Press Release

THE EUROPEAN CAR MARKET: DOUBLE-DIGIT REDUCTION IN SEPTEMBER (-23,4%) FOLLOWING THE ACCELERATION OF PURCHASES IN THE SUMMER MONTHS DUE TO THE ENFORCEMENT OF THE NEW WLTP REGULATION DUE IN SEPTEMBER FOR ALL NEW VEHICLES ON SALE

The five major markets were down 22.3% in total during the month which represented 78.5% of the total number of vehicles registered in Europe

Turin, 17th October 2018 – According to data released today by ACEA, in **all the countries of the enlarged European Union and EFTA[1]** in September vehicle registrations totalled 1,123,184 units, a decrease of 23.4% compared to September 2017.

In the first nine months of 2018, total registered sales equalled 12,304,711 units, an increase of 2.3% compared with the same period in the previous year.

"The double-digit reduction recorded in September was no surprise: with the introduction, at the beginning of the month of the new WLTP homologation test for all new vehicles put on the market and consequently the requirement to register only vehicles equipped with Euro 6C or 6D temp engines, in fact caused a surge in registrations in August (+29.8%), i.e. advance purchases – commented **Aurelio Nervo, President of ANFIA**. *Many European countries therefore reported double-digit contractions in September, including the five major markets: Germany -30.5%, Italy -25.4%, United Kingdom -20.5%, Spain -17% and France -12.8%. In the month, the overall market of these five countries was down 22.3% and represented 78.5% of total registered vehicles in Europe.*

In the first nine months of the year the market remained positive - as was also the case for Spain (+11.7%), France (+6.5%) and Germany (+2.4%), while Italy (-2.8%) and the United Kingdom (-7.5%) showed a slump - remaining in line with growth forecasts for this year".

In **Italy**, total registrations in September stood at 124,976 units (-25,4%). This result follows an unusually high summer quarter for the reason mentioned above. To understand this discontinuity correctly it is worth comparing the performance of the third quarter of 2018 with the same period of 2017, which shows a much smaller contraction: -6.9%. The situation, however, is set to return to normal in the fourth quarter of 2018 with the disposal of Euro 6B car stocks. In the first nine months of 2018,

[1] EU 28 + EFTA. Data for Malta is not available at the moment

National Association of Automotive Industry (ANFIA)

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total number of registrations stood at 1,491,261, a decrease of 2.8% compared to the same period of 2017.

According to ISTAT estimates, in September there was a decrease in **the national consumer price index** of 0.5% on a monthly basis and a growth of 1.4% annually (from +1.6% in August). The slight slowdown in inflation was mainly due to the trend in the prices of both processed and unprocessed foodstuffs together with the price of transport services (from +2,8% in August to +2,5%) and unregulated energy goods (from +9,5% in the previous month to +9,3%). In fact, the prices of all fuels rose: diesel by 1% in economic terms (from +12,5% in August to +12,3% in September in trend terms), petrol by 0,7% on a monthly basis (+9,2% in trend terms, from +9,6% in the previous month) and other fuels by 1,4% on a monthly basis (+8,7% on trend terms).

Looking at the **fuel type sectors**, in September only hybrid and electric car registrations grew, while there was a sharp drop in the number of diesel cars (-38% in the month and -9% year to date), with a penetration rate of 47.6%, the lowest since March 2010 (38.4%). Petrol-powered cars declined by 6% in the month while the cumulative figures from the beginning of the year maintained positive signs (+2%) and the monthly share (39%) was the highest since February 2012.
Alternative-fuelled cars accounted for 13.4% of the September market, where they recorded a 12% decline, while maintaining positive results in the first nine months (+14%). Both LPG cars (-24% in the month and -3% year to date) and natural gas cars (-63% in the month, reducing growth to +40%) declined. The best-performing trend is that of electric cars, with +167% in the month and +150% cumulatively in 2018, but with a still very low market share: 0.4% (about 500 registrations) in September. Finally, hybrid cars grew by 29% in the month and by 33% in the year.
Both electric and hybrid cars recorded record sales of 6.6% in September.

