. In the long run, however the new emissions certification test will give consumers renewed confidence in the performance of all vehicles, helping them to choose the latest and cleanest technology that best suits their driving needs, whether petrol, diesel, hybrid or plug-in.

In August, company fleets increased their volumes by 19.7% to 53.3%.

Only diesel car sales fell by 7.7% in the month, while market share fell to 29.7% (10 percentage points less than in August 2017), with a loss of 2,500 units. On the other hand the share of new petrol-powered cars grew by 7 percentage points, reaching 62.3% of market share, with an increase of 39.1%; alternative-fuelled cars accounted for 8% of the market and were up 89%. In August, traditional hybrid cars recorded an increase of 57% and electric (battery) cars of 38%, while plug-in hybrid cars increased by 168%. Together, electric cars (BEV) and plug-in hybrid cars (PHEV) accounted for 4.2% of the market.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION[1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Luglio/July		% Chg	Gennaio-Luglio/January-July		% Chg
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	31.476	27.731	+13,5	224.337	214.292	+4,7
BELGIUM	42.771	36.627	+16,8	374.140	358.929	+4,2
BULGARIA	2.716	2.463	+10,3	20.798	17.212	+20,8
CROATIA	5.719	3.979	+43,7	43.998	36.070	+22,0
CYPRUS	1.138	1.102	+3,3	8.789	8.644	+1,7
CZECH REPUBLIC	21.638	19.649	+10,1	165.422	164.100	+0,8
DENMARK	16.453	15.208	+8,2	137.228	139.005	-1,3
ESTONIA	2.137	1.981	+7,9	16.327	15.103	+8,1
FINLAND	9.583	8.855	+8,2	79.193	73.306	+8,0
FRANCE	175.392	147.518	+18,9	1.363.542	1.282.785	+6,3
GERMANY	317.848	283.080	+12,3	2.156.879	2.070.106	+4,2
GREECE	9.124	8.421	+8,3	71.436	58.777	+21,5
HUNGARY	12.045	9.334	+29,0	82.793	64.184	+29,0
IRELAND	26.888	27.707	-3,0	114.004	118.922	-4,1
ITALY	152.779	145.942	+4,7	1.274.396	1.283.243	-0,7
LATVIA	1.397	1.408	-0,8	10.467	10.022	+4,4
LITHUANIA	2.775	1.773	+56,5	18.741	14.587	+28,5
LUXEMBOURG	4.931	4.529	+8,9	35.586	33.475	+6,3
NETHERLANDS	36.263	32.433	+11,8	289.302	258.408	+12,0
POLAND	46.285	36.831	+25,7	319.330	283.845	+12,5
PORTUGAL	19.961	17.572	+13,6	154.521	144.758	+6,7
ROMANIA	15.210	11.335	+34,2	75.278	56.343	+33,6
SLOVAKIA	8.716	8.022	+8,7	60.607	56.893	+6,5
SLOVENIA	6.246	5.310	+17,6	47.923	44.342	+8,1
SPAIN	131.181	109.947	+19,3	865.850	777.441	+11,4
SWEDEN	12.504	24.722	-49,4	238.047	218.252	+9,1
UNITED KINGDOM	163.898	161.997	+1,2	1.477.892	1.563.808	-5,5
EUROPEAN UNION	**1.277.074**	**1.155.476**	**+10,5**	**9.726.826**	**9.366.852**	**+3,8**
EU15[2]	1.151.052	1.052.289	+9,4	8.856.353	8.595.507	+3,0
EU12[3]	126.022	103.187	+22,1	870.473	771.345	+12,9
ICELAND	*1.689*	*1.832*	*-7,8*	*13.565*	*15.527*	*-12,6*
NORWAY	*9.611*	*11.476*	*-16,3*	*86.356*	*89.459*	*-3,5*
SWITZERLAND	*25.483*	*24.885*	*+2,4*	*183.393*	*183.803*	*-0,2*
EFTA	36.783	38.193	-3,7	283.314	288.789	-1,9
EU + EFTA	**1.313.857**	**1.193.669**	**+10,1**	**10.010.140**	**9.655.641**	**+3,7**
EU15 + EFTA	1.187.835	1.090.482	+8,9	9.139.667	8.884.296	+2,9

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Luglio/July					Gennaio-Luglio/January-July				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**27,4**	**24,4**	**349.476**	**281.657**	**+24,1**	**24,8**	**23,4**	**2.414.343**	**2.193.444**	**+10,1**
