Press Release

QUIET JANUARY FOR THE EUROPEAN CAR MARKET: -4.6%

Negative sign for all five major markets, which accounted for 68.5% of the total number registered and where diesel cars dropped by 19%

Turin, February 15th 2019 – According to data released today by ACEA, in **all the countries of the enlarged European Union and EFTA[1]** in January, the number of cars registered totalled 1,226,446, which is 4.6% down on January 2018.

"*In the first month of 2018, demand for new cars fell almost across the whole of the European Union including the five major markets: Spain and Italy recorded the largest drops (-8% and -7.5% respectively), while in the UK (-1.6%), Germany (-1.4%) and France (-1.1%) the falls were more contained* – declares **Paolo Scudieri**, President of ANFIA.

The adverse trend in terms of numbers was almost 60,000 vehicles, of which almost 30,000 were in the five major markets, registering 68.5% of the total EU-EFTA market of 840,204 vehicles (-3.4%).

The diesel sector dropped significantly, except in Germany where it grew by 2.1%. Overall sales of diesel cars in the major markets fell by 19%, from 353,000 registrations in January 2018 to 286,000 in January 2019.

The European market is strongly driven by domestic demand and the current economic slowdown could have had a significant impact on car sales. Furthermore, ambitious CO_2 emission reduction targets will have negative implications for employment throughout the whole automotive sector, without appropriate action and concrete development plans in consultation with the authorities to accompany and support the industry in this transitional phase aimed at sustainable mobility and structural transformation of the market".

In **Italy** total registrations in January stood at 164,864 units (-7,5%).

According to preliminary ISTAT data, in January the **national consumer price index** decreased by 0.1% compared to the previous month and increased by 1.1% on an annual basis (from +1.6% in the previous month), confirming the preliminary estimate. On average, in 2018 consumer prices grew by 1.2% and core inflation, net of energy and fresh foods, was +0.7% (in both cases replicating the figure for 2017). Unregulated energy goods (whose prices dropped from +7.8% to +2.6%) accounted for most of the

[1] EU 28 + EFTA. Data for Malta is not available at the moment

slowdown in inflation in December, which was also caused to a lesser extent by the prices of processed food goods (from +1.1% to +0.5%) and transportation services (from +2.0% to +0.6%).

In the non-regulated energy goods sector, considering the trend in fuel prices we can see: **Diesel** -4.6% on a monthly basis (+5.2% on an annual basis, decreasing from +11% seen in the previous month), **petrol** -5.7% in economic terms (from +6.7% to +0.2% in trends) and **other fuels** -2.2% on a monthly basis (+3% compared to December 2017, from +6.2%).

According to the analysis of the **market by fuel type**, in the first month of the year there was a sharp drop in the number of diesel car registrations, -31% compared to January 2018 and with a share of 41%. Sales of petrol cars reached 45.3% of quota and those with alternative fuels stood at 13.7%, of which 0.4% of cars with zero or very low emissions (a total of almost 900 units).

Italian manufacturers registered 72,584 new registrations in Europe in January (-14.9%), with a market share of 5.9%. In January, Lancia/Chrysler had a positive performance (+54.9%).

Spain totalled 93,546 registrations in January (-8%).

The Spanish Automotive Association ANFAC reports that the private sector has experienced a significant drop in registrations over the past five months, which is a cause for concern as it is the main sales channel for new cars. Families continue to delay purchasing decisions because of market uncertainty and confusion over which type of car to buy. Demand therefore continues to weaken and ANFAC expects registrations to stagnate this year. In addition to this, while sales of new cars are decreasing, sales of vehicles over 15 years of age are increasing, which is highly detrimental to the renewal of the car fleet whose average age continues to increase, resulting in serious repercussions both on road safety and the environment.

In detail, according to sales channels the market in January was as follows: 47,244 sales to private individuals (-10% and a 51% share), 31,374 sales to companies (-5.5% and a 33% share) and 14,928 sales to rental companies (-8% and a 16% share).

According to fuel type, sales of diesel cars in the month fell by 36% and accounted for 28.9%, while petrol cars increased by 9%, accounting for 60% of the total. Finally, alternative-fuelled cars made up 11% of the market.

