



Press Release

**DURING MAY TRUCKS MARKET GETS A POSITIVE SIGN (+5.3%),
WHILE STAY NEGATIVE TOWED VEHICLES (-16.1%) AND SCHOOLBUSES (-14.9%)**

**From January to May 2019 keep to grow the sales of trucks powered by gas
(methane +53.6% and GNL +31.6%), which represent the 9% of the market**

Turin, June 21st 2019 - During May 2019, have been released 2,324 certifications of new trucks (+5.3% respect to May 2018) and 1,050 certifications of heavy trailers and semitrailers, with GVW over 3,500 kg (-16.1%), divided in 137 trailers (-6.2%) and 913 semitrailers (-17.5%).

While trucks back to grow, towed vehicles instead, for the fifth month in row, see a negative trend. Both sectors see a negative trend in the first five months of 2019: 10,838 certifications of new trucks, the 7.6% less of the period from January to May 2018, and 7,647 certifications of new heavy trailers and semitrailers (-7.2% respect the period from January to May 2018), this way divided: 662 trailers (+4.3%) and 6,985 semitrailers (-8.2%).

Regarding fueling, it is showed a good trend for gas powered trucks market, which reached during January/May 2019, a market share of 9%. In particular, methane trucks sales register an increasement of 53.6% and GNL ones of 31.6%.

LNG stations network grows with the opening last June 8th, of the new refueling point at Agrate Brianza (MB), in a strategic geographical area for the national transportation but also a starting point for the connection with the main European countries. Realized on an area of 8,000 square meters, the plant will distribute fuel for all kind of vehicles: petrol and diesel distribute by multi product gas pumps, methane, LPG, electric cars recharge, and through, a 60 tons LNG storage tank, but also liquefied natural gas for the powering of heavy duty, for them a second pump has been already prepared. For the first demonstration refueling has been used a Stralis NP 460 IVECO from the fleet gas powered (compressed or liquefied), winner of "Sustainable Truck of the Year 2019" award.

In order to avoid a see-sawing trend for the market, ANFIA hopes that the investments law for 2019/2020 will be soon announced.

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In Details:

Goods transport sector

Trucks with GVW > 3500 kg

according to weight classes

	May 2019	May 2018	var. %	Jan/May 2019	Jan/May 2018	var. %
Medium trucks >3500<16000 kg	501	470	6,6	1.969	2.026	-2,8
Heavy trucks >=16000 kg	1.823	1.736	5,0	8.869	9.700	-8,6
Total trucks with GVW>3500 kg	2.324	2.206	5,3	10.838	11.726	-7,6

according to the type

	May 2019	May 2018	var. %	Jan/May 2019	Jan/May 2018	var. %
Rigid trucks	1.236	1.170	5,6	5.365	5.257	2,1
Road tractors	1.088	1.036	5,0	5.473	6.469	-15,4
Total trucks with GVW>3500 kg	2.324	2.206	5,3	10.838	11.726	-7,6

Trailers & Semitrailers with GVW>3500 kg

according to the type

	May 2019	May 2018	var. %	Jan/May 2019	Jan/May 2018	var. %
Trailers	137	146	-6,2	662	635	4,3
Semitrailers	913	1.106	-17,5	6.985	7.605	-8,2
Total R & S GVW >3500 kg	1.050	1.252	-16,1	7.647	8.240	-7,2

Passenger transport sector

Buses with GVW>3500 kg

according to the type

	May 2019	May 2018	var. %	Jan/May 2019	Jan/May 2018	var. %
Specific urban buses	69	95	-27,4	459	485	-5,4
Specific interurban buses	54	112	-51,8	277	369	-24,9
total TPL buses	123	207	-40,6	736	854	-13,8
Tourist buses/midibuses	129	100	29,0	442	479	-7,7
Total specific buses	252	307	-17,9	1.178	1.333	-11,6
minibuses	56	70	-20,0	231	248	-6,9
schoolbuses	40	32	25,0	225	197	14,2
Total buses with GVW >3500 kg	348	409	-14,9	1.634	1.778	-8,1

Buses market with GVW over 3,500 kg, during month registers 348 new units, registering a slowdown of 14.9%. During the month is registered a double figures growth for buses and tourist midibuses sectors (+29%) and for schoolbuses (+25%), while a double figure slowdown is registered for TPL buses (-40.6%) and for minibuses (-20%). In the first five months of the year, have been released 1,634 buses certifications against 1,778 of January/May 2018 (-8.1%). Keep a positive sign just schoolbuses (+14.2%), while close in

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slowdown, TPL buses (-13.8%), tourist buses and midibuses (-7.7%) and minibuses (-6.9%), respect the first five months of 2018.

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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