VOLKSWAGEN	12,7	10,9	162.572	125.780	+29,3	11,6	10,8	1.128.469	1.007.806	+12,0
AUDI	6,1	5,8	77.594	67.371	+15,2	5,1	5,3	498.715	495.121	+0,7
SKODA	4,5	4,4	57.242	50.548	+13,2	4,6	4,3	444.434	405.597	+9,6
SEAT	3,4	2,7	43.582	31.703	+37,5	3,0	2,5	290.280	238.138	+21,9
PORSCHE	0,6	0,5	7.824	5.849	+33,8	0,5	0,5	49.453	43.890	+12,7
OTHERS[3]	0,1	0,0	662	406	+63,1	0,0	0,0	2.992	2.892	+3,5
PSA Group	**15,3**	**10,0**	**195.710**	**115.425**	**+69,6**	**16,2**	**10,1**	**1.574.103**	**949.998**	**+65,7**
PEUGEOT	5,9	5,9	75.866	68.181	+11,3	6,3	6,0	611.432	559.765	+9,2
OPEL/VAUXHALL[4]	5,2	0,0	66.466			5,7	0,0	553.288		
CITROEN	3,9	3,8	49.223	43.756	+12,5	3,9	3,9	379.051	362.089	+4,7
DS	0,3	0,3	4.155	3.488	+19,1	0,3	0,3	30.332	28.144	+7,8
RENAULT Group	**10,5**	**10,0**	**133.857**	**115.900**	**+15,5**	**10,7**	**10,5**	**1.041.010**	**979.753**	**+6,3**
RENAULT	7,1	6,5	90.351	75.322	+20,0	7,3	7,4	711.881	693.791	+2,6
DACIA	3,4	3,5	42.826	40.137	+6,7	3,3	3,0	325.131	283.025	+14,9
LADA	0,0	0,0	479	441	+8,6	0,0	0,0	3.228	2.937	+9,9
ALPINE	0,0	0,0	201	0		0,0	0,0	770	0	
FCA Group	**7,1**	**6,7**	**91.107**	**77.571**	**+17,4**	**7,0**	**7,2**	**678.165**	**677.323**	**+0,1**
FIAT	4,9	5,0	63.185	58.002	+8,9	5,0	5,5	482.184	518.355	-7,0
JEEP	1,2	0,7	15.071	7.759	+94,2	1,1	0,6	102.938	59.991	+71,6
ALFA ROMEO	0,7	0,6	8.642	6.752	+28,0	0,6	0,5	56.710	51.233	+10,7
LANCIA/CHRYSLER	0,3	0,4	3.459	4.267	-18,9	0,3	0,4	30.745	41.770	-26,4
OTHERS[5]	0,1	0,1	750	791	-5,2	0,1	0,1	5.588	5.974	-6,5
FORD	**5,8**	**6,3**	**74.385**	**72.651**	**+2,4**	**6,4**	**6,8**	**626.513**	**636.818**	**-1,6**
BMW Group	**5,2**	**6,0**	**66.381**	**69.258**	**-4,2**	**6,0**	**6,3**	**587.093**	**591.429**	**-0,7**
BMW	4,2	4,8	53.151	55.022	-3,4	4,8	5,0	463.568	470.005	-1,4
MINI	1,0	1,2	13.230	14.236	-7,1	1,3	1,3	123.525	121.424	+1,7
DAIMLER	**5,2**	**6,7**	**66.329**	**77.410**	**-14,3**	**5,7**	**6,1**	**556.032**	**575.805**	**-3,4**
MERCEDES	4,5	6,1	57.501	70.098	-18,0	5,1	5,5	496.171	517.241	-4,1
SMART	0,7	0,6	8.828	7.312	+20,7	0,6	0,6	59.861	58.564	+2,2
TOYOTA Group	**4,7**	**4,8**	**60.105**	**55.232**	**+8,8**	**4,7**	**4,6**	**457.451**	**430.776**	**+6,2**
TOYOTA	4,4	4,5	56.623	52.055	+8,8	4,4	4,3	429.929	405.539	+6,0
LEXUS	0,3	0,3	3.482	3.177	+9,6	0,3	0,3	27.522	25.237	+9,1
HYUNDAI	**3,6**	**3,7**	**45.570**	**42.180**	**+8,0**	**3,4**	**3,3**	**328.941**	**305.479**	**+7,7**
NISSAN	**3,3**	**3,5**	**42.636**	**40.104**	**+6,3**	**3,3**	**3,7**	**318.726**	**348.653**	**-8,6**
KIA	**3,2**	**3,2**	**40.241**	**37.548**	**+7,2**	**3,1**	**3,0**	**299.174**	**283.389**	**+5,6**
VOLVO CAR CORP.	**1,7**	**1,8**	**21.909**	**20.646**	**+6,1**	**1,9**	**1,8**	**183.737**	**172.086**	**+6,8**
JAGUAR LAND ROVER Group	**0,9**	**1,3**	**11.840**	**14.658**	**-19,2**	**1,3**	**1,4**	**121.750**	**135.500**	**-10,1**
LAND ROVER	0,5	0,9	6.868	10.339	-33,6	0,8	1,0	76.302	91.833	-16,9
JAGUAR	0,4	0,4	4.972	4.319	+15,1	0,5	0,5	45.448	43.667	+4,1
HONDA	**0,7**	**0,8**	**9.422**	**9.624**	**-2,1**	**0,9**	**0,9**	**85.283**	**83.426**	**+2,2**