There were 155,079 new registrations in **France** in January, down 1.1% on January 2018, which included the same number of working days (22 days).

The used car market, according to CCFA estimates, recorded 446,806 units in January, with a positive variance of 0.9% compared to the same month in 2018.

National Association of Automotive Industry (ANFIA)

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According to fuel type, in January the number of registrations of diesel cars fell by 18% in the market (11,000 fewer units) and the share stood at 34% (it was 41% in January 2018 and 48% in January 2017). Petrol cars, with 58% of the market, gained 5 market share points compared to January 2018, thanks to a 9% increase in sales. The market for alternative fuelled cars represented 7.8% of the total registered, with over 12,000 units, including 3,059 electric cars (+138% and 2% share), 1,147 plug-in hybrids (+10% and 0.7% share), 7,722 traditional hybrids (+5.5% and 5% share).

In the **German market**, 265,702 units (-1.4%) were registered in January.

New registrations of petrol cars (153,098) fell by 8%, with a share of 57.6%. Diesel car registrations increased (91,623), closing at +2% compared to January 2018, with a share of 34.5%. LPG cars increased by 123%, while natural gas cars decreased by 72%. Registrations of electric cars (4,648 units, 1.7% share) increased by 68%, while hybrid cars (15,171 units, 5.7% share) increased by 66%, but, among these, plug-in hybrids (2,119 units, 0.8% share) decreased by 26%. Sales to private customers represented 33% of the market with volumes decreasing by 7%.

The average CO_2 emission of new cars sold in January 2019 was 158.7 g/km (calculated on WLTP values); this figure is obviously not comparable with the values calculated in January 2018 and based on previous NEDC tests.

Finally, in January the **British market** totalled 161,013 cars (-1.6%), thus in line with forecasts by the British Association of the Automotive Industry SMMT.

SMMT would like to point out that it was encouraging to see the month's registrations mostly in line with those of January 2018. However, this is the fifth consecutive month of a general market downturn. To restore momentum there is a need for supportive policies, not least on vehicle taxation to encourage buyers to invest in new and cleaner vehicles that better match their driving needs - from the latest petrol and diesel cars to a range of electric vehicles - with benefits for both the environment and the industry.

