Press Release

THE EUROPEAN CAR MARKET GREW BY DOUBLE DIGITS IN SEPTEMBER 2019 (+14.4%) MAINLY DUE TO THE COMPARISON AGAINST SEPTEMBER 2018 RESULTS WHICH WERE SIGNIFICANTLY LOWER AS A CONSEQUENCE OF THE IMPLEMENTATION OF THE RECENT WLTP LEGISLATION FOR ALL NEW CARS SOLD

The five major markets accounted for 77% of September volumes, recording 985,207 units, up +11.7%, while the new member states (EU12) reported 90,937 new registrations, up by +22.3% and represented 7.1% of the market

Turin, 16th October 2019 – According to data released today by ACEA, in the **enlarged European Union and EFTA countries as a whole**[1] in September, the number of new cars registered totalled 1,285,494, an increase of +14.4% compared to September 2018.

In the first nine months of 2019, recorded sales volumes stand at 12,115,927 units, representing a negative trend of -1.6% compared with the same period in the previous year.

"The double-digit growth recorded in September is in fact due to the comparisons made against September 2018 which dropped significantly (-23,4%) in that year due to the introduction of the WLTP regulations for all new vehicles sold and which had led to an acceleration of purchases in the previous two summer months, which saw the disposal of vehicles which were held in stock – states **Paolo Scudieri**, President of ANFIA. *For this reason, four out of the five major markets showed double-digit growth in the month, with Germany up by +22.2%, Spain up by +18.3%, France up by +16.6% and Italy up by +13.4%, while the United Kingdom closed at +1.3%, affected by the decline in consumer confidence caused by the uncertainties related to Brexit. Overall, the five major markets accounted for 77% of EU volumes in September, a month in which sales of diesel cars fell by -3% (9,000 fewer cars) in the five major markets, despite the strong growth in Germany (+23.5%) and France (+14%).*

From January to September 2019, the European car market remained in a negative situation (-1.6%). With the exception of Germany (+2.5%), each of the five major markets recorded a more or less contained decline year to date: -1.3% for France, -1.6% for Italy, -2.5% for the United Kingdom and -7.4% for Spain. The drop in diesel registrations during this period continues to be significant in all five markets except Germany, where there was a +3.6% increase".

[1] EU 28 + EFTA. Data for Malta is not available at the time of writing

In **Italy**, total registrations in September stood at 142,136 units (+13,4%). In the first nine months of 2019 overall registrations stood at 1,467,668 units, a decrease of -1.6% compared to the same period in 2018.

According to preliminary ISTAT data, in September the **national consumer price index** fell by -0.5% in the month but rose by +0.4% in the year (stable compared to last month).

The fall in the prices of deregulated energy goods has become more significant (from -1% to -2.6% at trend level and -0.8% compared to the previous month): **diesel** prices have gone from -1.8% to -3.5% in trend terms (-0.7% on a monthly basis), while **petrol** prices have gone from -2.3% to -4.1% (-1% compared to August 2019) and **alternative fuels** fell sharply to -7.8% (from -5.2% and -1.4% overall).

From the analysis of the **market by fuel type**, in September 2019 the number of diesel cars registered continued to fall, -13% with 36% market share, while sales of petrol cars achieved 45% of sales, thanks to a 30% growth in volumes. Alternative-fuelled cars accounted for 19% of the market, the highest share since January 2015 (+59% in volume terms), of which 1.5% were cars with zero or very low emissions (a total of 2,049 units).
The increase in sales of electrical cars was due to incentives, in force since 1st March 2019, that encourages people to buy cars with emissions lower than 70 g/km of CO_2, basically, electric cars and plug-in hybrids (with a purchase price of up to 50,000 euros, excluding VAT). Growth in triple digits for both pure electric cars (+156%) and rechargeable hybrids (+140%) were achieved.
In the market mix by segment, both "top-of-the-range" cars (-2.3%) and super utility cars showed negative trends. On the other hand, there was growth in the registrations of small cars (+3%), small to medium (+37%), mid-range (+15%), SUVs (+26%) and single-volume vehicles (+11%).

Italian manufacturers recorded 69,467 registrations in Europe during September (+12.8%), with a market share of 5.4%. Double-digit growth was achieved in the month for all makes: Fiat (+10.8%), Jeep (+18.1%), Lancia/Chrysler (+23.3%) and Alfa Romeo (+25.9%). In the first nine months of 2019, Italian manufacturers registered 740,990 units (-10.2%), representing a market share of 6.1%. Positive results were also posted for Jeep (+0.8%) and Lancia/Chrysler (+29.2%).

Spain totalled 81,751 registrations in September (+18.3%). In the first nine months of 2019 the total number of registrations stood at 965,339 (-7.4%).

The Association of Spanish Automobile Manufacturers (ANFAC) points out that September closed positively thanks to the WLTP effect and the way in which the calendar fell (one more working day), however, this did not compensate for the downturn recorded in the same month last year. In September 2018, registrations had fallen by -17%, with a -17.7% drop in the private sector which grew by only +3% in September 2019. During the month, the recovery in sales volumes was mainly due to sales to companies and the rental segment, which managed to achieve the same levels as in the previous year and thus offset the downturns reported in the last 12 months. The private channel continues

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to show negative signs, with a double-digit drop. Only an effective trade-in plan, which encourages the renewal of the fleet will reverse this trend.

In detail, according to sales channels, the market in September is broken down as follows: 40,893 sales to private individuals (+3% and a share of 50%), 35,223 sales to companies (+31% and a share of 43%) and 5,635 sales to rental companies (+121% and a 7% share), while the market in the first nine months of the year was divided up as follows: 435,917 sales to private individuals (-13% and a 45% share), 319,269 sales to companies (-2% and a 33% share) and 210,153 sales to rental companies (+3% and a 22% share).
According to fuel supply, sales of diesel cars in the month decreased by -9% compared to September 2018 and accounted for 28% of the total sales, while petrol cars increased by +29% to 57%. Finally, alternative-fuelled cars represented 15% of the market with 11,890 units (+18%). Electric cars (+64% and 1% share), plug-in hybrids (+46% and 0.7% share), gas cars (+102% and 2.6% share) and non-rechargeable hybrids (+55% and 10% share) all grew during the month.

The number of new registrations in **France** during September was 173,443, an increase of +16.6% compared to September 2018, while there was an increase of +11% based on the same number of working days (21 days in September 2019 compared to 20 days in September 2018).

The cumulative figures for the first nine months of 2019 stand at 1,641,367, a decrease of -1.3% compared to the same period in 2018 (January-September), the same percentage for the same number of working days (188 days cumulative in 2019 and 188 days cumulative in 2018).

The used market, according to CCFA estimates, reported 464,677 units in September, an increase of +5.4% compared to the same month in 2018. During the period from January to September 2019, total volumes stood at 4,312,547 units, up +1.7% compared to the same period in the previous year.

Based on fuel type, registrations of diesel cars increase again in the month (+14%) and the share stands at 35.4% (it was 36.2% in September 2018), but cumulative result shows a decrease of -15.5%. Petrol cars, with 56% of the market, lost about half a percentage point compared to September 2018, with volumes growing by +15%. The market for alternative powered cars represented 9% of the total, up +39%, with 15,100 units, including 4,201 electric cars (+57% and 2.4% share), 1,350 plug-in hybrids (+21% and 0.8% share) and traditional hybrids (+28% and 5.1% share).

The **German** market recorded 244,622 registered units (+22.2%) in September. In the first nine months of 2019 their total market share is 2,740,158 (+2.5%).

In the month, sales to private individuals grew by +19%, gaining 33% of the market, while sales to companies rose by +24% and represented 67% of the total.

The market share by fuel type for September showed that of new petrol cars accounted for 60% (+14%), diesel cars for 29.5% (+23.5%) and alternative-fuelled cars for 10.5%. During the month sales of LPG cars increased by +99%, reaching a market share of 0.1%; sales of natural gas cars more than trebled and accounted for 0.2% of the market. Hybrid cars sold in the month were 18,945, up +88.5% and with a share of 7.7%. Among hybrids, rechargeable hybrids represent 1.5% of the market, up +51%. Finally, pure electric cars grow by +149.5% and represent 2.4% of sales.
The average CO_2 emission of new cars registered during the first nine months of the year stands at 157.5 g/km.

The used car market grew by +2.9% in September, with 592,677 transfers, bringing the number of used car registrations in the first nine months of 2019 to 5,471,826 (+0.1%). Overall, the German market moved 837,000 new and used cars in the month and a total of 8.21 million in the first nine months of 2019.

Finally, in September the **UK market** totalled 343,255 cars (+1.3%). In the first nine months of the year, total volumes reached 1,862,271 units, a decrease of -2.5% compared to the same period in 2018, however, this is in line with the forecasts of The Society of Motor Manufacturers & Traders SMMT.

In the report, SMMT points out that the modest growth in September breaks the downward trend that has characterised the last 30 months. However, a more significant increase was expected in September, similar to those seen in France, Germany, Italy and Spain, given the negative effect that the implementation of WLTP had on all European markets last year in September. Instead, consumer confidence is being undermined by political and economic uncertainty. It is therefore necessary to restore market stability which means avoiding a "no deal" Brexit. In addition to this, it is necessary to agree on future commercial relations with the EU in order to avoid tariffs and barriers which might increase prices and thus reduce buyers' choice.

In September, sales to private individuals remained almost unchanged, with 47.5% of the share, while company fleets recorded growth in volumes of +8.6% with a share of 49%.
The decline in the diesel car market continued during the month (-20%), with a reduction in the market share to 23% (6 percentage points less than in September 2018).
Cumulatively, the decrease is -21% and the share 27%, 6 points lower than in the same period of 2018.
On the other hand, the share of new petrol-powered cars grew by 2 points, reaching 65.5% of the market, an increase of +4.5%; alternative-fuelled cars accounted for 12% of the market and increased by +55%.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION [1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Settembre/September		% Chg	Gennaio-Settembre/January-September		% Chg
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	21.047	17.194	+22,4	258.272	275.758	-6,3
BELGIUM	35.720	27.145	+31,6	439.254	455.722	-3,6
BULGARIA	2.522	2.758	-8,6	26.894	26.443	+1,7
CROATIA	3.550	2.892	+22,8	51.375	50.076	+2,6
CYPRUS	993	888	+11,8	9.502	10.396	-8,6
CZECH REPUBLIC	15.770	14.532	+8,5	191.110	207.784	-8,0
DENMARK	15.992	12.064	+32,6	173.627	169.980	+2,1
ESTONIA	1.725	1.537	+12,2	20.618	20.519	+0,5
FINLAND	8.436	6.532	+29,1	87.929	97.734	-10,0
FRANCE	173.443	148.750	+16,6	1.641.367	1.662.682	-1,3
GERMANY	244.622	200.134	+22,2	2.740.158	2.673.418	+2,5
GREECE	5.899	4.922	+19,8	92.772	84.076	+10,3
HUNGARY	9.655	8.887	+8,6	115.099	104.615	+10,0
IRELAND	3.419	3.192	+7,1	113.948	123.195	-7,5
ITALY	142.136	125.355	+13,4	1.467.668	1.491.745	-1,6
LATVIA	1.283	1.078	+19,0	14.109	13.158	+7,2
LITHUANIA	4.006	2.279	+75,8	34.751	24.328	+42,8
LUXEMBOURG	3.308	2.596	+27,4	43.038	42.369	+1,6
NETHERLANDS	38.122	29.301	+30,1	331.267	359.317	-7,8
POLAND	35.325	27.312	+29,3	410.829	403.343	+1,9
PORTUGAL	14.558	12.786	+13,9	174.024	182.695	-4,7
ROMANIA	6.046	2.771	+118,2	124.049	106.595	+16,4
SLOVAKIA	4.849	4.519	+7,3	76.418	75.721	+0,9
SLOVENIA	5.213	4.893	+6,5	55.713	58.452	-4,7
SPAIN	81.751	69.128	+18,3	965.339	1.042.673	-7,4
SWEDEN	26.758	19.111	+40,0	247.774	281.828	-12,1
UNITED KINGDOM	343.255	338.834	+1,3	1.862.271	1.910.820	-2,5
EUROPEAN UNION	**1.249.403**	**1.091.390**	**+14,5**	**11.769.175**	**11.955.442**	**-1,6**
EU15[2]	1.158.466	1.017.044	+13,9	10.638.708	10.854.012	-2,0
EU12[3]	90.937	74.346	+22,3	1.130.467	1.101.430	+2,6
ICELAND	*715*	*935*	*-23,5*	*9.825*	*15.963*	*-38,5*
NORWAY	*11.157*	*10.620*	*+5,1*	*110.617*	*111.500*	*-0,8*
SWITZERLAND	*24.219*	*20.409*	*+18,7*	*226.310*	*225.286*	*+0,5*
EFTA	36.091	31.964	+12,9	346.752	352.749	-1,7
EU + EFTA	**1.285.494**	**1.123.354**	**+14,4**	**12.115.927**	**12.308.191**	**-1,6**
EU15 + EFTA	1.194.557	1.049.008	+13,9	10.985.460	11.206.761	-2,0

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Settembre/September					Gennaio-Settembre/January-September				
	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18
VW Group	**20,0**	**15,6**	**250.402**	**170.298**	**+47,0**	**24,3**	**24,3**	**2.862.755**	**2.903.474**	**-1,4**
VOLKSWAGEN	9,2	6,6	115.056	72.281	+59,2	11,0	11,3	1.299.343	1.353.551	-4,0
AUDI	3,3	2,7	41.765	29.817	+40,1	4,8	5,0	562.328	591.816	-5,0
SKODA	4,3	4,1	53.251	44.872	+18,7	4,7	4,5	557.586	542.025	+2,9
SEAT	2,7	2,0	33.356	21.325	+56,4	3,3	3,0	386.561	353.812	+9,3
PORSCHE	0,5	0,2	6.543	1.859	+252,0	0,4	0,5	52.673	58.503	-10,0
OTHERS[2]	0,0	0,0	431	144	+199,3	0,0	0,0	4.264	3.767	+13,2
PSA Group	**16,5**	**18,1**	**205.742**	**197.935**	**+3,9**	**16,4**	**16,1**	**1.929.412**	**1.929.361**	**+0,003**
PEUGEOT	5,8	6,6	72.646	71.633	+1,4	6,2	6,2	728.577	741.338	-1,7
OPEL/VAUXHALL	6,4	7,3	80.507	79.994	+0,6	5,7	5,8	671.999	688.400	-2,4
CITROEN	3,9	4,0	48.622	43.269	+12,4	4,2	3,9	493.657	463.993	+6,4
DS	0,3	0,3	3.967	3.039	+30,5	0,3	0,3	35.179	35.630	-1,3
RENAULT Group	**9,7**	**8,7**	**121.461**	**94.846**	**+28,1**	**10,6**	**10,7**	**1.247.480**	**1.275.471**	**-2,2**
RENAULT	6,8	5,9	84.493	64.612	+30,8	6,8	7,3	796.786	872.149	-8,6
DACIA	2,9	2,7	36.668	29.857	+22,8	3,8	3,3	443.431	397.919	+11,4
LADA	0,0	0,0	204	332	-38,6	0,0	0,0	3.813	4.137	-7,8
ALPINE	0,0	0,0	96	45	+113,3	0,0	0,0	3.450	1.266	+172,5
HYUNDAI Group	**8,0**	**8,6**	**100.011**	**93.749**	**+6,7**	**6,8**	**6,6**	**798.070**	**792.693**	**+0,7**
HYUNDAI	4,1	4,2	50.601	45.737	+10,6	3,5	3,5	416.169	414.905	+0,3
KIA	4,0	4,4	49.410	48.012	+2,9	3,2	3,2	381.901	377.788	+1,1
BMW Group	**7,9**	**9,1**	**99.225**	**99.333**	**-0,1**	**6,3**	**6,2**	**746.683**	**745.673**	**+0,1**
BMW	5,8	7,2	72.691	78.205	-7,1	5,0	4,9	587.596	590.008	-0,4
MINI	2,1	1,9	26.534	21.128	+25,6	1,4	1,3	159.087	155.665	+2,2
DAIMLER	**7,3**	**7,8**	**91.444**	**85.439**	**+7,0**	**6,2**	**5,9**	**729.533**	**699.698**	**+4,3**
MERCEDES	6,9	7,2	85.844	78.084	+9,9	5,5	5,2	652.104	626.576	+4,1
SMART	0,4	0,7	5.600	7.355	-23,9	0,7	0,6	77.429	73.122	+5,9
FCA Group	**5,5**	**5,5**	**68.264**	**60.099**	**+13,6**	**6,2**	**6,8**	**727.700**	**810.210**	**-10,2**
FIAT	3,9	4,0	48.248	43.423	+11,1	4,3	4,8	509.427	572.370	-11,0
JEEP	0,9	0,9	11.512	9.582	+20,1	1,1	1,1	128.431	127.573	+0,7
LANCIA/CHRYSLER	0,3	0,3	4.159	3.374	+23,3	0,4	0,3	45.783	35.445	+29,2
ALFA ROMEO	0,3	0,3	3.995	3.038	+31,5	0,3	0,6	39.114	67.874	-42,4
OTHERS[3]	0,0	0,1	350	682	-48,7	0,0	0,1	4.945	6.948	-28,8
FORD	**6,6**	**7,0**	**83.057**	**76.426**	**+8,7**	**6,2**	**6,3**	**726.894**	**753.378**	**-3,5**
TOYOTA Group	**5,6**	**6,0**	**70.087**	**65.714**	**+6,7**	**5,0**	**4,8**	**589.427**	**574.789**	**+2,5**
TOYOTA	5,1	5,5	63.270	60.567	+4,5	4,7	4,5	548.340	539.539	+1,6
LEXUS	0,5	0,5	6.817	5.147	+32,4	0,3	0,3	41.087	35.250	+16,6
NISSAN	**2,6**	**3,2**	**32.534**	**34.481**	**-5,6**	**2,5**	**3,3**	**295.563**	**396.245**	**-25,4**
VOLVO CAR CORP.	**2,4**	**2,5**	**29.712**	**26.801**	**+10,9**	**2,0**	**1,9**	**235.329**	**223.677**	**+5,2**
MAZDA	**2,1**	**2,1**	**25.853**	**22.824**	**+13,3**	**1,5**	**1,5**	**177.480**	**175.221**	**+1,3**
JAGUAR LAND ROVER Group	**2,3**	**2,7**	**28.729**	**29.536**	**-2,7**	**1,4**	**1,5**	**170.230**	**174.394**	**-2,4**
LAND ROVER	1,6	1,7	19.642	18.529	+6,0	1,0	1,0	113.386	113.938	-0,5
JAGUAR	0,7	1,0	9.087	11.007	-17,4	0,5	0,5	56.844	60.456	-6,0
MITSUBISHI	**0,9**	**1,1**	**11.370**	**11.829**	**-3,9**	**0,9**	**0,9**	**108.740**	**101.713**	**+6,9**
HONDA	**0,9**	**1,1**	**11.195**	**11.762**	**-4,8**	**0,8**	**0,9**	**91.894**	**105.718**	**-13,1**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Includes Dodge and Maserati

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28 [1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Settembre/September					Gennaio-Settembre/January-September				
	%[2] 2019	%[2] 2018	Unità Units 2019	Unità Units 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità Units 2019	Unità Units 2018	Var % % Chg 19/18
VW Group	**20,1**	**15,7**	**258.995**	**176.471**	**+46,8**	**24,4**	**24,3**	**2.958.415**	**2.996.390**	**-1,3**
VOLKSWAGEN	9,2	6,7	118.255	74.742	+58,2	11,1	11,3	1.339.576	1.394.405	-3,9
AUDI	3,4	2,8	43.445	31.311	+38,8	4,8	5,0	580.696	610.304	-4,9
SKODA	4,3	4,1	55.553	46.342	+19,9	4,8	4,6	580.515	562.403	+3,2
SEAT	2,7	1,9	34.347	21.825	+57,4	3,3	2,9	397.498	363.015	+9,5
PORSCHE	0,5	0,2	6.935	2.093	+231,3	0,5	0,5	55.460	62.221	-10,9
OTHERS[2]	0,0	0,0	460	158	+191,1	0,0	0,0	4.670	4.042	+15,5
PSA Group	**16,3**	**17,8**	**208.977**	**200.454**	**+4,3**	**16,1**	**15,9**	**1.956.666**	**1.960.591**	**-0,2**
PEUGEOT	5,7	6,5	73.655	72.578	+1,5	6,1	6,1	738.648	753.172	-1,9
OPEL/VAUXHALL	6,4	7,2	81.861	81.019	+1,0	5,6	5,7	682.271	700.385	-2,6
CITROEN	3,8	3,9	49.440	43.776	+12,9	4,1	3,8	500.008	470.760	+6,2
DS	0,3	0,3	4.021	3.081	+30,5	0,3	0,3	35.739	36.274	-1,5
RENAULT Group	**9,6**	**8,6**	**123.069**	**96.299**	**+27,8**	**10,4**	**10,5**	**1.265.017**	**1.296.322**	**-2,4**
RENAULT	6,7	5,8	85.538	65.664	+30,3	6,7	7,2	807.640	885.540	-8,8
DACIA	2,9	2,7	37.228	30.254	+23,1	3,7	3,3	449.949	405.268	+11,0
LADA	0,0	0,0	204	332	-38,6	0,0	0,0	3.814	4.142	-7,9
ALPINE	0,0	0,0	99	49	+102,0	0,0	0,0	3.614	1.372	+163,4
HYUNDAI Group	**8,0**	**8,6**	**102.318**	**96.519**	**+6,0**	**6,8**	**6,6**	**818.012**	**811.377**	**+0,8**
HYUNDAI	4,0	4,2	52.056	46.917	+11,0	3,5	3,5	428.861	425.559	+0,8
KIA	3,9	4,4	50.262	49.602	+1,3	3,2	3,1	389.151	385.818	+0,9
BMW Group	**8,0**	**9,1**	**102.298**	**102.108**	**+0,2**	**6,4**	**6,3**	**776.337**	**777.875**	**-0,2**
BMW	5,9	7,2	75.203	80.480	-6,6	5,1	5,0	612.769	617.069	-0,7
MINI	2,1	1,9	27.095	21.628	+25,3	1,4	1,3	163.568	160.806	+1,7
DAIMLER	**7,3**	**7,8**	**94.055**	**87.975**	**+6,9**	**6,2**	**5,9**	**752.557**	**725.715**	**+3,7**
MERCEDES	6,9	7,2	88.329	80.399	+9,9	5,6	5,3	673.544	650.886	+3,5
SMART	0,4	0,7	5.726	7.576	-24,4	0,7	0,6	79.013	74.829	+5,6
FCA Group	**5,4**	**5,5**	**69.467**	**61.595**	**+12,8**	**6,1**	**6,7**	**740.990**	**825.066**	**-10,2**
FIAT	3,8	3,9	48.912	44.154	+10,8	4,3	4,7	515.952	579.745	-11,0
JEEP	0,9	0,9	11.845	10.029	+18,1	1,1	1,1	132.365	131.282	+0,8
LANCIA/CHRYSLER	0,3	0,3	4.163	3.375	+23,3	0,4	0,3	45.806	35.464	+29,2
ALFA ROMEO	0,3	0,3	4.140	3.289	+25,9	0,3	0,6	41.378	71.040	-41,8
OTHERS[3]	0,0	0,1	407	748	-45,6	0,0	0,1	5.489	7.535	-27,2
FORD	**6,6**	**6,9**	**84.424**	**77.845**	**+8,5**	**6,1**	**6,2**	**739.639**	**768.584**	**-3,8**
TOYOTA Group	**5,6**	**6,0**	**72.368**	**67.848**	**+6,7**	**5,1**	**4,9**	**612.394**	**597.514**	**+2,5**
TOYOTA	5,1	5,6	65.393	62.578	+4,5	4,7	4,6	569.903	561.066	+1,6
LEXUS	0,5	0,5	6.975	5.270	+32,4	0,4	0,3	42.491	36.448	+16,6
NISSAN	**2,6**	**3,2**	**33.542**	**36.084**	**-7,0**	**2,5**	**3,3**	**305.573**	**411.691**	**-25,8**
VOLVO CAR CORP.	**2,4**	**2,5**	**31.010**	**28.375**	**+9,3**	**2,1**	**1,9**	**248.950**	**238.014**	**+4,6**
MAZDA	**2,1**	**2,1**	**26.613**	**23.770**	**+12,0**	**1,5**	**1,5**	**184.295**	**183.726**	**+0,3**
JAGUAR LAND ROVER Group	**2,3**	**2,7**	**29.603**	**30.464**	**-2,8**	**1,5**	**1,5**	**177.964**	**179.473**	**-0,8**
LAND ROVER	1,6	1,7	20.096	18.941	+6,1	1,0	1,0	116.742	117.176	-0,4
JAGUAR	0,7	1,0	9.507	11.523	-17,5	0,5	0,5	61.222	62.297	-1,7
MITSUBISHI	**0,9**	**1,1**	**12.055**	**12.545**	**-3,9**	**1,0**	**0,9**	**116.264**	**109.043**	**+6,6**
HONDA	**0,9**	**1,1**	**11.560**	**12.033**	**-3,9**	**0,8**	**0,9**	**95.406**	**109.486**	**-12,9**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Settembre/September					Gennaio-Settembre/January-September				
	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18
VW Group	**19,4**	**14,8**	**232.252**	**155.627**	**+49,2**	**24,0**	**23,8**	**2.634.337**	**2.662.771**	**-1,1**
VOLKSWAGEN	9,2	6,7	109.795	70.394	+56,0	11,2	11,4	1.231.269	1.280.860	-3,9
AUDI	3,5	2,9	41.844	30.123	+38,9	5,1	5,2	559.790	586.059	-4,5
SKODA	3,4	3,0	40.771	31.889	+27,9	3,8	3,5	412.384	394.352	+4,6
SEAT	2,7	2,0	32.746	21.124	+55,0	3,4	3,0	373.930	338.312	+10,5
PORSCHE	0,6	0,2	6.656	1.951	+241,2	0,5	0,5	52.658	59.380	-11,3
OTHERS[2]	0,0	0,0	440	146	+201,4	0,0	0,0	4.306	3.808	+13,1
PSA Group	**16,6**	**18,4**	**198.194**	**192.532**	**+2,9**	**16,6**	**16,3**	**1.825.312**	**1.831.544**	**-0,3**
PEUGEOT	5,9	6,7	70.753	70.120	+0,9	6,4	6,4	698.182	714.098	-2,2
OPEL/VAUXHALL	6,4	7,3	75.991	76.993	-1,3	5,6	5,7	619.961	637.666	-2,8
CITROEN	4,0	4,0	47.450	42.367	+12,0	4,3	4,0	471.744	443.733	+6,3
DS	0,3	0,3	4.000	3.052	+31,1	0,3	0,3	35.425	36.047	-1,7
RENAULT Group	**9,0**	**7,9**	**107.897**	**82.406**	**+30,9**	**10,0**	**10,2**	**1.097.839**	**1.144.736**	**-4,1**
RENAULT	6,7	5,8	80.349	60.661	+32,5	6,8	7,3	741.676	819.412	-9,5
DACIA	2,3	2,0	27.312	21.486	+27,1	3,2	2,9	350.489	321.699	+8,9
ALPINE	0,0	0,0	99	48	+106,3	0,0	0,0	3.599	1.355	+165,6
LADA	0,0	0,0	137	211	-35,1	0,0	0,0	2.075	2.270	-8,6
BMW Group	**8,3**	**9,5**	**98.738**	**99.433**	**-0,7**	**6,7**	**6,7**	**741.201**	**747.680**	**-0,9**
BMW	6,0	7,4	72.039	78.059	-7,7	5,3	5,3	581.095	590.421	-1,6
MINI	2,2	2,0	26.699	21.374	+24,9	1,5	1,4	160.106	157.259	+1,8
DAIMLER	**7,5**	**8,0**	**89.948**	**84.336**	**+6,7**	**6,6**	**6,2**	**720.273**	**693.470**	**+3,9**
MERCEDES	7,1	7,3	84.302	76.873	+9,7	5,8	5,5	642.008	619.414	+3,6
SMART	0,5	0,7	5.646	7.463	-24,3	0,7	0,7	78.265	74.056	+5,7
HYUNDAI Group	**7,6**	**8,3**	**90.919**	**86.614**	**+5,0**	**6,4**	**6,3**	**707.192**	**707.670**	**-0,1**
HYUNDAI	3,9	4,0	46.869	42.469	+10,4	3,4	3,3	370.248	369.765	+0,1
KIA	3,7	4,2	44.050	44.145	-0,2	3,1	3,0	336.944	337.905	-0,3
FCA Group	**5,3**	**5,5**	**63.600**	**58.028**	**+9,6**	**6,3**	**7,0**	**691.108**	**782.088**	**-11,6**
FIAT	3,7	3,9	44.401	41.355	+7,4	4,4	4,9	478.819	546.720	-12,4
JEEP	0,9	0,9	10.808	9.405	+14,9	1,1	1,1	122.239	123.898	-1,3
LANCIA/CHRYSLER	0,3	0,3	4.161	3.375	+23,3	0,4	0,3	45.789	35.444	+29,2
ALFA ROMEO	0,3	0,3	3.840	3.172	+21,1	0,4	0,6	39.020	68.785	-43,3
OTHERS[3]	0,0	0,1	390	721	-45,9	0,0	0,1	5.241	7.241	-27,6
FORD	**6,6**	**7,0**	**78.676**	**73.034**	**+7,7**	**6,2**	**6,3**	**683.168**	**711.027**	**-3,9**
TOYOTA Group	**5,4**	**5,8**	**64.557**	**60.758**	**+6,3**	**4,7**	**4,6**	**520.604**	**510.192**	**+2,0**
TOYOTA	4,9	5,3	58.049	55.930	+3,8	4,4	4,3	483.143	478.497	+1,0
LEXUS	0,5	0,5	6.508	4.828	+34,8	0,3	0,3	37.461	31.695	+18,2
NISSAN	**2,7**	**3,3**	**31.837**	**34.407**	**-7,5**	**2,6**	**3,4**	**280.850**	**377.697**	**-25,6**
VOLVO CAR CORP.	**2,4**	**2,6**	**29.235**	**26.771**	**+9,2**	**2,1**	**2,0**	**233.939**	**224.464**	**+4,2**
JAGUAR LAND ROVER Group	**2,4**	**2,8**	**28.757**	**29.835**	**-3,6**	**1,6**	**1,6**	**172.051**	**175.068**	**-1,7**
LAND ROVER	1,6	1,8	19.499	18.542	+5,2	1,0	1,0	112.775	114.398	-1,4
JAGUAR	0,8	1,1	9.258	11.293	-18,0	0,5	0,5	59.276	60.670	-2,3
MAZDA	**2,0**	**2,1**	**24.089**	**21.620**	**+11,4**	**1,5**	**1,5**	**162.539**	**163.548**	**-0,6**
MITSUBISHI	**0,9**	**1,1**	**11.269**	**11.996**	**-6,1**	**1,0**	**0,9**	**107.201**	**100.624**	**+6,5**
HONDA	**0,9**	**1,0**	**10.308**	**10.985**	**-6,2**	**0,7**	**0,9**	**82.377**	**96.537**	**-14,7**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Includes Dodge and Maserati