

Press release

**EUROPEAN CAR SALES ROSE 18.2% IN MAY AND 17.4% IN THE FIRST FIVE MONTHS OF 2023**

**Sales from January to May 2023 were still 23.2% lower than pre-pandemic levels 2019.**

**In the five major markets, the sales of rechargeable cars, which include battery electric vehicles (BEVs) and plug-in hybrid electric vehicles (PHEVs), totalled 142,806 units in May, representing a 25.8% increase and an 18.3% market share. In Italy, the registrations of rechargeable vehicles increased by 8.8% within the month and accounted for a market share of 8.5%**

*Turin, 21 June 2023* - According to figures released today by ACEA, car registrations totalled 1,121,644 units in the **enlarged European Union, including EFTA and the United Kingdom<sup>1</sup>** in May, 18.2% more than in May 2022.

In the first five months of 2023, registered sales volumes reached 5,323,630 units, a positive change of 17.4% compared to last year.

*“The growth trend of the European car market continued in May, thanks to the comparison with a May 2022 down 12.5%, due to the strong impact of the supply chain and energy crisis - says Roberto Vavassori, President of ANFIA. However, it's important to note that January- May 2023 sales volumes are still lower than pre-pandemic levels in 2019 (about 1.6 million units or 23.2% less).*

*In May, the five major markets, including the UK, accounted for 69.5% of the total market and saw a 17.2% increase in sales volume. All five countries experienced positive signs, with Italy leading the pack with a 23.1% increase in sales volume, followed by Germany at 19.2%, the UK at 16.7%, France at 14.8%, and Spain at 8.3%”.*

Registrations of alternative types of fuel cars in the EU+EFTA+UK region increased by 31.9% in May. Among these, Battery Electric Vehicles (BEVs) showed a significant increase of 65.6%, with a market share of 15.2%. Conventional hybrids also experienced a growth of 26.9%, with a market share of 25.5%. 539,892 hybrid and electric cars were registered in May, representing a combined market share of 48.1%. In the five major markets, sales of rechargeable cars (BEVs and PHEVs) totalled 142,806 units in May, a 25.8% increase compared to the previous year, with a share of 18.3%.

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<sup>1</sup>EU 27 + EFTA + UK (remember that as of 1 February 2020, the UK is no longer part of the European Union). Data for Malta are currently not available.

Italy's sales volume in May 2023 reached 149,373, a 23.1% increase. In the first five months of 2023, total registrations reached 702,263 units, representing a 26.1% growth compared to 2022.

According to ISTAT data, **the national consumer price index** increased by 0.3% on a monthly basis and 7.6% annually in May, compared to an 8.2% rise in the previous month. The deceleration in the prices of goods was mainly due to the performance of energy goods, whose year-on-year change went from +16.4% to +11.5% and -1.4% on a monthly basis. The prices of regulated goods barely accentuated their fall, going from -28.4% to -28.5% and -0.2% monthly. In the non-regulated energy sector, electricity prices on the free market decelerated from +53.6% to +40.4% and -1.9% monthly. The prices of city gas and natural gas on the free market also decreased from +51.5% to +50.8%, with an increase of 4.2% on a monthly basis. Other solid fuels decreased from +20.3% to +18.5%, and petrol decreased from +4.1% to -1.3%, with a drop of 2.5% in April. Prices for transport diesel fell from -1.8% to -8.7% and -4.8% monthly, while heating oil rose more widely, from -11.2% to -16.5% and -4.2% in April. On the other hand, prices for other fuels fell less sharply from -9.4% to -9.3% and -3.2% on a monthly basis.

In terms of the **market by fuel type**, petrol cars ended May up 23.9%, with a market share of 28.9%. Diesel passenger cars also increased (+24.3% over May 2022), with a share of 19.4%. Over the five months, registrations of petrol cars grew by 28.2% (28% share) and diesel cars by 21.5% (19.3% share over the period). Alternative types of fuel cars represented 51.8% of the market in May alone, with sales volume increasing compared to the same month in 2022 (+22.2%). In the cumulated year, alternatives grew by 26.6% to a market share of 52.6% (+0.2 p.p. compared to the cumulated year 2022). Electrified passenger cars represented 43.2% of the market in May, while in the cumulated year, they had a 43.6% share, with sales volume increasing (+23.1% in the month and +28.5% in the cumulated year). Among these, mild and full hybrids increased by 27.2% in the month, with a market share of 34.7%, while in the cumulated year, they grew by 30.5%, with a share of 35.4%. Registrations of rechargeable cars increased by 8.8% in the month (market share: 8.5%) and by 20.6% in the cumulated year (share: 8.3%). In detail, electric cars had a share of 4.1% and increased by 38.2% in the month, while plug-in hybrids decreased by 9.2% and represented 4.4% of the market in May. In the cumulated year, both types of fuels increased, respectively +41.1% and +7.5%. Lastly, gas-powered cars represented 8.5% of the May registrations, of which 8.45% were LPG cars (+32.2% on May 2022) and 0.05% CNG cars (-92.1%). In the 5-month cumulated year, LPG cars were up 32.1%, and CNG cars fell by 85.3%.

In Europe, the Stellantis Group had 190,688 registrations in May 2023, representing a 0.5% decrease, with a market share of 17%. In January-May 2023, sales volume totalled 935,080 units (+7.2%), with a share of 17.6%.

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In May 2023, **Spain** saw a total of 92,025 car registrations, an increase of 8.3% from last year. Between January and May 2023, the market grew by 26.9%, with 404,337 units registered.

ANFAC, the Spanish automotive association, predicts that the total registrations for 2023 will be around 950,000 units, which is 25,000 units more than the most optimistic forecast released in January. However, ANFAC has maintained a cautious stance, as there is still a lot of uncertainty among consumers and businesses regarding car purchase choices, especially with the upcoming general elections, which tend to impact economic activities. ANFAC also notes that sales to private individuals are slowing down in anticipation of the election results, a fall in inflation, and a stabilisation in interest rate growth. This last aspect significantly impacts the financing of new car purchases, which is an essential element in favour of renewing the circulating fleet, which currently has an average age of over 14 years. Recovering pre-pandemic market levels is vital to maintaining the competitiveness of the national automotive industry and its employment levels.

Regarding sales channels, new registrations in the name of companies increased by 5.4%, and the rental channel posted a growth of 19%. Sales to private individuals also grew compared to May 2022, with a growth of 5.3%.

Petrol cars accounted for 44% of the market in May, representing a growth of 5.7%. Non-rechargeable hybrid cars accounted for 6.4% of the market share for the month, with a growth of 29.5%. Diesel cars accounted for 12.6% of the monthly market but saw a decline of 18% compared to May 2022. Plug-in hybrids accounted for a 6.5% share for the month, with a growth of 26.2% year-on-year. Electric cars accounted for 4.8% of the market share for the month, with a growth of 119.6% compared to May 2022. Gas cars accounted for a 2.5% market share.

The average CO<sub>2</sub> emissions in May fell slightly to 117.4 g/km, 3.7% lower than in May 2022.

**France** saw a rise in new car registrations in May 2023, with 145,536 new registrations - a 14.8% increase compared to May 2022, despite having fewer working days (19 versus 21) in May 2023. This indicates that the market is still recovering, one year after the peak of the semiconductor shortage. However, the market is still 25% below the pre-crisis levels of May 2019. The total number of car registrations for the first five months of 2023 is 698,929; this is a 16.3% increase compared to the same period in 2022, despite having fewer working days (103 vs 105) from January to May 2023.

Compared to the same month last year, diesel and bioethanol-powered cars still show a decline, while all other fuel types show an increase. In May 2023, electric cars had a market share of 15.6%, compared to 12.6% in May 2022.

In April, 246,966 units were registered in the **German** market, a 19.2% increase compared to the previous year. However, despite this double-digit growth, overall sales

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volumes are still low, according to the German Automotive Association VDA. In the first five months of 2023, registrations totalled 1,116,731 units, which is a 10.2% increase compared to the same period in 2022. However, sales volumes are still a quarter lower than in January-May 2019.

Domestic orders continue to fall with a trend decline of 19% in May 2023, while in January-April 2023, the contraction is 28%.

Regarding the type of fuel used, hybrid cars account for 29% of the market, of which 5.6% are plug-in hybrids. Hybrid cars have seen an increase of 18.1%, while plug-in hybrids have decreased by 40.5%. Electric cars (BEVs) represent 17.3% of the market and have seen a rise of 46.6%. Finally, LPG cars account for 0.4% and natural gas cars for 0.1% of the market.

The average CO<sub>2</sub> emissions of newly registered cars in May 2023 increased by 0.2% to 120 g/km.

In May, the **UK market** saw a total of 145,204 new cars registered, reflecting a 16.7% increase compared to the same month in the previous year. This marks the tenth consecutive month of growth, which can be attributed to the partial resolution of the supply crisis. Registrations for the first five months of the year totalled 777,454 units, 16.8% higher than those registered during the same period in 2022. This is the most prolonged period of growth observed since 2015. However, sales volume fell by 21% when compared to January-May 2019.

The Society of Motor Manufacturers and Traders (SMMT) has noted that despite the supply chain issues of previous years, it is encouraging that the new car market is continuing to grow, with an increasing focus on green growth. However, for the market to become more sustainable, increased demand for electric cars must be increased. This requires all stakeholders - industry, government, charging system practitioners and energy suppliers - to participate in accelerating investment to push the decarbonisation process forward. The SMMT also expects the Department of Transport's Zero Emission Vehicle Mandate to come into force next January, requiring a minimum registration quota of new Battery Electric Vehicles (BEVs) for each brand.

Fleet registrations in May increased by 36.9%, cars in private names fell by 0.5%, and those in company names grew by 2.1%.

Sales of electric vehicles continued to increase, with a growth rate of 58.7% and a market share of 16.9% in May. Plug-in hybrids (PHEVs) also increased (+23%) and had a market share of 6.2%, 5.9% higher than the previous year.

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Italian Association of Automotive Industry (ANFIA)



#### **ANFIA - Italian Association of the Automotive Industry**

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector. The Association is structured in three product-based Groups, each one chaired by a President. Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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#### **The Automotive Production Chain in Italy**

5,528 companies

273,600 employees (direct and indirect), the 7.3% of the employees in the Italian manufacturing sector

86.2 billion Euros of turnover, which means 9.9% of the Italian manufacturing sector turnover and of 5.2% the Italian GDP

76.3 billion Euros of tax levy of motorisation

#### **Italian Association of Automotive Industry (ANFIA)**

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UNIONE EUROPEA - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Maggio/May		% Chg	Gennaio-Maggio/January-May		% Chg
	2023	2022	23/22	2023	2022	23/22
Austria	20.623	17.107	+20,6	102.179	85.846	+19,0
Belgium	41.359	29.025	+42,5	212.715	160.573	+32,5
Bulgaria	2.760	2.690	+2,6	13.450	11.696	+15,0
Croatia	7.066	4.049	+74,5	26.349	17.938	+46,9
Cyprus	1.712	1.304	+31,3	6.532	5.110	+27,8
Czech Republic	20.298	18.073	+12,3	95.068	80.176	+18,6
Denmark	14.012	13.496	+3,8	66.038	58.717	+12,5
Estonia	2.289	2.174	+5,3	9.870	9.143	+8,0
Finland	9.435	7.941	+18,8	37.704	36.102	+4,4
France	145.536	126.809	+14,8	698.929	600.893	+16,3
Germany	246.966	207.199	+19,2	1.116.731	1.013.417	+10,2
Greece	12.957	11.991	+8,1	56.968	43.707	+30,3
Hungary	8.999	10.138	-11,2	47.107	47.916	-1,7
Ireland	7.531	5.295	+42,2	74.496	63.057	+18,1
Italy	149.373	121.368	+23,1	702.263	557.125	+26,1
Latvia	1.869	1.623	+15,2	8.142	6.630	+22,8
Lithuania	2.678	2.626	+2,0	11.627	11.463	+1,4
Luxembourg	4.402	3.534	+24,6	21.727	18.222	+19,2
Malta	493	604	-18,4	2.627	2.788	-5,8
Netherlands	33.135	23.396	+41,6	161.229	123.680	+30,4
Poland	38.575	35.897	+7,5	197.091	172.820	+14,0
Portugal	19.816	12.820	+54,6	88.114	60.189	+46,4
Romania	13.641	10.198	+33,8	60.472	47.645	+26,9
Slovakia	8.039	6.650	+20,9	37.086	31.929	+16,2
Slovenia	4.871	4.800	+1,5	22.720	21.537	+5,5
Spain	92.025	84.995	+8,3	404.337	318.506	+26,9
Sweden	28.490	26.413	+7,9	112.380	118.094	-4,8
<b>EUROPEAN UNION</b>	<b>938.950</b>	<b>792.215</b>	<b>+18,5</b>	<b>4.393.951</b>	<b>3.724.919</b>	<b>+18,0</b>
<b>EU143</b>	<b>825.660</b>	<b>691.389</b>	<b>+19,4</b>	<b>3.855.810</b>	<b>3.258.128</b>	<b>+18,3</b>
<b>EU134</b>	<b>113.290</b>	<b>100.826</b>	<b>+12,4</b>	<b>538.141</b>	<b>466.791</b>	<b>+15,3</b>
<i>Iceland</i>	2.578	2.219	+16,2	7.704	6.839	+12,6
<i>Norway</i>	13.342	11.537	+15,6	50.983	53.603	-4,9
<i>Switzerland</i>	21.570	18.450	+16,9	98.538	88.323	+11,6
<b>EFTA</b>	<b>37.490</b>	<b>32.206</b>	<b>+16,4</b>	<b>157.225</b>	<b>148.765</b>	<b>+5,7</b>
United Kingdom	145.204	124.394	+16,7	772.454	661.121	+16,8
<b>EU + EFTA + UK</b>	<b>1.121.644</b>	<b>948.815</b>	<b>+18,2</b>	<b>5.323.630</b>	<b>4.534.805</b>	<b>+17,4</b>
<b>EU14 + EFTA + UK</b>	<b>1.008.354</b>	<b>847.989</b>	<b>+18,9</b>	<b>4.785.489</b>	<b>4.068.014</b>	<b>+17,6</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

1 Member states before the 2004 enlargement

2 Member states having joined the EU since 2004



dati provvisori/provisional data

	Maggio/May					Gennaio-Maggio/January-May				
	quota % % share <sup>1</sup>		Unità Units		Var % % chg	quota % % share <sup>1</sup>		Unità Units		Var % % chg
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
<b>Volkswagen Group</b>	<b>25,9</b>	<b>25,7</b>	<b>243.013</b>	<b>203.403</b>	<b>+19,5</b>	<b>26,1</b>	<b>24,9</b>	<b>1.145.511</b>	<b>926.591</b>	<b>+23,6</b>
Volkswagen	10,9	11,3	102.193	89.175	+14,6	10,9	10,6	479.089	395.755	+21,1
Skoda	5,2	4,6	49.148	36.598	+34,3	5,5	4,9	239.742	183.012	+31,0
Audi	5,5	5,0	51.376	39.277	+30,8	5,4	5,1	237.660	190.530	+24,7
Seat	1,9	2,6	18.135	20.735	-12,5	2,1	2,3	93.768	87.271	+7,4
Cupra	1,6	1,5	15.225	12.104	+25,8	1,4	1,1	60.497	42.279	+43,1
Porsche	0,7	0,6	6.258	4.857	+28,8	0,7	0,7	31.697	25.238	+25,6
Others <sup>2</sup>	0,1	0,1	679	657	+3,3	0,1	0,1	3.057	2.506	+22,0
<b>Stellantis</b>	<b>18,1</b>	<b>21,5</b>	<b>170.296</b>	<b>170.630</b>	<b>-0,2</b>	<b>18,9</b>	<b>20,6</b>	<b>832.401</b>	<b>768.216</b>	<b>+8,4</b>
Peugeot	5,9	6,3	55.786	49.775	+12,1	6,0	6,3	264.107	233.016	+13,3
Fiat <sup>3</sup>	3,2	4,9	30.055	38.571	-22,1	3,5	4,2	154.877	157.519	-1,7
Opel	3,3	4,1	31.351	32.186	-2,6	3,5	3,8	153.319	141.148	+8,6
Citroen	3,0	3,7	27.707	29.597	-6,4	3,3	3,9	145.379	144.826	+0,4
Jeep	1,2	1,2	10.848	9.867	+9,9	1,1	1,2	49.765	45.307	+9,8
DS	0,5	0,5	4.718	3.825	+23,3	0,5	0,5	21.274	18.278	+16,4
Alfa Romeo	0,5	0,3	4.440	2.230	+99,1	0,5	0,2	20.575	8.800	+133,8
Lancia/Chrysler	0,5	0,5	4.706	4.261	+10,4	0,4	0,5	19.552	17.810	+9,8
Others <sup>4</sup>	0,1	0,0	685	318	+115,4	0,1	0,0	3.553	1.512	+135,0
<b>Renault Group</b>	<b>11,1</b>	<b>9,7</b>	<b>104.089</b>	<b>76.588</b>	<b>+35,9</b>	<b>11,0</b>	<b>9,8</b>	<b>481.669</b>	<b>365.991</b>	<b>+31,6</b>
Renault	6,3	5,8	58.915	45.700	+28,9	5,9	5,6	258.018	209.364	+23,2
Dacia	4,8	3,9	44.774	30.600	+46,3	5,1	4,2	222.660	155.528	+43,2
Alpine	0,0	0,0	400	288	+38,9	0,0	0,0	991	1.099	-9,8
<b>Hyundai Group</b>	<b>8,4</b>	<b>9,9</b>	<b>78.473</b>	<b>78.588</b>	<b>-0,1</b>	<b>8,4</b>	<b>9,7</b>	<b>371.050</b>	<b>360.194</b>	<b>+3,0</b>