During the month, sales to private individuals increased by 2.9% with a 44.3% share, while company fleets recorded a 3.4% decrease in volumes and a 53.8% share. In January, sales of diesel cars also fell by 20% and its market share fell to 29.1% (6 percentage points lower than in January 2018), with a loss of 12,000 units. However, the share of new petrol cars grew by 5 percentage points, gaining 64.1% of the market, an increase of 7.3%. Alternative-fuelled cars accounted for 6.8% of the market and were up by 26%. In January, traditional hybrid cars grew by 38%, electric (battery) cars by 110% and plug-in hybrid cars by 16%. Together, electric cars (BEV) and plug-in hybrid cars (PHEV) accounted for 2.2% of market share.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION[1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Gennaio/January		% Chg	Gennaio/January		% Chg
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	25.257	28.568	-11,6	25.257	28.568	-11,6
BELGIUM	51.074	56.869	-10,2	51.074	56.869	-10,2
BULGARIA	2.344	2.465	-4,9	2.344	2.465	-4,9
CROATIA	3.564	3.723	-4,3	3.564	3.723	-4,3
CYPRUS	1.021	1.200	-14,9	1.021	1.200	-14,9
CZECH REPUBLIC	19.278	23.219	-17,0	19.278	23.219	-17,0
DENMARK	21.313	19.918	+7,0	21.313	19.918	+7,0
ESTONIA	2.186	2.447	-10,7	2.186	2.447	-10,7
FINLAND	11.732	13.584	-13,6	11.732	13.584	-13,6
FRANCE	155.079	156.846	-1,1	155.079	156.846	-1,1
GERMANY	265.702	269.429	-1,4	265.702	269.429	-1,4
GREECE	9.210	8.885	+3,7	9.210	8.885	+3,7
HUNGARY	9.714	8.894	+9,2	9.714	8.894	+9,2
IRELAND	32.343	37.023	-12,6	32.343	37.023	-12,6
ITALY	164.864	178.326	-7,5	164.864	178.326	-7,5
LATVIA	1.540	1.529	+0,7	1.540	1.529	+0,7
LITHUANIA	3.145	2.111	+49,0	3.145	2.111	+49,0
LUXEMBOURG	4.205	4.352	-3,4	4.205	4.352	-3,4
NETHERLANDS	47.701	58.745	-18,8	47.701	58.745	-18,8
POLAND	45.927	46.081	-0,3	45.927	46.081	-0,3
PORTUGAL	15.684	14.487	+8,3	15.684	14.487	+8,3
ROMANIA	13.952	11.744	+18,8	13.952	11.744	+18,8
SLOVAKIA[2]	7.230	8.050	-10,2	7.230	8.050	-10,2
SLOVENIA	6.563	6.845	-4,1	6.563	6.845	-4,1
SPAIN	93.546	101.661	-8,0	93.546	101.661	-8,0
SWEDEN	20.478	22.980	-10,9	20.478	22.980	-10,9
UNITED KINGDOM	161.013	163.615	-1,6	161.013	163.615	-1,6
EUROPEAN UNION	**1.195.665**	**1.253.596**	**-4,6**	**1.195.665**	**1.253.596**	**-4,6**
EU15[3]	1.079.201	1.135.288	-4,9	1.079.201	1.135.288	-4,9
EU12[4]	116.464	118.308	-1,6	116.464	118.308	-1,6
ICELAND	*846*	*1.624*	*-47,9*	*846*	*1.624*	*-47,9*
NORWAY	*9.004*	*9.207*	*-2,2*	*9.004*	*9.207*	*-2,2*
SWITZERLAND	*20.931*	*21.671*	*-3,4*	*20.931*	*21.671*	*-3,4*
EFTA	30.781	32.502	-5,3	30.781	32.502	-5,3
EU + EFTA	**1.226.446**	**1.286.098**	**-4,6**	**1.226.446**	**1.286.098**	**-4,6**
EU15 + EFTA	1.109.982	1.167.790	-5,0	1.109.982	1.167.790	-5,0

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] Data for Malta n.a.

