Press Release

CONTAINED GROWTH IN MAY FOR THE EUROPEAN CAR MARKET: +0.6%

In the five major markets the number of new car registrations fell by 0.9% in the month and sales of diesel cars by -20%

Turin, 15th June 2018 - According to data released today by ACEA, in the enlarged **European Union and EFTA countries as a whole[1]**, in May car registrations totalled 1,442,643 units. This represented an increase of 0.6% compared to May 2017.

In the first five months of 2018, registered sales volumes reached 7,076,504 units, with a positive trend of 2.2% compared to the same period for the previous year.

"In May 2018 the European car market, after its good performance in April, showed growth (+0.6%)" - commented **Aurelio Nervo, President of ANFIA**. *Results were different among the five major markets, with Spain (+7.2%) and the United Kingdom (+3.4%) showing growth, France (+0.1%) in line with May 2017, while Germany (-5.8%) and Italy (-2.8%) witnessing a decrease in demand. Overall, the market for the five major European markets fell by 0.9% in May, with diesel car sales closing at -20%.*

In the period January-May the overall market remained positive, thanks in part to the good performance of the new EU member countries where registrations increased by 11.6% (+8.5% in the month). New registrations also increased in Spain (+10.6%), France (+3.5%) and Germany (+2.6%), while they decreased in the United Kingdom (-6.8%) and in Italy (-0.3%)".

In **Italy**, total vehicle registrations in May stood at 199,113 (-2,8%). In the first five months of 2018 the total registrations amounted to 945,677 with a decrease of 0.3% compared to the volumes of the same period of 2017.

According to preliminary ISTAT estimates, in May the national consumer **price index** recorded an increase of 0.4% on a monthly basis and of 1.1% on an annual basis (a significant increase compared to +0.5% in April). Prices of non-regulated energy goods recorded a positive change of +2.1% compared to the previous month and +5.3% compared to the same month in 2017 (from +2.7% in April). This trend is due to the increase in prices of the main components of this type of product: **Diesel** (+2.8% on a cyclical basis, +7.2% on an annual basis and up from 3.8% in April), **Petrol** (+2.4% compared to April 2018, +5.2% in trend terms from +2.1% in the previous month) and **Other fuels** (+0.2% and +3.2% respectively).

[1] EU 28 + EFTA. Data for Malta is currently not available.

National Association of Automotive Industry (ANFIA)

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Looking at **registrations by fuel types**, in May, the share of diesel cars is 51.5%, with a 10.1% drop in sales compared to May 2017 (-4.3% the decline in the first 5 months). New registrations of petrol cars however increased by 3.1% with a share of 35.4% (2.1 points more than in May 2017).

In the market of **alternative fuelled cars**, the best performance was achieved by electric cars which quadrupled compared to May 2017 to 606, however they only accounted for 0.3% of the market share. Approximately 88% of electric cars were sold to companies and 12% were sold to private individuals (11% in May 2017). The market share for methane powered cars more than doubled for the second consecutive month (+106.5%). Hybrid car registrations grew by 12.4% and had a market share of 3.9%, while LPG cars decreased by 3.5% and represented only 6.2% of the market.

In the first five months of 2018 there were fewer registrations of LPG (-3.8%) and diesel (-4.3%) cars, while the market for petrol (+1.4%), natural gas (+56%), electric (+124%) and hybrid (+32%) cars grew. The market share of alternative-fuelled cars in the first five months of 2018 was 12.3%, more than one and a half points higher than a year ago.

Italian makes recorded 110,120 registrations in Europe in May (+0.2%), with a market share of 7.6%. The month ended positively with the brands Jeep (+101.3%) and Alfa Romeo (+12.2%). In the period January-May, Italian makes registered 491,738 units (-2.2%), representing a share of 6.9%. Jeep (+66.4%) and Alfa Romeo (+12.9%) brands continued to show positive results and double-digit growth.

Spain totalled 135,522 registrations in May (+7.2%). In the first five months of 2018 total volumes stood at 592,269 (+10.6%).

The Spanish Automotive Association ANFAC noted that May closed with the best results for this month since 2008. Demand in the private sector is recovering and the corporate car segment continues to be positive. The economic situation, albeit with some uncertainty, continues to be favourable, as does consumer confidence. There is still growing demand despite the fact that this is the longest period without any incentive plans: almost two years have passed since the end of the PIVE 8 funding plan. Although it is not the time to ask for further aid schemes, according to ANFAC it is necessary to introduce a new concept of taxation as soon as possible: ecological, modern, rigid, that follows environmental criteria and is more focused on the use of vehicles rather than on ownership, all necessary steps to face the next challenges of the automotive industry.

In terms of sales channels, May' s market is broken down as follows: 61,362 private sales (+12.3% and 45% share), 35,791 corporate sales (+13.6% and 26% share) and 38,369 rental sales (-4.7% and 28% share).

According to the fuel sector, sales of diesel cars which in 2017 accounted for 48.3% of the market, are gradually losing market share in 2018: 42% in January, 38% in February, 36% in March, 37% in April and 35% in May. In May this year, the share of petrol cars rose to

59% (57% in the cumulated market), while alternative-fuelled cars accounted for 5.7% of the car market (5.6% in the cumulated market).

In **France,** there were 191,702 new registrations in May, an increase of 0.1% compared to May 2017, which with the same number of working days rose to +5.4% (19 working days in May 2018 compared to 20 in May 2017).

The cumulative number for the first five months of 2018 was 935,934, an increase of 3.5% compared with January-May 2017, a figure that rose to +4.5% with the same number of working days (103 days in the first five months of 2018 and 104 days in the first five months of 2017).

According to CCFA estimates, the used car market recorded 469,633 units in May, with a negative change of 2.3% compared to the same month in 2017. In the period January-May 2018, total volumes were 2,352,382 units, down 1.6% from the same period of the previous year.

According to the fuel market, in May 2018 sales of diesel cars fell by 16% with a 40.5% share of the total market (48.1% a year ago). In the first five months of 2018 diesel car registrations lost 12% of the market (a decrease of almost 53,000 units) and the market share dropped to 40.4% (48% in 2017 and 73% in 2012). Petrol cars, with 53.7% of the market gained 6.2 points compared to the same period in 2017 due to an increase in sales of 17%. The market for alternative powered cars represented 6% of total sales, with 54,521 units, of which 11,215 were electric cars (+4% and 1.2% share), 5,607 were plug-in hybrids (+57% and 0.6% share), and 36,414 were traditional hybrids (+29% and 3.6% share).

In the **German market**, 305,057 units (-5.8%) were registered in May. In the period January-May 2018 the market totalled 1,497,723 units (+2.6%).

The German Automotive Industry Association VDA noted that in May 2018, which had two fewer working days than in the same period of 2017, orders from Germany showed a slight year-on-year decline (-4%). In the first half of 2018, incoming domestic orders remained stable. Exports and manufacturing were also affected by the number of working days in May.

Sales of petrol-driven cars grew by 6% and accounted for 64% of the market, while diesel cars fell by 27.2% with a 31.3% market share and alternative-fuelled cars accounted for 4.7% of the market. In the month, sales of this type of car were divided into: 10,299 hybrid cars (3.4% of the market, +50.5%), of which 2,465 plug-in hybrids (+6.1%), 2,310 electric cars (0.8% share, +52% increase). There were 1,538 cars fuelled by natural gas, almost ten times more than in May 2017, while those fuelled by LPG grew by 1%. The market for alternative-fuelled cars was 14,567 units in May and 71,502 units in the first five months of the year (4.8% share).

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In May 2018, the average CO_2 emissions of new cars registered rose to 130.5 g/km, 2 points more than in May 2017.

Finally, in May the **British market** totalled 192,649 cars (+3.4%). In the first five months of the year total volumes reached 1,079,049 units, representing a decrease of 6.8% compared to the same period of 2017, in any case this was in line with forecasts by the British Association for the Automotive Industry (SMMT).

The Commission noted that the May increase, albeit following a sharp decline seen last year, is encouraging and suggests that the market is starting to return to a more natural growth rate. To ensure long-term stability, however, any further disruption to the market must be avoided. This will require sustainable policies that give consumers and businesses the confidence to invest in new cars that are better suited to their needs. Fleet renewals are the fastest way to improve air quality and reduce CO2 and this applies both to hybrid and plug-in technologies and to the latest low-emission petrol and diesel cars, which, for many drivers remain the best choice from an economic and environmental point of view.