Kia	4,4	4,9	41.575	38.862	+7,0	4,5	5,0	195.682	187.747	+4,2
Hyundai	3,9	5,0	36.898	39.726	-7,1	4,0	4,6	175.368	172.447	+1,7
<b>Toyota Group</b>	<b>6,5</b>	<b>7,4</b>	<b>61.418</b>	<b>58.383</b>	<b>+5,2</b>	<b>6,9</b>	<b>7,3</b>	<b>302.665</b>	<b>270.375</b>	<b>+11,9</b>
Toyota	6,1	7,1	57.295	56.308	+1,8	6,5	7,0	286.586	259.505	+10,4
Lexus	0,4	0,3	4.123	2.075	+98,7	0,4	0,3	16.079	10.870	+47,9
<b>BMW Group</b>	<b>7,5</b>	<b>6,6</b>	<b>70.490</b>	<b>52.493</b>	<b>+34,3</b>	<b>6,6</b>	<b>6,9</b>	<b>289.833</b>	<b>256.661</b>	<b>+12,9</b>
BMW	6,3	5,4	58.752	42.420	+38,5	5,4	5,6	236.274	206.876	+14,2
Mini	1,3	1,3	11.738	10.073	+16,5	1,2	1,3	53.559	49.785	+7,6
<b>Mercedes-Benz</b>	<b>5,1</b>	<b>5,6</b>	<b>47.607</b>	<b>44.665</b>	<b>+6,6</b>	<b>5,6</b>	<b>5,9</b>	<b>244.879</b>	<b>218.367</b>	<b>+12,1</b>
Mercedes	4,8	5,4	45.373	42.645	+6,4	5,4	5,6	235.202	208.253	+12,9
Smart	0,2	0,3	2.234	2.020	+10,6	0,2	0,3	9.677	10.114	-4,3
<b>Ford</b>	<b>3,5</b>	<b>4,3</b>	<b>32.687</b>	<b>34.122</b>	<b>-4,2</b>	<b>3,7</b>	<b>4,4</b>	<b>161.716</b>	<b>165.062</b>	<b>-2,0</b>
<b>Tesla</b>	<b>2,3</b>	<b>0,1</b>	<b>21.927</b>	<b>957</b>	<b>+2.191,2</b>	<b>2,3</b>	<b>1,0</b>	<b>102.251</b>	<b>38.668</b>	<b>+164,4</b>
<b>Volvo Cars</b>	<b>2,2</b>	<b>1,9</b>	<b>20.433</b>	<b>14.979</b>	<b>+36,4</b>	<b>2,1</b>	<b>2,2</b>	<b>90.494</b>	<b>80.602</b>	<b>+12,3</b>
<b>Nissan</b>	<b>1,4</b>	<b>1,8</b>	<b>13.480</b>	<b>14.571</b>	<b>-7,5</b>	<b>1,9</b>	<b>1,8</b>	<b>81.717</b>	<b>67.905</b>	<b>+20,3</b>
<b>Mazda</b>	<b>1,4</b>	<b>1,0</b>	<b>13.546</b>	<b>7.535</b>	<b>+79,8</b>	<b>1,4</b>	<b>1,2</b>	<b>61.283</b>	<b>44.099</b>	<b>+39,0</b>
<b>Suzuki</b>	<b>1,1</b>	<b>0,9</b>	<b>10.701</b>	<b>6.952</b>	<b>+53,9</b>	<b>1,4</b>	<b>1,2</b>	<b>60.597</b>	<b>43.064</b>	<b>+40,7</b>
Jaguar Land Rover Group	0,6	0,6	5.292	4.579	+15,6	0,6	0,6	27.776	23.135	+20,1
Land Rover	0,5	0,5	4.430	3.576	+23,9	0,5	0,5	23.558	17.796	+32,4
Jaguar	0,1	0,1	862	1.003	-14,1	0,1	0,1	4.218	5.339	-21,0
Mitsubishi	0,4	0,6	3.630	4.825	-24,8	0,3	0,6	14.822	23.816	-37,8
Honda	0,2	0,5	2.043	4.157	-50,9	0,3	0,5	11.007	18.967	-42,0

