Press Release

THE EUROPEAN CAR MARKET WAS STABLE IN 2018, WHILE IN DECEMBER IT WAS THE FOURTH CONSECUTIVE MONTH IN DECLINE (-8.7%)

A common factor for the five major markets in 2018 was the decline in diesel car registrations: -30% in the UK, -21% in Spain, -17% in Germany, -15% in France and -12% in Italy, with an overall decrease of 18.9% in Western Europe

Turin, January 16th 2019 - According to data released today by ACEA, in the **enlarged European Union and EFTA countries together**[1], in December car registrations totalled 1,038,984 units, a decrease of 8.7% compared to December 2017.

In the whole of 2018, registered sales volumes reached 15,624,486 units representing little change (-0.04%) compared to 2017.

"The European market closed 2018 with virtually no change compared to the previous year (-0.04) – commented **Paolo Scudieri, President of ANFIA**. *The first half of 2018, which grew by 2.8%, was followed by a second half slowdown (-3.3%). The five major markets, which accounted for 72% of the European market, also closed 2018 with a decline in sales volumes of 0.8%. The United Kingdom (-6.8%), Italy (-3.1%) and Germany (-0.2%) all showed a negative trend, while the markets of Spain (+7%) and France (+3%) grew. The common factor for the five markets was the downturn in the diesel car market in recent years: -30% in the UK, -21% in Spain, -17% in Germany, -15% in France and -12% in Italy, with an overall drop of 18.9% in Western Europe.*

December, on the other hand was the fourth consecutive month of decline for the European car market (-8.7%), which continued the downward trend that began with the introduction of the WLTP in September. Except for Italy (+2%), all major markets saw demand for cars shrink in the last month of the year.

For the year 2019, considering that the European market is strongly driven by domestic demand - concludes the President of ANFIA - *the economic slowdown in EU countries could have a significant impact on sales of new cars. The rapid transition to zero-emission mobility brought about by the regulations on the reduction of CO_2 emissions, could have a negative impact on employment in the European automotive industry, which has about 13.3 million employees, if not managed through appropriate policies to support the industry".*

[1] EU 28 + EFTA. Data for Malta is not available at the moment.

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In **Italy**, total registrations in December stood at 124,078 units (+2%). For the whole of 2018, total registrations amounted to 1,910,025 units, a decrease of 3.1% compared to the volumes of 2017.

According to preliminary ISTAT estimates, in December the **national consumer price index** fell by 0.2% on a monthly basis and increased by 1.6% on an annual basis (stable compared to October). The stability of inflation was due to conflicting factors that offset each other: on one hand, the slight increases in the prices of certain types of product (including processed food goods, unprocessed food goods, recreational, cultural and personal care services, transport services from +1.8% to +2.0%), and on the other hand, the slowdown in the prices of unregulated energy goods (from +9.5% to +7.8%), whose growth, however, remained strong and together with that of regulated energy goods (stable at +10.7%), contributed to the rate of inflation and the accentuation of the downturn in durable goods.

Looking at the **car fuel market**, since the beginning of the year, sales of eco-friendly cars totalled 253,000, an increase of 10%. The market for alternative-fuelled cars reached 13% of market share, a result of the growth of hybrid (+31%) and pure electric (+147%) cars and the drop in gas-fuelled cars (-2%). According to purchasing patterns, 856,000 cars were registered in the name of companies (-3.6%) and 1.05 million in the name of private individuals (-2.7%). Battery-powered cars and plug-in hybrids (9,554 units) accounted for 0.5% of the market and were mainly owned by companies. Only 15% of electric cars and 20% of plug-in hybrids belong to private individuals

Italian manufacturers registered 60,926 registrations in Europe in December (-2.5%), with a market share of 5.9%. The month ended positively for Jeep (+35.8%) and Lancia/Chrysler (+38.6%). In the period between January and December, Italian manufacturers registered 1,021,311 units (-2.3%), representing a share of 6.5%. Positive result for the Jeep brand, up 55.6%.

Spain totalled 99,291 registrations in December (-3.5%). For the whole of 2018, total volumes stood at 1,321,438 (+7%).

According to the Spanish Automotive Association ANFAC, the drop in registrations in December, which was quite significant by the end of the year, can only be explained by the weak demand, especially considering the drop in the private sector. However, this fall can no longer be attributed to market distortions caused by the WLTP, which have already been more than compensated for. Consumers are faced with a very uncertain scenario in order to be able to purchase a vehicle due to various statements that have been made in recent months and news of slower economic growth. According to ANFAC, the time has come to clearly explain that the renewal of the car fleet with zero and low-emission vehicles is positive, both in terms of decarbonisation and in terms of improving air quality.

According to the sales figures, the market in 2018 was as follows: 663,010 cars registered to private individuals, +3.7% and 50% share; 420,651 cars registered to companies, +13.6% and a share of 32%; finally, 237,777 cars registered to rental companies, +5.7% and a share of 18%.

The car fuel market includes 56% petrol cars (739,527, +29.7% on 2017), 36% diesel cars (473,491, -20.7% on 2017) and 8% hybrid-electric cars (108,420, +59.6% on 2017).

In **France**, 165,390 new registrations were recorded in December, representing a decrease of 14.5% compared to December 2017, which recorded the same number of working days (20 working days in December 2018 and December 2017).

In the twelve months of 2018, the market totalled 2,173,481 units, 3% more than in the same period of January to December 2017, a percentage that fell to +2.6% with the same number of working days (252 days in 2018 and 251 days in 2017).

According to CCFA estimates, the pre-owned market recorded 404,012 units in December, with a negative change of 0.8% compared to the same month in 2017. In the period January-December 2018, total volumes were 5,632,358 units (-0.8%).

The share of diesel cars fell to 39% in 2018 (it was 47% in 2017), with a drop of more than 15%, a downward trend of 153,000 cars. Sales of petrol-engine cars increased by 18% (183,000 more than in 2017) and won 54.7% of the market share. Registrations of alternative-fuelled cars were over 140,000 units (+29.7%), split as follows: 106,366 hybrids (+30%) and a share of 4.9%, of which 14,528 were plug-in hybrids (+22%) and a share of 0.7%; 31,059 electric cars (+24.7%) and a share of 1.4%; 3,053 gas/ethanol cars (+65%) and a share of 0.13%.

In the **German** market, 237,058 units (-6.7%) were registered in December. In the period from January to December 2018, the market totalled 3,435,778 units (-0.2%).

The year brought positive results for the German car market, which matched the exceptionally high level of the previous year. Considering market distortions caused by the switch to WLTP, this is a very good result, and it is even more remarkable when you consider that in 2017 new registrations reached their highest level in this decade.

Domestic orders were about 15% lower than the previous year, however, the figures for 2017 were quite high as the decrease was aggravated by fewer working days during the year.

In 2018 petrol-powered cars accounted for 62.4%, higher than the previous year's level (57.7%); diesel-powered cars accounted for 32.3% (38.8% in 2017). Alternative-fuelled car registrations showed growth throughout the year. In 2018, cars that use natural gas (10,804 units, +190.2%) had a share of 0.3% and cars that use liquid gas (4,663 units, +6%) had a share of 0.1%. Hybrid cars accounted for 3.8% of the market (130,258 units,

+53.8%), including plug-in hybrids (31,442 units, +6.8%) with a 0.9% share. Electric cars (36,062 units, +43.9%) represented 1% of the market.

Finally, in December the **British** market totalled 144,089 cars sold (-5.5%). For the whole of 2018, total volumes reached 2,367,147 units, a decrease of 6.8% compared to 2017, however this was in line with the forecasts of the British Automotive Industry Association SMMT.