GM[4]	**0,0**	**5,8**	**411**	**69.232**	**-99,4**	**0,0**	**6,1**	**1.861**	**588.872**	**-99,7**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Luglio/July					Gennaio-Luglio/January-July				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**27,5**	**24,5**	**360.789**	**292.169**	**+23,5**	**24,9**	**23,5**	**2.489.419**	**2.271.752**	**+9,6**
VOLKSWAGEN	12,7	10,9	167.463	130.408	+28,4	11,6	10,8	1.161.437	1.042.617	+11,4
AUDI	6,1	5,8	80.128	69.553	+15,2	5,1	5,3	513.204	510.368	+0,6
SKODA	4,5	4,4	59.401	52.936	+12,2	4,6	4,4	461.058	423.469	+8,9
SEAT	3,4	2,7	44.811	32.596	+37,5	3,0	2,5	298.053	245.261	+21,5
PORSCHE	0,6	0,5	8.277	6.229	+32,9	0,5	0,5	52.460	46.905	+11,8
OTHERS[3]	0,1	0,0	709	447	+58,6	0,0	0,0	3.207	3.132	+2,4
PSA Group	**15,2**	**9,9**	**199.441**	**117.749**	**+69,4**	**16,0**	**10,0**	**1.599.661**	**965.927**	**+65,6**
PEUGEOT	5,9	5,8	77.384	69.580	+11,2	6,2	5,9	621.025	569.411	+9,1
OPEL/VAUXHALL[4]	5,2	0,0	67.697			5,6	0,0	563.009		
CITROEN	3,8	3,7	50.088	44.594	+12,3	3,8	3,8	384.730	367.834	+4,6
DS	0,3	0,3	4.272	3.575	+19,5	0,3	0,3	30.897	28.682	+7,7
RENAULT Group	**10,3**	**9,9**	**135.925**	**118.522**	**+14,7**	**10,6**	**10,3**	**1.058.232**	**996.842**	**+6,2**
RENAULT	7,0	6,5	91.451	76.994	+18,8	7,2	7,3	722.835	705.072	+2,5
DACIA	3,3	3,4	43.772	41.086	+6,5	3,3	3,0	331.303	288.825	+14,7
LADA	0,0	0,0	479	442	+8,4	0,0	0,0	3.232	2.945	+9,7
ALPINE	0,0	0,0	223	0				862	0	
FCA Group	**7,1**	**6,6**	**92.816**	**79.206**	**+17,2**	**6,9**	**7,1**	**689.994**	**688.603**	**+0,2**
FIAT	4,9	4,9	64.072	58.877	+8,8	4,9	5,4	488.067	524.833	-7,0
JEEP	1,2	0,7	15.467	8.105	+90,8	1,1	0,6	105.819	61.964	+70,8
ALFA ROMEO	0,7	0,6	9.002	7.066	+27,4	0,6	0,6	59.280	53.297	+11,2
LANCIA/CHRYSLER	0,3	0,4	3.462	4.270	-18,9	0,3	0,4	30.759	41.788	-26,4
OTHERS[5]	0,1	0,1	813	888	-8,4	0,1	0,1	6.069	6.721	-9,7
FORD	**5,8**	**6,2**	**76.016**	**74.299**	**+2,3**	**6,4**	**6,7**	**638.773**	**648.576**	**-1,5**
BMW Group	**5,3**	**6,1**	**69.634**	**72.436**	**-3,9**	**6,1**	**6,4**	**613.251**	**617.477**	**-0,7**
BMW	4,3	4,8	55.846	57.636	-3,1	4,9	5,1	485.579	492.297	-1,4
MINI	1,0	1,2	13.788	14.800	-6,8	1,3	1,3	127.672	125.180	+2,0
DAIMLER	**5,2**	**6,8**	**68.374**	**80.605**	**-15,2**	**5,8**	**6,2**	**577.099**	**599.192**	**-3,7**
MERCEDES	4,5	6,1	59.353	73.092	-18,8	5,2	5,6	515.946	539.154	-4,3
SMART	0,7	0,6	9.021	7.513	+20,1	0,6	0,6	61.153	60.038	+1,9
TOYOTA Group	**4,7**	**4,9**	**62.205**	**57.930**	**+7,4**	**4,7**	**4,7**	**475.425**	**451.504**	**+5,3**
TOYOTA	4,5	4,6	58.581	54.613	+7,3	4,5	4,4	447.029	425.363	+5,1
LEXUS	0,3	0,3	3.624	3.317	+9,3	0,3	0,3	28.396	26.141	+8,6
HYUNDAI	**3,6**	**3,6**	**46.708**	**43.247**	**+8,0**	**3,4**	**3,3**	**337.252**	**314.111**	**+7,4**
NISSAN	**3,4**	**3,4**	**44.237**	**41.108**	**+7,6**	**3,3**	**3,7**	**330.422**	**357.767**	**-7,6**
KIA	**3,1**	**3,2**	**40.958**	**38.315**	**+6,9**	**3,0**	**3,0**	**304.968**	**289.787**	**+5,2**
VOLVO CAR CORP.	**1,8**	**1,8**	**23.162**	**21.897**	**+5,8**	**2,0**	**1,9**	**195.479**	**182.806**	**+6,9**
JAGUAR LAND ROVER Group	**0,9**	**1,3**	**12.043**	**15.169**	**-20,6**	**1,3**	**1,4**	**125.215**	**138.644**	**-9,7**
LAND ROVER	0,5	0,9	6.996	10.722	-34,8	0,8	1,0	78.527	94.060	-16,5
JAGUAR	0,4	0,4	5.047	4.447	+13,5	0,5	0,5	46.688	44.584	+4,7
HONDA	**0,7**	**0,8**	**9.763**	**9.968**	**-2,1**	**0,9**	**0,9**	**88.453**	**86.837**	**+1,9**
