



Press Release

NEGATIVE SIGN IN NOVEMBER FOR THE TRUCKS (-9.5%) AND THE TOWED VEHICLES MARKETS (-19%), WHILE THE BUSES ONE GROWS (+54.7%), BUT IN A CRITICAL INDUSTRIAL CONTEST

A good progressive since the beginning of 2018 for buses and trucks, in this period the share of the GNL trucks reached the 2.7%, the highest among the alternative powers and it also grows the dealers network.

Andrea Zambon Bertoja has been recently confirmed to the leadership of the Trailers Group of ANFIA

Turin, December 20th 2018 - In November has been released 1,999 certificates of new trucks (-9.5% respect to November 2017) and 1,153 certificates of new heavy trailers and semitrailers, with GVW over 3,500 kg (-19%), divided this way: 100 trailers (-23.1%) and 1,053 semitrailers (-18.6%).

It is confirmed for trucks the positive trend for the first eleven months of 2018: 23,338 certificates, the 8.1% more during the period which goes from January to November 2017. Negative sign for the towed vehicles, in the progressive 2018: 14,524 certificates of heavy trailers and semitrailers, the 1.8% less respect the same period of 2017, this way divided: 1,369 trailers (-3.9%) and 13,155 semitrailers (-1.5%).

The Assembly of the Trailers Group of ANFIA recently renewed the leadership of the section for the next three years to **Andrea Zambon Bertoja** (Rimorchi Bertoja).

"I'm pleased about this renewal- says Andrea Bertoja - and my intention is to keep working as we did until now improving the dialog with Institutions. The awareness pushed by ANFIA, referring to the transport of goods sector in Italy, contributed in the support of the modernization of the industrial sector, focusing on the environmental and on safety topics, it allows the growth the of the competitiveness of the whole Italian transportation.

About this, I want to say how important is having, also for the next year, measures for the support of the investments, maybe biggest ones able to renew the fleet - we need to not forget that in the heavy trailers and semitrailers sector, for example, the 70% of vehicles until 2017 has more than 10 years - always focusing on the road safety and on the environmental benefits which are given by the alternative fuels".

Backing to the trucks market, the GNL owns, among the alternative powers, the biggest share, the 2.7% on the overall in the first eleven months of 2018, thanks also the Italian industrial chain of natural gas which since years believes in the potentiality of this fuel. Currently on the road there are 1,000 GNL trucks, the 93% belong to Iveco, thanks to a new fleet of vehicles which have a record autonomy until 1,600 km.

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The GNL Italian dealers network dedicated to the heavy vehicles keeps to grow reaching 35 working dealers, while new opening are scheduled in the next months (about 25 new dealers)¹. Even if the majority of them are located in the North of Italy (Piedmont, Lombardy and Veneto) the hub is moving to the Centre (Emilia Romagna and Marche) and also the South of the country starts to have few stations, like Nola, Salerno and Brindisi. Among the recent ones there are: Beinasco (TO), the first one near Torino, San Bonifacio (VR), Porcari (LU) and Pesaro. A new one is on the way in Brescia which will work starting from the spring of 2019.

In details:

Goods transport sector

Trucks with GVW >3500 kg
according to weight classes

	November 2018	November 2017	var. %	Jan-Nov 2018	Jan-Nov 2017	var. %
Medium trucks >3500<16000 kg	404	360	12,2	4.483	4.244	5,6
Heavy trucks >=16000 kg	1.595	1.849	-13,7	18.855	17.340	8,7
Total trucks with GVW >3500 kg	1.999	2.209	-9,5	23.338	21.584	8,1

According to the type

	November 2018	November 2017	var. %	Jan-Nov 2018	Jan-Nov 2017	var. %
Rigid trucks	979	976	0,3	11.460	10.332	10,9
Road tractors	1.020	1.233	-17,3	11.878	11.252	5,6
Total trucks with GVW >3500 kg	1.999	2.209	-9,5	23.338	21.584	8,1

Trailers and Semitrailers with GVW >3500 kg

According to the type	November 2018	November 2017	var. %	Jan-Nov 2018	Jan-Nov 2017	var. %
Trailers	100	130	-23,1	1.369	1.425	-3,9
Semitrailers	1.053	1.294	-18,6	13.155	13.361	-1,5
Total R & S GVW>3500 kg	1.153	1.424	-19,0	14.524	14.786	-1,8

The buses market with GVW over 3,500 kg, during November registers 362 new units, with an increase of 54.7%. During the month, it registered a strong growth for the TPL buses (+118.4%) and for buses and tourist midibuses (+15.4%), while decrease minibuses (-6.8%) and schoolbuses (-16%).

In the progressive since the beginning of 2018, have been released 4,299 buses certificates against 3,074 of January-November 2017 (+39.9%). From January to November 2018 all sectors get a positive sign, with the only exception of minibuses which are slightly in slow down (-0.2%):

¹ Source: Federmetano (last update: 7/12/2018).

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+94.7% for TPL buses, +1.8% for tourist buses and midibuses and +11.8% for schoolbuses, respect to the first eleven months of 2017.

The buses market gets a positive sign, but for the Italian industrial sector is another bad moment. The last years are passed in support of the competitiveness of this specific sector which is historical for Italy, since it depends on public procurements, and it was completely disappeared because of the lack of polices for the public transportation.

Now politics back to focus on this sector and finally there is a long-term plan for the renewal of the fleet. The hope is that the Italian production could stay alive and to find as soon as possible a solution to save the plants of Industria Italiana Autobus.

Passengers transport sector

Buses with GVW >3500 kg

According to the type	November 2018	November 2017	var. %	Jan-Nov 2018	Jan-Nov 2017	var. %
Urban Buses/Midibuses	167	78	114,1	1.371	553	147,9
Interurban buses/midibuses	82	36	127,8	1.010	670	50,7
Total TPL buses	249	114	118,4	2.381	1.223	94,7
Tourist buses/midibuses	30	26	15,4	844	829	1,8
Total specific buses	279	140	99,3	3.225	2.052	57,2
minibuses	41	44	-6,8	572	573	-0,2
schoolbuses	42	50	-16,0	502	449	11,8
Total buses with GVW>3500 kg	362	234	54,7	4.299	3.074	39,9

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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