The association points out that a second year of substantial decline in the car market will be a serious concern: the decline in consumer confidence, the confusion surrounding financial and political policy issues, and the shortcomings caused by regulatory changes combine to create a very turbulent market. The industry is faced with increasingly stringent environmental targets, in a scenario of political and economic uncertainty that is weakening demand, so these figures should serve as a wake-up call for policy makers. According to SMMT, support measures and not punitive measures are needed to increase sales as replacing old cars with new technologies, whether diesel, petrol, hybrid or plug-in, is good for the environment, the consumer, industry and public finances. Despite the overall decline in 2018, demand for new cars in the UK remains robust, with volumes equal to the average of the previous 15 years, and the market remains the second largest in the EU, behind Germany.

Private, fleet and commercial registrations all fell in 2018, with the largest losses in the fleet sector (-7.3%), while private and smaller commercial operators recorded 6.4% and 5.6% less respectively.

The biggest drop in volume was recorded in the diesel sector, -29.6% in 2018 and a loss of 315,777 units or approximately 180% of the overall market decline of 173,470 units. The growth in the number of petrol cars registered (+8.7%) and alternately-powered cars (+20.9%) only partially replaced the loss of diesel car volumes. As for alternative powered cars, petrol-electric hybrids remained the most popular choice, increasing by 21.3% with 81,156 units. Plug-in hybrids (PHEVs) also recorded a sharp increase (+24.9%) over the year, although data suggest that growth is slowing down as a result of the removal of the Government's subsidy for plug-in cars from October. In fact, demand for PHEV grew by almost 30% in the first 10 months of 2018, but year-on-year increases fell to +3.1% and +8.7% respectively in November and December. Electric cars grew by 13.8%, but with just 15,474 registrations they still account for only 0.7% of the market.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION [1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Dicembre/December		% Chg	Gennaio-Dicembre/January-December		% Chg
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	19.193	25.651	-25,2	341.068	353.320	-3,5
BELGIUM	23.197	28.072	-17,4	549.632	546.558	+0,6
BULGARIA	2.559	3.064	-16,5	34.332	31.244	+9,9
CROATIA	2.349	2.024	+16,1	59.856	50.412	+18,7
CYPRUS	675	713	-5,3	12.956	13.080	-0,9
CZECH REPUBLIC	14.666	19.967	-26,5	261.437	271.595	-3,7
DENMARK	13.913	16.516	-15,8	218.565	221.838	-1,5
ESTONIA	1.113	1.463	-23,9	25.387	24.494	+3,6
FINLAND	6.159	8.069	-23,7	120.499	118.587	+1,6
FRANCE	165.390	193.372	-14,5	2.173.481	2.110.748	+3,0
GERMANY	237.058	253.950	-6,7	3.435.778	3.441.262	-0,2
GREECE	5.337	5.396	-1,1	103.431	88.083	+17,4
HUNGARY	9.685	10.832	-10,6	136.594	116.265	+17,5
IRELAND	142	159	-10,7	125.557	131.332	-4,4
ITALY	124.078	121.689	+2,0	1.910.025	1.971.345	-3,1
LATVIA	1.071	1.299	-17,6	16.879	16.692	+1,1
LITHUANIA[2]	2.455	1.967	+24,8	32.447	25.867	+25,4
LUXEMBOURG	2.615	2.844	-8,1	52.811	52.775	+0,1
NETHERLANDS	20.028	17.365	+15,3	443.812	414.306	+7,1
POLAND	45.390	48.011	-5,5	531.889	486.352	+9,4
PORTUGAL	16.157	17.053	-5,3	228.290	222.129	+2,8
ROMANIA	9.285	8.271	+12,3	130.919	106.387	+23,1
SLOVAKIA	5.965	8.029	-25,7	98.080	96.085	+2,1
SLOVENIA	3.643	4.039	-9,8	72.835	70.892	+2,7
SPAIN	99.291	102.944	-3,5	1.321.438	1.234.932	+7,0
SWEDEN	23.000	34.958	-34,2	353.729	379.393	-6,8
UNITED KINGDOM	144.089	152.473	-5,5	2.367.147	2.540.617	-6,8
EUROPEAN UNION	**998.503**	**1.090.190**	**-8,4**	**15.158.874**	**15.136.590**	**+0,1**
EU15[3]	899.647	980.511	-8,2	13.745.263	13.827.225	-0,6
EU12[4]	98.856	109.679	-9,9	1.413.611	1.309.365	+8,0
ICELAND	*481*	*886*	*-45,7*	*17.967*	*21.287*	*-15,6*
NORWAY	*12.461*	*16.077*	*-22,5*	*147.929*	*158.650*	*-6,8*
SWITZERLAND	*27.539*	*31.072*	*-11,4*	*299.716*	*314.028*	*-4,6*
EFTA	40.481	48.035	-15,7	465.612	493.965	-5,7
EU + EFTA	**1.038.984**	**1.138.225**	**-8,7**	**15.624.486**	**15.630.555**	**-0,0**
EU15 + EFTA	940.128	1.028.546	-8,6	14.210.875	14.321.190	-0,8

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Estimates*

[3] *Member States before the 2004 enlargement*

[4] *Member States having joined the EU since 2004*

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Dicembre/December					Gennaio/Dicembre - January/December				
	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità *Units* 2018	Unità *Units* 2017	Var % % Chg 18/17
VW Group	**23,1**	**23,2**	**231.011**	**253.025**	**-8,7**	**23,8**	**23,7**	**3.611.948**	**3.580.664**	**+0,9**
VOLKSWAGEN	11,4	11,1	114.164	121.264	-5,9	11,2	10,9	1.698.084	1.645.906	+3,2
SKODA	4,6	4,3	45.796	47.142	-2,9	4,6	4,5	701.670	674.663	+4,0
AUDI	4,3	4,7	42.606	51.775	-17,7	4,6	5,3	700.674	797.845	-12,2
SEAT	2,4	2,5	23.975	27.606	-13,2	2,9	2,6	440.753	388.963	+13,3
PORSCHE	0,4	0,5	4.186	4.924	-15,0	0,4	0,5	66.137	68.645	-3,7
OTHERS[3]	0,0	0,0	284	314	-9,6	0,0	0,0	4.630	4.642	-0,3
PSA Group	**15,8**	**15,3**	**157.505**	**167.173**	**-5,8**	**16,2**	**12,2**	**2.459.841**	**1.852.333**	**+32,8**
PEUGEOT	6,3	6,4	62.668	70.253	-10,8	6,3	6,0	956.247	909.045	+5,2
OPEL/VAUXHALL[4]	5,4	5,2	53.612	56.602	-5,3	5,7	2,2	869.054	337.704	+157,3
CITROEN	3,8	3,4	38.103	37.008	+3,0	3,9	3,7	589.943	560.480	+5,3
DS	0,3	0,3	3.122	3.310	-5,7	0,3	0,3	44.597	45.104	-1,1
RENAULT Group	**11,8**	**13,0**	**117.906**	**141.301**	**-16,6**	**10,6**	**10,6**	**1.614.410**	**1.601.120**	**+0,8**
RENAULT	7,8	9,2	77.700	99.995	-22,3	7,2	7,5	1.088.346	1.132.357	-3,9
DACIA	4,0	3,7	39.692	40.853	-2,8	3,4	3,1	519.088	463.586	+12,0
LADA	0,0	0,0	304	447	-32,0	0,0	0,0	5.181	5.170	+0,2
ALPINE	0,0	0,0	210	6	∞	0,0	0,0	1.795	7	∞
FCA Group	**6,0**	**5,6**	**59.612**	**60.869**	**-2,1**	**6,6**	**6,8**	**1.001.972**	**1.025.942**	**-2,3**
FIAT	3,9	3,9	38.682	42.598	-9,2	4,6	5,1	701.892	768.789	-8,7
JEEP	1,2	0,8	12.208	8.912	+37,0	1,1	0,7	163.623	104.784	+56,2
ALFA ROMEO	0,4	0,5	3.868	5.482	-29,4	0,5	0,5	78.944	82.308	-4,1
LANCIA/CHRYSLER	0,4	0,3	4.358	3.151	+38,3	0,3	0,4	48.801	60.854	-19,8
OTHERS[5]	0,0	0,1	496	726	-31,7	0,1	0,1	8.712	9.207	-5,4
BMW Group	**8,0**	**8,0**	**79.696**	**86.835**	**-8,2**	**6,5**	**6,6**	**989.688**	**998.188**	**-0,9**
BMW	6,1	6,2	60.783	67.803	-10,4	5,1	5,2	778.343	789.418	-1,4
MINI	1,9	1,7	18.913	19.032	-0,6	1,4	1,4	211.345	208.770	+1,2
FORD	**6,4**	**6,1**	**63.952**	**66.667**	**-4,1**	**6,4**	**6,6**	**974.856**	**998.259**	**-2,3**
DAIMLER	**7,3**	**6,1**	**72.448**	**66.500**	**+8,9**	**6,2**	**6,3**	**935.057**	**953.614**	**-1,9**
MERCEDES	6,6	5,4	65.729	58.969	+11,5	5,5	5,7	838.358	857.131	-2,2
SMART	0,7	0,7	6.719	7.531	-10,8	0,6	0,6	96.699	96.483	+0,2
TOYOTA Group	**4,4**	**4,4**	**43.512**	**48.466**	**-10,2**	**4,8**	**4,6**	**731.228**	**698.592**	**+4,7**
TOYOTA	4,0	4,1	40.300	44.937	-10,3	4,5	4,3	686.267	654.831	+4,8
LEXUS	0,3	0,3	3.212	3.529	-9,0	0,3	0,3	44.961	43.761	+2,7
HYUNDAI	**3,5**	**3,5**	**34.626**	**38.484**	**-10,0**	**3,5**	**3,4**	**528.659**	**508.898**	**+3,9**
KIA	**3,0**	**2,8**	**29.916**	**30.041**	**-0,4**	**3,2**	**3,0**	**483.680**	**460.980**	**+4,9**
NISSAN	**2,6**	**3,4**	**25.699**	**36.977**	**-30,5**	**3,1**	**3,7**	**473.810**	**552.578**	**-14,3**
VOLVO CAR CORP.	**2,5**	**2,4**	**24.794**	**25.665**	**-3,4**	**2,0**	**1,9**	**299.989**	**282.006**	**+6,4**
JAGUAR LAND ROVER Group	**1,6**	**1,4**	**15.703**	**14.760**	**+6,4**	**1,4**	**1,4**	**206.932**	**215.744**	**-4,1**
LAND ROVER	0,9	0,9	9.067	9.829	-7,8	0,8	1,0	126.472	147.758	-14,4
JAGUAR	0,7	0,5	6.636	4.931	+34,6	0,5	0,4	80.460	67.986	+18,3
HONDA	**0,8**	**0,8**	**7.729**	**9.051**	**-14,6**	**0,9**	**0,9**	**130.557**	**134.618**	**-3,0**
GM[4]	**0,0**	**0,0**	**30**	**148**	**-79,7**	**0,0**	**3,8**	**2.899**	**589.736**	**-99,5**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28 [1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Dicembre/December					Gennaio/Dicembre - January/December				
	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**23,3**	**23,5**	**242.168**	**266.934**	**-9,3**	**23,9**	**23,8**	**3.733.427**	**3.717.478**	**+0,4**
VOLKSWAGEN	11,5	11,2	119.218	127.108	-6,2	11,2	10,9	1.752.162	1.706.431	+2,7
SKODA	4,7	4,4	48.627	49.952	-2,7	4,7	4,5	729.224	705.232	+3,4
AUDI	4,3	4,9	44.646	55.474	-19,5	4,6	5,3	724.168	826.394	-12,4
SEAT	2,4	2,5	24.907	28.729	-13,3	2,9	2,6	452.372	401.028	+12,8
PORSCHE	0,4	0,5	4.456	5.337	-16,5	0,5	0,5	70.504	73.397	-3,9
OTHERS[3]	0,0	0,0	314	334	-6,0	0,0	0,0	4.997	4.996	+0,02
PSA Group	**15,4**	**15,0**	**160.497**	**170.784**	**-6,0**	**16,0**	**12,1**	**2.499.522**	**1.885.867**	**+32,5**
PEUGEOT	6,1	6,3	63.788	71.454	-10,7	6,2	5,9	971.437	924.953	+5,0
OPEL/VAUXHALL[4]	5,3	5,1	54.862	58.239	-5,8	5,7	2,2	884.412	345.218	+156,2
CITROEN	3,7	3,3	38.658	37.750	+2,4	3,8	3,6	598.254	569.822	+5,0
DS	0,3	0,3	3.189	3.341	-4,5	0,3	0,3	45.419	45.874	-1,0
RENAULT Group	**11,5**	**12,6**	**119.848**	**143.955**	**-16,7**	**10,5**	**10,4**	**1.641.156**	**1.628.702**	**+0,8**
RENAULT	7,6	9,0	79.020	101.914	-22,5	7,1	7,4	1.105.778	1.150.686	-3,9
DACIA	3,9	3,7	40.291	41.574	-3,1	3,4	3,0	528.249	472.816	+11,7
LADA	0,0	0,0	304	461	-34,1	0,0	0,0	5.186	5.193	-0,1
ALPINE	0,0	0,0	233	6	∞			1.943	7	∞
BMW Group	**8,1**	**8,1**	**83.800**	**91.807**	**-8,7**	**6,6**	**6,7**	**1.033.221**	**1.043.217**	**-1,0**
BMW	6,2	6,3	64.309	72.109	-10,8	5,2	5,3	815.179	827.755	-1,5
MINI	1,9	1,7	19.491	19.698	-1,1	1,4	1,4	218.042	215.462	+1,2
FCA Group	**5,9**	**5,5**	**60.926**	**62.461**	**-2,5**	**6,5**	**6,7**	**1.021.311**	**1.045.074**	**-2,3**
FIAT	3,8	3,8	39.240	43.402	-9,6	4,6	5,0	711.285	779.522	-8,8
JEEP	1,2	0,8	12.606	9.280	+35,8	1,1	0,7	168.674	108.431	+55,6
ALFA ROMEO	0,4	0,5	4.095	5.759	-28,9	0,5	0,5	82.939	85.833	-3,4
LANCIA/CHRYSLER	0,4	0,3	4.375	3.156	+38,6	0,3	0,4	48.854	60.885	-19,8
OTHERS[5]	0,1	0,1	610	864	-29,4	0,1	0,1	9.559	10.403	-8,1
FORD	**6,3**	**6,0**	**65.443**	**68.713**	**-4,8**	**6,4**	**6,5**	**994.397**	**1.018.436**	**-2,4**
DAIMLER	**7,3**	**6,1**	**75.914**	**69.957**	**+8,5**	**6,2**	**6,3**	**970.187**	**992.528**	**-2,3**
MERCEDES	6,6	5,5	69.039	62.251	+10,9	5,6	5,7	871.221	893.574	-2,5
SMART	0,7	0,7	6.875	7.706	-10,8	0,6	0,6	98.966	98.954	+0,0
TOYOTA Group	**4,4**	**4,4**	**45.277**	**50.557**	**-10,4**	**4,9**	**4,7**	**760.069**	**732.290**	**+3,8**
TOYOTA	4,0	4,1	41.840	46.802	-10,6	4,6	4,4	713.374	686.757	+3,9
LEXUS	0,3	0,3	3.437	3.755	-8,5	0,3	0,3	46.695	45.533	+2,6
HYUNDAI	**3,5**	**3,5**	**35.994**	**39.763**	**-9,5**	**3,5**	**3,3**	**543.292**	**523.047**	**+3,9**
KIA	**3,0**	**2,7**	**30.875**	**31.045**	**-0,5**	**3,2**	**3,0**	**494.304**	**472.125**	**+4,7**
NISSAN	**2,6**	**3,3**	**26.844**	**37.744**	**-28,9**	**3,2**	**3,6**	**493.862**	**566.516**	**-12,8**
VOLVO CAR CORP.	**2,6**	**2,5**	**26.952**	**28.519**	**-5,5**	**2,0**	**1,9**	**320.071**	**301.603**	**+6,1**
JAGUAR LAND ROVER Group	**1,6**	**1,3**	**16.771**	**15.287**	**+9,7**	**1,4**	**1,4**	**214.188**	**221.039**	**-3,1**
LAND ROVER	0,9	0,9	9.623	10.227	-5,9	0,8	1,0	130.369	151.566	-14,0
JAGUAR	0,7	0,4	7.148	5.060	+41,3	0,5	0,4	83.819	69.473	+20,6
HONDA	**0,8**	**0,8**	**8.123**	**9.464**	**-14,2**	**0,9**	**0,9**	**135.584**	**140.418**	**-3,4**
GM[4]	**0,0**	**0,0**	**68**	**184**	**-63,0**	**0,0**	**3,8**	**3.301**	**600.996**	**-99,5**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

[3] Includes Bentley, Lamborghini and Bugatti

[4] Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

[5] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE[1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Dicembre/December					Gennaio/Dicembre - January/December				
	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17	%[2] 2018	%[2] 2017	Unità Units 2018	Unità Units 2017	Var % % Chg 18/17
VW Group	**22,6**	**23,1**	**212.747**	**237.273**	**-10,3**	**23,3**	**23,2**	**3.305.259**	**3.317.849**	**-0,4**
VOLKSWAGEN	11,6	11,3	108.855	116.628	-6,7	11,3	11,0	1.607.147	1.572.751	+2,2
AUDI	4,5	5,1	42.370	52.932	-20,0	4,9	5,6	694.378	796.080	-12,8
SKODA	3,6	3,4	33.606	35.269	-4,7	3,6	3,5	508.244	498.998	+1,9
SEAT	2,5	2,6	23.438	26.966	-13,1	3,0	2,6	423.612	374.708	+13,1
PORSCHE	0,4	0,5	4.186	5.151	-18,7	0,5	0,5	67.163	70.486	-4,7
OTHERS[3]	0,0	0,0	292	327	-10,7	0,0	0,0	4.715	4.826	-2,3
PSA Group	**16,0**	**15,5**	**150.322**	**159.182**	**-5,6**	**16,5**	**12,5**	**2.337.751**	**1.784.874**	**+31,0**
PEUGEOT	6,5	6,6	60.758	68.026	-10,7	6,5	6,2	921.461	884.146	+4,2
OPEL/VAUXHALL[4]	5,3	5,1	49.580	52.197	-5,0	5,7	2,2	806.213	313.706	+157,0
CITROEN	3,9	3,5	36.828	35.646	+3,3	4,0	3,8	564.978	541.649	+4,3
DS	0,3	0,3	3.156	3.313	-4,7	0,3	0,3	45.099	45.373	-0,6
RENAULT Group	**11,1**	**12,2**	**104.133**	**125.602**	**-17,1**	**10,1**	**10,1**	**1.439.042**	**1.444.988**	**-0,4**
RENAULT	7,8	9,1	73.253	93.217	-21,4	7,2	7,5	1.021.440	1.068.371	-4,4
DACIA	3,2	3,1	30.483	32.109	-5,1	2,9	2,6	412.827	373.635	+10,5
LADA	0,0	0,0	165	270	-38,9	0,0	0,0	2.851	2.975	-4,2
ALPINE	0,0	0,0	232	6	∞	0,0	0,0	1.924	7	∞
BMW Group	**8,5**	**8,5**	**80.043**	**87.097**	**-8,1**	**7,0**	**7,0**	**992.196**	**1.000.011**	**-0,8**
BMW	6,5	6,6	61.054	67.757	-9,9	5,5	5,5	778.915	788.721	-1,2
MINI	2,0	1,9	18.989	19.340	-1,8	1,5	1,5	213.281	211.290	+0,9
FCA Group	**6,0**	**5,7**	**56.470**	**58.782**	**-3,9**	**6,8**	**7,0**	**964.578**	**1.000.102**	**-3,6**
FIAT	3,8	3,9	35.821	40.538	-11,6	4,7	5,2	668.022	744.474	-10,3
JEEP	1,3	0,8	11.886	8.661	+37,2	1,1	0,7	158.542	101.701	+55,9
ALFA ROMEO	0,4	0,5	3.817	5.582	-31,6	0,6	0,6	80.017	83.276	-3,9
LANCIA/CHRYSLER	0,5	0,3	4.374	3.155	+38,6	0,3	0,4	48.828	60.662	-19,5
OTHERS[5]	0,1	0,1	572	846	-32,4	0,1	0,1	9.169	9.989	-8,2
DAIMLER	**7,6**	**6,4**	**71.047**	**65.469**	**+8,5**	**6,5**	**6,6**	**924.543**	**949.202**	**-2,6**
MERCEDES	6,8	5,6	64.242	57.908	+10,9	5,8	5,9	826.556	851.003	-2,9
SMART	0,7	0,7	6.805	7.561	-10,0	0,7	0,7	97.987	98.199	-0,2
FORD	**6,2**	**6,1**	**58.460**	**62.784**	**-6,9**	**6,4**	**6,6**	**908.329**	**942.947**	**-3,7**
TOYOTA Group	**3,9**	**4,1**	**36.327**	**41.875**	**-13,2**	**4,6**	**4,4**	**647.082**	**632.759**	**+2,3**
TOYOTA	3,6	3,8	33.545	38.738	-13,4	4,3	4,1	606.921	593.452	+2,3
LEXUS	0,3	0,3	2.782	3.137	-11,3	0,3	0,3	40.161	39.307	+2,2
HYUNDAI	**3,2**	**3,3**	**30.370**	**33.884**	**-10,4**	**3,3**	**3,2**	**469.094**	**453.852**	**+3,4**
NISSAN	**2,6**	**3,4**	**24.566**	**34.586**	**-29,0**	**3,2**	**3,7**	**452.739**	**526.184**	**-14,0**
KIA	**2,7**	**2,6**	**25.592**	**26.615**	**-3,8**	**3,0**	**2,9**	**429.468**	**412.604**	**+4,1**
VOLVO CAR CORP.	**2,7**	**2,6**	**25.221**	**26.681**	**-5,5**	**2,1**	**2,0**	**302.119**	**285.236**	**+5,9**
JAGUAR LAND ROVER Group	**1,7**	**1,4**	**16.177**	**14.714**	**+9,9**	**1,5**	**1,5**	**208.473**	**215.089**	**-3,1**
LAND ROVER	1,0	1,0	9.229	9.833	-6,1	0,9	1,0	126.860	147.144	-13,8
JAGUAR	0,7	0,5	6.948	4.881	+42,3	0,6	0,5	81.613	67.945	+20,1
HONDA	**0,7**	**0,8**	**6.900**	**8.141**	**-15,2**	**0,8**	**0,9**	**118.668**	**124.630**	**-4,8**
GM[4]	**0,0**	**0,0**	**68**	**182**	**-62,6**	**0,0**	**3,9**	**3.279**	**554.628**	**-99,4**

SOURCE: **ACEA MEMBERS**

[1] Includes data for ACEA members

[2] ACEA estimation based on total by market

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