GM[4]	**0,0**	**5,9**	**462**	**70.680**	**-99,3**	**0,0**	**6,2**	**2.113**	**599.959**	**-99,6**

SOURCE: **ACEA MEMBERS**

[1] *Includes data for ACEA members*

[2] *ACEA estimation based on total by market*

[3] *Includes Bentley, Lamborghini and Bugatti*

[4] *Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group*

[5] *Includes Dodge and Maserati*

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Luglio/July					Gennaio-Luglio/January-July				
	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**27,1**	**24,1**	**322.443**	**262.405**	**+22,9**	**24,3**	**22,9**	**2.221.980**	**2.033.179**	**+9,3**
VOLKSWAGEN	12,8	11,0	152.430	120.340	+26,7	11,7	10,8	1.069.578	962.094	+11,2
AUDI	6,5	6,2	77.221	67.195	+14,9	5,4	5,5	493.891	492.814	+0,2
SKODA	3,6	3,5	42.479	38.204	+11,2	3,6	3,4	326.011	301.423	+8,2
SEAT	3,5	2,8	41.755	30.301	+37,8	3,1	2,6	279.211	228.849	+22,0
PORSCHE	0,7	0,5	7.892	5.928	+33,1	0,5	0,5	50.249	44.983	+11,7
OTHERS[3]	0,1	0,0	666	437	+52,4	0,0	0,0	3.040	3.016	+0,8
PSA Group	**15,5**	**10,3**	**184.317**	**111.907**	**+64,7**	**16,4**	**10,4**	**1.496.917**	**924.122**	**+62,0**
PEUGEOT	6,1	6,1	72.769	66.241	+9,9	6,5	6,1	589.694	545.024	+8,2
OPEL/VAUXHALL[4]	5,1	0,0	60.373			5,6	0,0	512.697		
CITROEN	4,0	3,9	46.931	42.125	+11,4	4,0	3,9	363.797	350.759	+3,7
DS	0,4	0,3	4.244	3.541	+19,9	0,3	0,3	30.729	28.339	+8,4
RENAULT Group	**10,1**	**9,5**	**119.757**	**103.582**	**+15,6**	**10,3**	**10,0**	**936.858**	**890.911**	**+5,2**
RENAULT	7,1	6,5	84.417	71.351	+18,3	7,3	7,4	670.389	658.356	+1,8
DACIA	2,9	2,9	34.836	31.993	+8,9	2,9	2,6	263.887	230.905	+14,3
LADA	0,0	0,0	282	238	+18,5	0,0	0,0	1.729	1.650	+4,8
ALPINE	0,0	0,0	222	0		0,0	0,0	853	0	
FCA Group	**7,3**	**6,9**	**86.865**	**75.727**	**+14,7**	**7,2**	**7,5**	**657.093**	**662.147**	**-0,8**
FIAT	5,0	5,2	59.477	56.161	+5,9	5,1	5,7	462.718	504.429	-8,3
JEEP	1,2	0,7	14.423	7.585	+90,2	1,1	0,7	100.378	57.977	+73,1
ALFA ROMEO	0,7	0,6	8.729	6.860	+27,2	0,6	0,6	57.418	51.749	+11,0
LANCIA/CHRYSLER	0,3	0,4	3.460	4.263	-18,8	0,3	0,5	30.742	41.569	-26,0
OTHERS[5]	0,1	0,1	776	858	-9,6	0,1	0,1	5.837	6.423	-9,1
BMW Group	**5,6**	**6,3**	**66.736**	**68.938**	**-3,2**	**6,4**	**6,7**	**589.322**	**592.494**	**-0,5**
BMW	4,5	5,0	53.243	54.546	-2,4	5,1	5,3	464.526	469.869	-1,1
MINI	1,1	1,3	13.493	14.392	-6,2	1,4	1,4	124.796	122.625	+1,8
FORD	**5,9**	**6,3**	**69.718**	**68.654**	**+1,6**	**6,4**	**6,8**	**586.702**	**603.512**	**-2,8**
DAIMLER	**5,5**	**7,1**	**65.153**	**77.260**	**-15,7**	**6,0**	**6,5**	**551.848**	**575.098**	**-4,0**
MERCEDES	4,7	6,4	56.202	69.786	-19,5	5,4	5,8	491.237	515.412	-4,7
SMART	0,8	0,7	8.951	7.474	+19,8	0,7	0,7	60.611	59.686	+1,5
TOYOTA Group	**4,4**	**4,6**	**52.485**	**49.895**	**+5,2**	**4,5**	**4,4**	**407.622**	**391.333**	**+4,2**
TOYOTA	4,2	4,3	49.375	47.006	+5,0	4,2	4,1	382.992	368.630	+3,9
LEXUS	0,3	0,3	3.110	2.889	+7,6	0,3	0,3	24.630	22.703	+8,5
NISSAN	**3,4**	**3,5**	**40.493**	**38.410**	**+5,4**	**3,3**	**3,8**	**304.458**	**334.506**	**-9,0**
HYUNDAI	**3,3**	**3,4**	**39.621**	**37.310**	**+6,2**	**3,2**	**3,1**	**292.782**	**274.391**	**+6,7**
KIA	**3,0**	**3,0**	**35.787**	**33.188**	**+7,8**	**2,9**	**2,9**	**267.211**	**254.382**	**+5,0**