[2] Estimates

[3] Member States before the 2004 enlargement

[4] Member States having joined the EU since 2004

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Gennaio/January					Gennaio/January				
	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18
VW Group	**24,1**	**24,6**	**288.266**	**308.396**	**-6,5**	**24,1**	**24,6**	**288.266**	**308.396**	**-6,5**
VOLKSWAGEN	11,5	11,4	137.412	142.859	-3,8	11,5	11,4	137.412	142.859	-3,8
SKODA	4,9	4,9	58.633	61.797	-5,1	4,9	4,9	58.633	61.797	-5,1
AUDI	4,4	5,1	52.546	63.509	-17,3	4,4	5,1	52.546	63.509	-17,3
SEAT	3,0	2,7	35.971	33.427	+7,6	3,0	2,7	35.971	33.427	+7,6
PORSCHE	0,3	0,5	3.228	6.413	-49,7	0,3	0,5	3.228	6.413	-49,7
OTHERS[2]	0,0	0,0	476	391	+21,7	0,0	0,0	476	391	+21,7
PSA Group	**17,1**	**16,6**	**204.199**	**208.190**	**-1,9**	**17,1**	**16,6**	**204.199**	**208.190**	**-1,9**
PEUGEOT	6,7	6,6	80.602	82.360	-2,1	6,7	6,6	80.602	82.360	-2,1
OPEL/VAUXHALL	5,8	5,8	69.079	73.328	-5,8	5,8	5,8	69.079	73.328	-5,8
CITROEN	4,3	4,0	51.237	49.616	+3,3	4,3	4,0	51.237	49.616	+3,3
DS	0,3	0,2	3.281	2.886	+13,7	0,3	0,2	3.281	2.886	+13,7
RENAULT Group	**9,7**	**9,3**	**115.794**	**116.611**	**-0,7**	**9,7**	**9,3**	**115.794**	**116.611**	**-0,7**
RENAULT	6,0	6,2	71.215	77.268	-7,8	6,0	6,2	71.215	77.268	-7,8
DACIA	3,7	3,1	43.784	38.971	+12,4	3,7	3,1	43.784	38.971	+12,4
ALPINE	0,0	0,0	420	0		0,0	0,0	420	0	
LADA	0,0	0,0	375	372	+0,8	0,0	0,0	375	372	+0,8
HYUNDAI Group	**6,8**	**6,4**	**80.793**	**80.525**	**+0,3**	**6,8**	**6,4**	**80.793**	**80.525**	**+0,3**
HYUNDAI	3,6	3,5	43.276	43.892	-1,4	3,6	3,5	43.276	43.892	-1,4
KIA	3,1	2,9	37.517	36.633	+2,4	3,1	2,9	37.517	36.633	+2,4
FORD	**6,5**	**6,6**	**77.222**	**82.600**	**-6,5**	**6,5**	**6,6**	**77.222**	**82.600**	**-6,5**
FCA Group	**6,0**	**6,7**	**71.310**	**83.838**	**-14,9**	**6,0**	**6,7**	**71.310**	**83.838**	**-14,9**
FIAT	4,0	4,7	47.644	59.292	-19,6	4,0	4,7	47.644	59.292	-19,6
JEEP	1,0	1,0	11.990	12.228	-1,9	1,0	1,0	11.990	12.228	-1,9
LANCIA/CHRYSLER	0,6	0,3	6.612	4.268	+54,9	0,6	0,3	6.612	4.268	+54,9
ALFA ROMEO	0,4	0,6	4.596	7.189	-36,1	0,4	0,6	4.596	7.189	-36,1
OTHERS[3]	0,0	0,1	468	861	-45,6	0,0	0,1	468	861	-45,6
DAIMLER	**6,0**	**5,8**	**71.152**	**72.119**	**-1,3**	**6,0**	**5,8**	**71.152**	**72.119**	**-1,3**
MERCEDES	5,3	5,2	63.943	65.393	-2,2	5,3	5,2	63.943	65.393	-2,2
SMART	0,6	0,5	7.209	6.726	+7,2	0,6	0,5	7.209	6.726	+7,2
BMW Group	**5,9**	**5,8**	**70.942**	**72.883**	**-2,7**	**5,9**	**5,8**	**70.942**	**72.883**	**-2,7**
BMW	4,7	4,7	56.478	58.953	-4,2	4,7	4,7	56.478	58.953	-4,2
MINI	1,2	1,1	14.464	13.930	+3,8	1,2	1,1	14.464	13.930	+3,8
TOYOTA Group	**5,3**	**5,4**	**63.584**	**67.245**	**-5,4**	**5,3**	**5,4**	**63.584**	**67.245**	**-5,4**
TOYOTA	5,0	5,1	59.780	63.502	-5,9	5,0	5,1	59.780	63.502	-5,9
LEXUS	0,3	0,3	3.804	3.743	+1,6	0,3	0,3	3.804	3.743	+1,6
NISSAN	**2,6**	**3,4**	**31.141**	**42.152**	**-26,1**	**2,6**	**3,4**	**31.141**	**42.152**	**-26,1**
VOLVO CAR CORP.	**2,2**	**1,7**	**25.851**	**21.264**	**+21,6**	**2,2**	**1,7**	**25.851**	**21.264**	**+21,6**
MAZDA	**1,5**	**1,5**	**18.358**	**19.154**	**-4,2**	**1,5**	**1,5**	**18.358**	**19.154**	**-4,2**
JAGUAR LAND ROVER Group	**1,3**	**1,3**	**15.914**	**16.884**	**-5,7**	**1,3**	**1,3**	**15.914**	**16.884**	**-5,7**
LAND ROVER	0,9	1,0	10.934	11.922	-8,3	0,9	1,0	10.934	11.922	-8,3
JAGUAR	0,4	0,4	4.980	4.962	+0,4	0,4	0,4	4.980	4.962	+0,4
MITSUBISHI	**0,9**	**0,9**	**10.510**	**10.238**	**+2,7**	**0,9**	**0,9**	**10.510**	**10.238**	**+2,7**
HONDA	**0,8**	**0,9**	**9.763**	**11.358**	**-14,0**	**0,8**	**0,9**	**9.763**	**11.358**	**-14,0**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

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	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18
VW Group	**24,2**	**24,6**	**296.693**	**316.875**	**-6,4**	**24,2**	**24,6**	**296.693**	**316.875**	**-6,4**
VOLKSWAGEN	11,5	11,4	141.503	146.695	-3,5	11,5	11,4	141.503	146.695	-3,5
SKODA	5,0	5,0	60.754	63.783	-4,7	5,0	5,0	60.754	63.783	-4,7
AUDI	4,4	5,0	53.899	64.839	-16,9	4,4	5,0	53.899	64.839	-16,9
SEAT	3,0	2,7	36.640	34.408	+6,5	3,0	2,7	36.640	34.408	+6,5
PORSCHE	0,3	0,5	3.370	6.723	-49,9	0,3	0,5	3.370	6.723	-49,9
OTHERS[2]	0,0	0,0	527	427	+23,4	0,0	0,0	527	427	+23,4
PSA Group	**16,8**	**16,4**	**206.521**	**211.322**	**-2,3**	**16,8**	**16,4**	**206.521**	**211.322**	**-2,3**
PEUGEOT	6,7	6,5	81.739	83.583	-2,2	6,7	6,5	81.739	83.583	-2,2
OPEL/VAUXHALL	5,7	5,8	69.687	74.435	-6,4	5,7	5,8	69.687	74.435	-6,4
CITROEN	4,2	3,9	51.738	50.347	+2,8	4,2	3,9	51.738	50.347	+2,8
DS	0,3	0,2	3.357	2.957	+13,5	0,3	0,2	3.357	2.957	+13,5
RENAULT Group	**9,6**	**9,2**	**117.393**	**118.506**	**-0,9**	**9,6**	**9,2**	**117.393**	**118.506**	**-0,9**
RENAULT	5,9	6,1	72.050	78.554	-8,3	5,9	6,1	72.050	78.554	-8,3
DACIA	3,6	3,1	44.538	39.580	+12,5	3,6	3,1	44.538	39.580	+12,5
ALPINE	0,0	0,0	430	0				430	0	
LADA	0,0	0,0	375	372	+0,8	0,0	0,0	375	372	+0,8
HYUNDAI Group	**6,7**	**6,4**	**82.667**	**82.240**	**+0,5**	**6,7**	**6,4**	**82.667**	**82.240**	**+0,5**
HYUNDAI	3,6	3,5	44.627	45.010	-0,9	3,6	3,5	44.627	45.010	-0,9
KIA	3,1	2,9	38.040	37.230	+2,2	3,1	2,9	38.040	37.230	+2,2
FORD	**6,4**	**6,5**	**78.485**	**84.043**	**-6,6**	**6,4**	**6,5**	**78.485**	**84.043**	**-6,6**
BMW Group	**6,0**	**5,9**	**74.015**	**76.352**	**-3,1**	**6,0**	**5,9**	**74.015**	**76.352**	**-3,1**
BMW	4,8	4,8	59.108	61.981	-4,6	4,8	4,8	59.108	61.981	-4,6
MINI	1,2	1,1	14.907	14.371	+3,7	1,2	1,1	14.907	14.371	+3,7
DAIMLER	**6,0**	**5,8**	**73.327**	**74.448**	**-1,5**	**6,0**	**5,8**	**73.327**	**74.448**	**-1,5**
MERCEDES	5,4	5,3	65.973	67.532	-2,3	5,4	5,3	65.973	67.532	-2,3
SMART	0,6	0,5	7.354	6.916	+6,3	0,6	0,5	7.354	6.916	+6,3
FCA Group	**5,9**	**6,6**	**72.584**	**85.253**	**-14,9**	**5,9**	**6,6**	**72.584**	**85.253**	**-14,9**
FIAT	3,9	4,7	48.238	59.992	-19,6	3,9	4,7	48.238	59.992	-19,6
JEEP	1,0	1,0	12.357	12.584	-1,8	1,0	1,0	12.357	12.584	-1,8
LANCIA/CHRYSLER	0,5	0,3	6.612	4.268	+54,9	0,5	0,3	6.612	4.268	+54,9
