

Press Release

**ANOTHER DOUBLE FIGURES GROWTH, IN OCTOBER, FOR THE TRUCKS (+10.9%)
AND BUSES MARKETS (+76%), WHILE THE MARKET OF
TOWED VEHICLES DECREASES (-8.3%)**

Positive sign for all the three sectors in the progressive from the beginning of the year, with good results for GNL, which have the biggest share (2,8%) among the alternative powers and for natural gas buses which are triplicated

Turin, November 16th 2018 - During October 2018, have been released 2,133 certifications of new trucks (+10.9% respect to October 2017) and 1,278 certificates of new heavy trailers and semitrailers, with GVW over 3,500 kg (-8.3%), divided this way: 108 trailers (-15.6%) and 1,170 semitrailers (-7.5%).

Both for trucks and for towed vehicles the trend is positive for the first ten months of 2018, with an increase in double figures for trucks: 21,351 certificates, the 10.2% more than of the period from January to October 2017, and 13,376 certificates of new heavy trailers and semitrailers (+0.1% respect to January-October 2017), divided this way: 1,265 trailers (-2.2%) and 12,111 semitrailers (+0.4%).

In the progressive from the beginning of the year, registrations of GNL trucks with GVW $\geq 18,000$ kg, double and pass from 287 to 600 units, with a share of 2.8%, towed vehicles powered by CNG show instead an increasement of 42.8%, with a share of 1.1%. CNG trucks market reached 237 units in the first ten months of the year, divided this way: 145 vehicles with GVW $< 18,000$ kg and 92 vehicles with GVW $\geq 18,000$ kg. Registrations of hybrid (diesel/electric) trucks, with GVW between 6,500 and 7,500 kg, go from 46 to 108 units, and, together with Full Electric trucks own a market share of 0.5%¹. It have been released, since the beginning of the year, 948 certificates of alternative powered trucks in the overall, with a trend of growth of 68% and a market share of 4.4% (it was 2.3% one year ago).

Among the alternative powers, GNL owns the biggest share, thanks also the Italian industrial supply chain of natural gas which since years believe in the potentially of this fuel. The stable growing of the volumes of GNL vehicles, underlines how the market indicates natural gas as the main alternative, since it is available and able to be developed quickly. The benefits which come from these fuels obtained by renewable sources and their help in the achievement of the European objectives for the decarbonization have been recognized also by the European Parliament, which last November 14th, during the vote about the new rule for the reduction of the CO₂ emissions of the industrial vehicles, approved with the majority of the votes, a law which underlines the key role of natural gas, especially bio-methane which will have in the energetic transition to a transportation sector with low emissions. This result is extremely important and ANFIA hopes that the Government could support, in the upcoming Council, the Natural Gas supply chain, which is an Italian Excellency in terms of jobs and business.

¹ Elaborazione ANFIA su dati del Ministero delle Infrastrutture e dei Trasporti (Aut.Min. D07161/H4).

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In details:

Goods transport sector

Trucks with GVW >3500 kg
according to weight classes

	October 2018	October 2017	var. %	Jan-Oct 2018	Jan-Oct 2017	var. %
Medium trucks >3500<16000 kg	416	315	32,1	4.081	3.885	5,0
Heavy trucks >=16000 kg	1.717	1.608	6,8	17.270	15.491	11,5
Total trucks with GVW >3500 kg	2.133	1.923	10,9	21.351	19.376	10,2

According to the type

Rigid trucks	1.032	875	17,9	10.487	9.357	12,1
Road tractors	1.101	1.048	5,1	10.864	10.019	8,4
Total trucks with GVW >3500 kg	2.133	1.923	10,9	21.351	19.376	10,2

Trailers and Semitrailers with GVW >3500 kg

According to the type	October 2018	October 2017	var. %	Jan-Oct 2018	Jan-Oct 2017	var. %
Trailers	108	128	-15,6	1.265	1.293	-2,2
Semitrailers	1.170	1.265	-7,5	12.111	12.067	0,4
Total R & S with GVW >3500 kg	1.278	1.393	-8,3	13.376	13.360	0,1

Buses market with GVW over 3,500 kg, during October registers 447 new units with an increase of 76%. It is also registered a growth for all the other sectors with the only exception for tourist buses and minibuses (-22.5%): 140.4% TPL buses +16.7% for minibuses and +66.7% for schoolbuses.

In the progressive since the beginning of 2018, have been released 3,940 certificates of buses against the 2,840 of the period January-October 2017 (+38.7%). During the same period of 2018 all sectors present a positive sign: +92.5% TPL buses, +1.4% for tourist buses and minibuses, +0.4% for minibuses and +15.3% for schoolbuses, respect the first ten months of 2017.

Regarding the fuels, in the progressive since the beginning of the year, the electric buses show an increase with a market of 44 units (six from January-October 2017); the share in the overall of the electric and hybrid (diesel/electric) buses reached 1.6%. Are more than triplicate the registrations of methane buses: 307 units (90 in the same period of 2017) and a share of 7.8%².

² Data given by the Minister of Infrastructures and Transport and processing by ANFIA (Aut.Min. D07161/H4).

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Passengers transport sector

Buses with GVW >3500 kg

According to the type	October 2018	October 2017	var. %	Jan-Oct 2018	Jan-Oct 2017	var. %
Urban buses/midibuses	126	74	70,3	1.206	475	153,9
Inter urban buses/midibuses	136	35	288,6	929	634	46,5
Total TPL buses	262	109	140,4	2.135	1.109	92,5
Tourist buses/midibuses	31	40	-22,5	814	803	1,4
Total specific buses	293	149	96,6	2.949	1.912	54,2
minibuses	49	42	16,7	531	529	0,4
schoolbuses	105	63	66,7	460	399	15,3
Total buses with GVW >3500 kg	447	254	76,0	3.940	2.840	38,7

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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