VOLVO CAR CORP.	**1,9**	**1,9**	**22.143**	**20.682**	**+7,1**	**2,0**	**1,9**	**184.565**	**172.590**	**+6,9**
JAGUAR LAND ROVER Group	**1,0**	**1,4**	**11.741**	**14.765**	**-20,5**	**1,3**	**1,5**	**122.018**	**135.166**	**-9,7**
LAND ROVER	0,6	1,0	6.784	10.414	-34,9	0,8	1,0	76.550	91.424	-16,3
JAGUAR	0,4	0,4	4.957	4.351	+13,9	0,5	0,5	45.468	43.742	+3,9
HONDA	**0,7**	**0,8**	**8.396**	**8.822**	**-4,8**	**0,9**	**0,9**	**77.794**	**77.656**	**+0,2**
GM[4]	**0,0**	**5,9**	**459**	**64.865**	**-99,3**	**0,0**	**6,2**	**2.095**	**553.600**	**-99,6**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION[1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Agosto/August		% Chg	Gennaio-Agosto/January-August		% Chg
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	34.227	26.058	+31,3	258.564	240.350	+7,6
BELGIUM	54.437	35.517	+53,3	428.577	394.446	+8,7
BULGARIA	2.887	2.344	+23,2	23.685	19.556	+21,1
CROATIA	3.190	2.410	+32,4	47.188	38.480	+22,6
CYPRUS	719	703	+2,3	9.508	9.347	+1,7
CZECH REPUBLIC	27.830	21.192	+31,3	193.252	185.292	+4,3
DENMARK	20.741	15.313	+35,4	157.969	154.318	+2,4
ESTONIA	2.655	1.984	+33,8	18.982	17.087	+11,1
FINLAND	12.004	9.672	+24,1	91.197	82.978	+9,9
FRANCE	150.390	107.449	+40,0	1.513.932	1.390.234	+8,9
GERMANY	316.405	253.680	+24,7	2.473.284	2.323.786	+6,4
GREECE	7.718	5.134	+50,3	79.154	63.911	+23,9
HUNGARY	12.931	8.915	+45,0	95.724	73.099	+31,0
IRELAND	5.925	5.729	+3,4	119.929	124.651	-3,8
ITALY	91.551	83.638	+9,5	1.365.947	1.366.881	-0,1
LATVIA	1.613	1.469	+9,8	12.080	11.491	+5,1
LITHUANIA	3.308	2.087	+58,5	22.049	16.674	+32,2
LUXEMBOURG	4.187	3.429	+22,1	39.773	36.904	+7,8
NETHERLANDS	41.355	29.093	+42,1	330.471	287.501	+14,9
POLAND	56.701	34.505	+64,3	376.031	318.350	+18,1
PORTUGAL	15.281	11.937	+28,0	169.827	156.695	+8,4
ROMANIA	25.546	12.001	+112,9	100.824	68.344	+47,5
SLOVAKIA	10.595	7.265	+45,8	71.202	64.158	+11,0
SLOVENIA	5.636	4.492	+25,5	53.559	48.834	+9,7
SPAIN	107.692	72.410	+48,7	973.542	849.851	+14,6
SWEDEN	24.670	29.915	-17,5	262.717	248.167	+5,9
UNITED KINGDOM	94.094	76.433	+23,1	1.571.986	1.640.241	-4,2
EUROPEAN UNION	**1.134.288**	**864.774**	**+31,2**	**10.860.953**	**10.231.626**	**+6,2**
EU15[2]	980.677	765.407	+28,1	9.836.869	9.360.914	+5,1
EU12[3]	153.611	99.367	+54,6	1.024.084	870.712	+17,6
ICELAND	*1.464*	*1.521*	*-3,7*	*15.028*	*17.048*	*-11,8*
NORWAY	*14.524*	*13.415*	*+8,3*	*100.880*	*102.874*	*-1,9*
SWITZERLAND	*21.484*	*23.160*	*-7,2*	*204.877*	*206.963*	*-1,0*
EFTA	37.472	38.096	-1,6	320.785	326.885	-1,9
EU + EFTA	**1.171.760**	**902.870**	**+29,8**	**11.181.738**	**10.558.511**	**+5,9**
EU15 + EFTA	1.018.149	803.503	+26,7	10.157.654	9.687.799	+4,8

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Agosto/August					Gennaio-Agosto/January-August				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**27,1**	**25,2**	**307.600**	**218.191**	**+41,0**	**25,1**	**23,6**	**2.721.943**	**2.411.635**	**+12,9**
VOLKSWAGEN	12,6	11,3	142.498	97.456	+46,2	11,7	10,8	1.270.967	1.105.262	+15,0
AUDI	5,6	5,5	63.154	47.191	+33,8	5,2	5,3	561.869	542.312	+3,6
SKODA	4,6	5,3	52.241	45.467	+14,9	4,6	4,4	496.675	451.064	+10,1
SEAT	3,7	2,8	42.064	24.102	+74,5	3,1	2,6	332.344	262.240	+26,7
PORSCHE	0,6	0,4	7.064	3.682	+91,9	0,5	0,5	56.517	47.572	+18,8
