Press Release

THE EUROPEAN CAR MARKET IN 2019 EXCEEDED 15.8 MILLION UNITS (+1.2%), RECORDING ITS HIGHEST VOLUMES SINCE 2008, PARTLY THANKS TO DECEMBER'S DOUBLE-DIGIT GROWTH (+21.4%)

This is the sixth consecutive year of growth, thanks largely to the increase in registrations during the last quarters (+11%). Positive signs for combined markets in December, with only three out of five showing growth throughout the year in 2019

Turin, 16th January 2020 – According to data released today by ACEA, in the **enlarged European Union and EFTA countries combined**[1] in December, car registrations reached 1,261,742 units, showing an increase of +21.4% compared to December 2018.

During the whole of 2019, registered vehicles reached 15,805,752 units, an increase of +1.2% compared to 2018.

"In December, which was the fourth consecutive month of growth, the European car market recorded a significant double-digit increase (+21.4%), reaching its highest-ever volumes, helped by the comparison with a disappointing December 2018 (-8.7%) – commented **Paolo Scudieri**, **President of ANFIA**. *All EU-EFTA countries closed the month showing positive signs, with the exception of Norway (-9.7%). The surge in registrations recorded by some countries - in particular, France, Sweden and the Netherlands, the latter two increasing by triple digits - was due to the announcement of changes in car taxation from 2020. The five major markets accounted for 71.5% of the total number of vehicles registered in December, with sales up +27.7% in France, +19.5% in Germany, +12.5% in Italy, +6.6% in Spain and +3.4% in the UK.*

Thanks also to the performance in December, total registrations in 2019 exceeded 15.8 million units (+1.2%), reaching the highest volumes seen since 2008 after the records reached in 2007 (16.1 million units). For the European market, 2019 marks the sixth consecutive year of growth; this result was achieved thanks to the recovery in sales in the 4th quarter of the year (+11%) and despite a weak start to the year due to the prolonged effects of the introduction of the WLTP test on 1 September 2018. The slowdown in the European economy - in particular in the Eurozone - and the uncertainties in the international environment caused by trade tensions with the USA, to the slowdown in the Chinese economy, as well as Brexit and the European elections, to the developments in European legislation on the reduction of CO_2 emissions from new cars and, more recently, to the impending blockade of the decision-making process

[1] EU 28 + EFTA. Data for Malta is currently not available

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in the appeal structure of the World Trade Organisation (WTO) all played their part in the results.

If we look at the five largest markets, Germany (+5%) recorded the highest growth in 2019, followed by France (+1.9%) and Italy (+0.3%). In contrast, both Spain (-4.8%) and the United Kingdom (-2.4%) saw a fall in demand in the year that has just ended. Sales of diesel cars in these markets fell by -13.2% during the year compared to 2018, accounting for a market share of 32.7%. Diesel sales contracted in double digits across Spain (-26%), Italy (-22%), UK (-22%) and France (-11%), while Germany bucked the trend by showing growth (+3.7%). In the United Kingdom and Spain, the market share for diesel cars was less than 30%, while Italy maintained the highest figure at 39.8%.

The New Member Area (EU12) accounted for 10% of the European market, with a trend that has been growing since 2015 and achieved a sales record for 2019.

The year 2019 will be remembered as a year when sustainable development has become a prominent feature on the agenda of both international and national institutions. The European Union has taken a clear position on environmental issues, setting itself the goal of becoming the first continent with zero climate impact: a very ambitious challenge, which can only be met with a systemic approach, involving all stakeholders, but also presenting one of the greatest opportunities of our lifetime".

In **Italy**, total registrations for December stood at 140,075 units (+12.5%). In 2019, total registrations reached 1,916,320 units, an increase of +0.3% compared to 2018 figures.

According to preliminary ISTAT data, in December the **national consumer price index** rose by +0.2% in the month and +0.5% in the year (from +0.2% in the previous month). The slight acceleration in inflation was mainly due to the reversal in the prices of unregulated energy goods (from -3% to +1.6%). This change refers to both the prices of **Petrol**, which rose from -3.2% in November to +3.1% in December (+0.5% compared to the previous month) and those of **Diesel**, which went from -4.7% to +0.3% (+0.4% on a monthly basis). **Other fuels**, on the other hand, fell from -10.7% to -7.7% (+0.1% on a monthly basis).

Analysing the market by **fuel type**, diesel car registrations continue to drop, with no positive monthly change during 2019. In December figures fell by 16% with a 34% market share, the lowest since February 2001, while sales of petrol cars reached 49%, thanks to a 32% increase in sales volumes. Market share of diesel cars in 2019 was 40%, the lowest for 18 years. In 2019, alternative fuel cars represented 15.7% of the market (19% growth in volumes), of which 0.9% were either zero or very low emission cars (a total of 17,133 units). Three-digit growth was achieved for pure electric cars (+113%), whereas growth was smaller for rechargeable hybrids (+41.5%).

Italian manufacturers registered 69,431 new vehicles in Europe during December (+13.8%), representing a market share of 5.5%. Both Fiat (+25.4%) and Alfa Romeo (+1%) grew during the month. In 2019, registrations of Italian makes totalled 946,571 units

(-7.3%), with a 6% share. There was a positive result for the Lancia/Chrysler brand (+20.6%).

Spain registered 105,853 new vehicles in December (+6.6%). In 2019, total sales volumes stood at 1,258,260 (-4.8%).

The Association of Spanish Automobile Manufacturers, ANFAC points out that, although the end of the year is down compared to 2018, sales volumes exceeding 1.2 million units represents a positive development, being close to normal levels for the Spanish market. Sales to both companies and car rentals continue to show growth, while the worst figures relate to the private channel and have lasted for almost a year and a half. The Association stresses the need to reverse this situation by creating a climate of confidence among buyers. ANFAC estimates that, during the current year, sales volumes will be similar to those of 2019, with the first months of 2020 being weaker and the second half of the year improving.

The breakdown of the December market by sales channel was as follows: 50,137 sales to private individuals (-7% and a 47% share), 39,423 sales to companies (+14% and a 37% share) and 16.293 to rental companies (+49% and a 16% share), while the overall market in 2019 totalled 586,317 sales to individuals (+12% and a 47% share), 433,657 sales to companies (+3% and a 34% share) and 238,286 rental sales (+0.2% and a 19% share).

According to fuel supply, sales of diesel cars during the month dropped by -4% compared to December 2018 and represented a 29% market share, while they dropped by -26% (28% market share) in 2019 as a whole. Petrol cars grew by +7% in the month, with a share of 58%, and rose by +2% in the year. Finally, cars with alternative fuels accounted for 13% of the market during the month (+39%) and 12% for the whole year (+40%). The number of electric cars (+64% and 0.8% share), plug-in hybrids (+31% and 0.6% share), gas cars (+21% and 2% share) and non-refillable hybrids (+43% and 8.6% share) grew in 2019.

In **France**, there were 211,194 new registrations in December, an increase of +27.7% compared to December 2018, a percentage that fell to +21.6% assuming the same number of working days (21 days in December 2019 and 20 days in December 2018).

Cumulative figures for 2019 totalled 2,214,279, an increase of +1.9% compared to January to December 2018, a percentage that rises to +2.3% assuming the same number of working days (251 days in 2019 and 252 days in 2018).

The used car market, according to CCFA estimates, registered 482,017 vehicles in December, up 19.3% compared to the same month in 2018. In 2019, total sales reached 5,790,611 units, an increase of 2.8% compared to the previous year.

According to fuel type, diesel car registrations increased in the month by 25% and its market share stood at 35% (it was 35.8% in December 2018) and the aggregate was down by 11% (34% share). During the month, petrol cars, with 55% of the market, lost half a percentage point compared to December 2018, with sales volumes up 27% and up 8%

(58% share) during the year. Alternative fuel cars represented 10% of the December market, with 20,467 units sold (+47%), while in 2019 they reached 8% of the share and 176,898 new registrations (+26%), of which 42,764 electric cars (+38% and 1.9% share), 18,592 plug-in hybrids (+28% and 0.8% share) and 106,840 traditional hybrids (+16% and 4.8% share).

Germany registered 283,380 units in December (+19.5%). For the whole of 2019, it totalled 3,607,258 units sold (+5%), the highest annual volumes since 2009, which had closed the year at 3.8 million units.

In December, domestic orders showed a year-on-year increase of almost 8%, and throughout 2019 rose by 6%. Export orders also increased by 8% in December, however, they lost almost 2% overall over the past year.
From January to December, sales to private consumers fell by 0.4%, with 34.5% of the market; sales to companies grew by 8% and represented 65.5% of the total.

The annual balance sheet of fuel type shows a market share of 59% for petrol cars, 32% for diesel cars and 9% for alternative fuel cars. During the year, sales of natural gas cars fell by 29% to 7,623 units, while LPG cars increased by 56% to 7,256 units. The number of hybrid cars sold was 239,250, representing 6.6% of the market, up 84%. Among hybrids, rechargeable cars accounted for 1.3% of the market and up by 44% (45,348 units). Lastly, 63,281 pure electric cars were registered, up 75.5% and accounting for 1.8% of sales.

The average CO_2 emissions of new passenger cars registered in 2019 were 157 g/km.

Finally, the **British market** in December totalled 148,997 cars sold (+3.4%). In 2019, total volumes reached 2,311,140 units, a decrease of 2.4% compared to 2018, however, this is in line with the forecasts of The Society of Motor Manufacturers & Traders, SMMT.

SMMT stresses that a third year of decline in the car market is of significant concern, both for industry and the economy in general. Political and economic uncertainty and confused messages regarding Low Emission Zones (LEZs) have put a strain on buyer confidence, driving demand for new cars to the lowest levels in six years. A stalled market will hamper the sector's ability to meet its new stringent CO_2 targets and, above all, will undermine wider environmental objectives. More favourable policies are urgently needed: investment in infrastructure, more effective measures to encourage the market uptake of the latest low- and zero-emission car models, and structural purchasing incentives for the UK to be at the forefront of technological change. The industry is doing its part by expanding their portfolio of available models for 2020 and by offering attractive offers. Consumers, however, will only respond if there is a strong climate of confidence in the economy and genuinely accessible technologies.

Looking at sales channels, the decline was mainly driven by the drop in private demand (-3.2%); there was also a drop in the small business market (-34,4%). Fleet registrations, on the other hand, remained substantially stable and grew by 0.8%.
The contraction of the diesel car market continued throughout December (-19%), with a reduction in sales to 23% (6 percentage points lower than in December 2018); December marked the 33rd month of decline in diesel sales. In the year, the fall in diesel cars was 22% and its share 25%, 6 points lower than in 2018.
The market for new fuelled cars grew by 2.6% in the month, with 63% share, and in 2019 it increased by 2% with 65% share; alternative fuel cars were worth 14% of the December market (+101%) and 10% throughout 2019 (+48%). Battery-powered electric car registrations rose to record levels, +144% in 2018, surpassing for the first time plug-in hybrid cars, which fell by 18%. The market for full-hybrid cars grew by 17%, while sales of diesel (+740%) and petrol (+172%) mild-hybrid cars flourished. Rechargeable cars took 3.1% of the market, while traditional hybrids took 6.7%. The average CO_2 emissions of the fleet registered in 2019 increased for the third consecutive year.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President. Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION [1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Dicembre/December		% Chg	Gennaio-Dicembre/January-December		% Chg
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	22.682	19.193	+18,2	329.363	341.068	-3,4
BELGIUM	33.467	23.197	+44,3	550.003	549.632	+0,1
BULGARIA	2.860	2.559	+11,8	35.371	34.332	+3,0
CROATIA	4.061	2.349	+72,9	62.975	59.856	+5,2
CYPRUS	838	675	+24,1	12.220	12.956	-5,7
CZECH REPUBLIC	18.707	14.666	+27,6	249.915	261.437	-4,4
DENMARK	15.495	13.908	+11,4	225.594	218.483	+3,3
ESTONIA	1.886	1.113	+69,5	26.589	25.387	+4,7
FINLAND	8.213	6.164	+33,2	114.199	120.505	-5,2
FRANCE	211.194	165.390	+27,7	2.214.279	2.173.481	+1,9
GERMANY	283.380	237.058	+19,5	3.607.258	3.435.778	+5,0
GREECE	6.598	5.337	+23,6	114.110	103.431	+10,3
HUNGARY	16.139	9.685	+66,6	157.900	136.594	+15,6
IRELAND	224	142	+57,7	117.100	125.671	-6,8
ITALY	140.075	124.535	+12,5	1.916.320	1.910.701	+0,3
LATVIA	1.260	1.071	+17,6	18.235	16.879	+8,0
LITHUANIA	3.268	2.449	+33,4	46.461	32.441	+43,2
LUXEMBOURG	3.127	2.615	+19,6	55.008	52.811	+4,2
NETHERLANDS	42.436	19.842	+113,9	446.114	443.530	+0,6
POLAND	52.499	45.390	+15,7	555.598	531.889	+4,5
PORTUGAL	17.726	16.181	+9,5	223.799	228.327	-2,0
ROMANIA	13.773	9.285	+48,3	161.562	130.919	+23,4
SLOVAKIA	7.714	5.965	+29,3	101.568	98.080	+3,6
SLOVENIA	4.475	3.643	+22,8	73.211	72.835	+0,5
SPAIN	105.853	99.290	+6,6	1.258.260	1.321.437	-4,8
SWEDEN	48.129	23.000	+109,3	356.036	353.729	+0,7
UNITED KINGDOM	148.997	144.089	+3,4	2.311.140	2.367.147	-2,4
EUROPEAN UNION	**1.215.076**	**998.791**	**+21,7**	**15.340.188**	**15.159.336**	**+1,2**
EU15[2]	1.087.596	899.941	+20,9	13.838.583	13.745.731	+0,7
EU12[3]	127.480	98.850	+29,0	1.501.605	1.413.605	+6,2
ICELAND	*587*	*481*	*+22,0*	*11.717*	*17.967*	*-34,8*
NORWAY	*11.254*	*12.461*	*-9,7*	*142.381*	*147.929*	*-3,8*
SWITZERLAND	*34.825*	*27.539*	*+26,5*	*311.466*	*299.716*	*+3,9*
EFTA	46.666	40.481	+15,3	465.564	465.612	-0,01
EU + EFTA	**1.261.742**	**1.039.272**	**+21,4**	**15.805.752**	**15.624.948**	**+1,2**
EU15 + EFTA	1.134.262	940.422	+20,6	14.304.147	14.211.343	+0,7

SOURCE: **NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS**

[1] Data for Malta n.a.

[2] Member States before the 2004 enlargement

[3] Member States having joined the EU since 2004

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Dicembre/December					Gennaio-Dicembre/January-December				
	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità *Units* 2019	Unità *Units* 2018	Var % % Chg 19/18
VW Group	**22,9**	**23,0**	**277.930**	**229.491**	**+21,1**	**24,3**	**23,9**	**3.735.099**	**3.622.886**	**+3,1**
VOLKSWAGEN	10,7	11,5	129.408	114.453	+13,1	11,2	11,3	1.715.366	1.710.252	+0,3
SKODA	4,5	4,5	54.596	44.611	+22,4	4,8	4,6	730.218	700.888	+4,2
AUDI	4,5	4,2	55.064	42.274	+30,3	4,7	4,6	716.780	700.433	+2,3
SEAT	2,6	2,4	31.754	23.663	+34,2	3,2	2,9	492.356	440.451	+11,8
PORSCHE	0,6	0,4	6.714	4.193	+60,1	0,5	0,4	75.149	66.192	+13,5
OTHERS[2]	0,0	0,0	394	297	+32,7	0,0	0,0	5.230	4.670	+12,0
PSA Group	**12,7**	**15,8**	**154.047**	**157.567**	**-2,2**	**15,9**	**16,2**	**2.433.781**	**2.460.302**	**-1,1**
PEUGEOT	5,9	6,3	71.201	62.678	+13,6	6,2	6,3	952.358	956.275	-0,4
OPEL/VAUXHALL	2,9	5,4	34.847	53.669	-35,1	5,2	5,7	803.261	869.437	-7,6
CITROEN	3,5	3,8	42.793	38.086	+12,4	4,1	3,9	629.007	589.973	+6,6
DS	0,4	0,3	5.206	3.134	+66,1	0,3	0,3	49.155	44.617	+10,2
RENAULT Group	**11,9**	**11,8**	**144.835**	**117.634**	**+23,1**	**10,6**	**10,6**	**1.631.512**	**1.613.549**	**+1,1**
RENAULT	7,8	7,8	95.104	77.580	+22,6	6,8	7,2	1.049.498	1.087.686	-3,5
DACIA	4,0	4,0	48.888	39.571	+23,5	3,7	3,4	572.813	518.913	+10,4
LADA	0,0	0,0	431	271	+59,0	0,0	0,0	4.954	5.149	-3,8
ALPINE	0,0	0,0	412	212	+94,3	0,0	0,0	4.247	1.801	+135,8
HYUNDAI Group	**6,2**	**6,4**	**75.863**	**64.273**	**+18,0**	**6,8**	**6,7**	**1.039.999**	**1.011.452**	**+2,8**
HYUNDAI	3,5	3,4	42.655	34.357	+24,2	3,6	3,5	546.100	527.772	+3,5
KIA	2,7	3,0	33.208	29.916	+11,0	3,2	3,2	493.899	483.680	+2,1
BMW Group	**7,6**	**8,0**	**92.861**	**79.776**	**+16,4**	**6,6**	**6,5**	**1.006.632**	**989.900**	**+1,7**
BMW	6,1	6,1	73.842	60.878	+21,3	5,2	5,1	795.474	778.552	+2,2
MINI	1,6	1,9	19.019	18.898	+0,6	1,4	1,4	211.158	211.348	-0,1
DAIMLER	**7,1**	**7,3**	**86.562**	**72.448**	**+19,5**	**6,4**	**6,2**	**984.781**	**935.057**	**+5,3**
MERCEDES	5,9	6,6	71.318	65.729	+8,5	5,7	5,5	872.014	838.358	+4,0
SMART	1,3	0,7	15.244	6.719	+126,9	0,7	0,6	112.767	96.699	+16,6
FORD	**6,1**	**6,2**	**74.049**	**61.975**	**+19,5**	**6,2**	**6,3**	**948.057**	**960.136**	**-1,3**
FCA Group	**5,6**	**6,0**	**67.944**	**59.721**	**+13,8**	**6,1**	**6,6**	**928.873**	**1.001.864**	**-7,3**
FIAT	4,0	3,9	48.581	38.712	+25,5	4,2	4,6	651.080	701.750	-7,2
JEEP	0,9	1,2	11.128	12.229	-9,0	1,1	1,1	161.835	163.602	-1,1
LANCIA/CHRYSLER	0,3	0,4	3.925	4.362	-10,0	0,4	0,3	58.903	48.806	+20,7
ALFA ROMEO	0,3	0,4	3.896	3.873	+0,6	0,3	0,5	50.830	78.946	-35,6
OTHERS[3]	0,0	0,1	414	545	-24,0	0,0	0,1	6.225	8.760	-28,9
TOYOTA Group	**4,4**	**4,4**	**53.115**	**43.650**	**+21,7**	**5,0**	**4,8**	**767.903**	**731.976**	**+4,9**
TOYOTA	4,0	4,0	48.510	40.312	+20,3	4,7	4,5	713.773	686.917	+3,9
LEXUS	0,4	0,3	4.605	3.338	+38,0	0,4	0,3	54.130	45.059	+20,1
NISSAN	**2,6**	**2,6**	**32.082**	**25.753**	**+24,6**	**2,5**	**3,1**	**380.982**	**473.813**	**-19,6**
VOLVO CAR CORP.	**2,7**	**2,6**	**33.086**	**25.603**	**+29,2**	**2,1**	**2,0**	**323.293**	**300.702**	**+7,5**
MAZDA	**2,2**	**1,5**	**26.676**	**15.367**	**+73,6**	**1,6**	**1,5**	**246.788**	**223.782**	**+10,3**
JAGUAR LAND ROVER Group	**1,4**	**1,7**	**16.726**	**17.303**	**-3,3**	**1,4**	**1,5**	**218.987**	**229.250**	**-4,5**
LAND ROVER	1,0	1,1	11.554	10.667	+8,3	1,0	1,0	147.357	148.790	-1,0
JAGUAR	0,4	0,7	5.172	6.636	-22,1	0,5	0,5	71.630	80.460	-11,0
MITSUBISHI	**0,7**	**0,9**	**8.636**	**8.699**	**-0,7**	**0,9**	**0,9**	**138.003**	**133.438**	**+3,4**
HONDA	**0,8**	**0,8**	**9.575**	**7.729**	**+23,9**	**0,8**	**0,9**	**116.945**	**130.638**	**-10,5**

SOURCE: **ACEA MEMBERS**

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Includes Dodge and Maserati*

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28 [1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

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VW Group	**23,1**	**23,1**	**291.748**	**240.568**	**+21,3**	**24,5**	**24,0**	**3.866.779**	**3.744.367**	**+3,3**
VOLKSWAGEN	10,7	11,5	134.629	119.467	+12,7	11,2	11,3	1.769.482	1.764.329	+0,3
SKODA	4,6	4,6	58.120	47.422	+22,6	4,8	4,7	761.761	728.443	+4,6
AUDI	4,6	4,3	58.069	44.302	+31,1	4,7	4,6	743.042	723.922	+2,6
SEAT	2,6	2,4	33.255	24.587	+35,3	3,2	2,9	507.149	452.071	+12,2
PORSCHE	0,6	0,4	7.259	4.462	+62,7	0,5	0,5	79.624	70.557	+12,9
OTHERS[2]	0,0	0,0	416	328	+26,8	0,0	0,0	5.721	5.045	+13,4
PSA Group	**12,4**	**15,4**	**156.204**	**160.522**	**-2,7**	**15,6**	**16,0**	**2.467.258**	**2.499.973**	**-1,3**
PEUGEOT	5,7	6,1	72.119	63.775	+13,1	6,1	6,2	964.937	971.456	-0,7
OPEL/VAUXHALL	2,8	5,3	35.667	54.909	-35,0	5,2	5,7	815.683	884.799	-7,8
CITROEN	3,4	3,7	43.183	38.637	+11,8	4,0	3,8	636.843	598.279	+6,4
DS	0,4	0,3	5.235	3.201	+63,5	0,3	0,3	49.795	45.439	+9,6
RENAULT Group	**11,6**	**11,5**	**146.902**	**119.567**	**+22,9**	**10,5**	**10,5**	**1.654.887**	**1.640.296**	**+0,9**
RENAULT	7,7	7,6	96.549	78.896	+22,4	6,7	7,1	1.063.957	1.105.119	-3,7
DACIA	3,9	3,9	49.504	40.165	+23,3	3,7	3,4	581.543	528.073	+10,1
LADA	0,0	0,0	431	274	+57,3	0,0	0,0	4.956	5.158	-3,9
ALPINE	0,0	0,0	418	232	+80,2	0,0	0,0	4.431	1.946	+127,7
HYUNDAI Group	**6,2**	**6,4**	**77.973**	**66.600**	**+17,1**	**6,7**	**6,6**	**1.065.859**	**1.036.709**	**+2,8**
HYUNDAI	3,5	3,4	44.251	35.725	+23,9	3,6	3,5	563.018	542.405	+3,8
KIA	2,7	3,0	33.722	30.875	+9,2	3,2	3,2	502.841	494.304	+1,7
BMW Group	**7,7**	**8,1**	**97.206**	**83.880**	**+15,9**	**6,6**	**6,6**	**1.048.047**	**1.033.433**	**+1,4**
BMW	6,2	6,2	77.602	64.404	+20,5	5,3	5,2	830.862	815.388	+1,9
MINI	1,6	1,9	19.604	19.476	+0,7	1,4	1,4	217.185	218.045	-0,4
DAIMLER	**7,1**	**7,3**	**89.842**	**75.914**	**+18,3**	**6,4**	**6,2**	**1.016.655**	**970.187**	**+4,8**
MERCEDES	5,9	6,6	74.512	69.039	+7,9	5,7	5,6	902.039	871.221	+3,5
SMART	1,2	0,7	15.330	6.875	+123,0	0,7	0,6	114.616	98.966	+15,8
FORD	**6,0**	**6,1**	**75.891**	**63.375**	**+19,7**	**6,1**	**6,3**	**965.070**	**979.599**	**-1,5**
FCA Group	**5,5**	**5,9**	**69.431**	**61.035**	**+13,8**	**6,0**	**6,5**	**946.571**	**1.021.205**	**-7,3**
FIAT	3,9	3,8	49.256	39.270	+25,4	4,2	4,6	659.622	711.145	-7,2
JEEP	0,9	1,2	11.615	12.627	-8,0	1,1	1,1	167.118	168.652	-0,9
LANCIA/CHRYSLER	0,3	0,4	3.927	4.379	-10,3	0,4	0,3	58.938	48.859	+20,6
ALFA ROMEO	0,3	0,4	4.140	4.100	+1,0	0,3	0,5	53.876	82.943	-35,0
OTHERS[3]	0,0	0,1	493	659	-25,2	0,0	0,1	7.017	9.606	-27,0
TOYOTA Group	**4,4**	**4,4**	**54.961**	**45.415**	**+21,0**	**5,0**	**4,9**	**797.397**	**760.828**	**+4,8**
TOYOTA	4,0	4,0	50.189	41.853	+19,9	4,7	4,6	741.342	714.035	+3,8
LEXUS	0,4	0,3	4.772	3.562	+34,0	0,4	0,3	56.055	46.793	+19,8
NISSAN	**2,6**	**2,6**	**33.187**	**26.897**	**+23,4**	**2,5**	**3,2**	**394.091**	**493.876**	**-20,2**
VOLVO CAR CORP.	**2,8**	**2,7**	**35.323**	**27.761**	**+27,2**	**2,2**	**2,1**	**342.579**	**320.784**	**+6,8**
MAZDA	**2,2**	**1,5**	**27.755**	**15.955**	**+74,0**	**1,6**	**1,5**	**256.562**	**234.510**	**+9,4**
JAGUAR LAND ROVER Group	**1,4**	**1,8**	**17.521**	**18.469**	**-5,1**	**1,4**	**1,5**	**228.626**	**237.194**	**-3,6**
LAND ROVER	1,0	1,1	12.023	11.321	+6,2	1,0	1,0	151.800	153.375	-1,0
JAGUAR	0,4	0,7	5.498	7.148	-23,1	0,5	0,5	76.826	83.819	-8,3
MITSUBISHI	**0,8**	**1,0**	**9.614**	**9.873**	**-2,6**	**0,9**	**0,9**	**148.248**	**144.103**	**+2,9**
HONDA	**0,8**	**0,8**	**10.374**	**8.123**	**+27,7**	**0,8**	**0,9**	**122.080**	**135.665**	**-10,0**

SOURCE: **ACEA MEMBERS**

[1] ACEA estimation based on total by market

[2] Includes Bentley, Lamborghini and Bugatti

[3] Includes Dodge and Maserati

EUROPA OCC.[1] (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE [1] (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Dicembre/December					Gennaio-Dicembre/January-December				
	%[2] 2019	%[2] 2018	Unità Units 2019	Unità Units 2018	Var % % Chg 19/18	%[2] 2019	%[2] 2018	Unità Units 2019	Unità Units 2018	Var % % Chg 19/18
VW Group	**22,9**	**22,7**	**259.666**	**213.795**	**+21,5**	**24,0**	**23,3**	**3.437.514**	**3.317.990**	**+3,6**
VOLKSWAGEN	11,0	11,7	124.304	109.995	+13,0	11,4	11,4	1.627.931	1.619.913	+0,5
AUDI	4,9	4,5	55.451	42.358	+30,9	5,0	4,9	715.484	694.356	+3,0
SKODA	3,7	3,6	41.507	33.543	+23,7	3,7	3,6	536.026	508.202	+5,5
SEAT	2,7	2,5	31.036	23.430	+32,5	3,3	3,0	476.832	423.618	+12,6
PORSCHE	0,6	0,4	6.992	4.185	+67,1	0,5	0,5	75.976	67.170	+13,1
OTHERS[2]	0,0	0,0	376	284	+32,4	0,0	0,0	5.265	4.731	+11,3
PSA Group	**12,8**	**16,0**	**145.665**	**150.269**	**-3,1**	**16,1**	**16,5**	**2.302.109**	**2.337.921**	**-1,5**
PEUGEOT	6,0	6,5	67.800	60.714	+11,7	6,4	6,5	911.608	921.403	-1,1
OPEL/VAUXHALL	2,8	5,3	32.296	49.579	-34,9	5,2	5,7	740.739	806.464	-8,1
CITROEN	3,6	3,9	40.400	36.808	+9,8	4,2	4,0	600.429	564.938	+6,3
DS	0,5	0,3	5.169	3.168	+63,2	0,3	0,3	49.333	45.116	+9,3
RENAULT Group	**11,4**	**11,1**	**129.812**	**104.155**	**+24,6**	**10,0**	**10,1**	**1.436.216**	**1.439.101**	**-0,2**
RENAULT	7,9	7,8	89.173	73.282	+21,7	6,8	7,2	976.221	1.021.485	-4,4
DACIA	3,5	3,2	40.065	30.476	+31,5	3,2	2,9	453.046	412.837	+9,7
ALPINE	0,0	0,0	417	229	+82,1	0,0	0,0	4.409	1.924	+129,2
LADA	0,0	0,0	157	168	-6,5	0,0	0,0	2.540	2.855	-11,0
BMW Group	**8,2**	**8,5**	**92.707**	**80.189**	**+15,6**	**7,0**	**7,0**	**1.000.435**	**992.356**	**+0,8**
BMW	6,5	6,5	73.506	61.209	+20,1	5,5	5,5	787.887	779.084	+1,1
MINI	1,7	2,0	19.201	18.980	+1,2	1,5	1,5	212.548	213.272	-0,3
DAIMLER	**7,5**	**7,6**	**84.585**	**71.047**	**+19,1**	**6,8**	**6,5**	**970.153**	**924.543**	**+4,9**
MERCEDES	6,1	6,8	69.321	64.242	+7,9	6,0	5,8	856.487	826.556	+3,6
SMART	1,3	0,7	15.264	6.805	+124,3	0,8	0,7	113.666	97.987	+16,0
HYUNDAI Group	**5,9**	**6,0**	**66.671**	**55.977**	**+19,1**	**6,4**	**6,3**	**917.798**	**898.580**	**+2,1**
HYUNDAI	3,3	3,2	37.996	30.385	+25,0	3,4	3,3	484.789	469.112	+3,3
KIA	2,5	2,7	28.675	25.592	+12,0	3,0	3,0	433.009	429.468	+0,8
FORD	**6,1**	**6,2**	**68.690**	**58.098**	**+18,2**	**6,2**	**6,4**	**888.705**	**905.618**	**-1,9**
FCA Group	**5,5**	**6,0**	**61.866**	**56.582**	**+9,3**	**6,1**	**6,8**	**875.423**	**964.475**	**-9,2**
FIAT	3,8	3,8	42.672	35.852	+19,0	4,2	4,7	604.635	667.883	-9,5
JEEP	1,0	1,3	10.827	11.901	-9,0	1,1	1,1	154.277	158.514	-2,7
LANCIA/CHRYSLER	0,3	0,5	3.925	4.378	-10,3	0,4	0,3	58.917	48.833	+20,6
ALFA ROMEO	0,3	0,4	3.957	3.822	+3,5	0,4	0,6	50.871	80.021	-36,4
OTHERS[3]	0,0	0,1	485	629	-22,9	0,0	0,1	6.723	9.224	-27,1
TOYOTA Group	**3,9**	**3,9**	**44.039**	**36.206**	**+21,6**	**4,7**	**4,6**	**673.283**	**647.554**	**+4,0**
TOYOTA	3,5	3,6	39.827	33.385	+19,3	4,4	4,3	623.840	607.390	+2,7
LEXUS	0,4	0,3	4.212	2.821	+49,3	0,3	0,3	49.443	40.164	+23,1
NISSAN	**2,7**	**2,6**	**30.899**	**24.567**	**+25,8**	**2,5**	**3,2**	**362.035**	**452.732**	**-20,0**
VOLVO CAR CORP.	**2,9**	**2,8**	**33.243**	**26.025**	**+27,7**	**2,3**	**2,1**	**322.148**	**302.834**	**+6,4**
MAZDA	**2,1**	**1,4**	**24.065**	**13.593**	**+77,0**	**1,6**	**1,5**	**223.525**	**207.275**	**+7,8**
JAGUAR LAND ROVER Group	**1,5**	**1,9**	**16.720**	**17.806**	**-6,1**	**1,5**	**1,6**	**220.716**	**230.860**	**-4,4**
LAND ROVER	1,0	1,2	11.461	10.858	+5,6	1,0	1,1	146.423	149.247	-1,9
JAGUAR	0,5	0,7	5.259	6.948	-24,3	0,5	0,6	74.293	81.613	-9,0
MITSUBISHI	**0,8**	**0,9**	**8.566**	**8.913**	**-3,9**	**1,0**	**0,9**	**135.937**	**132.474**	**+2,6**
HONDA	**0,8**	**0,7**	**8.627**	**6.900**	**+25,0**	**0,7**	**0,8**	**104.528**	**118.745**	**-12,0**

SOURCE: **ACEA MEMBERS**

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Includes Dodge and Maserati*