Italian manufacturers reported 61,882 registrations in September on the European market (-31.4%), representing a market share of 5.5%. In the period January to September, Italian manufacturers registered 825,377 units (-0.7%), with a market share of 6.7%. Positive results were recorded for Jeep (+66.8%) and Alfa Romeo (+7.6%).

Spain had a total of 69,129 registrations in September, a fall (-17%), which was influenced not only by the anticipation of purchases in the summer months thanks to major promotions by car manufacturers and dealers before the new emission measurement standards came into force, but also by effects of the calendar (one working day less than in September 2017). In the first nine months of 2018, total volumes stood at 1,042,672, an increase of 11.7% which exceeded the forecasts of the Spanish Automotive Association ANFAC. It estimates the end of 2018 at +8.5%, which implies that the last quarter of the year will see lower registrations.

September saw a fall in all sales channels, with the rental market falling particularly sharply (-43%), followed by a fall of 17.7% for private customers and 12.1% for company cars. The latter showed the biggest increase in the year 2018 (+20.1%), compared with +8.2% for rentals and +8.4% for the private channel.

In **France**, in September, 148,750 new registrations were recorded a decrease of 12.8%. The figure rose to -8.5% with the same number of working days (20 days in September 2018 compared to 21 days in September 2017).

The cumulative figure for the first nine months of 2018 is 1,662,682, an increase of 6.5% compared with the period between January and September 2017, which had counted the same number of working days (188).

The second-hand market, according to CCFA estimates, recorded 460,095 units in September, down 0.1% compared to the same month in 2017. In the period from January to September 2018, total volumes stood at 4,259,312 units, down 1.5% on the same period of the previous year.

In September the share of diesel vehicles among the total number of vehicles registered was 36%, while it was close to 40% in the first nine months of the year in comparison to 47.8% in 2017 (it was 67% in 2013).

Between January and September 2018, the percentage of petrol cars registered was 54.2% (47.3% in the same period of 2017), for hybrid cars it was 4.6% (3.7% a year ago), of which rechargeable hybrids represented 0.65% (0.5% a year ago). Electric cars made up 1.2% of the total registered in 2018, as was the case in the same period of 2017, while gas-powered cars (gasoline-LPG and gasoline-Methane) accounted for 0.1% (0.03% a year ago).

The **German** market registered 200,134 units in September. The 30.5% decline in the month, which was affected by the distortion mentioned above, was also due to the effects of the calendar with one working day less than in September 2017. The downturn recorded in September, however, was in line with the forecasts of the German Automotive Association VDA. In the period January to September 2018 the market totalled 2,673,418 units (+2.4%).

In September, domestic orders fell by 19% and in the period between January and September 2018 they slowed down by 2% compared to a year ago.

Finally, in September the **British** market totalled 338,834 cars (-20.5%), about 87,000 fewer than in September 2017 again due to the new regulations that came into force at the beginning of September. Given that the industry has barely had a year to adapt the entire range of cars on sale to the new homologation cycle, the automotive association SMMT was not surprised that there were bottlenecks and a squeeze on supplies, as happened in other major markets. In the first nine months of the year total

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volumes reached 1,910,820 units which represents a decrease of 7.5% compared to the same period in 2017.

The decrease in September affected all sales channels, with double-digit losses: -20.1% in the private channel, -22.4% for fleets and -6.3% for company cars. Diesel cars fell by 42.5% in the month while petrol cars decreased to 6.7% and alternative fuel cars increased by 3.9%.