OTHERS[3]	0,1	0,0	579	293	+97,6	0,0	0,0	3.571	3.185	+12,1
PSA Group	**13,9**	**15,4**	**157.550**	**133.605**	**+17,9**	**15,9**	**10,6**	**1.731.294**	**1.083.603**	**+59,8**
PEUGEOT	5,1	5,6	58.294	48.236	+20,9	6,2	5,9	669.726	608.001	+10,2
OPEL/VAUXHALL[4]	4,9	6,1	55.403	53.048	+4,4	5,6	0,5	608.332	53.048	+1046,8
CITROEN	3,7	3,5	41.606	29.980	+38,8	3,9	3,8	420.657	392.069	+7,3
DS	0,2	0,3	2.247	2.341	-4,0	0,3	0,3	32.579	30.485	+6,9
RENAULT Group	**12,3**	**10,3**	**140.052**	**88.766**	**+57,8**	**10,9**	**10,4**	**1.181.033**	**1.068.519**	**+10,5**
RENAULT	8,4	6,6	95.781	56.820	+68,6	7,4	7,3	807.633	750.611	+7,6
DACIA	3,8	3,6	43.227	31.527	+37,1	3,4	3,1	368.354	314.552	+17,1
LADA	0,1	0,0	590	419	+40,8	0,0	0,0	3.819	3.356	+13,8
ALPINE	0,0	0,0	454	0		0,0	0,0	1.227	0	
FCA Group	**6,3**	**5,9**	**71.690**	**51.272**	**+39,8**	**6,9**	**7,1**	**749.855**	**728.595**	**+2,9**
FIAT	4,1	4,4	46.810	37.831	+23,7	4,9	5,4	528.994	556.186	-4,9
JEEP	1,3	0,7	15.042	5.752	+161,5	1,1	0,6	117.980	65.743	+79,5
ALFA ROMEO	0,7	0,5	8.095	4.430	+82,7	0,6	0,5	64.805	55.663	+16,4
LANCIA/CHRYSLER	0,1	0,3	1.281	2.840	-54,9	0,3	0,4	32.026	44.610	-28,2
OTHERS[5]	0,0	0,0	462	419	+10,3	0,1	0,1	6.050	6.393	-5,4
FORD	**5,1**	**5,7**	**58.038**	**49.661**	**+16,9**	**6,3**	**6,7**	**684.812**	**686.478**	**-0,2**
BMW Group	**5,2**	**6,4**	**59.150**	**55.540**	**+6,5**	**6,0**	**6,3**	**646.257**	**646.969**	**-0,1**
BMW	4,2	5,3	48.147	45.843	+5,0	4,7	5,0	511.727	515.848	-0,8
MINI	1,0	1,1	11.003	9.697	+13,5	1,2	1,3	134.530	131.121	+2,6
DAIMLER	**5,1**	**6,9**	**58.227**	**59.934**	**-2,8**	**5,7**	**6,2**	**614.259**	**635.739**	**-3,4**
MERCEDES	4,6	6,3	52.321	54.791	-4,5	5,0	5,6	548.492	572.032	-4,1
SMART	0,5	0,6	5.906	5.143	+14,8	0,6	0,6	65.767	63.707	+3,2
TOYOTA Group	**4,5**	**4,9**	**50.627**	**42.404**	**+19,4**	**4,7**	**4,6**	**508.078**	**473.180**	**+7,4**
TOYOTA	4,2	4,6	48.049	39.998	+20,1	4,4	4,4	477.978	445.537	+7,3
LEXUS	0,2	0,3	2.578	2.406	+7,1	0,3	0,3	30.100	27.643	+8,9
HYUNDAI	**3,6**	**3,5**	**40.419**	**29.933**	**+35,0**	**3,4**	**3,3**	**369.360**	**335.412**	**+10,1**
NISSAN	**3,7**	**3,4**	**42.099**	**29.093**	**+44,7**	**3,3**	**3,7**	**360.846**	**377.747**	**-4,5**
KIA	**2,7**	**3,1**	**30.602**	**26.738**	**+14,5**	**3,0**	**3,0**	**329.776**	**310.127**	**+6,3**
VOLVO CAR CORP.	**1,3**	**1,5**	**14.731**	**13.332**	**+10,5**	**1,8**	**1,8**	**197.356**	**184.733**	**+6,8**
JAGUAR LAND ROVER Group	**0,8**	**0,9**	**9.083**	**7.381**	**+23,1**	**1,2**	**1,4**	**130.833**	**142.881**	**-8,4**
LAND ROVER	0,4	0,6	5.030	5.280	-4,7	0,7	0,9	81.332	97.113	-16,3
JAGUAR	0,4	0,2	4.053	2.101	+92,9	0,5	0,4	49.501	45.768	+8,2
HONDA	**0,8**	**0,8**	**8.665**	**7.175**	**+20,8**	**0,9**	**0,9**	**93.948**	**90.601**	**+3,7**
GM[4]	**0,0**	**0,0**	**255**	**213**	**+19,7**	**0,0**	**5,6**	**2.116**	**589.085**	**-99,6**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Agosto/August					Gennaio-Agosto/January-August				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**27,2**	**25,4**	**319.163**	**229.152**	**+39,3**	**25,1**	**23,7**	**2.808.582**	**2.500.904**	**+12,3**
VOLKSWAGEN	12,6	11,3	147.887	102.407	+44,4	11,7	10,8	1.309.324	1.145.024	+14,3
AUDI	5,6	5,5	65.635	49.708	+32,0	5,2	5,3	578.839	560.076	+3,4
SKODA	4,7	5,3	54.507	47.751	+14,1	4,6	4,5	515.565	471.220	+9,4
SEAT	3,7	2,8	42.976	24.961	+72,2	3,0	2,6	341.029	270.222	+26,2
PORSCHE	0,6	0,4	7.538	4.003	+88,3	0,5	0,5	59.998	50.908	+17,9
OTHERS[3]	0,1	0,0	620	322	+92,5	0,0	0,0	3.827	3.454	+10,8
PSA Group	**13,7**	**15,2**	**160.522**	**137.053**	**+17,1**	**15,7**	**10,4**	**1.759.846**	**1.102.980**	**+59,6**
PEUGEOT	5,1	5,5	59.507	49.607	+20,0	6,1	5,9	680.532	619.018	+9,9
OPEL/VAUXHALL[4]	4,8	6,0	56.564	54.324	+4,1	5,5	0,5	619.236	54.324	+1039,9
CITROEN	3,6	3,4	42.166	30.725	+37,2	3,8	3,8	426.896	398.559	+7,1
DS	0,2	0,3	2.285	2.397	-4,7	0,3	0,3	33.182	31.079	+6,8
RENAULT Group	**12,1**	**10,1**	**142.189**	**90.912**	**+56,4**	**10,7**	**10,3**	**1.200.386**	**1.087.754**	**+10,4**
RENAULT	8,3	6,5	97.120	58.261	+66,7	7,3	7,2	819.926	763.333	+7,4
DACIA	3,8	3,6	44.009	32.231	+36,5	3,4	3,0	375.307	321.056	+16,9
LADA	0,1	0,0	590	420	+40,5	0,0	0,0	3.824	3.365	+13,6
ALPINE	0,0	0,0	470	0				1.329	0	
FCA Group	**6,3**	**5,8**	**73.259**	**52.735**	**+38,9**	**6,8**	**7,0**	**763.253**	**741.338**	**+3,0**
FIAT	4,1	4,3	47.593	38.736	+22,9	4,8	5,3	535.660	563.569	-5,0
JEEP	1,3	0,7	15.427	5.978	+158,1	1,1	0,6	121.246	67.942	+78,5
ALFA ROMEO	0,7	0,5	8.452	4.688	+80,3	0,6	0,5	67.732	57.985	+16,8
LANCIA/CHRYSLER	0,1	0,3	1.286	2.841	-54,7	0,3	0,4	32.045	44.629	-28,2
OTHERS[5]	0,0	0,1	501	492	+1,8	0,1	0,1	6.570	7.213	-8,9
FORD	**5,1**	**5,7**	**59.636**	**51.144**	**+16,6**	**6,2**	**6,6**	**698.627**	**699.719**	**-0,2**
BMW Group	**5,3**	**6,5**	**62.386**	**59.017**	**+5,7**	**6,0**	**6,4**	**675.660**	**676.494**	**-0,1**
BMW	4,3	5,4	50.893	48.805	+4,3	4,8	5,1	536.492	541.102	-0,9
MINI	1,0	1,1	11.493	10.212	+12,5	1,2	1,3	139.168	135.392	+2,8
DAIMLER	**5,2**	**7,0**	**60.641**	**63.294**	**-4,2**	**5,7**	**6,3**	**637.740**	**662.486**	**-3,7**
MERCEDES	4,7	6,4	54.541	57.987	-5,9	5,1	5,7	570.487	597.141	-4,5
SMART	0,5	0,6	6.100	5.307	+14,9	0,6	0,6	67.253	65.345	+2,9
TOYOTA Group	**4,5**	**5,0**	**53.164**	**45.147**	**+17,8**	**4,7**	**4,7**	**528.589**	**496.651**	**+6,4**
TOYOTA	4,3	4,7	50.396	42.589	+18,3	4,4	4,4	497.425	467.952	+6,3
LEXUS	0,2	0,3	2.768	2.558	+8,2	0,3	0,3	31.164	28.699	+8,6
HYUNDAI	**3,5**	**3,4**	**41.582**	**30.901**	**+34,6**	**3,4**	**3,3**	**378.834**	**345.012**	**+9,8**
NISSAN	**3,8**	**3,3**	**44.244**	**30.240**	**+46,3**	**3,4**	**3,7**	**374.686**	**388.008**	**-3,4**
KIA	**2,7**	**3,1**	**31.248**	**27.576**	**+13,3**	**3,0**	**3,0**	**336.216**	**317.363**	**+5,9**
VOLVO CAR CORP.	**1,3**	**1,6**	**15.688**	**14.340**	**+9,4**	**1,9**	**1,9**	**209.644**	**195.818**	**+7,1**
JAGUAR LAND ROVER Group	**0,8**	**0,9**	**9.345**	**7.701**	**+21,3**	**1,2**	**1,4**	**134.560**	**146.345**	**-8,1**
LAND ROVER	0,4	0,6	5.207	5.514	-5,6	0,7	0,9	83.734	99.574	-15,9
JAGUAR	0,4	0,2	4.138	2.187	+89,2	0,5	0,4	50.826	46.771	+8,7
HONDA	**0,8**	**0,8**	**8.992**	**7.566**	**+18,8**	**0,9**	**0,9**	**97.445**	**94.403**	**+3,2**
GM[4]	**0,0**	**0,0**	**270**	**231**	**+16,9**	**0,0**	**5,7**	**2.383**	**600.190**	**-99,6**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Agosto/August					Gennaio-Agosto/January-August				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**27,1**	**24,9**	**275.452**	**200.133**	**+37,6**	**24,6**	**23,1**	**2.497.432**	**2.233.312**	**+11,8**
