

Press Release

**ALSO IN AUGUST A NEGATIVE TREND FOR THE INDUSTRIAL VEHICLES MARKET:  
SLOWDOWN IN DOUBLE FIGURES FOR TRUCKS (-22.4%) AND FOR TOWED  
VEHICLES (-10.7%), AND A SLIGHT ONE FOR BUSES (-0.2%)**

**The trend of sale, both for trucks and for trailers and semitrailers is still negative  
affected by the postponement of the entry into force  
of the investments law 2019-2020**

*Turin, September 16<sup>th</sup> 2019* - In August 2019, have been released **1,165** certificates of new trucks (-22.4% respect to August 2018) and **691** certificates of new heavy trailers and semitrailers, with GVW over 3,500 kg (-10.7%), divided this way: 67 trailers (-19.3%) and 624 semitrailers (-9.7%).

Both sectors confirm the negative trend of the first eight months of 2019: 16,813 certifications of new trucks, the 4.8% less than the period from January to August 2018, and 10,508 certificates of new heavy trailers and semitrailers (-6.2% respect to January-August 2018), this way divided: 1,003 trailers (-2.1%) and 9,505 semitrailers (-6.7%).

Analyzing fuels, gas powered trucks register, from January to August 2019, a share of 6.6%. In details, methane trucks sales grow of 64.1% and LPG one of 41.4%.

The trend of sale, both for trucks and for trailers and semitrailers is still negative affected by the postponement of the entry into force of the investments law 2019-2020. These uncertain times, which have nothing to do with the political changes, is bringing companies to postpone the investments, causing the stop of the market, which is already slowing down.

Regarding the 3.5 ton vehicles, the market in the first eight months grows of 14% with over 35.000 vehicles, which means the 29% of the commercial market from 0 to 3,500 kg, in increasement of 6.1% with 120,000 new registrations since the beginning of the year.

Based also on the environmental polices for the renewal of the fleet, the measure for the investments of this year should register new incentives on the purchase of Euro 6 D-TEMP commercial vehicles. These engine types, move up the homologation regulatory obligations, which could, following the European law being incentivize without being demolished.

**ANFIA hopes that the new measure could entry into force as soon as possible, guaranteeing clarification for the incentives as requested by transportation**

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companies, but at the same time, it should ensure to avoid more changes into the market .

In details:

### Goods transport sector

Trucks with GVW >3500 kg  
according to weight classes

	August 2019	August 2018	var. %	Jan-Aug 2019	Jan-Aug 2018	var. %
Medium trucks >3500<16000 kg	256	348	-26,4	3.241	3.366	-3,7
Heavy trucks >=16000 kg	909	1.153	-21,2	13.572	14.297	-5,1
<b>Total trucks with GVW &gt;3500 kg</b>	<b>1.165</b>	<b>1.501</b>	<b>-22,4</b>	<b>16.813</b>	<b>17.663</b>	<b>-4,8</b>

According to the type

	August 2019	August 2018	var. %	Jan-Aug 2019	Jan-Aug 2018	var. %
Rigid trucks	743	870	-14,6	8.940	8.681	3,0
Road tractors	422	631	-33,1	7.873	8.982	-12,3
<b>Total trucks with GVW &gt;3500 kg</b>	<b>1.165</b>	<b>1.501</b>	<b>-22,4</b>	<b>16.813</b>	<b>17.663</b>	<b>-4,8</b>

Trailers and Semitrailers with GVW >3500 kg

According to the type

	August 2019	August 2018	var. %	Jan-Aug 2019	Jan-Aug 2018	var. %
Trailers	67	83	-19,3	1.003	1.025	-2,1
Semitrailers	624	691	-9,7	9.505	10.183	-6,7
<b>Total R &amp; S with GVW &gt;3500 kg</b>	<b>691</b>	<b>774</b>	<b>-10,7</b>	<b>10.508</b>	<b>11.208</b>	<b>-6,2</b>

### Passengers transport sector

Buses with GVW >3500 kg

According to the type

	August 2019	August 2018	var. %	Jan-Aug 2019	Jan-Aug 2018	var. %
Urban buses/midibuses	280	196	42,9	923	948	-2,6
Inter urban buses/midibuses	106	181	-41,4	515	652	-21,0
<b>total TPL buses</b>	<b>386</b>	<b>377</b>	<b>2,4</b>	<b>1.438</b>	<b>1.600</b>	<b>-10,1</b>
Tourist buses/midibuses	68	67	1,5	705	736	-4,2
<b>Total specific buses</b>	<b>454</b>	<b>444</b>	<b>2,3</b>	<b>2.143</b>	<b>2.336</b>	<b>-8,3</b>
minibuses	48	69	-30,4	399	438	-8,9
schoolbuses	32	22	45,5	294	267	10,1
<b>Total buses with GVW &gt;3500 kg</b>	<b>534</b>	<b>535</b>	<b>-0,2</b>	<b>2.836</b>	<b>3.041</b>	<b>-6,7</b>

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During August, the buses market with GVW over 3,500 kg, registers 534 new units, showing a slight slowdown of 0,2%. During the month, show a negative sign only minibuses (-30.4%), while grow all the other sectors: +2.4% for TPL buses, +1.5% for tourist buses and midibuses and +45.5% for schoolbuses. During the first eight months of 2019, have been released 2,836 buses certificates against the 3,041 from January to August 2018, with a trend of decrease of 6.7%. Only schoolbuses keep a positive sign (+10.1%), while close with a slowdown respect to the first eight months of 2018 TPL buses (-10.1%), tourist buses and midibuses (-4.2%) and minibuses (-8.9%).

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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