ALFA ROMEO	0,4	0,6	4.879	7.479	-34,8	0,4	0,6	4.879	7.479	-34,8
OTHERS[3]	0,0	0,1	498	930	-46,5	0,0	0,1	498	930	-46,5
TOYOTA Group	**5,3**	**5,4**	**65.460**	**69.610**	**-6,0**	**5,3**	**5,4**	**65.460**	**69.610**	**-6,0**
TOYOTA	5,0	5,1	61.542	65.766	-6,4	5,0	5,1	61.542	65.766	-6,4
LEXUS	0,3	0,3	3.918	3.844	+1,9	0,3	0,3	3.918	3.844	+1,9
NISSAN	**2,6**	**3,3**	**32.349**	**42.975**	**-24,7**	**2,6**	**3,3**	**32.349**	**42.975**	**-24,7**
VOLVO CAR CORP.	**2,2**	**1,8**	**27.517**	**22.662**	**+21,4**	**2,2**	**1,8**	**27.517**	**22.662**	**+21,4**
MAZDA	**1,5**	**1,6**	**18.945**	**20.049**	**-5,5**	**1,5**	**1,6**	**18.945**	**20.049**	**-5,5**
JAGUAR LAND ROVER Group	**1,3**	**1,3**	**16.460**	**17.309**	**-4,9**	**1,3**	**1,3**	**16.460**	**17.309**	**-4,9**
LAND ROVER	0,9	1,0	11.300	12.232	-7,6	0,9	1,0	11.300	12.232	-7,6
JAGUAR	0,4	0,4	5.160	5.077	+1,6	0,4	0,4	5.160	5.077	+1,6
MITSUBISHI	**0,9**	**0,8**	**11.275**	**10.737**	**+5,0**	**0,9**	**0,8**	**11.275**	**10.737**	**+5,0**
HONDA	**0,8**	**0,9**	**10.150**	**11.736**	**-13,5**	**0,8**	**0,9**	**10.150**	**11.736**	**-13,5**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE[1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Gennaio/January					Gennaio/January				
	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18
VW Group	**23,6**	**23,8**	**261.628**	**278.462**	**-6,0**	**23,6**	**23,8**	**261.628**	**278.462**	**-6,0**
VOLKSWAGEN	11,6	11,5	128.864	134.842	-4,4	11,6	11,5	128.864	134.842	-4,4
AUDI	4,7	5,3	51.994	61.926	-16,0	4,7	5,3	51.994	61.926	-16,0
SKODA	3,8	3,7	42.318	42.719	-0,9	3,8	3,7	42.318	42.719	-0,9
SEAT	3,1	2,7	34.765	32.092	+8,3	3,1	2,7	34.765	32.092	+8,3
PORSCHE	0,3	0,6	3.198	6.473	-50,6	0,3	0,6	3.198	6.473	-50,6
OTHERS[2]	0,0	0,0	489	410	+19,3	0,0	0,0	489	410	+19,3
PSA Group	**17,5**	**16,9**	**193.942**	**197.819**	**-2,0**	**17,5**	**16,9**	**193.942**	**197.819**	**-2,0**
PEUGEOT	7,0	6,8	77.784	79.302	-1,9	7,0	6,8	77.784	79.302	-1,9
OPEL/VAUXHALL	5,7	5,8	63.710	67.985	-6,3	5,7	5,8	63.710	67.985	-6,3
CITROEN	4,4	4,1	49.140	47.607	+3,2	4,4	4,1	49.140	47.607	+3,2
DS	0,3	0,3	3.308	2.925	+13,1	0,3	0,3	3.308	2.925	+13,1
RENAULT Group	**9,3**	**9,2**	**103.479**	**107.258**	**-3,5**	**9,3**	**9,2**	**103.479**	**107.258**	**-3,5**
RENAULT	6,0	6,3	66.491	73.529	-9,6	6,0	6,3	66.491	73.529	-9,6
DACIA	3,3	2,9	36.386	33.500	+8,6	3,3	2,9	36.386	33.500	+8,6
ALPINE	0,0	0,0	429	0		0,0	0,0	429	0	
LADA	0,0	0,0	173	229	-24,5	0,0	0,0	173	229	-24,5
FORD	**6,5**	**6,6**	**72.535**	**77.445**	**-6,3**	**6,5**	**6,6**	**72.535**	**77.445**	**-6,3**
HYUNDAI Group	**6,5**	**6,2**	**72.062**	**72.069**	**-0,01**	**6,5**	**6,2**	**72.062**	**72.069**	**-0,01**
HYUNDAI	3,5	3,4	38.558	39.274	-1,8	3,5	3,4	38.558	39.274	-1,8
KIA	3,0	2,8	33.504	32.795	+2,2	3,0	2,8	33.504	32.795	+2,2
DAIMLER	**6,4**	**6,1**	**70.834**	**71.517**	**-1,0**	**6,4**	**6,1**	**70.834**	**71.517**	**-1,0**
MERCEDES	5,7	5,5	63.531	64.638	-1,7	5,7	5,5	63.531	64.638	-1,7
SMART	0,7	0,6	7.303	6.879	+6,2	0,7	0,6	7.303	6.879	+6,2
BMW Group	**6,4**	**6,3**	**70.811**	**73.370**	**-3,5**	**6,4**	**6,3**	**70.811**	**73.370**	**-3,5**
BMW	5,1	5,1	56.186	59.363	-5,4	5,1	5,1	56.186	59.363	-5,4
MINI	1,3	1,2	14.625	14.007	+4,4	1,3	1,2	14.625	14.007	+4,4
FCA Group	**6,1**	**7,0**	**67.996**	**81.566**	**-16,6**	**6,1**	**7,0**	**67.996**	**81.566**	**-16,6**
FIAT	4,0	4,9	44.919	57.102	-21,3	4,0	4,9	44.919	57.102	-21,3
JEEP	1,0	1,0	11.320	12.012	-5,8	1,0	1,0	11.320	12.012	-5,8
LANCIA/CHRYSLER	0,6	0,4	6.608	4.264	+55,0	0,6	0,4	6.608	4.264	+55,0
ALFA ROMEO	0,4	0,6	4.684	7.285	-35,7	0,4	0,6	4.684	7.285	-35,7
OTHERS[3]	0,0	0,1	465	903	-48,5	0,0	0,1	465	903	-48,5
TOYOTA Group	**5,0**	**5,1**	**55.855**	**59.233**	**-5,7**	**5,0**	**5,1**	**55.855**	**59.233**	**-5,7**
TOYOTA	4,7	4,8	52.629	55.968	-6,0	4,7	4,8	52.629	55.968	-6,0
LEXUS	0,3	0,3	3.226	3.265	-1,2	0,3	0,3	3.226	3.265	-1,2
NISSAN	**2,7**	**3,4**	**30.047**	**39.873**	**-24,6**	**2,7**	**3,4**	**30.047**	**39.873**	**-24,6**
VOLVO CAR CORP.	**2,3**	**1,8**	**25.685**	**21.559**	**+19,1**	**2,3**	**1,8**	**25.685**	**21.559**	**+19,1**
MAZDA	**1,5**	**1,5**	**16.567**	**17.788**	**-6,9**	**1,5**	**1,5**	**16.567**	**17.788**	**-6,9**
JAGUAR LAND ROVER Group	**1,4**	**1,4**	**16.020**	**16.845**	**-4,9**	**1,4**	**1,4**	**16.020**	**16.845**	**-4,9**
LAND ROVER	1,0	1,0	10.978	11.894	-7,7	1,0	1,0	10.978	11.894	-7,7
JAGUAR	0,5	0,4	5.042	4.951	+1,8	0,5	0,4	5.042	4.951	+1,8
MITSUBISHI	**0,9**	**0,8**	**10.338**	**9.810**	**+5,4**	**0,9**	**0,8**	**10.338**	**9.810**	**+5,4**
HONDA	**0,8**	**0,9**	**8.750**	**10.162**	**-13,9**	**0,8**	**0,9**	**8.750**	**10.162**	**-13,9**

SOURCE: **ACEA MEMBERS**

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Includes Dodge and Maserati*