VOLKSWAGEN	12,9	11,6	131.229	93.187	+40,8	11,8	10,9	1.200.807	1.055.281	+13,8
AUDI	6,1	5,9	62.069	47.418	+30,9	5,5	5,6	555.960	540.232	+2,9
SKODA	3,6	4,0	36.428	32.470	+12,2	3,6	3,4	362.439	333.893	+8,5
SEAT	3,7	2,9	37.962	22.978	+65,2	3,1	2,6	317.173	251.827	+25,9
PORSCHE	0,7	0,5	7.178	3.767	+90,5	0,6	0,5	57.427	48.750	+17,8
OTHERS[3]	0,1	0,0	586	313	+87,2	0,0	0,0	3.626	3.329	+8,9
PSA Group	**13,9**	**15,6**	**141.747**	**125.354**	**+13,1**	**16,1**	**10,8**	**1.638.679**	**1.049.476**	**+56,1**
PEUGEOT	5,3	5,8	54.173	46.353	+16,9	6,3	6,1	643.867	591.377	+8,9
OPEL/VAUXHALL[4]	4,7	6,0	47.874	48.214	-0,7	5,5	0,5	560.586	48.214	+1062,7
CITROEN	3,7	3,5	37.435	28.426	+31,7	4,0	3,9	401.232	379.185	+5,8
DS	0,2	0,3	2.265	2.361	-4,1	0,3	0,3	32.994	30.700	+7,5
RENAULT Group	**12,3**	**9,7**	**125.338**	**78.086**	**+60,5**	**10,5**	**10,0**	**1.062.157**	**968.997**	**+9,6**
RENAULT	8,7	6,6	88.276	52.779	+67,3	7,5	7,3	758.633	711.135	+6,7
DACIA	3,6	3,1	36.271	25.045	+44,8	3,0	2,6	300.156	255.950	+17,3
LADA	0,0	0,0	327	262	+24,8	0,0	0,0	2.057	1.912	+7,6
ALPINE	0,0	0,0	464	0		0,0	0,0	1.311	0	
FCA Group	**6,6**	**6,2**	**67.037**	**49.803**	**+34,6**	**7,1**	**7,3**	**724.130**	**711.950**	**+1,7**
FIAT	4,2	4,5	42.930	36.443	+17,8	5,0	5,6	505.648	540.872	-6,5
JEEP	1,4	0,7	14.147	5.546	+155,1	1,1	0,7	114.525	63.523	+80,3
ALFA ROMEO	0,8	0,6	8.203	4.498	+82,4	0,6	0,6	65.621	56.247	+16,7
LANCIA/CHRYSLER	0,1	0,4	1.283	2.841	-54,8	0,3	0,5	32.025	44.410	-27,9
OTHERS[5]	0,0	0,1	474	475	-0,2	0,1	0,1	6.311	6.898	-8,5
BMW Group	**5,8**	**6,9**	**58.888**	**55.607**	**+5,9**	**6,4**	**6,7**	**648.233**	**648.101**	**+0,0**
BMW	4,7	5,7	47.803	45.700	+4,6	5,0	5,3	512.349	515.569	-0,6
MINI	1,1	1,2	11.085	9.907	+11,9	1,3	1,4	135.884	132.532	+2,5
FORD	**5,2**	**5,7**	**52.698**	**45.992**	**+14,6**	**6,3**	**6,7**	**639.508**	**649.503**	**-1,5**
DAIMLER	**5,6**	**7,5**	**57.286**	**59.882**	**-4,3**	**6,0**	**6,6**	**609.134**	**634.980**	**-4,1**
MERCEDES	5,0	6,8	51.304	54.624	-6,1	5,3	5,9	542.541	570.036	-4,8
SMART	0,6	0,7	5.982	5.258	+13,8	0,7	0,7	66.593	64.944	+2,5
TOYOTA Group	**4,0**	**4,7**	**41.009**	**38.077**	**+7,7**	**4,4**	**4,4**	**448.631**	**429.410**	**+4,5**
TOYOTA	3,8	4,5	38.770	35.987	+7,7	4,2	4,2	421.762	404.617	+4,2
LEXUS	0,2	0,3	2.239	2.090	+7,1	0,3	0,3	26.869	24.793	+8,4
NISSAN	**3,8**	**3,4**	**38.824**	**27.390**	**+41,7**	**3,4**	**3,7**	**343.296**	**361.897**	**-5,1**
HYUNDAI	**3,4**	**3,2**	**34.533**	**25.599**	**+34,9**	**3,2**	**3,1**	**327.315**	**299.990**	**+9,1**
KIA	**2,6**	**2,9**	**26.549**	**23.429**	**+13,3**	**2,9**	**2,9**	**293.760**	**277.811**	**+5,7**
VOLVO CAR CORP.	**1,4**	**1,7**	**14.654**	**13.644**	**+7,4**	**1,9**	**1,9**	**197.696**	**184.906**	**+6,9**
JAGUAR LAND ROVER Group	**0,9**	**0,9**	**8.927**	**7.358**	**+21,3**	**1,3**	**1,5**	**130.945**	**142.524**	**-8,1**
LAND ROVER	0,5	0,7	5.018	5.256	-4,5	0,8	1,0	81.568	96.680	-15,6
JAGUAR	0,4	0,3	3.909	2.102	+86,0	0,5	0,5	49.377	45.844	+7,7
HONDA	**0,8**	**0,8**	**7.753**	**6.541**	**+18,5**	**0,8**	**0,9**	**85.547**	**84.197**	**+1,6**
GM[4]	**0,0**	**0,0**	**264**	**231**	**+14,3**	**0,0**	**5,7**	**2.359**	**553.831**	**-99,6**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati