



Press Release

ANOTHER CRITICAL SUMMER FOR THE EUROPEAN CAR MARKET, WHICH REDUCED THE SLOWDOWN OF 3.7% IN JULY TO LOCATE ITSELF ON A DOUBLE-DIGIT SLOWDOWN IN AUGUST (-17.6%)

In the first 8 months of 2020 the European car market lost 2.67 million of units. The hope is that the demand incentive plans that, together with other measures to get out from the crisis, have been put into place to restart the sector, by the governments of the major countries, will bring tangible market results in the coming months

Turin, September 17th 2020 - According to data released today by ACEA, across all the countries of the European Union enlarged to EFTA and the United Kingdom¹ in July registrations reached 1,281,740 units, with a slowdown of 3.7% respect to July 2019. In August, market stopped with 884,394 registrations in the overall, the 17.6% less respect to the same month of the previous year.

In the period from January to August 2020, volumes registrations reached 7,267,621 units, with a negative variation of 32.9% respect to the same period of the previous year.

"After the closing of the semester which registered a strong decrease (-39.5%), in July 2020 the European car market recorded a relatively slightly slowdown (-3.7%) - says Paolo Scudieri, President of ANFIA. Seven of the 27 Member States, in fact, show a growth during the month, including France (+3.9%) and Spain (+1.1%), and, outside the EU perimeter, also the United Kingdom (+11.3%), while Italy and Germany remain in slowdown of 10.9% and 5.4% respectively.

In August, a month traditionally characterized by low volumes, however, the registrations slowdown is stronger (-17.6%), even if not at the levels of previous months (June closed with -24%). Looking at the five major markets (The U.K. included), Italy, thanks to the incentives refinanced and remodulated by the 'August' Decree, gained the best performance remaining substantially stable (-0.4%), while for the other four countries the negative sign is more relevant, the U.K. with -5.8% and Spain (-10.1%), France (-19.8%) and Germany (-20%) in double digit decrease.

In the first 8 months of the year the European car market lost 2.67 million units. For the EU automotive supply chain the situation remains difficult, with a recessionary economic scenario and the shadow of a "No Deal" Brexit which would further make worsen the losses. The hope is that the plans for the demand incentive that, together with other measures to get out from the crisis, have been put into place to restart the sector, by the Governments of the major countries, will bring tangible market results in

¹ EU 27 + EFTA + U.K. (Since February 1st the United Kingdom is not longer part of the European Union). Data for Malta are not available at the moment

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the coming months and could be integrated since some sectors are still uncovered- for Italy, for example, the field of the light commercial vehicles - without forgetting the structural interventions of industrial policy necessary to continue to direct the actors of the supply chain to the EU objectives of carbon neutrality and digitisation of the mobility”.

In **Italy**, registrations in July reached 136,653 units (-10.9%), while in August reached 88,801 units (-0.4%). In the first eight months of 2020, the overall of registrations reached 809,655, with a slowdown of 38.9% respect to the volumes of the same period of 2019.

According to ISTAT data, in August **the national consumer price index** registers an increase of 0.3% per month and a slowdown of 0.5% per year (from -0.4% of the previous month). The negative inflation keeps to be defined by both the regulated (-13.7%) and by the not regulated energy goods prices (-8,6%), while the widening of the decrease of the general index is mainly due to the clear slowdown of the transport services prices (from -0.9% to -2.3%). In the field of the not regulated energy goods, looking at the trend of the fuel prices **Diesel** once pass from -12.1% to -11.7% in terms of trend (-0.2% the situation), **Petrol** from -11.1% to -10.8% (-0.2% per month), the **other fuels** from -5.2% to -3.6% (-0.3% respect to July).

Analyzing **the market by fuel type**, in the cumulate since the beginning of 2020 the share of the new diesel cars is about 35%, with registrations in slowdown of 48.5%. The share of the petrol cars reached, instead the 42%, with volumes in decrease of 42% from January to August. The alternative powered cars gain the 23% of the total registered in the progressive (8.5 points more respect of last year), with a slowdown of 4%. In particular, gas cars decrease of 41%, while the registrations of the electric cars (BEV) grow of the 106%; the hybrid plug-in grow of the 200%, the petrol not rechargeable hybrids of 30% while the diesel not rechargeable hybrids of 78%. The electrified cars represent together the 14% of the market of January-August 2020.

Looking at the **demand**, privates gain 483,000 cars since the beginning of the year (-34%), while businesses, with 327,000 registrations, decrease of 45%. The share of cars put in a person's name grows of 60% from January to August (5 points more of the share of January to August 2019).

Italian brands registered, in Europe, 70,903 registrations in July (-7.2%), with a market share of 5.5%, while in August the units registered reached 50,585 (-6.9%), with a share of 5.7%.

In the first eight months of 2020, the volumes totalized reached 412,270 units (-38.6%) with a penetration share of 5.7%.

Spain totalized 117,928 registrations in July (+1.1%) and 66,925 units in August (-10.1%).

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In the first eight months of 2020, the overall of volumes reached 524,706 (-40.6%).

The Spanish Association of Automobile and Truck Manufacturers, ANFAC underlines how that the weakness of the August market could be due to the fact that the summer period is less and less dynamic in terms of sales. In addition, demand that has been fixed during the lockdown is now running out and consumers are waiting to see how the Covid-19 pandemic will evolve in the fall. To define if the trend will grow, as in July, or will decrease, it is necessary to wait at least until the end of September, as the "Renove Plan" still has many resources available and sufficient funds to stimulate the demand until the end of the year.

According to the demand, the market of January-August is divided this way: 262,249 sales to privates (the 50% of the overall, in slowdown of 34%), 184,675 sales to businesses (35% of the overall, -35%) and 77,782 sales for rental (15% of the overall, -62%).

About the fuels, in the cumulate of the first eight months of 2020 are in slowdown petrol cars registrations (-48% and with 53.5% of share), diesel cars (-40% with 28% of share) and gas cars (-64% with 1.3% of share), while are in growth electrified cars: electrics +18% with 1.5% of share, hybrids plug-in +109% with 1.8% of share and traditional hybrids +11% with 14% of share.

France, in July, reached 178,980 new registrations, with an increase of 3.9% respect to July 2019. In August, market totalized 103,631 units, in slowdown of 19.8% respect to August 2019.

The cumulate in the first eight months of 2020 is of 998,409 units, the 32% less respect to the period January-August 2019.

La Plateforme de l'automobile, representative body of the French automotive industry, welcomes in a critical way the worsening of the rules of the "malus", studied by the French government together with a lowering of its activation threshold. The idea is to introduce a new tax linked to the mass of the vehicle, a mechanism that would greatly grow the malus, increasing its revenue from about 500 million euros in 2019 to over 4 billion after the entry into force of this new malus. A malus based on the weight of the vehicle could possibly be integrated under PLF 2021 - the 2021 Budget Law - but with an entry into force in 2022 to give the Ministry of Interior time to repair the vehicle registration system. PFA sustains that this decision is not consistent with the long term strategic plan for the automotive supply chain conversion process, pointing out that sales of electric and hybrid vehicles reached 18.5% in the first 8 months of 2020 (respect to the 7.1% of the same period in 2019) and the progression is expected to continue, but that the automotive supply chain needs a reasonable regulatory framework to refer to. The measure under study, in fact, would penalize electric vehicles which are heavier than endothermic ones, affecting, moreover, on the 70% of vehicles produced in France, with negative effects on employment.

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The second-hand market, according to CCFA estimates registered 491,315 units in August the 16.8% more respect to the same month in 2019. From January to August 2020, the overall of volumes reached 3,493,942 units, with a slowdown of 9.2% respect to the same period of the previous year.

From the beginning of 2020, registrations of diesel cars reduced of 38% and the share reached the 31%, three points less respect the same period of 2019. Petrol cars, with the 50% of the market, lost 9 points of share respect to the first eight months of 2019, with volumes in slowdown of 42%. Alternative powered cars, represent the 19% of the market of January-August, with 192,114 units (+79%), among them 60,526 electrics (+131% with 6% of share), 32,445 hybrids plug-in (+209% with 3% of share) and 91,435 traditional hybrids (+37% with 9% of share).

German market registered in July 314,938 units (-5.4%), while in August registered 251,044 units (-20%).

In the first eight months of the year, market totalized 1,776,604 registrations (-28.8%).

After the national orders registered an increasement per year both June and July, August data decrease strongly: -10%. In the first eight months of 2020, has been registered the 21% less of orders respect the same period of the previous year. The situation of the orders coming from abroad is better, with an increase of 11% in August, even if the cumulate slowdown of 17% respect to January-August 2019.

Since the beginning of the year, sales to private owners decreased of 27%, representing the 37% of the market, while those to business are in slowdown of 30% representing the 63% of the overall. Sales of petrol cars reached 891,357, 50% of the overall in decrease of 40%, while the diesel cars registered 69,416 units (-33%), the 30.5%, while the alternative powered ones 19%. Among them, hybrids are the 14.5%, (257,887 units, +79%), of which 5% are rechargeable (85,755 units, +274%). Electric cars represent the 4% of the market, which means 77,181 registrations (+84%), the sales of methane cars are 5,144 (+9%) while the LPG ones are 2,465 (-63%).

The average CO₂ emissions of new cars registered in the first 8 months of 2020 is 148 g/km.

The **British market**, in the end, in July totalized 174,887 cars (+11.3%), while in August the registered units reached 87,226 (-5.8%). In the first eight months of year the volumes in the overall reached 915,615 units, with a decrease of 39.7% respect to the same period of 2019.

The Society of Motor Manufacturers & Traders, SMMT, underlines that the decrease registered in August, which comes after the short positive parenthesis of July, is disappointing. However, since August is typically one of the less lively months of the new market, it is good not to draw hasty conclusions from these results. With the crucial month of the plate change just around the corner, in fact, September is likely to be a

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better marker. In any case, while the country takes the necessary steps to return to normal, sustaining consumer confidence remains a key point in steering the recovery.

The market share of the private owners since the beginning of the year reached the 47%, with volumes in decrease of 36%, while the business cars reduced of 43% and represent the 51% of the market.

According to the fuels, is registered a slowdown of 60% for diesel cars in the cumulate, with a share of 18%, while the sales of petrol cars decrease of 45%, with the 59% of share. Alternative powered cars value the 23% of the market of the first eight months, in growth of 55%. Since the beginning of the year, the sales of hybrid cars are divided this way: hybrids plug-in grow of 68% gaining the 3% of the market, while the sales of the full-hybrid lost the 5% of the market with a share of 6%; the sales of mild-hybrid diesel grow of 126.5% and value the 3.4% of the market, while the petrol mild-hybrid grow of 80.5% and value the 5.1 % of the market in the first eight months of 2020.

Rechargeable cars, as underlined by SMMT registered a strong increase in August, thanks to the entry on the market of new models. In fact, plug-in hybrids closed with +221.1%, even if they represented only 1 car of every 30 registered, while BEV cars registered a growth of 77.6%, with a share of 6.4%. The share of the two segments together is of 4.9% in the progressive (respect to the 1.1% in January-August 2019), makes one think about the challenge of the British government: a target of 70% of electrified cars on the overall registered by 2030.

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President. Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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The Automotive Production Chain in Italy

5.529 companies

274.000 employees (direct and indirect), more than 7% of the employees in the Italian manufacturing sector

105.9 billion Euros of turnover, which means 11% of the Italian manufacturing sector turnover and of 6.2% of the Italian GDP

76.3 billion Euros of tax levy of motorization

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UNIONE EUROPEA¹ - IMMATRICOLAZIONI AUTOVETTURE PER PAESE
 EUROPEAN UNION¹ - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Luglio/July		% Chg	Gennaio-Luglio/January-July		% Chg
	2020	2019	20/19	2020	2019	20/19
AUSTRIA	24.784	31.428	-21,1	137.571	207.337	-33,6
BELGIUM	44.532	45.110	-1,3	261.137	355.598	-26,6
BULGARIA	3.127	3.120	+0,2	13.288	21.443	-38,0
CROATIA	5.127	6.205	-17,4	22.550	44.421	-49,2
CYPRUS	1.057	1.292	-18,2	5.970	7.870	-24,1
CZECH REPUBLIC	19.770	21.816	-9,4	114.799	150.314	-23,6
DENMARK	18.956	16.711	+13,4	107.366	138.933	-22,7
ESTONIA	2.009	2.426	-17,2	11.142	16.359	-31,9
FINLAND	9.104	9.220	-1,3	56.491	69.500	-18,7
FRANCE	178.980	172.225	+3,9	894.778	1.338.667	-33,2
GERMANY	314.938	332.788	-5,4	1.525.560	2.181.788	-30,1
GREECE	9.516	11.722	-18,8	46.086	77.279	-40,4
HUNGARY	12.047	15.285	-21,2	67.721	89.826	-24,6
IRELAND	21.185	24.681	-14,2	74.030	105.439	-29,8
ITALY	136.653	153.335	-10,9	720.854	1.236.520	-41,7
LATVIA	1.499	1.715	-12,6	8.068	11.200	-28,0
LITHUANIA	3.360	3.525	-4,7	20.181	26.899	-25,0
LUXEMBOURG	5.509	4.796	+14,9	26.302	35.919	-26,8
NETHERLANDS	34.885	33.540	+4,0	192.868	259.319	-25,6
POLAND	42.426	49.065	-13,5	222.247	327.397	-32,1
PORTUGAL	15.209	18.436	-17,5	80.057	147.031	-45,6
ROMANIA	12.950	23.206	-44,2	62.566	94.826	-34,0
SLOVAKIA	8.262	9.443	-12,5	42.277	61.518	-31,3
SLOVENIA	6.429	5.958	+7,9	34.434	47.080	-26,9
SPAIN	117.928	116.673	+1,1	457.781	809.116	-43,4
SWEDEN	22.718	23.657	-4,0	148.403	191.539	-22,5
EUROPEAN UNION (EU)	1.072.960	1.137.378	-5,7	5.354.527	8.053.138	-33,5
EU14²	954.897	994.322	-4,0	4.729.284	7.153.985	-33,9
EU12³	118.063	143.056	-17,5	625.243	899.153	-30,5
<i>ICELAND</i>	<i>1.480</i>	<i>1.024</i>	<i>+44,5</i>	<i>5.673</i>	<i>8.313</i>	<i>-31,8</i>
<i>NORWAY</i>	<i>9.772</i>	<i>9.178</i>	<i>+6,5</i>	<i>68.996</i>	<i>87.387</i>	<i>-21,0</i>
<i>SWITZERLAND</i>	<i>22.641</i>	<i>25.518</i>	<i>-11,3</i>	<i>125.842</i>	<i>182.654</i>	<i>-31,1</i>
EFTA	33.893	35.720	-5,1	200.511	278.354	-28,0
UNITED KINGDOM	174.887	157.198	+11,3	828.389	1.426.443	-41,9
TOTAL (EU + EFTA + UK)	1.281.740	1.330.296	-3,7	6.383.427	9.757.935	-34,6
WESTERN EUROPE (EU14 + EFTA + UK)	1.163.677	1.187.240	-2,0	5.758.184	8.858.782	-35,0

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

³ Member States having joined the EU since 2004

² Member States before the 2004 enlargement

EU 27¹ - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 27¹ - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Luglio/July					Gennaio-Luglio/January-July				
	% ²	% ²	Unità	Unità	Var %	% ²	% ²	Unità	Unità	Var %
	2020	2019	Units	Units	% Chg	2020	2019	Units	Units	% Chg
VW Group	26,7	27,0	286.348	307.196	-6,8	26,2	25,1	1.402.265	2.018.304	-30,5
VOLKSWAGEN	12,0	12,2	128.415	138.679	-7,4	11,7	11,7	626.214	942.779	-33,6
SKODA	6,0	5,3	63.924	60.777	+5,2	5,7	5,0	307.836	401.938	-23,4
AUDI	4,7	5,1	50.778	57.538	-11,7	4,9	4,6	259.847	370.811	-29,9
SEAT	3,4	3,9	35.960	44.332	-18,9	3,3	3,3	175.964	268.052	-34,4
PORSCHE	0,6	0,5	6.904	5.508	+25,3	0,6	0,4	30.607	32.582	-6,1
OTHERS ²	0,0	0,0	367	362	+1,4	0,0	0,0	1.797	2.142	-16,1
PSA Group	14,5	16,6	155.957	188.573	-17,3	15,5	17,2	828.480	1.383.429	-40,1
PEUGEOT	6,8	6,4	73.376	73.122	+0,3	6,8	6,8	363.429	549.238	-33,8
CITROEN	3,9	4,4	42.021	49.863	-15,7	4,3	4,6	232.688	372.944	-37,6
OPEL/VAUXHALL	3,4	5,4	36.602	61.446	-40,4	3,9	5,4	209.514	434.994	-51,8
DS	0,4	0,4	3.958	4.142	-4,4	0,4	0,3	22.849	26.253	-13,0
RENAULT Group	11,8	10,6	126.486	120.863	+4,7	11,6	12,0	619.304	962.896	-35,7
RENAULT	7,6	6,1	81.944	69.625	+17,7	7,8	7,7	417.346	618.296	-32,5
DACIA	4,1	4,4	44.183	50.417	-12,4	3,7	4,2	200.019	339.063	-41,0
LADA	0,0	0,0	208	421	-50,6	0,0	0,0	1.345	2.776	-51,5
ALPINE	0,0	0,0	151	400	-62,3	0,0	0,0	594	2.761	-78,5
HYUNDAI Group	7,1	6,8	76.117	76.964	-1,1	6,9	6,4	371.740	516.319	-28,0
HYUNDAI	3,8	3,9	40.823	44.406	-8,1	3,6	3,4	190.640	273.865	-30,4
KIA	3,3	2,9	35.294	32.558	+8,4	3,4	3,0	181.100	242.454	-25,3
BMW Group	6,8	5,4	72.947	61.739	+18,2	6,5	5,7	348.483	455.694	-23,5
BMW	5,5	4,4	58.927	49.494	+19,1	5,3	4,6	284.809	371.050	-23,2
MINI	1,3	1,1	14.020	12.245	+14,5	1,2	1,1	63.674	84.644	-24,8
FCA Group	6,2	6,4	66.752	72.406	-7,8	6,4	7,2	340.091	578.718	-41,2
FIAT	4,4	4,3	47.490	48.512	-2,1	4,6	5,0	245.524	405.244	-39,4
JEEP	1,1	1,3	12.291	15.000	-18,1	1,0	1,3	55.071	101.106	-45,5
LANCIA/CHRYSLER	0,3	0,4	3.639	4.330	-16,0	0,4	0,5	22.447	39.105	-42,6
ALFA ROMEO	0,3	0,3	3.062	3.962	-22,7	0,3	0,4	15.428	29.804	-48,2
OTHERS ³	0,0	0,1	270	602	-55,1	0,0	0,0	1.621	3.459	-53,1
DAIMLER	6,5	6,0	69.365	68.534	+1,2	5,9	5,7	317.737	456.186	-30,3
MERCEDES	6,2	5,4	66.709	60.853	+9,6	5,8	5,0	309.424	401.765	-23,0
SMART	0,2	0,7	2.656	7.681	-65,4	0,2	0,7	8.313	54.421	-84,7
TOYOTA Group	5,4	5,1	58.237	58.272	-0,1	5,6	4,9	301.352	394.501	-23,6
TOYOTA	5,1	4,8	54.883	54.980	-0,2	5,3	4,6	284.042	372.150	-23,7
LEXUS	0,3	0,3	3.354	3.292	+1,9	0,3	0,3	17.310	22.351	-22,6
FORD	5,2	5,5	56.233	62.504	-10,0	5,0	5,5	266.476	439.438	-39,4
VOLVO CAR CORP.	2,1	1,8	23.065	20.466	+12,7	2,3	1,9	121.686	156.396	-22,2
NISSAN	2,1	2,2	22.358	24.705	-9,5	2,1	2,3	114.893	181.996	-36,9
MAZDA	1,1	1,3	11.853	14.653	-19,1	1,1	1,4	59.263	113.223	-47,7
MITSUBISHI	0,9	0,8	9.501	9.241	+2,8	1,0	0,9	55.021	75.689	-27,3
JAGUAR LAND ROVER Group	0,6	0,6	6.649	6.649	+0,0	0,7	0,8	37.161	63.579	-41,6
LAND ROVER	0,5	0,4	5.068	4.341	+16,7	0,5	0,5	26.875	40.930	-34,3
JAGUAR	0,1	0,2	1.581	2.308	-31,5	0,2	0,3	10.286	22.649	-54,6
HONDA	0,5	0,5	5.382	5.903	-8,8	0,5	0,6	25.813	44.881	-42,5

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

EUROPA (EU27¹+EFTA+UK) - IMMATICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU27¹+EFTA+UK) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Luglio/July					Gennaio-Luglio/January-July				
	% ² 2020	% ² 2019	Unità Units 2020	Unità Units 2019	Var % % Chg 20/19	% ² 2020	% ² 2019	Unità Units 2020	Unità Units 2019	Var % % Chg 20/19
VW Group	26,4	26,7	338.808	355.425	-4,7	25,9	24,7	1.654.512	2.413.164	-31,4
VOLKSWAGEN	11,5	11,9	147.697	158.463	-6,8	11,3	11,3	723.833	1.102.988	-34,4
SKODA	5,7	5,1	72.889	68.312	+6,7	5,5	4,8	352.071	466.870	-24,6
AUDI	5,1	5,3	65.305	70.474	-7,3	5,1	4,9	326.861	477.234	-31,5
SEAT	3,3	3,8	42.432	50.956	-16,7	3,3	3,3	208.578	320.129	-34,8
PORSCHE	0,8	0,5	9.871	6.613	+49,3	0,6	0,4	40.180	42.203	-4,8
OTHERS ²	0,0	0,0	614	607	+1,2	0,0	0,0	2.989	3.740	-20,1
PSA Group	13,9	16,0	178.182	212.365	-16,1	14,6	16,4	933.021	1.595.899	-41,5
PEUGEOT	6,3	6,0	81.230	79.827	+1,8	6,2	6,2	397.507	607.414	-34,6
OPEL/VAUXHALL	3,7	5,5	46.910	72.853	-35,6	4,1	5,6	260.804	547.895	-52,4
CITROEN	3,6	4,1	45.775	55.181	-17,0	3,9	4,2	250.101	411.779	-39,3
DS	0,3	0,3	4.267	4.504	-5,3	0,4	0,3	24.609	28.811	-14,6
RENAULT Group	10,7	9,5	137.495	126.424	+8,8	10,4	10,6	662.562	1.031.670	-35,8
RENAULT	7,0	5,5	89.836	72.835	+23,3	7,0	6,8	447.033	661.350	-32,4
DACIA	3,7	4,0	47.282	52.716	-10,3	3,3	3,7	213.469	364.517	-41,4
LADA	0,0	0,0	208	421	-50,6	0,0	0,0	1.345	2.777	-51,6
ALPINE	0,0	0,0	169	452	-62,6	0,0	0,0	715	3.026	-76,4
BMW Group	7,2	5,8	91.875	77.231	+19,0	7,0	6,3	448.591	614.973	-27,1
BMW	5,7	4,6	72.869	61.423	+18,6	5,6	5,0	358.971	490.590	-26,8
MINI	1,5	1,2	19.006	15.808	+20,2	1,4	1,3	89.620	124.383	-27,9
HYUNDAI Group	7,2	6,9	92.646	91.656	+1,1	7,0	6,6	445.461	644.157	-30,8
KIA	3,5	3,0	45.130	40.323	+11,9	3,5	3,2	223.522	308.628	-27,6
HYUNDAI	3,7	3,9	47.516	51.333	-7,4	3,5	3,4	221.939	335.529	-33,9
DAIMLER	6,5	6,3	82.851	83.403	-0,7	6,1	5,9	388.671	575.202	-32,4
MERCEDES	6,2	5,7	79.980	75.196	+6,4	5,9	5,3	379.468	516.255	-26,5
SMART	0,2	0,6	2.871	8.207	-65,0	0,1	0,6	9.203	58.947	-84,4
TOYOTA Group	5,5	5,3	71.012	70.008	+1,4	5,8	5,0	369.930	485.947	-23,9
TOYOTA	5,2	4,9	66.261	65.419	+1,3	5,4	4,7	344.615	453.961	-24,1
LEXUS	0,4	0,3	4.751	4.589	+3,5	0,4	0,3	25.315	31.986	-20,9
FCA Group	5,5	5,7	70.903	76.433	-7,2	5,7	6,3	361.632	617.310	-41,4
FIAT	3,9	3,8	50.332	50.947	-1,2	4,1	4,4	260.475	431.830	-39,7
JEEP	1,0	1,2	13.151	15.921	-17,4	0,9	1,1	59.067	108.013	-45,3
LANCIA/CHRYSLER	0,3	0,3	3.639	4.334	-16,0	0,4	0,4	22.448	39.130	-42,6
ALFA ROMEO	0,3	0,3	3.418	4.475	-23,6	0,3	0,3	17.573	33.814	-48,0
OTHERS ³	0,0	0,1	363	756	-52,0	0,0	0,0	2.069	4.523	-54,3
FORD	5,9	6,1	76.016	80.644	-5,7	5,5	6,1	349.502	591.405	-40,9
NISSAN	2,3	2,4	29.554	31.944	-7,5	2,5	2,6	156.563	248.921	-37,1
VOLVO CAR CORP.	2,2	2,0	28.771	26.222	+9,7	2,4	2,1	153.030	201.961	-24,2
JAGUAR LAND ROVER Group	1,2	1,0	15.607	13.736	+13,6	1,3	1,4	84.635	139.182	-39,2
LAND ROVER	0,9	0,7	11.200	8.737	+28,2	0,9	0,9	60.246	90.723	-33,6
JAGUAR	0,3	0,4	4.407	4.999	-11,8	0,4	0,5	24.389	48.459	-49,7
MAZDA	1,2	1,4	15.212	18.080	-15,9	1,2	1,5	74.230	142.642	-48,0
MITSUBISHI	0,9	0,8	11.154	10.717	+4,1	1,0	1,0	65.456	92.868	-29,5
HONDA	0,7	0,7	9.026	9.209	-2,0	0,7	0,8	41.611	75.792	-45,1

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

EUROPA OCC.¹ (EU14+EFTA+UK) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA
WESTERN EUROPE¹ (EU14+EFTA+UK) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Luglio/July					Gennaio-Luglio/January-July				
	% ² 2020	% ² 2019	Unità Units 2020	Unità Units 2019	Var % % Chg 20/19	% ² 2020	% ² 2019	Unità Units 2020	Unità Units 2019	Var % % Chg 20/19
VW Group	26,0	26,6	302.490	316.004	-4,3	25,4	24,3	1.460.406	2.155.407	-32,2
VOLKSWAGEN	11,7	12,2	136.436	145.396	-6,2	11,6	11,5	665.145	1.017.429	-34,6
AUDI	5,4	5,7	62.617	67.918	-7,8	5,4	5,2	312.998	461.022	-32,1
SKODA	4,6	4,0	53.233	47.920	+11,1	4,2	3,7	244.410	331.296	-26,2
SEAT	3,5	4,0	40.221	47.942	-16,1	3,4	3,4	197.125	302.210	-34,8
PORSCHE	0,8	0,5	9.410	6.271	+50,1	0,7	0,5	38.002	40.009	-5,0
OTHERS ²	0,0	0,0	573	557	+2,9	0,0	0,0	2.726	3.441	-20,8
PSA Group	14,3	16,5	166.867	195.884	-14,8	15,2	16,8	877.500	1.491.475	-41,2
PEUGEOT	6,6	6,3	76.230	75.049	+1,6	6,5	6,5	374.862	574.760	-34,8
OPEL/VAUXHALL	3,7	5,5	43.453	64.819	-33,0	4,2	5,6	242.713	498.812	-51,3
CITROEN	3,7	4,3	42.977	51.538	-16,6	4,1	4,4	235.614	389.346	-39,5
DS	0,4	0,4	4.207	4.478	-6,1	0,4	0,3	24.311	28.557	-14,9
RENAULT Group	10,2	8,8	118.731	103.983	+14,2	10,0	10,1	573.283	897.132	-36,1
RENAULT	7,1	5,5	82.853	64.817	+27,8	7,1	6,8	410.419	606.705	-32,4
DACIA	3,1	3,2	35.505	38.455	-7,7	2,8	3,2	160.893	285.870	-43,7
LADA	0,0	0,0	204	262	-22,1	0,0	0,0	1.266	1.545	-18,1
ALPINE	0,0	0,0	169	449	-62,4	0,0	0,0	705	3.012	-76,6
BMW Group	7,6	6,1	88.122	72.924	+20,8	7,4	6,6	426.782	586.843	-27,3
BMW	6,0	4,8	69.471	57.544	+20,7	5,9	5,3	339.073	465.152	-27,1
MINI	1,6	1,3	18.651	15.380	+21,3	1,5	1,4	87.709	121.691	-27,9
HYUNDAI Group	7,0	6,6	81.706	77.777	+5,1	6,6	6,3	379.052	557.151	-32,0
KIA	3,4	2,9	39.923	34.784	+14,8	3,3	3,0	191.702	267.417	-28,3
HYUNDAI	3,6	3,6	41.783	42.993	-2,8	3,3	3,3	187.350	289.734	-35,3
DAIMLER	6,8	6,7	79.197	79.857	-0,8	6,4	6,2	366.553	550.668	-33,4
MERCEDES	6,6	6,0	76.366	71.748	+6,4	6,2	5,6	357.502	492.327	-27,4
SMART	0,2	0,7	2.831	8.109	-65,1	0,2	0,7	9.051	58.341	-84,5
FCA Group	5,7	6,0	66.070	71.395	-7,5	5,8	6,5	332.638	578.536	-42,5
FIAT	4,0	4,0	46.606	47.169	-1,2	4,1	4,5	237.972	402.426	-40,9
JEEP	1,1	1,3	12.263	14.961	-18,0	0,9	1,1	53.837	100.566	-46,5
LANCIA/CHRYSLER	0,3	0,4	3.638	4.330	-16,0	0,4	0,4	22.437	39.116	-42,6
ALFA ROMEO	0,3	0,4	3.215	4.201	-23,5	0,3	0,4	16.420	32.087	-48,8
OTHERS ³	0,0	0,1	348	734	-52,6	0,0	0,0	1.972	4.341	-54,6
FORD	6,1	6,2	71.478	74.166	-3,6	5,7	6,2	327.314	552.366	-40,7
TOYOTA Group	5,2	5,0	60.590	58.802	+3,0	5,3	4,7	306.981	413.090	-25,7
TOYOTA	4,8	4,6	56.428	54.738	+3,1	5,0	4,3	285.250	385.086	-25,9
LEXUS	0,4	0,3	4.162	4.064	+2,4	0,4	0,3	21.731	28.004	-22,4
NISSAN	2,3	2,4	27.032	28.767	-6,0	2,5	2,6	143.572	228.355	-37,1
VOLVO CAR CORP.	2,3	2,1	27.109	24.833	+9,2	2,5	2,1	142.862	189.991	-24,8
JAGUAR LAND ROVER Group	1,3	1,1	15.119	13.159	+14,9	1,4	1,5	81.829	134.645	-39,2
LAND ROVER	0,9	0,7	10.831	8.393	+29,0	1,0	1,0	58.131	87.706	-33,7
JAGUAR	0,4	0,4	4.288	4.766	-10,0	0,4	0,5	23.698	46.939	-49,5
MAZDA	1,2	1,3	13.796	15.808	-12,7	1,2	1,4	67.105	125.521	-46,5
MITSUBISHI	0,9	0,8	10.197	9.619	+6,0	1,0	1,0	60.176	85.412	-29,5
HONDA	0,7	0,7	7.989	7.937	+0,7	0,6	0,7	35.285	65.201	-45,9

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

UNIONE EUROPEA¹ - IMMATRICOLAZIONI AUTOVETTURE PER PAESE
 EUROPEAN UNION¹ - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Agosto/August			% Chg 20/19	Gennaio-Agosto/January-August			% Chg 20/19
	2020	2019			2020	2019		
AUSTRIA	20.906	29.888	-30,1	158.477	237.225	-33,2		
BELGIUM	36.387	47.936	-24,1	297.524	403.534	-26,3		
BULGARIA	1.918	2.929	-34,5	15.206	24.372	-37,6		
CROATIA	2.601	3.404	-23,6	25.151	47.825	-47,4		
CYPRUS	729	639	+14,1	6.699	8.509	-21,3		
CZECH REPUBLIC	16.611	25.026	-33,6	131.410	175.340	-25,1		
DENMARK	17.608	18.692	-5,8	124.974	157.625	-20,7		
ESTONIA	1.461	2.534	-42,3	12.603	18.893	-33,3		
FINLAND	8.485	9.994	-15,1	64.976	79.494	-18,3		
FRANCE	103.631	129.257	-19,8	998.409	1.467.924	-32,0		
GERMANY	251.044	313.748	-20,0	1.776.604	2.495.536	-28,8		
GREECE	6.853	9.594	-28,6	52.939	86.873	-39,1		
HUNGARY	10.924	15.617	-30,1	78.645	105.443	-25,4		
IRELAND	4.859	5.088	-4,5	78.889	110.527	-28,6		
ITALY	88.801	89.184	-0,4	809.655	1.325.704	-38,9		
LATVIA	1.113	1.627	-31,6	9.181	12.827	-28,4		
LITHUANIA	3.397	3.665	-7,3	23.578	30.564	-22,9		
LUXEMBOURG	3.671	3.811	-3,7	29.973	39.730	-24,6		
NETHERLANDS	26.461	33.724	-21,5	219.129	293.043	-25,2		
POLAND	34.707	48.107	-27,9	256.954	375.504	-31,6		
PORTUGAL	12.417	12.435	-0,1	92.474	159.466	-42,0		
ROMANIA	11.157	23.177	-51,9	73.723	118.003	-37,5		
SLOVAKIA	6.980	10.051	-30,6	49.257	71.569	-31,2		
SLOVENIA	4.357	5.006	-13,0	38.791	52.086	-25,5		
SPAIN	66.925	74.424	-10,1	524.706	883.540	-40,6		
SWEDEN	25.522	29.477	-13,4	173.925	221.016	-21,3		
EUROPEAN UNION (EU)	769.525	949.034	-18,9	6.123.852	9.002.172	-32,0		
EU14²	673.570	807.252	-16,6	5.402.654	7.961.237	-32,1		
EU12³	95.955	141.782	-32,3	721.198	1.040.935	-30,7		
ICELAND	581	803	-27,6	6.254	9.116	-31,4		
NORWAY	10.802	12.073	-10,5	79.798	99.460	-19,8		
SWITZERLAND	16.260	19.437	-16,3	142.102	202.091	-29,7		
EFTA	27.643	32.313	-14,5	228.154	310.667	-26,6		
UNITED KINGDOM	87.226	92.573	-5,8	915.615	1.519.016	-39,7		
TOTAL (EU + EFTA + UK)	884.394	1.073.920	-17,6	7.267.621	10.831.855	-32,9		
WESTERN EUROPE (EU14 + EFTA + UK)	788.439	932.138	-15,4	6.546.423	9.790.920	-33,1		

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

³ Member States having joined the EU since 2004

² Member States before the 2004 enlargement

EU 27¹ - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 27¹ - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Agosto/August					Gennaio-Agosto/January-August				
	% ²	% ²	Unità	Unità	Var %	% ²	% ²	Unità	Unità	Var %
	2020	2019	Units	Units	% Chg	2020	2019	Units	Units	% Chg
VW Group	25,6	27,4	196.794	260.070	-24,3	26,1	25,3	1.599.069	2.278.374	-29,8
VOLKSWAGEN	11,2	12,0	86.409	113.874	-24,1	11,6	11,7	712.627	1.056.653	-32,6
SKODA	5,8	5,6	44.721	52.965	-15,6	5,8	5,1	352.561	454.903	-22,5
AUDI	4,6	5,2	35.124	49.214	-28,6	4,8	4,7	294.972	420.025	-29,8
SEAT	3,4	4,0	26.193	38.370	-31,7	3,3	3,4	202.154	306.422	-34,0
PORSCHE	0,5	0,6	4.073	5.340	-23,7	0,6	0,4	34.682	37.922	-8,5
OTHERS ²	0,0	0,0	274	307	-10,7	0,0	0,0	2.073	2.449	-15,4
PSA Group	14,3	14,6	110.112	138.999	-20,8	15,3	16,9	938.592	1.522.428	-38,3
PEUGEOT	6,4	5,6	48.906	53.070	-7,8	6,7	6,7	412.335	602.308	-31,5
CITROEN	4,1	3,8	31.188	36.447	-14,4	4,3	4,5	263.876	409.391	-35,5
OPEL/VAUXHALL	3,6	4,9	27.874	46.811	-40,5	3,9	5,4	237.388	481.805	-50,7
DS	0,3	0,3	2.144	2.671	-19,7	0,4	0,3	24.993	28.924	-13,6
RENAULT Group	10,8	11,6	82.955	110.120	-24,7	11,5	11,9	702.322	1.073.016	-34,5
RENAULT	6,5	6,2	50.026	58.625	-14,7	7,6	7,5	467.420	676.921	-30,9
DACIA	4,2	5,3	32.478	50.122	-35,2	3,8	4,3	232.497	389.185	-40,3
LADA	0,0	0,1	382	905	-57,8	0,0	0,0	1.742	3.681	-52,7
ALPINE	0,0	0,0	69	468	-85,3	0,0	0,0	663	3.229	-79,5
HYUNDAI Group	8,4	6,6	64.277	63.070	+1,9	7,1	6,4	436.017	579.389	-24,7
HYUNDAI	4,3	3,9	33.232	36.960	-10,1	3,7	3,5	223.872	310.825	-28,0
KIA	4,0	2,8	31.045	26.110	+18,9	3,5	3,0	212.145	268.564	-21,0
BMW Group	6,9	5,2	52.965	49.602	+6,8	6,6	5,6	401.448	505.296	-20,6
BMW	5,6	4,2	43.204	39.765	+8,6	5,4	4,6	328.013	410.815	-20,2
MINI	1,3	1,0	9.761	9.837	-0,8	1,2	1,0	73.435	94.481	-22,3
FCA Group	6,2	5,4	47.989	51.388	-6,6	6,3	7,0	388.133	630.106	-38,4
FIAT	4,2	3,6	32.575	33.772	-3,5	4,5	4,9	278.020	439.016	-36,7
JEEP	1,3	1,2	10.268	11.617	-11,6	1,1	1,3	65.272	112.723	-42,1
LANCIA/CHRYSLER	0,3	0,3	2.262	2.519	-10,2	0,4	0,5	24.724	41.624	-40,6
ALFA ROMEO	0,3	0,3	2.633	3.006	-12,4	0,3	0,4	18.055	32.810	-45,0
OTHERS ³	0,0	0,0	251	474	-47,0	0,0	0,0	2.062	3.933	-47,6
DAIMLER	6,8	6,9	52.000	65.037	-20,0	6,0	5,8	369.737	521.223	-29,1
MERCEDES	6,5	5,6	50.110	53.256	-5,9	5,9	5,1	359.534	455.021	-21,0
SMART	0,2	1,2	1.890	11.781	-84,0	0,2	0,7	10.203	66.202	-84,6
TOYOTA Group	5,9	5,0	45.154	47.059	-4,0	5,7	4,9	346.630	441.560	-21,5
TOYOTA	5,6	4,6	42.871	44.119	-2,8	5,3	4,6	327.041	416.269	-21,4
LEXUS	0,3	0,3	2.283	2.940	-22,3	0,3	0,3	19.589	25.291	-22,5
FORD	5,2	5,1	40.385	48.354	-16,5	5,0	5,4	306.813	487.792	-37,1
VOLVO CAR CORP.	1,8	1,5	14.213	14.599	-2,6	2,2	1,9	134.878	169.629	-20,5
NISSAN	2,2	2,2	16.697	20.565	-18,8	2,1	2,3	131.656	202.561	-35,0
MAZDA	1,2	1,3	9.111	12.711	-28,3	1,1	1,4	68.374	125.934	-45,7
MITSUBISHI	0,8	1,0	6.373	9.933	-35,8	1,0	1,0	61.394	85.622	-28,3
JAGUAR LAND ROVER Group	0,6	0,6	4.495	5.840	-23,0	0,7	0,8	41.656	69.419	-40,0
LAND ROVER	0,4	0,4	3.239	3.981	-18,6	0,5	0,5	30.114	44.911	-32,9
JAGUAR	0,2	0,2	1.256	1.859	-32,4	0,2	0,3	11.542	24.508	-52,9
HONDA	0,6	0,5	4.255	5.119	-16,9	0,5	0,6	30.068	50.000	-39,9

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

EUROPA (EU27¹+EFTA+UK) - IMMATICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU27¹+EFTA+UK) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Agosto/August					Gennaio-Agosto/January-August				
	% ² 2020	% ² 2019	Unità Units 2020	Unità Units 2019	Var % % Chg 20/19	% ² 2020	% ² 2019	Unità Units 2020	Unità Units 2019	Var % % Chg 20/19
VW Group	25,5	27,7	225.520	297.512	-24,2	25,9	25,0	1.880.042	2.710.676	-30,6
VOLKSWAGEN	11,0	12,1	97.442	129.580	-24,8	11,3	11,4	821.279	1.232.568	-33,4
SKODA	5,7	5,4	50.103	58.069	-13,7	5,5	4,8	402.178	524.939	-23,4
AUDI	4,9	5,6	43.218	60.012	-28,0	5,1	5,0	370.080	537.246	-31,1
SEAT	3,3	4,0	29.071	43.054	-32,5	3,3	3,4	237.646	363.183	-34,6
PORSCHE	0,6	0,6	5.293	6.325	-16,3	0,6	0,4	45.475	48.528	-6,3
OTHERS ²	0,0	0,0	393	472	-16,7	0,0	0,0	3.384	4.212	-19,7
PSA Group	13,9	14,1	123.143	151.948	-19,0	14,5	16,1	1.056.164	1.747.847	-39,6
PEUGEOT	6,1	5,4	53.900	57.578	-6,4	6,2	6,1	451.407	664.992	-32,1
OPEL/VAUXHALL	3,8	4,9	33.448	52.660	-36,5	4,0	5,5	294.252	600.555	-51,0
CITROEN	3,8	3,6	33.377	38.805	-14,0	3,9	4,2	283.478	450.584	-37,1
DS	0,3	0,3	2.418	2.905	-16,8	0,4	0,3	27.027	31.716	-14,8
RENAULT Group	10,0	10,7	88.562	114.649	-22,8	10,3	10,6	751.187	1.146.319	-34,5
RENAULT	6,1	5,7	53.989	61.574	-12,3	6,9	6,7	501.070	722.924	-30,7
DACIA	3,9	4,8	34.112	51.680	-34,0	3,4	3,8	247.581	416.197	-40,5
LADA	0,0	0,1	382	905	-57,8	0,0	0,0	1.742	3.682	-52,7
ALPINE	0,0	0,0	79	490	-83,9	0,0	0,0	794	3.516	-77,4
BMW Group	7,1	5,5	62.767	59.032	+6,3	7,0	6,2	511.358	674.005	-24,1
BMW	5,7	4,4	50.615	46.964	+7,8	5,6	5,0	409.586	537.554	-23,8
MINI	1,4	1,1	12.152	12.068	+0,7	1,4	1,3	101.772	136.451	-25,4
HYUNDAI Group	8,3	6,6	73.391	71.045	+3,3	7,1	6,6	518.852	715.202	-27,5
KIA	4,1	2,8	35.920	30.261	+18,7	3,6	3,1	259.442	338.889	-23,4
HYUNDAI	4,2	3,8	37.471	40.784	-8,1	3,6	3,5	259.410	376.313	-31,1
DAIMLER	6,8	6,8	59.939	72.603	-17,4	6,2	6,0	448.610	647.805	-30,7
MERCEDES	6,5	5,6	57.892	60.468	-4,3	6,0	5,3	437.360	576.723	-24,2
SMART	0,2	1,1	2.047	12.135	-83,1	0,2	0,7	11.250	71.082	-84,2
TOYOTA Group	5,8	5,1	51.320	54.309	-5,5	5,8	5,0	421.705	540.256	-21,9
TOYOTA	5,5	4,7	48.578	50.783	-4,3	5,4	4,7	393.652	504.744	-22,0
LEXUS	0,3	0,3	2.742	3.526	-22,2	0,4	0,3	28.053	35.512	-21,0
FCA Group	5,7	5,1	50.585	54.318	-6,9	5,7	6,2	412.270	671.628	-38,6
FIAT	3,9	3,3	34.212	35.389	-3,3	4,1	4,3	294.608	467.219	-36,9
JEEP	1,2	1,2	10.950	12.418	-11,8	1,0	1,1	69.950	120.431	-41,9
LANCIA/CHRYSLER	0,3	0,2	2.262	2.520	-10,2	0,3	0,4	24.725	41.650	-40,6
ALFA ROMEO	0,3	0,3	2.845	3.421	-16,8	0,3	0,3	20.412	37.235	-45,2
OTHERS ³	0,0	0,1	316	570	-44,6	0,0	0,0	2.575	5.093	-49,4
FORD	5,9	5,6	52.232	60.065	-13,0	5,5	6,0	401.722	651.470	-38,3
NISSAN	2,2	2,2	19.893	23.905	-16,8	2,4	2,5	176.522	272.826	-35,3
VOLVO CAR CORP.	1,9	1,6	16.549	16.902	-2,1	2,3	2,0	168.558	217.497	-22,5
JAGUAR LAND ROVER Group	0,9	0,9	7.895	9.178	-14,0	1,3	1,4	92.530	148.360	-37,6
LAND ROVER	0,6	0,6	5.491	5.922	-7,3	0,9	0,9	65.737	96.645	-32,0
JAGUAR	0,3	0,3	2.404	3.256	-26,2	0,4	0,5	26.793	51.715	-48,2
MAZDA	1,2	1,4	10.840	14.860	-27,1	1,2	1,5	85.088	157.527	-46,0
MITSUBISHI	0,8	1,1	7.478	11.341	-34,1	1,0	1,0	72.934	104.209	-30,0
HONDA	0,7	0,7	6.302	8.052	-21,7	0,7	0,8	47.913	83.844	-42,9

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

EUROPA OCC.¹ (EU14+EFTA+UK) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA
WESTERN EUROPE¹ (EU14+EFTA+UK) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Agosto/August					Gennaio-Agosto/January-August				
	% ²	% ²	Unità	Unità	Var %	% ²	% ²	Unità	Unità	Var %
	2020	2019	Units	Units	% Chg	2020	2019	Units	Units	% Chg
VW Group	25,2	27,7	198.365	257.818	-23,1	25,3	24,6	1.658.771	2.413.225	-31,3
VOLKSWAGEN	11,4	12,4	89.848	115.142	-22,0	11,5	11,6	754.992	1.132.571	-33,3
AUDI	5,2	6,1	41.162	56.922	-27,7	5,4	5,3	354.161	517.944	-31,6
SKODA	4,4	4,3	34.799	40.326	-13,7	4,3	3,8	279.210	371.622	-24,9
SEAT	3,4	4,2	27.167	39.004	-30,3	3,4	3,5	224.289	341.214	-34,3
PORSCHE	0,6	0,6	5.028	5.996	-16,1	0,7	0,5	43.032	46.005	-6,5
OTHERS ²	0,0	0,0	361	428	-15,7	0,0	0,0	3.087	3.869	-20,2
PSA Group	14,4	14,6	113.438	135.805	-16,5	15,1	16,6	990.938	1.627.280	-39,1
PEUGEOT	6,3	5,7	50.038	52.671	-5,0	6,5	6,4	424.900	627.431	-32,3
OPEL/VAUXHALL	3,8	4,9	30.141	45.304	-33,5	4,2	5,6	272.854	544.116	-49,9
CITROEN	3,9	3,8	30.913	34.964	-11,6	4,1	4,3	266.527	424.310	-37,2
DS	0,3	0,3	2.346	2.866	-18,1	0,4	0,3	26.657	31.423	-15,2
RENAULT Group	9,4	10,0	73.909	92.867	-20,4	9,9	10,1	647.193	989.999	-34,6
RENAULT	6,2	5,9	48.969	54.649	-10,4	7,0	6,8	459.389	661.354	-30,5
DACIA	3,1	4,0	24.486	37.337	-34,4	2,8	3,3	185.379	323.207	-42,6
LADA	0,0	0,0	377	393	-4,1	0,0	0,0	1.643	1.938	-15,2
ALPINE	0,0	0,1	77	488	-84,2	0,0	0,0	782	3.500	-77,7
BMW Group	7,5	6,0	59.390	55.606	+6,8	7,4	6,6	486.172	642.449	-24,3
BMW	6,0	4,7	47.542	43.912	+8,3	5,9	5,2	386.615	509.064	-24,1
MINI	1,5	1,3	11.848	11.694	+1,3	1,5	1,4	99.557	133.385	-25,4
HYUNDAI Group	8,0	6,3	62.805	59.123	+6,2	6,7	6,3	441.857	616.274	-28,3
KIA	3,9	2,7	30.718	25.477	+20,6	3,4	3,0	222.420	292.894	-24,1
HYUNDAI	4,1	3,6	32.087	33.646	-4,6	3,4	3,3	219.437	323.380	-32,1
DAIMLER	7,2	7,4	56.380	68.960	-18,2	6,5	6,3	422.933	619.628	-31,7
MERCEDES	6,9	6,1	54.397	56.887	-4,4	6,3	5,6	411.899	549.214	-25,0
SMART	0,3	1,3	1.983	12.073	-83,6	0,2	0,7	11.034	70.414	-84,3
FCA Group	5,8	5,3	45.862	49.200	-6,8	5,8	6,4	378.716	627.736	-39,7
FIAT	3,9	3,5	30.998	32.230	-3,8	4,1	4,4	268.977	434.656	-38,1
JEEP	1,2	1,2	9.726	10.835	-10,2	1,0	1,1	63.572	111.401	-42,9
LANCIA/CHRYSLER	0,3	0,3	2.261	2.519	-10,2	0,4	0,4	24.713	41.635	-40,6
ALFA ROMEO	0,3	0,3	2.596	3.093	-16,1	0,3	0,4	19.018	35.180	-45,9
OTHERS ³	0,0	0,1	281	523	-46,3	0,0	0,0	2.436	4.864	-49,9
FORD	6,1	5,8	47.942	54.010	-11,2	5,7	6,2	375.241	606.376	-38,1
TOYOTA Group	5,2	4,6	41.133	43.193	-4,8	5,3	4,7	348.100	456.283	-23,7
TOYOTA	4,9	4,3	38.927	40.244	-3,3	5,0	4,3	324.189	425.330	-23,8
LEXUS	0,3	0,3	2.206	2.949	-25,2	0,4	0,3	23.911	30.953	-22,8
NISSAN	2,2	2,2	17.662	20.657	-14,5	2,5	2,5	161.313	249.012	-35,2
VOLVO CAR CORP.	1,9	1,7	15.369	15.636	-1,7	2,4	2,1	157.210	204.261	-23,0
JAGUAR LAND ROVER Group	0,9	0,9	7.463	8.648	-13,7	1,4	1,5	89.292	143.293	-37,7
LAND ROVER	0,7	0,6	5.192	5.569	-6,8	1,0	1,0	63.323	93.275	-32,1
JAGUAR	0,3	0,3	2.271	3.079	-26,2	0,4	0,5	25.969	50.018	-48,1
MAZDA	1,2	1,4	9.607	12.749	-24,6	1,2	1,4	76.730	138.295	-44,5
MITSUBISHI	0,8	1,1	6.671	10.520	-36,6	1,0	1,0	66.847	95.932	-30,3
HONDA	0,7	0,7	5.262	6.866	-23,4	0,6	0,7	40.547	72.067	-43,7

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati