Press Release

# THE EUROPEAN CAR MARKET CONFIRMED ITS SALES VOLUMES IN MAY 2019 AFTER 8 CONSECUTIVE MONTHS OF DECLINE - EQUALLING MAY 2018 (+0.0%)

## The five largest countries accounted for 71.6% of the total number of new registrations, closing the month of May at +0.9%, with sales of diesel cars dropping by 9.6% (-15% year to date). There was a decrease in the number of diesel vehicles sold during the month in all the major markets except for Germany (+16%) after its decline in April for the first time in 2019

*Turin, 18th June 2019* – According to data released today by ACEA, in all the **countries of the enlarged European Union and EFTA** [1] in May the total number of new cars registered was 1,443,708, which is equal to the same levels recorded in May 2018 (+0.0%).

During the first five months of 2019 the number of new vehicles registered reached 6,935,028, representing a decrease of 2% compared with the same period in the previous year.

*"In May 2019, the European car markets confirmed its sales volumes were unchanged compared to the same month of the previous year (+0.0%) following eight consecutive months of decline* – confirmed **Paolo Scudieri**, President of ANFIA. *Demand was primarily driven by the new member countries (EU12), where new vehicle registrations rose by 6.2% during the month and thanks in part to a stronger economic performance within this area during the first quarter of 2019 compared to the EU-15. By contrast, the five major markets recorded contrasting results: Spain (-7.3%), the United Kingdom (-4.6%) and Italy (-1.2%) all continuing with a slowdown, while growth was seen in Germany (+9.1%) and France (+1.2%). Sales of diesel cars dropped in double-digit terms in Spain (-26%), Italy (-20%), the United Kingdom (-18%) and France (-11%) but increased in Germany by 16%, after the 0.9% drop in April for the first time in 2019.*

*From January to May 2019 and with the exception of Germany (+1.7%), the five largest markets all experienced a more or less slight decline: -0.05% in France, -3.1% in the UK, -3.8% in Italy and -5.1% in Spain. The drop in diesel car registrations in these five countries since the beginning of 2019 is 15%, with a loss in volume of more than 280,000 units.*

*It is difficult to predict the trend for a European market which is influenced by many economic, political and not least regulatory factors plus given the impact of the targets set for reducing $CO_2$ emissions by 2021, 2025 and 2030 has on the development plans for*

[1] EU 28 + EFTA. Data for Malta is currently not available

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*European car manufacturers. Broadly speaking, we can safely say that current estimates are for a slight decrease in vehicle registration volumes for 2019.".*

In **Italy**, total new registrations in May numbered 197,307 units (-1,2%). In the first five months of 2019 the number of vehicles recorded totalled 910,093, down 3.8% compared with the same period in 2018.

According to data provided by ISTAT, in May the **national consumer price index** showed no change compared to the previous month and increased by 0.8% over the year (it was +1.1% in April). This slowdown was mainly due to the price of transportation services (from +2.8% in April to +1.6%) and non-regulated energy goods (from +3.7% to +2.4%).

In the Unregulated Energy Goods sector, the drop was caused by **Diesel** prices (from +4.5% to +2.9% in trend terms, +1.2% year to date), whereas the slowdown in **Petrol** prices was more contained, with growth increasing from +1.6% to +1.5% in trend terms (+2.3% compared to the previous month).

Analysing the market in terms of power supply, in May 2019 there was another sharp drop in sales of diesel cars, -20% and representing 41.8% share of the market and 10 percentage points lower than in May 2018. On the other hand, the market for new petrol driven cars is on the rise, with an increase in sales in the month of 23% and a market share of 44% (8.5 points more than in May 2018). Alternative-fuelled cars posted positive growth of 2,207 units during the month representing 14.4% of the market and an increase of 8%. LPG car registrations increased by 4.5%, while methane cars fell sharply, down -31% to just 1.9% of the total. Sales of electric cars, with a market share of 0.6% have almost doubled, while hybrids are growing by 36%, (+63% for plug-in hybrids). New registrations of hybrid and electric cars were worth 6% of the market. In the first five months of 2019 sales of diesel cars fell by 24% ( which were exceeded in quantity by petrol cars) and methane cars by 39%, while sales of petrol (+24%), LPG (+5%), electric (+97%) and hybrid (+33.5%) cars increased.

**Italian manufacturers** registered 101,244 new registrations in Europe in May (-8.3%), with a 7% market share. There was a positive trend in May for the Lancia/Chrysler brand (+19.8%). In the period from January to May 2019, Italian manufacturers registered 450,138 units (-8.6%) with a share of 6.5%. Positive results were achieved by both Jeep (+2.1%) and Lancia/Chrysler (+30.8%).

**Spain** totalled 125,625 new registrations in May (-7.3%). During the first five months of 2019 total volumes stood at 561,953 (-5.1%).

The Spanish Automotive Association ANFAC has noted that new registrations in May are following the downward trend that was seen between September 2018 and March 2019. The April exception was linked mainly to the seasonal nature of the rental sector's purchases during Holy Week, an impact that has already vanished in May. In particular, the private sector continues to shrink. According to the association, private individuals are actually willing to buy but they need a clear message to encourage them to make their decisions, such as the purchase incentives that have recently been adopted in some of the Autonomous Communities, without which they are inclined to choose a very old used vehicle (sales of used vehicles over 20 years old have in fact increased by almost 8% rather than decreasing). ANFAC hopes that once the elections are over there will be a period of political stability and an increase in consumer confidence, thus helping to boost demand for new vehicles.

In detail, according to sales by channels, the May market is broken down as follows: 4,485 to private individuals (-11% and 43% share), 37,086 to companies (+4% and 30% share) and 34,054 to rental companies (-11% and 27% share). The market for the first five months of 2019 recorded the following numbers: 45,037 sales to private individuals (-11% and a share of 44%), 175,793 sales to companies (+4% and a share of 31%) and 141,123 sales to rental companies (-4% and a share of 25%).

According to power type, sales of diesel cars in the month fell by 26% and had a share of 28%, while petrol cars fell by 4%, with a share of 60%. Finally, alternative fuel vehicles represented 12% of the market (+54%) and all grew: electric +167% with 900 registrations, hybrid plug-ins +43% with 669 registrations, gas +46% with 2,868 registrations and traditional hybrids +52% with 10,513 registrations.

**France** recorded 193,948 new registrations in May with an increase of 1.2% compared to May 2018 but a drop of 3.9% based on the same number of working days (20 days in May 2019 compared to 19 days in May 2018).

The cumulative figure for the first five months of 2019 is 935,478 and remains unchanged (-0.05%) compared to the same period of 2018 (January-May), however, there was a 1% decrease for the same number of working days (104 days cumulatively in 2019 and 103 days cumulatively in 2018).

The used market, according to CCFA estimates, registered 483,113 units in May, with an increase of 2.9% compared to the same month in 2018. During the period from January to May 2019, total volumes stood at 2,398,653 units with an increase of 2% compared to the same period in the previous year.

Based on power supply, diesel car registrations in May 2019 yielded 11% of the market (9,000 fewer units than the previous year) and its share was 35% (40% in May 2018). Petrol cars, with 58% of the market, gained almost 4 percentage points compared to May 2018, thanks to an 8% increase in sales. The market for alternative powered cars represented 6.8% of the total and was up 25% with 13,000 units, of which 2,736 were electric cars (+36% and 1.4% share), 1,312 were plug-in hybrids (+21% and 0.7% share) and 8,907 were traditional hybrids (+23% and 4.6% share).

The **German** market had 332,962 vehicles registered in May (+9.1%). The total for the first five months of 2019 amounts to 1,523,769 units (+1.7%).

Since January onward domestic car orders have grown by approximately 8% compared to the same period last year. Orders from abroad by contrast fell by 10% and the figure since the beginning of the year has fallen by 7%.

During the month 59.0% of the new cars registered were petrol ( +0.7%) and 33.3% were diesel ( +16.2%). There was some positive growth in sales of alternative-fuelled cars, which in May included: 4,630 electric cars (1.4% share and a growth of 100.4%) and 19,306 hybrids (5.8% share and a growth of 87.5%), which included 3,269 plug-ins (1%, with a growth of 32.6%). In addition to this, LPG vehicles registered 926 units (0.3, up 120.5%) and natural gas vehicles 766 units (0.2%, down 50.2%).

Sales to private individuals grew by 4.5% in the month, capturing 37% of the total market. Average $CO_2$ emissions from newly registered cars averaged 158.3 g/km.

Finally, the **British** car market in May recorded a total of 183,724 cars sold (-4.6%). In the first five months of the year overall sales volumes reached 1,045,824 units, representing a decrease of 3.1% compared to the same period in 2018, however this is in line with the forecasts of The Society of Motor Manufacturers & Traders SMMT.

They also point out that the confusion in terms of policy messages and changes in incentives continue to affect consumer and business confidence, causing motorists to keep their old and heavily polluted vehicles. By contrast, all new cars on the market are safer, cleaner and more affordable than ever before, a sign that this is the best time to invest in a new car.

In May, sales to private individuals fell by 5% and accounted for 43% of the total figure, while company fleets reported a 3% fall in volumes and 54.7% of the total. During the month there was the 26th consecutive drop in diesel car sales (-18%), with a decrease in the share to 27.7% (4.6 percentage points less than in May 2018). Instead, the share of new petrol cars grew by almost 4 percentage points, gaining 65.7% of the market and increasing by 1%. Alternative-fuelled cars made up 6.6% of the market and increased by 11.7%. In May, traditional hybrid cars grew by 35%, electric (battery) cars by 81% and plug-in hybrid cars by 41%. Altogether, electric cars (BEV) and plug-in hybrid cars (PHEV) accounted for 2,4 % of the market share.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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## UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

*EUROPEAN UNION [1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY*

*dati provvisori/provisional data*

| | Maggio/May | | % Chg | Gennaio-Maggio/January-May | | % Chg |
|---|---|---|---|---|---|---|
| | 2019 | 2018 | 19/18 | 2019 | 2018 | 19/18 |
| **AUSTRIA** | 30.574 | 32.551 | -6,1 | 143.380 | 154.846 | -7,4 |
| **BELGIUM** | 51.081 | 54.999 | -7,1 | 260.444 | 275.158 | -5,3 |
| **BULGARIA** | 3.641 | 3.308 | +10,1 | 15.068 | 14.496 | +3,9 |
| **CROATIA** | 9.160 | 8.760 | +4,6 | 29.983 | 29.700 | +1,0 |
| **CYPRUS** | 1.120 | 1.231 | -9,0 | 5.395 | 6.478 | -16,7 |
| **CZECH REPUBLIC** | 24.059 | 25.720 | -6,5 | 106.596 | 117.852 | -9,6 |
| **DENMARK** | 19.178 | 22.648 | -15,3 | 101.908 | 98.500 | +3,5 |
| **ESTONIA** | 2.801 | 2.568 | +9,1 | 11.509 | 11.624 | -1,0 |
| **FINLAND** | 10.884 | 12.487 | -12,8 | 49.734 | 57.951 | -14,2 |
| **FRANCE** | 193.948 | 191.702 | +1,2 | 935.478 | 935.934 | -0,05 |
| **GERMANY** | 332.962 | 305.057 | +9,1 | 1.523.769 | 1.497.723 | +1,7 |
| **GREECE** | 13.832 | 12.467 | +10,9 | 52.424 | 49.741 | +5,4 |
| **HUNGARY** | 14.207 | 12.873 | +10,4 | 60.963 | 56.543 | +7,8 |
| **IRELAND** | 6.324 | 6.055 | +4,4 | 79.316 | 85.868 | -7,6 |
| **ITALY** | 197.307 | 199.692 | -1,2 | 910.093 | 946.381 | -3,8 |
| **LATVIA** | 1.768 | 1.692 | +4,5 | 7.873 | 7.342 | +7,2 |
| **LITHUANIA** | 4.245 | 3.138 | +35,3 | 18.940 | 12.745 | +48,6 |
| **LUXEMBOURG** | 5.415 | 5.361 | +1,0 | 25.924 | 25.028 | +3,6 |
| **NETHERLANDS** | 36.830 | 36.710 | +0,3 | 185.023 | 206.242 | -10,3 |
| **POLAND** | 47.094 | 42.354 | +11,2 | 233.282 | 226.955 | +2,8 |
| **PORTUGAL** | 22.724 | 23.634 | -3,9 | 103.290 | 108.344 | -4,7 |
| **ROMANIA** | 13.011 | 11.555 | +12,6 | 57.538 | 47.827 | +20,3 |
| **SLOVAKIA** | 9.888 | 9.674 | +2,2 | 42.679 | 42.424 | +0,6 |
| **SLOVENIA** | 7.197 | 7.301 | -1,4 | 33.053 | 34.299 | -3,6 |
| **SPAIN** | 125.625 | 135.525 | -7,3 | 561.953 | 592.274 | -5,1 |
| **SWEDEN** | 31.919 | 37.687 | -15,3 | 136.052 | 159.299 | -14,6 |
| **UNITED KINGDOM** | 183.724 | 192.649 | -4,6 | 1.045.824 | 1.079.049 | -3,1 |
| **EUROPEAN UNION** | **1.400.518** | **1.399.398** | **+0,1** | **6.737.491** | **6.880.623** | **-2,1** |
| **EU15**[2] | 1.262.327 | 1.269.224 | -0,5 | 6.114.612 | 6.272.338 | -2,5 |
| **EU12**[3] | 138.191 | 130.174 | +6,2 | 622.879 | 608.285 | +2,4 |
| *ICELAND* | *2.013* | *2.857* | *-29,5* | *5.935* | *9.287* | *-36,1* |
| *NORWAY* | *13.117* | *13.046* | *+0,5* | *62.857* | *60.900* | *+3,2* |
| *SWITZERLAND* | *28.060* | *27.826* | *+0,8* | *128.745* | *126.434* | *+1,8* |
| **EFTA** | 43.190 | 43.729 | -1,2 | 197.537 | 196.621 | +0,5 |
| **EU + EFTA** | **1.443.708** | **1.443.127** | **+0,0** | **6.935.028** | **7.077.244** | **-2,0** |
| **EU15 + EFTA** | 1.305.517 | 1.312.953 | -0,6 | 6.312.149 | 6.468.959 | -2,4 |

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

## EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

*EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE*

*dati provvisori/provisional data*

| | Maggio/May | | | | | Gennaio-Maggio/January-May | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | %[2] 2019 | %[2] 2018 | Unità *Units* 2019 | Unità *Units* 2018 | Var % % Chg 19/18 | %[2] 2019 | %[2] 2018 | Unità *Units* 2019 | Unità *Units* 2018 | Var % % Chg 19/18 |
| **VW Group** | **24,7** | **25,2** | **345.296** | **352.672** | **-2,1** | **24,2** | **24,4** | **1.627.137** | **1.679.113** | **-3,1** |
| VOLKSWAGEN | 11,0 | 12,0 | 153.712 | 168.355 | -8,7 | 11,1 | 11,4 | 745.299 | 784.063 | -4,9 |
| AUDI | 4,9 | 5,0 | 68.655 | 69.820 | -1,7 | 4,8 | 5,0 | 325.095 | 344.257 | -5,6 |
| SKODA | 4,7 | 4,6 | 66.509 | 64.071 | +3,8 | 4,7 | 4,6 | 315.660 | 315.127 | +0,2 |
| SEAT | 3,5 | 3,0 | 48.345 | 42.450 | +13,9 | 3,1 | 2,9 | 211.302 | 199.964 | +5,7 |
| PORSCHE | 0,5 | 0,5 | 7.546 | 7.649 | -1,3 | 0,4 | 0,5 | 27.340 | 33.862 | -19,3 |
| OTHERS[2] | 0,0 | 0,0 | 529 | 327 | +61,8 | 0,0 | 0,0 | 2.441 | 1.840 | +32,7 |
| **PSA Group** | **16,7** | **16,0** | **233.419** | **223.834** | **+4,3** | **16,8** | **16,3** | **1.130.337** | **1.123.377** | **+0,6** |
| PEUGEOT | 6,2 | 6,1 | 87.503 | 85.821 | +2,0 | 6,4 | 6,4 | 432.527 | 437.324 | -1,1 |
| OPEL/VAUXHALL | 5,8 | 5,7 | 81.173 | 80.275 | +1,1 | 5,8 | 5,8 | 387.408 | 397.760 | -2,6 |
| CITROEN | 4,3 | 3,8 | 60.620 | 53.299 | +13,7 | 4,3 | 3,9 | 292.577 | 267.797 | +9,3 |
| DS | 0,3 | 0,3 | 4.123 | 4.439 | -7,1 | 0,3 | 0,3 | 17.825 | 20.496 | -13,0 |
| **RENAULT Group** | **11,1** | **11,6** | **155.784** | **161.838** | **-3,7** | **10,6** | **10,4** | **713.170** | **713.904** | **-0,1** |
| RENAULT | 7,0 | 7,7 | 97.513 | 108.118 | -9,8 | 6,8 | 7,1 | 455.914 | 485.514 | -6,1 |
| DACIA | 4,1 | 3,8 | 57.398 | 53.074 | +8,1 | 3,8 | 3,3 | 253.124 | 225.832 | +12,1 |
| ALPINE | 0,0 | 0,0 | 418 | 166 | +151,8 | 0,0 | 0,0 | 2.091 | 369 | +466,7 |
| LADA | 0,0 | 0,0 | 455 | 480 | -5,2 | 0,0 | 0,0 | 2.041 | 2.189 | -6,8 |
| **HYUNDAI Group** | **6,5** | **6,3** | **90.513** | **88.683** | **+2,1** | **6,6** | **6,5** | **445.515** | **445.910** | **-0,1** |
| HYUNDAI | 3,3 | 3,3 | 46.457 | 46.756 | -0,6 | 3,4 | 3,4 | 228.622 | 232.759 | -1,8 |
| KIA | 3,1 | 3,0 | 44.056 | 41.927 | +5,1 | 3,2 | 3,1 | 216.893 | 213.151 | +1,8 |
| **FCA Group** | **7,1** | **7,7** | **99.611** | **108.408** | **-8,1** | **6,6** | **7,0** | **442.521** | **484.400** | **-8,6** |
| FIAT | 5,2 | 5,4 | 73.064 | 75.987 | -3,8 | 4,7 | 5,0 | 313.311 | 344.982 | -9,2 |
| JEEP | 1,1 | 1,3 | 15.649 | 17.951 | -12,8 | 1,1 | 1,0 | 73.462 | 72.085 | +1,9 |
| LANCIA/CHRYSLER | 0,4 | 0,4 | 6.091 | 5.083 | +19,8 | 0,5 | 0,3 | 30.401 | 23.247 | +30,8 |
| ALFA ROMEO | 0,3 | 0,6 | 4.357 | 8.681 | -49,8 | 0,3 | 0,6 | 22.678 | 40.111 | -43,5 |
| OTHERS[3] | 0,0 | 0,1 | 450 | 706 | -36,3 | 0,0 | 0,1 | 2.669 | 3.975 | -32,9 |
| **FORD** | **5,9** | **6,2** | **82.883** | **86.714** | **-4,4** | **6,3** | **6,7** | **421.510** | **458.716** | **-8,1** |
| **BMW Group** | **6,3** | **5,8** | **88.507** | **81.350** | **+8,8** | **6,2** | **6,0** | **419.778** | **413.578** | **+1,5** |
| BMW | 5,2 | 4,5 | 73.225 | 63.102 | +16,0 | 5,0 | 4,7 | 335.762 | 326.719 | +2,8 |
| MINI | 1,1 | 1,3 | 15.282 | 18.248 | -16,3 | 1,2 | 1,3 | 84.016 | 86.859 | -3,3 |
| **DAIMLER** | **5,9** | **5,9** | **83.036** | **82.688** | **+0,4** | **6,0** | **5,9** | **405.529** | **403.050** | **+0,6** |
| MERCEDES | 5,3 | 5,3 | 73.678 | 73.549 | +0,2 | 5,4 | 5,3 | 362.656 | 362.536 | +0,03 |
| SMART | 0,7 | 0,7 | 9.358 | 9.139 | +2,4 | 0,6 | 0,6 | 42.873 | 40.514 | +5,8 |
| **TOYOTA Group** | **5,0** | **4,4** | **69.395** | **62.091** | **+11,8** | **4,9** | **4,8** | **327.417** | **327.384** | **+0,01** |
| TOYOTA | 4,6 | 4,2 | 64.524 | 58.176 | +10,9 | 4,5 | 4,5 | 305.394 | 307.601 | -0,7 |
| LEXUS | 0,3 | 0,3 | 4.871 | 3.915 | +24,4 | 0,3 | 0,3 | 22.023 | 19.783 | +11,3 |
| **NISSAN** | **2,3** | **2,8** | **32.326** | **39.359** | **-17,9** | **2,6** | **3,4** | **176.552** | **231.097** | **-23,6** |
| **VOLVO CAR CORP.** | **2,0** | **1,7** | **28.309** | **24.344** | **+16,3** | **2,0** | **1,8** | **136.868** | **124.221** | **+10,2** |
| **JAGUAR LAND ROVER Group** | **1,2** | **1,3** | **16.556** | **18.374** | **-9,9** | **1,5** | **1,5** | **100.527** | **102.182** | **-1,6** |
| LAND ROVER | 0,8 | 0,9 | 10.845 | 11.955 | -9,3 | 1,0 | 1,0 | 66.843 | 68.849 | -2,9 |
| JAGUAR | 0,4 | 0,5 | 5.711 | 6.419 | -11,0 | 0,5 | 0,5 | 33.684 | 33.333 | +1,1 |
| **MAZDA** | **1,3** | **1,2** | **18.610** | **16.674** | **+11,6** | **1,5** | **1,4** | **99.360** | **99.435** | **-0,1** |
| **MITSUBISHI** | **0,9** | **0,7** | **12.594** | **10.315** | **+22,1** | **0,9** | **0,8** | **63.983** | **54.164** | **+18,1** |
| **HONDA** | **0,6** | **0,8** | **8.718** | **10.706** | **-18,6** | **0,8** | **0,9** | **54.551** | **63.980** | **-14,7** |

SOURCE: **ACEA MEMBERS**

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Includes Dodge and Maserati*

**EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA**

*EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE*

*dati provvisori/provisional data*

| | Maggio/May | | | | | Gennaio-Maggio/January-May | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | %[2] 2019 | %[2] 2018 | Unità *Units* 2019 | Unità *Units* 2018 | Var % % Chg 19/18 | %[2] 2019 | %[2] 2018 | Unità *Units* 2019 | Unità *Units* 2018 | Var % % Chg 19/18 |
| **VW Group** | **24,8** | **25,3** | **358.115** | **364.876** | **-1,9** | **24,3** | **24,4** | **1.681.753** | **1.729.707** | **-2,8** |
| VOLKSWAGEN | 11,0 | 12,1 | 158.891 | 173.900 | -8,6 | 11,1 | 11,4 | 768.576 | 805.701 | -4,6 |
| AUDI | 4,9 | 5,0 | 71.353 | 72.159 | -1,1 | 4,8 | 5,0 | 335.176 | 354.037 | -5,3 |
| SKODA | 4,8 | 4,6 | 69.466 | 66.761 | +4,1 | 4,7 | 4,6 | 329.047 | 326.750 | +0,7 |
| SEAT | 3,5 | 3,0 | 49.954 | 43.617 | +14,5 | 3,1 | 2,9 | 217.625 | 205.300 | +6,0 |
| PORSCHE | 0,5 | 0,6 | 7.883 | 8.088 | -2,5 | 0,4 | 0,5 | 28.658 | 35.941 | -20,3 |
| OTHERS[2] | 0,0 | 0,0 | 568 | 351 | +61,8 | 0,0 | 0,0 | 2.671 | 1.978 | +35,0 |
| **PSA Group** | **16,4** | **15,8** | **236.888** | **227.585** | **+4,1** | **16,5** | **16,1** | **1.144.998** | **1.140.808** | **+0,4** |
| PEUGEOT | 6,2 | 6,0 | 88.800 | 87.293 | +1,7 | 6,3 | 6,3 | 438.375 | 444.048 | -1,3 |
| OPEL/VAUXHALL | 5,7 | 5,7 | 82.573 | 81.718 | +1,0 | 5,7 | 5,7 | 392.737 | 404.307 | -2,9 |
| CITROEN | 4,2 | 3,7 | 61.323 | 54.043 | +13,5 | 4,3 | 3,8 | 295.756 | 271.610 | +8,9 |
| DS | 0,3 | 0,3 | 4.192 | 4.531 | -7,5 | 0,3 | 0,3 | 18.130 | 20.843 | -13,0 |
| **RENAULT Group** | **10,9** | **11,4** | **157.983** | **164.574** | **-4,0** | **10,4** | **10,3** | **723.008** | **725.640** | **-0,4** |
| RENAULT | 6,8 | 7,6 | 98.878 | 109.896 | -10,0 | 6,7 | 7,0 | 461.964 | 493.169 | -6,3 |
| DACIA | 4,0 | 3,7 | 58.205 | 54.000 | +7,8 | 3,7 | 3,2 | 256.806 | 229.863 | +11,7 |
| ALPINE | 0,0 | 0,0 | 445 | 195 | +128,2 | 0,0 | 0,0 | 2.197 | 415 | +429,4 |
| LADA | 0,0 | 0,0 | 455 | 483 | -5,8 | 0,0 | 0,0 | 2.041 | 2.193 | -6,9 |
| **HYUNDAI Group** | **6,4** | **6,3** | **93.026** | **90.940** | **+2,3** | **6,6** | **6,4** | **457.153** | **456.023** | **+0,2** |
| HYUNDAI | 3,3 | 3,3 | 47.920 | 47.984 | -0,1 | 3,4 | 3,4 | 236.027 | 238.675 | -1,1 |
| KIA | 3,1 | 3,0 | 45.106 | 42.956 | +5,0 | 3,2 | 3,1 | 221.126 | 217.348 | +1,7 |
| **FCA Group** | **7,0** | **7,7** | **101.244** | **110.457** | **-8,3** | **6,5** | **7,0** | **450.138** | **492.606** | **-8,6** |
| FIAT | 5,1 | 5,3 | 73.847 | 76.909 | -4,0 | 4,6 | 4,9 | 316.911 | 349.002 | -9,2 |
| JEEP | 1,1 | 1,3 | 16.110 | 18.511 | -13,0 | 1,1 | 1,0 | 75.723 | 74.156 | +2,1 |
| LANCIA/CHRYSLER | 0,4 | 0,4 | 6.094 | 5.086 | +19,8 | 0,4 | 0,3 | 30.415 | 23.255 | +30,8 |
| ALFA ROMEO | 0,3 | 0,6 | 4.660 | 9.185 | -49,3 | 0,3 | 0,6 | 24.067 | 41.867 | -42,5 |
| OTHERS[3] | 0,0 | 0,1 | 533 | 766 | -30,4 | 0,0 | 0,1 | 3.022 | 4.326 | -30,1 |
| **BMW Group** | **6,4** | **5,9** | **91.991** | **85.172** | **+8,0** | **6,3** | **6,1** | **436.745** | **431.989** | **+1,1** |
| BMW | 5,3 | 4,6 | 76.286 | 66.354 | +15,0 | 5,1 | 4,8 | 350.328 | 342.212 | +2,4 |
| MINI | 1,1 | 1,3 | 15.705 | 18.818 | -16,5 | 1,2 | 1,3 | 86.417 | 89.777 | -3,7 |
| **FORD** | **5,9** | **6,1** | **84.490** | **88.508** | **-4,5** | **6,2** | **6,6** | **428.679** | **467.259** | **-8,3** |
| **DAIMLER** | **5,9** | **6,0** | **85.688** | **85.901** | **-0,2** | **6,0** | **5,9** | **418.405** | **418.467** | **-0,01** |
| MERCEDES | 5,3 | 5,3 | 76.111 | 76.528 | -0,5 | 5,4 | 5,3 | 374.493 | 377.052 | -0,7 |
| SMART | 0,7 | 0,6 | 9.577 | 9.373 | +2,2 | 0,6 | 0,6 | 43.912 | 41.415 | +6,0 |
| **TOYOTA Group** | **5,1** | **4,5** | **73.189** | **65.301** | **+12,1** | **4,9** | **4,8** | **339.949** | **340.235** | **-0,1** |
| TOYOTA | 4,7 | 4,2 | 68.099 | 61.262 | +11,2 | 4,6 | 4,5 | 317.223 | 319.856 | -0,8 |
| LEXUS | 0,4 | 0,3 | 5.090 | 4.039 | +26,0 | 0,3 | 0,3 | 22.726 | 20.379 | +11,5 |
| **NISSAN** | **2,3** | **2,8** | **33.383** | **40.662** | **-17,9** | **2,6** | **3,4** | **182.458** | **239.265** | **-23,7** |
| **VOLVO CAR CORP.** | **2,1** | **1,8** | **29.949** | **25.885** | **+15,7** | **2,1** | **1,9** | **145.165** | **132.884** | **+9,2** |
| **JAGUAR LAND ROVER Group** | **1,2** | **1,3** | **17.443** | **18.938** | **-7,9** | **1,5** | **1,5** | **105.201** | **104.995** | **+0,2** |
| LAND ROVER | 0,8 | 0,9 | 11.172 | 12.323 | -9,3 | 1,0 | 1,0 | 68.832 | 70.776 | -2,7 |
| JAGUAR | 0,4 | 0,5 | 6.271 | 6.615 | -5,2 | 0,5 | 0,5 | 36.369 | 34.219 | +6,3 |
| **MAZDA** | **1,4** | **1,2** | **19.525** | **17.686** | **+10,4** | **1,5** | **1,5** | **103.138** | **104.136** | **-1,0** |
| **MITSUBISHI** | **0,9** | **0,8** | **13.397** | **11.160** | **+20,0** | **1,0** | **0,8** | **68.520** | **57.968** | **+18,2** |
| **HONDA** | **0,6** | **0,8** | **9.135** | **11.088** | **-17,6** | **0,8** | **0,9** | **56.655** | **66.401** | **-14,7** |

SOURCE: **ACEA MEMBERS**

*[1] ACEA estimation based on total by market*

*[2] Includes Bentley, Lamborghini and Bugatti*

*[3] Includes Dodge and Maserati*

**EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA**

*WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE*

*dati provvisori/provisional data*

| | Maggio/May | | | | | Gennaio-Maggio/January-May | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | %[2] 2019 | %[2] 2018 | Unità *Units* 2019 | Unità *Units* 2018 | Var % % Chg 19/18 | %[2] 2019 | %[2] 2018 | Unità *Units* 2019 | Unità *Units* 2018 | Var % % Chg 19/18 |
| **VW Group** | **24,4** | **24,8** | **318.365** | **325.745** | **-2,3** | **23,8** | **23,8** | **1.499.520** | **1.542.454** | **-2,8** |
| VOLKSWAGEN | 11,2 | 12,2 | 145.911 | 160.211 | -8,9 | 11,2 | 11,5 | 707.544 | 743.585 | -4,8 |
| AUDI | 5,3 | 5,3 | 68.874 | 69.494 | -0,9 | 5,1 | 5,3 | 323.585 | 340.394 | -4,9 |
| SKODA | 3,7 | 3,6 | 48.502 | 47.075 | +3,0 | 3,7 | 3,6 | 233.258 | 229.971 | +1,4 |
| SEAT | 3,6 | 3,1 | 46.930 | 40.820 | +15,0 | 3,3 | 3,0 | 205.333 | 192.187 | +6,8 |
| PORSCHE | 0,6 | 0,6 | 7.608 | 7.809 | -2,6 | 0,4 | 0,5 | 27.326 | 34.436 | -20,6 |
| OTHERS[2] | 0,0 | 0,0 | 540 | 336 | +60,7 | 0,0 | 0,0 | 2.474 | 1.881 | +31,5 |
| **PSA Group** | **16,8** | **16,1** | **219.190** | **211.949** | **+3,4** | **17,0** | **16,5** | **1.073.140** | **1.069.999** | **+0,3** |
| PEUGEOT | 6,4 | 6,3 | 83.014 | 82.464 | +0,7 | 6,6 | 6,5 | 415.516 | 422.220 | -1,6 |
| OPEL/VAUXHALL | 5,7 | 5,7 | 74.676 | 74.494 | +0,2 | 5,7 | 5,7 | 359.266 | 369.809 | -2,9 |
| CITROEN | 4,4 | 3,8 | 57.321 | 50.486 | +13,5 | 4,4 | 4,0 | 280.361 | 257.241 | +9,0 |
| DS | 0,3 | 0,3 | 4.179 | 4.505 | -7,2 | 0,3 | 0,3 | 17.997 | 20.729 | -13,2 |
| **RENAULT Group** | **10,2** | **10,9** | **133.250** | **142.946** | **-6,8** | **9,9** | **9,9** | **628.020** | **642.831** | **-2,3** |
| RENAULT | 6,8 | 7,7 | 88.903 | 100.795 | -11,8 | 6,7 | 7,1 | 423.707 | 457.653 | -7,4 |
| DACIA | 3,3 | 3,2 | 43.681 | 41.718 | +4,7 | 3,2 | 2,8 | 201.051 | 183.600 | +9,5 |
| ALPINE | 0,0 | 0,0 | 442 | 191 | +131,4 | 0,0 | 0,0 | 2.187 | 409 | +434,7 |
| LADA | 0,0 | 0,0 | 224 | 242 | -7,4 | 0,0 | 0,0 | 1.075 | 1.169 | -8,0 |
| **FCA Group** | **7,3** | **8,0** | **95.448** | **104.944** | **-9,0** | **6,7** | **7,3** | **423.035** | **471.175** | **-10,2** |
| FIAT | 5,3 | 5,5 | 69.284 | 72.721 | -4,7 | 4,7 | 5,1 | 296.728 | 332.582 | -10,8 |
| JEEP | 1,2 | 1,3 | 15.140 | 17.530 | -13,6 | 1,1 | 1,1 | 70.116 | 70.657 | -0,8 |
| LANCIA/CHRYSLER | 0,5 | 0,4 | 6.094 | 5.083 | +19,9 | 0,5 | 0,4 | 30.404 | 23.240 | +30,8 |
| ALFA ROMEO | 0,3 | 0,7 | 4.423 | 8.865 | -50,1 | 0,4 | 0,6 | 22.905 | 40.530 | -43,5 |
| OTHERS[3] | 0,0 | 0,1 | 507 | 745 | -31,9 | 0,0 | 0,1 | 2.882 | 4.166 | -30,8 |
| **BMW Group** | **6,7** | **6,2** | **87.723** | **81.200** | **+8,0** | **6,6** | **6,4** | **417.659** | **414.622** | **+0,7** |
| BMW | 5,5 | 4,8 | 72.383 | 62.779 | +15,3 | 5,3 | 5,1 | 333.035 | 327.015 | +1,8 |
| MINI | 1,2 | 1,4 | 15.340 | 18.421 | -16,7 | 1,3 | 1,4 | 84.624 | 87.607 | -3,4 |
| **DAIMLER** | **6,3** | **6,2** | **81.908** | **82.034** | **-0,2** | **6,4** | **6,2** | **401.661** | **400.752** | **+0,2** |
| MERCEDES | 5,5 | 5,5 | 72.450 | 72.750 | -0,4 | 5,7 | 5,6 | 358.149 | 359.685 | -0,4 |
| SMART | 0,7 | 0,7 | 9.458 | 9.284 | +1,9 | 0,7 | 0,6 | 43.512 | 41.067 | +6,0 |
| **HYUNDAI Group** | **6,1** | **6,0** | **80.099** | **78.513** | **+2,0** | **6,3** | **6,2** | **397.515** | **398.617** | **-0,3** |
| HYUNDAI | 3,2 | 3,1 | 41.360 | 41.331 | +0,1 | 3,3 | 3,2 | 205.192 | 208.277 | -1,5 |
| KIA | 3,0 | 2,8 | 38.739 | 37.182 | +4,2 | 3,0 | 2,9 | 192.323 | 190.340 | +1,0 |
| **FORD** | **6,1** | **6,2** | **78.983** | **81.544** | **-3,1** | **6,3** | **6,7** | **397.450** | **433.220** | **-8,3** |
| **TOYOTA Group** | **4,8** | **4,3** | **62.413** | **56.051** | **+11,4** | **4,6** | **4,5** | **290.179** | **291.341** | **-0,4** |
| TOYOTA | 4,4 | 4,0 | 57.905 | 52.586 | +10,1 | 4,3 | 4,2 | 270.342 | 273.704 | -1,2 |
| LEXUS | 0,3 | 0,3 | 4.508 | 3.465 | +30,1 | 0,3 | 0,3 | 19.837 | 17.637 | +12,5 |
| **NISSAN** | **2,3** | **2,8** | **30.258** | **37.307** | **-18,9** | **2,7** | **3,4** | **168.037** | **220.323** | **-23,7** |
| **VOLVO CAR CORP.** | **2,2** | **1,9** | **28.244** | **24.300** | **+16,2** | **2,2** | **1,9** | **136.257** | **125.077** | **+8,9** |
| **JAGUAR LAND ROVER Group** | **1,3** | **1,4** | **16.993** | **18.538** | **-8,3** | **1,6** | **1,6** | **102.255** | **102.218** | **+0,04** |
| LAND ROVER | 0,8 | 0,9 | 10.906 | 12.042 | -9,4 | 1,1 | 1,1 | 66.852 | 68.967 | -3,1 |
| JAGUAR | 0,5 | 0,5 | 6.087 | 6.496 | -6,3 | 0,6 | 0,5 | 35.403 | 33.251 | +6,5 |
| **MAZDA** | **1,3** | **1,2** | **16.912** | **15.649** | **+8,1** | **1,4** | **1,4** | **90.952** | **92.949** | **-2,1** |
| **MITSUBISHI** | **0,9** | **0,8** | **12.322** | **10.095** | **+22,1** | **1,0** | **0,8** | **63.254** | **53.404** | **+18,4** |
| **HONDA** | **0,6** | **0,7** | **7.661** | **9.703** | **-21,0** | **0,8** | **0,9** | **48.708** | **58.639** | **-16,9** |

SOURCE: **ACEA MEMBERS**

*[1] ACEA estimation based on total by market*

*[2] Includes Bentley, Lamborghini and Bugatti*

*[3] Includes Dodge and Maserati*