In May, company car fleets posted a 0.7% decrease in volumes with a 53.7% share. The heavy fall in diesel cars continued and in May it was 24%. The diesel market share fell to 32.3% (11.5 percentage points less than in May 2017) with a loss of more than 19,000 units. On the other hand, the share of new petrol-powered cars grew by 10 percentage points, reaching 61.8% of market share and trending an increase of 23.5%; alternative-fuelled cars accounted for 5.8% of the market and increased by 36.1%. In May, traditional hybrid cars increased by 24% and electric (battery) cars by 19% while plug-in hybrid cars increased by 73%. Together, electric cars (BEV) and plug-in hybrid cars (PHEV) account for 2.6% of the market.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION [1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Maggio/May		% Chg	Gennaio-Maggio/January-May		% Chg
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	32.551	32.426	+0,4	154.846	151.120	+2,5
BELGIUM	54.999	51.342	+7,1	275.158	267.183	+3,0
BULGARIA	3.308	2.457	+34,6	14.496	11.543	+25,6
CROATIA	8.762	8.122	+7,9	29.702	25.187	+17,9
CYPRUS	1.231	1.242	-0,9	6.478	5.970	+8,5
CZECH REPUBLIC	25.720	27.009	-4,8	117.852	117.817	+0,03
DENMARK	22.560	22.300	+1,2	98.235	99.833	-1,6
ESTONIA	2.568	2.523	+1,8	11.624	10.472	+11,0
FINLAND	12.482	11.058	+12,9	57.944	53.583	+8,1
FRANCE	191.702	191.416	+0,1	935.934	904.341	+3,5
GERMANY	305.057	323.952	-5,8	1.497.723	1.459.333	+2,6
GREECE	12.467	10.666	+16,9	49.741	40.215	+23,7
HUNGARY	12.871	10.956	+17,5	56.542	43.984	+28,6
IRELAND	6.070	5.992	+1,3	85.913	89.815	-4,3
ITALY	199.113	204.807	-2,8	945.677	948.938	-0,3
LATVIA	1.692	1.542	+9,7	7.342	7.023	+4,5
LITHUANIA[4]	3.129	2.359	+32,6	12.736	10.137	+25,6
LUXEMBOURG	5.361	5.535	-3,1	25.028	23.740	+5,4
NETHERLANDS	36.952	36.310	+1,8	206.506	185.190	+11,5
POLAND	42.354	39.716	+6,6	226.955	205.124	+10,6
PORTUGAL	23.576	23.653	-0,3	108.286	102.352	+5,8
ROMANIA	11.555	8.062	+43,3	47.827	36.978	+29,3
SLOVAKIA	9.674	9.217	+5,0	42.424	39.303	+7,9
SLOVENIA	7.301	6.786	+7,6	34.299	31.477	+9,0
SPAIN	135.522	126.411	+7,2	592.269	535.697	+10,6
SWEDEN	37.687	35.326	+6,7	159.299	155.206	+2,6
UNITED KINGDOM	192.649	186.265	+3,4	1.079.049	1.158.357	-6,8
EUROPEAN UNION	**1.398.913**	**1.387.450**	**+0,8**	**6.879.885**	**6.719.918**	**+2,4**
EU15[2]	1.268.748	1.267.459	+0,1	6.271.608	6.174.903	+1,6
EU12[3]	130.165	119.991	+8,5	608.277	545.015	+11,6
ICELAND [4]	*2.858*	*3.849*	*-25,7*	*9.285*	*10.556*	*-12,0*
NORWAY	*13.046*	*14.175*	*-8,0*	*60.900*	*63.755*	*-4,5*
SWITZERLAND	*27.826*	*28.411*	*-2,1*	*126.434*	*126.995*	*-0,4*
EFTA	43.730	46.435	-5,8	196.619	201.306	-2,3
EU + EFTA	**1.442.643**	**1.433.885**	**+0,6**	**7.076.504**	**6.921.224**	**+2,2**
EU15 + EFTA	1.312.478	1.313.894	-0,1	6.468.227	6.376.209	+1,4

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] Data for Malta n.a.

[2] Member States before the 2004 enlargement

[3] Member States having joined the EU since 2004

[4] Estimates

ANFIA
Associazione Nazionale Filiera Industria Automobilistica

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Maggio/May					Gennaio-Maggio/January-May				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**25,1**	**24,3**	**350.894**	**336.677**	**+4,2**	**24,3**	**23,3**	**1.673.445**	**1.567.330**	**+6,8**
VOLKSWAGEN	11,9	11,3	166.832	156.996	+6,3	11,3	10,8	778.632	722.479	+7,8
AUDI	5,0	5,3	69.806	73.597	-5,2	5,0	5,3	344.275	355.259	-3,1
SKODA	4,6	4,7	63.824	64.758	-1,4	4,6	4,3	314.820	289.056	+8,9
SEAT	3,0	2,4	42.460	33.789	+25,7	2,9	2,5	200.036	167.260	+19,6
PORSCHE	0,5	0,5	7.636	7.145	+6,9	0,5	0,5	33.835	31.232	+8,3
OTHERS[3]	0,0	0,0	336	392	-14,3	0,0	0,0	1.847	2.044	-9,6
PSA Group	**16,0**	**10,2**	**223.582**	**141.550**	**+58,0**	**16,3**	**10,1**	**1.123.518**	**680.887**	**+65,0**
PEUGEOT	6,1	6,0	85.769	82.980	+3,4	6,4	6,0	437.426	400.062	+9,3
OPEL/VAUXHALL[4]	5,7	0,0	80.304			5,8	0,0	397.810		
CITROEN	3,8	3,9	53.086	54.786	-3,1	3,9	3,9	267.803	260.614	+2,8
DS	0,3	0,3	4.423	3.784	+16,9	0,3	0,3	20.479	20.211	+1,3
RENAULT Group	**11,6**	**11,0**	**161.672**	**151.996**	**+6,4**	**10,4**	**10,1**	**713.866**	**679.583**	**+5,0**
RENAULT	7,7	7,6	107.960	105.016	+2,8	7,1	7,2	485.455	485.214	+0,05
DACIA	3,8	3,4	53.074	46.513	+14,1	3,3	2,9	225.861	192.376	+17,4
LADA	0,0	0,0	476	467	+1,9	0,0	0,0	2.185	1.993	+9,6
ALPINE	0,0	0,0	162	0		0,0	0,0	365	0	
FCA Group	**7,7**	**7,8**	**108.096**	**108.136**	**-0,04**	**7,0**	**7,4**	**483.552**	**494.806**	**-2,3**
FIAT	5,4	6,1	75.827	85.321	-11,1	5,0	5,6	344.359	378.781	-9,1
JEEP	1,3	0,6	17.916	8.848	+102,5	1,0	0,6	71.979	43.163	+66,8
ALFA ROMEO	0,6	0,6	8.674	7.825	+10,8	0,6	0,5	40.105	35.673	+12,4
LANCIA/CHRYSLER	0,4	0,4	5.071	5.362	-5,4	0,3	0,5	23.234	32.855	-29,3
OTHERS[5]	0,0	0,1	608	780	-22,1	0,1	0,1	3.875	4.334	-10,6
FORD	**6,3**	**6,3**	**87.866**	**87.545**	**+0,4**	**6,8**	**7,0**	**464.818**	**469.470**	**-1,0**
BMW Group	**5,8**	**6,2**	**81.205**	**86.360**	**-6,0**	**6,0**	**6,3**	**413.109**	**423.214**	**-2,4**
BMW	4,5	4,9	62.956	68.271	-7,8	4,7	5,1	326.265	339.503	-3,9
MINI	1,3	1,3	18.249	18.089	+0,9	1,3	1,2	86.844	83.711	+3,7
DAIMLER	**5,9**	**6,3**	**82.688**	**87.314**	**-5,3**	**5,9**	**6,1**	**403.050**	**406.961**	**-1,0**
MERCEDES	5,3	5,6	73.549	77.983	-5,7	5,3	5,4	362.536	364.768	-0,6
SMART	0,7	0,7	9.139	9.331	-2,1	0,6	0,6	40.514	42.193	-4,0
TOYOTA Group	**4,5**	**4,3**	**63.322**	**60.203**	**+5,2**	**4,8**	**4,6**	**327.860**	**311.578**	**+5,2**
TOYOTA	4,2	4,1	59.337	56.899	+4,3	4,5	4,4	308.019	293.613	+4,9
LEXUS	0,3	0,2	3.985	3.304	+20,6	0,3	0,3	19.841	17.965	+10,4
HYUNDAI	**3,3**	**3,3**	**46.652**	**45.256**	**+3,1**	**3,4**	**3,2**	**232.691**	**215.022**	**+8,2**
NISSAN	**2,8**	**3,4**	**38.970**	**46.617**	**-16,4**	**3,4**	**3,8**	**230.553**	**255.692**	**-9,8**
KIA	**3,0**	**2,9**	**41.927**	**40.415**	**+3,7**	**3,1**	**3,0**	**213.151**	**203.362**	**+4,8**
VOLVO CAR CORP.	**1,8**	**1,8**	**24.562**	**24.874**	**-1,3**	**1,8**	**1,8**	**125.383**	**123.049**	**+1,9**
JAGUAR LAND ROVER Group	**1,2**	**1,1**	**16.581**	**15.777**	**+5,1**	**1,3**	**1,5**	**91.855**	**102.299**	**-10,2**
LAND ROVER	0,7	0,8	10.162	10.657	-4,6	0,9	1,0	58.522	69.040	-15,2
JAGUAR	0,5	0,4	6.419	5.120	+25,4	0,5	0,5	33.333	33.259	+0,2
HONDA	**0,8**	**0,7**	**10.706**	**9.950**	**+7,6**	**0,9**	**0,9**	**63.974**	**61.713**	**+3,7**
GM[4]	**0,0**	**5,9**	**93**	**84.817**	**-99,9**	**0,0**	**6,2**	**985**	**426.777**	**-99,8**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

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	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**25,2**	**24,4**	**363.117**	**350.096**	**+3,7**	**24,4**	**23,4**	**1.723.938**	**1.621.612**	**+6,3**
VOLKSWAGEN	11,9	11,4	172.356	163.022	+5,7	11,3	10,8	800.214	746.293	+7,2
AUDI	5,0	5,3	72.140	76.139	-5,3	5,0	5,3	354.021	365.971	-3,3
SKODA	4,6	4,7	66.539	68.027	-2,2	4,6	4,4	326.452	301.500	+8,3
SEAT	3,0	2,4	43.646	34.820	+25,3	2,9	2,5	205.358	172.303	+19,2
PORSCHE	0,6	0,5	8.076	7.665	+5,4	0,5	0,5	35.912	33.335	+7,7
OTHERS[3]	0,0	0,0	360	423	-14,9	0,0	0,0	1.981	2.210	-10,4
PSA Group	**15,8**	**10,0**	**227.345**	**144.046**	**+57,8**	**16,1**	**10,0**	**1.140.764**	**691.847**	**+64,9**
PEUGEOT	6,0	5,9	87.245	84.514	+3,2	6,3	5,9	444.096	406.788	+9,2
OPEL/VAUXHALL[4]	5,7	0,0	81.752			5,7	0,0	404.237		
CITROEN	3,7	3,9	53.835	55.669	-3,3	3,8	3,8	271.607	264.483	+2,7
DS	0,3	0,3	4.513	3.863	+16,8	0,3	0,3	20.824	20.576	+1,2
RENAULT Group	**11,4**	**10,8**	**164.424**	**154.344**	**+6,5**	**10,3**	**10,0**	**725.422**	**690.578**	**+5,0**
RENAULT	7,6	7,4	109.739	106.495	+3,0	7,0	7,1	492.975	492.444	+0,1
DACIA	3,7	3,3	54.018	47.381	+14,0	3,2	2,8	229.850	196.135	+17,2
LADA	0,0	0,0	476	468	+1,7	0,0	0,0	2.186	1.999	+9,4
ALPINE	0,0	0,0	191	0				411	0	
FCA Group	**7,6**	**7,7**	**110.120**	**109.940**	**+0,2**	**6,9**	**7,3**	**491.738**	**502.569**	**-2,2**
FIAT	5,3	6,0	76.711	86.327	-11,1	4,9	5,5	348.359	383.247	-9,1
JEEP	1,3	0,6	18.487	9.183	+101,3	1,0	0,6	74.064	44.514	+66,4
ALFA ROMEO	0,6	0,6	9.181	8.180	+12,2	0,6	0,5	41.847	37.064	+12,9
LANCIA/CHRYSLER	0,4	0,4	5.071	5.362	-5,4	0,3	0,5	23.236	32.858	-29,3
OTHERS[5]	0,0	0,1	670	888	-24,5	0,1	0,1	4.232	4.886	-13,4
FORD	**6,2**	**6,2**	**89.715**	**89.280**	**+0,5**	**6,7**	**6,9**	**473.419**	**477.572**	**-0,9**
BMW Group	**5,9**	**6,3**	**85.017**	**90.471**	**-6,0**	**6,1**	**6,4**	**431.505**	**441.378**	**-2,2**
BMW	4,6	5,0	66.202	71.724	-7,7	4,8	5,1	341.747	355.133	-3,8
MINI	1,3	1,3	18.815	18.747	+0,4	1,3	1,2	89.758	86.245	+4,1
DAIMLER	**6,0**	**6,4**	**85.901**	**91.066**	**-5,7**	**5,9**	**6,1**	**418.467**	**423.458**	**-1,2**
MERCEDES	5,3	5,7	76.528	81.529	-6,1	5,3	5,5	377.052	380.243	-0,8
SMART	0,6	0,7	9.373	9.537	-1,7	0,6	0,6	41.415	43.215	-4,2
TOYOTA Group	**4,6**	**4,5**	**66.496**	**63.835**	**+4,2**	**4,8**	**4,7**	**340.544**	**326.485**	**+4,3**
TOYOTA	4,3	4,2	62.377	60.430	+3,2	4,5	4,4	320.101	307.889	+4,0
LEXUS	0,3	0,2	4.119	3.405	+21,0	0,3	0,3	20.443	18.596	+9,9
NISSAN	**2,8**	**3,3**	**40.274**	**47.798**	**-15,7**	**3,4**	**3,8**	**238.700**	**262.542**	**-9,1**
HYUNDAI	**3,3**	**3,3**	**47.880**	**46.791**	**+2,3**	**3,4**	**3,2**	**238.607**	**221.205**	**+7,9**
KIA	**3,0**	**2,9**	**42.956**	**41.527**	**+3,4**	**3,1**	**3,0**	**217.348**	**207.793**	**+4,6**
VOLVO CAR CORP.	**1,8**	**1,8**	**26.103**	**26.438**	**-1,3**	**1,9**	**1,9**	**134.046**	**131.239**	**+2,1**
JAGUAR LAND ROVER Group	**1,2**	**1,1**	**17.090**	**16.162**	**+5,7**	**1,3**	**1,5**	**94.379**	**104.437**	**-9,6**
LAND ROVER	0,7	0,8	10.475	10.956	-4,4	0,9	1,0	60.160	70.557	-14,7
JAGUAR	0,5	0,4	6.615	5.206	+27,1	0,5	0,5	34.219	33.880	+1,0
HONDA	**0,8**	**0,7**	**11.088**	**10.537**	**+5,2**	**0,9**	**0,9**	**66.395**	**64.227**	**+3,4**
GM[4]	**0,0**	**6,0**	**136**	**86.438**	**-99,8**	**0,0**	**6,3**	**1.157**	**433.983**	**-99,7**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Maggio/May					Gennaio-Maggio/January-May				
	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**24,7**	**23,7**	**324.313**	**311.577**	**+4,1**	**23,8**	**22,7**	**1.537.012**	**1.450.057**	**+6,0**
VOLKSWAGEN	12,1	11,4	158.719	149.675	+6,0	11,4	10,8	738.187	687.180	+7,4
AUDI	5,3	5,6	69.477	73.726	-5,8	5,3	5,5	340.346	353.671	-3,8
SKODA	3,6	3,6	47.111	47.943	-1,7	3,6	3,4	229.987	214.403	+7,3
SEAT	3,1	2,5	40.852	32.520	+25,6	3,0	2,5	192.178	160.612	+19,7
PORSCHE	0,6	0,6	7.809	7.309	+6,8	0,5	0,5	34.431	32.070	+7,4
OTHERS[3]	0,0	0,0	345	404	-14,6	0,0	0,0	1.883	2.121	-11,2
PSA Group	**16,2**	**10,5**	**211.990**	**137.439**	**+54,2**	**16,5**	**10,4**	**1.069.904**	**662.587**	**+61,5**
PEUGEOT	6,3	6,1	82.490	80.631	+2,3	6,5	6,1	422.218	389.371	+8,4
OPEL/VAUXHALL[4]	5,7	0,0	74.495			5,7	0,0	369.676		
CITROEN	3,8	4,0	50.522	52.999	-4,7	4,0	4,0	257.303	252.912	+1,7
DS	0,3	0,3	4.483	3.809	+17,7	0,3	0,3	20.707	20.304	+2,0
RENAULT Group	**10,9**	**10,4**	**142.770**	**136.642**	**+4,5**	**9,9**	**9,7**	**642.457**	**621.158**	**+3,4**
RENAULT	7,7	7,5	100.616	99.047	+1,6	7,1	7,2	457.348	460.144	-0,6
DACIA	3,2	2,8	41.721	37.364	+11,7	2,8	2,5	183.531	159.906	+14,8
LADA	0,0	0,0	243	231	+5,2	0,0	0,0	1.170	1.108	+5,6
ALPINE	0,0	0,0	190	0		0,0	0,0	408	0	
FCA Group	**8,0**	**8,0**	**104.726**	**105.668**	**-0,9**	**7,3**	**7,6**	**470.811**	**484.039**	**-2,7**
FIAT	5,5	6,3	72.643	83.017	-12,5	5,1	5,8	332.355	369.126	-10,0
JEEP	1,3	0,7	17.511	8.555	+104,7	1,1	0,7	70.659	41.584	+69,9
ALFA ROMEO	0,7	0,6	8.858	7.924	+11,8	0,6	0,6	40.507	36.002	+12,5
LANCIA/CHRYSLER	0,4	0,4	5.068	5.318	-4,7	0,4	0,5	23.221	32.666	-28,9
OTHERS[5]	0,0	0,1	646	854	-24,4	0,1	0,1	4.069	4.661	-12,7
FORD	**6,2**	**6,3**	**81.765**	**82.347**	**-0,7**	**6,7**	**7,0**	**434.146**	**444.788**	**-2,4**
BMW Group	**6,2**	**6,6**	**81.048**	**86.380**	**-6,2**	**6,4**	**6,6**	**414.425**	**423.670**	**-2,2**
BMW	4,8	5,2	62.631	68.017	-7,9	5,1	5,3	326.820	339.149	-3,6
MINI	1,4	1,4	18.417	18.363	+0,3	1,4	1,3	87.605	84.521	+3,6
DAIMLER	**6,3**	**6,6**	**82.034**	**87.261**	**-6,0**	**6,2**	**6,4**	**400.752**	**406.750**	**-1,5**
MERCEDES	5,5	5,9	72.750	77.778	-6,5	5,6	5,7	359.685	363.790	-1,1
SMART	0,7	0,7	9.284	9.483	-2,1	0,6	0,7	41.067	42.960	-4,4
TOYOTA Group	**4,3**	**4,2**	**56.512**	**55.267**	**+2,3**	**4,5**	**4,4**	**291.615**	**282.572**	**+3,2**
TOYOTA	4,0	4,0	53.057	52.310	+1,4	4,2	4,2	273.996	266.488	+2,8
LEXUS	0,3	0,2	3.455	2.957	+16,8	0,3	0,3	17.619	16.084	+9,5
NISSAN	**2,8**	**3,4**	**37.291**	**44.525**	**-16,2**	**3,4**	**3,9**	**220.265**	**246.376**	**-10,6**
HYUNDAI	**3,1**	**3,1**	**41.322**	**40.981**	**+0,8**	**3,2**	**3,0**	**208.266**	**194.096**	**+7,3**
KIA	**2,8**	**2,7**	**37.182**	**35.884**	**+3,6**	**2,9**	**2,9**	**190.340**	**183.362**	**+3,8**
VOLVO CAR CORP.	**1,9**	**1,9**	**24.518**	**25.053**	**-2,1**	**2,0**	**1,9**	**126.237**	**123.851**	**+1,9**
JAGUAR LAND ROVER Group	**1,3**	**1,2**	**16.732**	**15.636**	**+7,0**	**1,4**	**1,6**	**91.873**	**101.885**	**-9,8**
LAND ROVER	0,8	0,8	10.236	10.563	-3,1	0,9	1,1	58.622	68.611	-14,6
JAGUAR	0,5	0,4	6.496	5.073	+28,1	0,5	0,5	33.251	33.274	-0,1
HONDA	**0,7**	**0,7**	**9.703**	**9.436**	**+2,8**	**0,9**	**0,9**	**58.634**	**57.537**	**+1,9**
GM[4]	**0,0**	**6,0**	**130**	**79.365**	**-99,8**	**0,0**	**6,3**	**1.145**	**401.000**	**-99,7**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

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