SMMT, the automotive association, emphasizes that the market trend since the beginning of the year has reflected a number of disruptive responses: from the confusion of diesel policies to the effects of the revision of vehicle tax rates (from April 2017) as well as the current transition to the new WLTP emission measurement standards. This has been coupled with a progressive loss of consumer and business confidence in recent months. For the coming months, however, the association foresees a rebalancing of the market through the disposal of existing vehicles and the introduction of new models.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION [1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Settembre/September		% Chg	Gennaio-Settembre/January-September		% Chg
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	17.194	29.528	-41,8	275.758	269.878	+2,2
BELGIUM	27.145	40.895	-33,6	455.722	435.341	+4,7
BULGARIA	2.758	2.542	+8,5	26.443	22.098	+19,7
CROATIA	2.894	2.801	+3,3	50.081	41.281	+21,3
CYPRUS	888	986	-9,9	10.396	10.333	+0,6
CZECH REPUBLIC	14.532	20.219	-28,1	207.784	205.511	+1,1
DENMARK	12.067	14.371	-16,0	170.044	168.702	+0,8
ESTONIA	1.537	1.880	-18,2	20.519	18.967	+8,2
FINLAND	6.528	9.118	-28,4	97.730	92.096	+6,1
FRANCE	148.750	170.645	-12,8	1.662.682	1.560.879	+6,5
GERMANY	200.134	288.035	-30,5	2.673.418	2.611.821	+2,4
GREECE	4.922	5.947	-17,2	84.076	69.858	+20,4
HUNGARY	8.888	9.602	-7,4	104.612	82.701	+26,5
IRELAND	3.187	3.897	-18,2	123.087	128.548	-4,2
ITALY	124.976	167.469	-25,4	1.491.261	1.534.349	-2,8
LATVIA	1.078	1.211	-11,0	13.158	12.702	+3,6
LITHUANIA	2.279	2.485	-8,3	24.328	19.159	+27,0
LUXEMBOURG	2.596	3.968	-34,6	42.369	40.872	+3,7
NETHERLANDS	29.527	35.430	-16,7	359.381	322.931	+11,3
POLAND	27.312	37.111	-26,4	403.343	355.461	+13,5
PORTUGAL	12.771	14.857	-14,0	182.677	171.552	+6,5
ROMANIA	2.771	10.425	-73,4	103.595	78.769	+31,5
SLOVAKIA	4.519	7.177	-37,0	75.721	71.335	+6,1
SLOVENIA	4.893	5.281	-7,3	58.452	54.115	+8,0
SPAIN	69.129	83.291	-17,0	1.042.672	933.142	+11,7
SWEDEN	19.111	31.672	-39,7	281.828	279.839	+0,7
UNITED KINGDOM	338.834	426.170	-20,5	1.910.820	2.066.411	-7,5
EUROPEAN UNION	**1.091.220**	**1.427.013**	**-23,5**	**11.951.957**	**11.658.651**	**+2,5**
EU15[2]	1.016.871	1.325.293	-23,3	10.853.525	10.686.219	+1,6
EU12[3]	74.349	101.720	-26,9	1.098.432	972.432	+13,0
ICELAND	*935*	*1.226*	*-23,7*	*15.968*	*18.261*	*-12,6*
NORWAY	*10.620*	*13.484*	*-21,2*	*111.500*	*116.358*	*-4,2*
SWITZERLAND	*20.409*	*24.520*	*-16,8*	*225.286*	*231.483*	*-2,7*
EFTA	31.964	39.230	-18,5	352.754	366.102	-3,6
EU + EFTA	**1.123.184**	**1.466.243**	**-23,4**	**12.304.711**	**12.024.753**	**+2,3**
EU15 + EFTA	1.048.835	1.364.523	-23,1	11.206.279	11.052.321	+1,4

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Settembre/September					Gennaio-Settembre/January-September				
	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**15,8**	**23,2**	**171.963**	**330.527**	**-48,0**	**24,2**	**23,5**	**2.894.664**	**2.742.040**	**+5,6**
VOLKSWAGEN	6,7	10,7	73.010	152.826	-52,2	11,2	10,8	1.344.298	1.257.967	+6,9
AUDI	2,8	5,4	30.138	76.776	-60,7	5,0	5,3	592.058	619.087	-4,4
SKODA	4,2	4,4	45.307	63.057	-28,1	4,5	4,4	542.118	514.121	+5,4
SEAT	2,0	2,2	21.548	31.597	-31,8	3,0	2,5	354.029	293.837	+20,5
PORSCHE	0,2	0,4	1.817	5.826	-68,8	0,5	0,5	58.420	53.398	+9,4
OTHERS[3]	0,0	0,0	143	445	-67,9	0,0	0,0	3.741	3.630	+3,1
PSA Group	**18,2**	**15,1**	**198.988**	**215.585**	**-7,7**	**16,2**	**10,7**	**1.930.440**	**1.246.142**	**+54,9**
PEUGEOT	6,6	5,3	71.854	75.112	-4,3	6,2	5,9	741.646	683.113	+8,6
OPEL/VAUXHALL[4]	7,4	6,4	80.715	90.936	-11,2	5,8	1,2	689.094	143.984	+378,6
CITROEN	4,0	3,1	43.385	44.906	-3,4	3,9	3,7	464.078	436.977	+6,2
DS	0,3	0,3	3.034	4.631	-34,5	0,3	0,3	35.622	35.116	+1,4
RENAULT Group	**8,7**	**9,1**	**94.964**	**130.157**	**-27,0**	**10,7**	**10,3**	**1.276.053**	**1.198.677**	**+6,5**
RENAULT	5,9	6,6	64.575	94.613	-31,7	7,3	7,2	872.379	845.225	+3,2
DACIA	2,7	2,5	30.008	35.121	-14,6	3,3	3,0	398.267	349.673	+13,9
LADA	0,0	0,0	334	423	-21,0	0,0	0,0	4.138	3.779	+9,5
ALPINE	0,0	0,0	47	0		0,0	0,0	1.269	0	
FCA Group	**5,5**	**6,2**	**60.400**	**88.682**	**-31,9**	**6,8**	**7,0**	**810.497**	**817.274**	**-0,8**
FIAT	4,0	4,6	43.772	65.121	-32,8	4,8	5,3	572.691	621.304	-7,8
JEEP	0,9	0,7	9.576	10.468	-8,5	1,1	0,7	127.602	76.211	+67,4
ALFA ROMEO	0,3	0,5	3.065	7.766	-60,5	0,6	0,5	67.879	63.429	+7,0
LANCIA/CHRYSLER	0,3	0,3	3.366	4.664	-27,8	0,3	0,4	35.436	49.274	-28,1
OTHERS[5]	0,1	0,0	621	663	-6,3	0,1	0,1	6.889	7.056	-2,4
FORD	**7,1**	**6,3**	**77.936**	**90.347**	**-13,7**	**6,4**	**6,7**	**762.725**	**776.825**	**-1,8**
BMW Group	**9,1**	**7,6**	**99.371**	**108.690**	**-8,6**	**6,2**	**6,5**	**745.655**	**755.661**	**-1,3**
BMW	7,2	5,9	78.248	84.279	-7,2	4,9	5,1	590.000	600.140	-1,7
MINI	1,9	1,7	21.123	24.411	-13,5	1,3	1,3	155.655	155.521	+0,1
DAIMLER	**7,8**	**6,8**	**85.439**	**96.855**	**-11,8**	**5,9**	**6,3**	**699.698**	**732.594**	**-4,5**
MERCEDES	7,2	6,2	78.084	88.505	-11,8	5,2	5,7	626.576	660.537	-5,1
SMART	0,7	0,6	7.355	8.350	-11,9	0,6	0,6	73.122	72.057	+1,5
TOYOTA Group	**6,1**	**4,7**	**66.681**	**67.525**	**-1,2**	**4,8**	**4,6**	**575.098**	**540.705**	**+6,4**
TOYOTA	5,6	4,3	61.506	61.749	-0,4	4,5	4,4	539.813	507.286	+6,4
LEXUS	0,5	0,4	5.176	5.776	-10,4	0,3	0,3	35.286	33.419	+5,6
HYUNDAI	**4,2**	**3,6**	**45.832**	**51.425**	**-10,9**	**3,5**	**3,3**	**415.200**	**386.805**	**+7,3**
NISSAN	**3,2**	**4,5**	**34.640**	**63.567**	**-45,5**	**3,3**	**3,8**	**395.844**	**441.314**	**-10,3**
KIA	**4,4**	**3,3**	**48.012**	**46.680**	**+2,9**	**3,2**	**3,1**	**377.788**	**356.807**	**+5,9**
VOLVO CAR CORP.	**2,4**	**1,8**	**26.606**	**25.848**	**+2,9**	**1,9**	**1,8**	**223.945**	**210.203**	**+6,5**
JAGUAR LAND ROVER Group	**2,5**	**1,9**	**26.757**	**27.212**	**-1,7**	**1,3**	**1,5**	**157.590**	**170.094**	**-7,4**
LAND ROVER	1,4	1,3	15.750	18.970	-17,0	0,8	1,0	97.082	116.084	-16,4
JAGUAR	1,0	0,6	11.007	8.242	+33,5	0,5	0,5	60.508	54.010	+12,0
HONDA	**1,1**	**1,1**	**11.762**	**16.020**	**-26,6**	**0,9**	**0,9**	**105.637**	**106.621**	**-0,9**
GM[4]	**0,0**	**0,0**	**213**	**183**	**+16,4**	**0,0**	**4,9**	**2.538**	**589.268**	**-99,6**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

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VW Group	**15,9**	**23,3**	**178.201**	**341.304**	**-47,8**	**24,3**	**23,6**	**2.987.541**	**2.842.086**	**+5,1**
VOLKSWAGEN	6,7	10,8	75.512	157.794	-52,1	11,3	10,8	1.385.157	1.302.697	+6,3
AUDI	2,8	5,4	31.603	78.937	-60,0	5,0	5,3	610.493	639.012	-4,5
SKODA	4,2	4,5	46.828	65.535	-28,5	4,6	4,5	562.529	536.755	+4,8
SEAT	2,0	2,2	22.054	32.421	-32,0	3,0	2,5	363.220	302.643	+20,0
PORSCHE	0,2	0,4	2.047	6.150	-66,7	0,5	0,5	62.131	57.058	+8,9
OTHERS[3]	0,0	0,0	157	467	-66,4	0,0	0,0	4.011	3.921	+2,3
PSA Group	**17,9**	**14,9**	**201.505**	**218.985**	**-8,0**	**15,9**	**11,0**	**1.961.654**	**1.321.967**	**+48,4**
PEUGEOT	6,5	5,2	72.795	76.270	-4,6	6,1	5,8	753.473	695.288	+8,4
OPEL/VAUXHALL[4]	7,3	6,3	81.741	92.490	-11,6	5,7	1,2	701.069	146.814	+377,5
CITROEN	3,9	3,1	43.893	45.543	-3,6	3,8	3,7	470.845	444.104	+6,0
DS	0,3	0,3	3.076	4.682	-34,3	0,3	0,3	36.267	35.761	+1,4
RENAULT Group	**8,6**	**9,0**	**96.426**	**131.866**	**-26,9**	**10,5**	**10,1**	**1.296.870**	**1.219.621**	**+6,3**
RENAULT	5,8	6,5	65.611	95.806	-31,5	7,2	7,1	885.733	859.140	+3,1
DACIA	2,7	2,4	30.430	35.637	-14,6	3,3	3,0	405.619	356.693	+13,7
LADA	0,0	0,0	334	423	-21,0	0,0	0,0	4.143	3.788	+9,4
ALPINE	0,0	0,0	51	0				1.375	0	
FCA Group	**5,5**	**6,2**	**61.882**	**90.212**	**-31,4**	**6,7**	**6,9**	**825.377**	**831.547**	**-0,7**
FIAT	4,0	4,5	44.496	65.942	-32,5	4,7	5,2	580.081	629.508	-7,9
JEEP	0,9	0,7	10.020	10.805	-7,3	1,1	0,7	131.312	78.747	+66,8
ALFA ROMEO	0,3	0,5	3.308	8.059	-59,0	0,6	0,5	71.049	66.044	+7,6
LANCIA/CHRYSLER	0,3	0,3	3.367	4.667	-27,9	0,3	0,4	35.456	49.296	-28,1
OTHERS[5]	0,1	0,1	691	739	-6,5	0,1	0,1	7.479	7.952	-5,9
FORD	**7,1**	**6,3**	**79.350**	**91.778**	**-13,5**	**6,3**	**6,6**	**777.919**	**791.497**	**-1,7**
BMW Group	**9,1**	**7,6**	**102.115**	**111.924**	**-8,8**	**6,3**	**6,6**	**777.823**	**788.420**	**-1,3**
BMW	7,2	5,9	80.495	86.950	-7,4	5,0	5,2	617.031	628.065	-1,8
MINI	1,9	1,7	21.620	24.974	-13,4	1,3	1,3	160.792	160.355	+0,3
DAIMLER	**7,8**	**6,8**	**87.975**	**100.021**	**-12,0**	**5,9**	**6,3**	**725.715**	**762.507**	**-4,8**
MERCEDES	7,2	6,2	80.399	91.470	-12,1	5,3	5,7	650.886	688.611	-5,5
SMART	0,7	0,6	7.576	8.551	-11,4	0,6	0,6	74.829	73.896	+1,3
TOYOTA Group	**6,1**	**4,8**	**68.826**	**70.228**	**-2,0**	**4,9**	**4,7**	**597.817**	**566.879**	**+5,5**
TOYOTA	5,7	4,4	63.529	64.277	-1,2	4,6	4,4	561.338	532.229	+5,5
LEXUS	0,5	0,4	5.298	5.951	-11,0	0,3	0,3	36.480	34.650	+5,3
HYUNDAI	**4,2**	**3,6**	**47.012**	**52.487**	**-10,4**	**3,5**	**3,3**	**425.854**	**397.467**	**+7,1**
NISSAN	**3,2**	**4,4**	**36.234**	**64.502**	**-43,8**	**3,3**	**3,8**	**411.278**	**452.510**	**-9,1**
KIA	**4,4**	**3,2**	**49.602**	**47.561**	**+4,3**	**3,1**	**3,0**	**385.818**	**364.924**	**+5,7**
VOLVO CAR CORP.	**2,5**	**1,9**	**28.180**	**27.338**	**+3,1**	**1,9**	**1,9**	**238.282**	**223.493**	**+6,6**
JAGUAR LAND ROVER Group	**2,5**	**1,9**	**27.623**	**27.663**	**-0,1**	**1,3**	**1,4**	**162.183**	**174.008**	**-6,8**
LAND ROVER	1,4	1,3	16.100	19.302	-16,6	0,8	1,0	99.834	118.876	-16,0
JAGUAR	1,0	0,6	11.523	8.361	+37,8	0,5	0,5	62.349	55.132	+13,1
HONDA	**1,1**	**1,1**	**12.033**	**16.521**	**-27,2**	**0,9**	**0,9**	**109.405**	**110.924**	**-1,4**
GM[4]	**0,0**	**0,0**	**233**	**217**	**+7,4**	**0,0**	**5,0**	**2.835**	**600.407**	**-99,5**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

ANFIA Associazione Nazionale Filiera Industria Automobilistica

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE[1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Settembre/September					Gennaio-Settembre/January-September				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**14,8**	**22,7**	**155.185**	**310.157**	**-50,0**	**23,7**	**23,0**	**2.652.476**	**2.543.469**	**+4,3**
VOLKSWAGEN	6,7	10,8	69.926	147.153	-52,5	11,3	10,9	1.270.627	1.202.435	+5,7
AUDI	2,9	5,6	30.106	76.732	-60,8	5,2	5,6	586.026	616.963	-5,0
SKODA	3,0	3,6	31.938	49.111	-35,0	3,5	3,5	394.376	383.004	+3,0
SEAT	2,0	2,3	21.121	30.751	-31,3	3,0	2,6	338.290	282.578	+19,7
PORSCHE	0,2	0,4	1.947	5.954	-67,3	0,5	0,5	59.369	54.704	+8,5
OTHERS[3]	0,0	0,0	147	456	-67,8	0,0	0,0	3.788	3.785	+0,1
PSA Group	**18,4**	**15,3**	**192.680**	**208.205**	**-7,5**	**16,3**	**11,4**	**1.831.702**	**1.257.683**	**+45,6**
PEUGEOT	6,7	5,4	70.125	73.540	-4,6	6,4	6,0	714.189	664.917	+7,4
OPEL/VAUXHALL[4]	7,4	6,3	77.105	86.372	-10,7	5,7	1,2	637.740	134.586	+373,9
CITROEN	4,0	3,2	42.403	43.656	-2,9	4,0	3,8	443.733	422.843	+4,9
DS	0,3	0,3	3.047	4.637	-34,3	0,3	0,3	36.040	35.337	+2,0
RENAULT Group	**7,9**	**8,6**	**82.367**	**117.950**	**-30,2**	**10,2**	**9,8**	**1.144.631**	**1.086.948**	**+5,3**
RENAULT	5,8	6,6	60.590	89.825	-32,5	7,3	7,2	819.343	800.961	+2,3
DACIA	2,1	2,0	21.507	27.862	-22,8	2,9	2,6	321.651	283.812	+13,3
LADA	0,0	0,0	220	263	-16,3	0,0	0,0	2.279	2.175	+4,8
ALPINE	0,0	0,0	50	0		0,0	0,0	1.358	0	
FCA Group	**5,5**	**6,3**	**57.890**	**85.998**	**-32,7**	**7,0**	**7,2**	**782.182**	**797.945**	**-2,0**
FIAT	3,9	4,6	41.338	62.587	-34,0	4,9	5,5	546.874	603.456	-9,4
JEEP	0,9	0,7	9.381	10.176	-7,8	1,1	0,7	123.917	73.699	+68,1
ALFA ROMEO	0,3	0,6	3.147	7.855	-59,9	0,6	0,6	68.777	64.102	+7,3
LANCIA/CHRYSLER	0,3	0,3	3.367	4.666	-27,8	0,3	0,4	35.436	49.076	-27,8
OTHERS[5]	0,1	0,1	657	714	-8,0	0,1	0,1	7.178	7.612	-5,7
BMW Group	**9,5**	**8,0**	**99.410**	**108.758**	**-8,6**	**6,7**	**6,8**	**747.648**	**756.859**	**-1,2**
BMW	7,4	6,2	78.040	84.095	-7,2	5,3	5,4	590.393	599.664	-1,5
MINI	2,0	1,8	21.370	24.663	-13,4	1,4	1,4	157.255	157.195	+0,04
FORD	**7,0**	**6,3**	**73.252**	**85.915**	**-14,7**	**6,4**	**6,7**	**712.725**	**735.418**	**-3,1**
DAIMLER	**8,0**	**7,0**	**84.336**	**96.110**	**-12,3**	**6,2**	**6,6**	**693.470**	**731.090**	**-5,1**
MERCEDES	7,3	6,4	76.873	87.620	-12,3	5,5	6,0	619.414	657.656	-5,8
SMART	0,7	0,6	7.463	8.490	-12,1	0,7	0,7	74.056	73.434	+0,8
TOYOTA Group	**5,8**	**4,6**	**60.634**	**62.893**	**-3,6**	**4,5**	**4,5**	**509.412**	**492.303**	**+3,5**
TOYOTA	5,3	4,2	55.797	57.475	-2,9	4,3	4,2	477.698	462.092	+3,4
LEXUS	0,5	0,4	4.837	5.418	-10,7	0,3	0,3	31.714	30.211	+5,0
NISSAN	**3,3**	**4,4**	**34.403**	**60.251**	**-42,9**	**3,4**	**3,8**	**377.694**	**422.148**	**-10,5**
HYUNDAI	**4,0**	**3,5**	**42.474**	**47.157**	**-9,9**	**3,3**	**3,1**	**369.772**	**347.115**	**+6,5**
KIA	**4,2**	**3,1**	**44.145**	**42.365**	**+4,2**	**3,0**	**2,9**	**337.905**	**320.176**	**+5,5**
VOLVO CAR CORP.	**2,5**	**1,9**	**26.576**	**26.192**	**+1,5**	**2,0**	**1,9**	**224.730**	**211.435**	**+6,3**
JAGUAR LAND ROVER Group	**2,6**	**2,0**	**27.054**	**27.114**	**-0,2**	**1,4**	**1,5**	**157.998**	**169.638**	**-6,9**
LAND ROVER	1,5	1,4	15.761	18.896	-16,6	0,9	1,0	97.328	115.576	-15,8
JAGUAR	1,1	0,6	11.293	8.218	+37,4	0,5	0,5	60.670	54.062	+12,2
HONDA	**1,0**	**1,1**	**10.985**	**15.309**	**-28,2**	**0,9**	**0,9**	**96.460**	**99.506**	**-3,1**
GM[4]	**0,0**	**0,0**	**228**	**216**	**+5,6**	**0,0**	**5,0**	**2.812**	**554.047**	**-99,5**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

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[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

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