SOURCE: ACEA MEMBERS

<sup>1</sup>ACEA estimation based on total by market

<sup>2</sup>Bentley and Lamborghini

<sup>3</sup>Includes Abarth

EUROPA (EU27<sup>1</sup>+EFTA+UK) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU27<sup>1</sup>+EFTA+UK) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Maggio/May					Gennaio-Maggio/January-May				
	quota % % share <sup>1</sup>		Unità Units		Var % % chg	quota % % share <sup>1</sup>		Unità Units		Var % % chg
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
<b>Volkswagen Group</b>	<b>25,8</b>	<b>25,4</b>	<b>289.451</b>	<b>240.893</b>	<b>+20,2</b>	<b>25,8</b>	<b>24,3</b>	<b>1.374.738</b>	<b>1.100.633</b>	<b>+24,9</b>
Volkswagen	10,5	10,9	118.169	103.180	+14,5	10,6	10,0	561.811	455.187	+23,4
Audi	5,9	5,3	65.673	50.721	+29,5	5,7	5,5	303.891	248.006	+22,5
Skoda	5,1	4,5	57.634	42.357	+36,1	5,2	4,6	278.766	210.602	+32,4
Seat	1,8	2,4	20.593	23.176	-11,1	2,1	2,2	109.580	100.291	+9,3
Cupra	1,6	1,4	17.913	13.697	+30,8	1,4	1,1	72.617	47.992	+51,3
Porsche	0,8	0,7	8.582	6.817	+25,9	0,8	0,8	43.859	34.837	+25,9
Others <sup>2</sup>	0,1	0,1	887	945	-6,1	0,1	0,1	4.213	3.718	+13,3
<b>Stellantis</b>	<b>17,0</b>	<b>20,2</b>	<b>190.688</b>	<b>191.702</b>	<b>-0,5</b>	<b>17,6</b>	<b>19,2</b>	<b>935.080</b>	<b>871.976</b>	<b>+7,2</b>
Peugeot	5,5	5,9	61.644	55.758	+10,6	5,5	5,8	293.495	264.412	+11,0
Opel/Vauxhall	3,6	4,3	40.841	40.607	+0,6	3,7	4,0	195.108	181.855	+7,3
Fiat <sup>3</sup>	2,8	4,3	31.479	40.793	-22,8	3,1	3,7	164.966	169.272	-2,5
Citroen	2,7	3,5	30.325	32.890	-7,8	3,0	3,5	160.998	159.864	+0,7
Jeep	1,0	1,1	11.150	10.372	+7,5	1,0	1,0	52.057	47.310	+10,0
DS	0,4	0,4	5.000	4.195	+19,2	0,4	0,4	22.846	19.786	+15,5
Alfa Romeo	0,4	0,3	4.729	2.422	+95,3	0,4	0,2	21.792	9.708	+124,5
Lancia/Chrysler	0,4	0,4	4.706	4.264	+10,4	0,4	0,4	19.554	17.815	+9,8
Others <sup>4</sup>	0,1	0,0	814	401	+103,0	0,1	0,0	4.264	1.954	+118,2
<b>Renault Group</b>	<b>9,9</b>	<b>8,6</b>	<b>110.549</b>	<b>81.580</b>	<b>+35,5</b>	<b>9,7</b>	<b>8,7</b>	<b>515.340</b>	<b>394.108</b>	<b>+30,8</b>
Renault	5,5	5,1	62.073	48.013	+29,3	5,2	5,0	274.656	225.191	+22,0
Dacia	4,3	3,5	48.022	33.253	+44,4	4,5	3,7	239.514	167.647	+42,9
Alpine	0,0	0,0	454	314	+44,6	0,0	0,0	1.170	1.270	-7,9
<b>Hyundai Group</b>	<b>8,7</b>	<b>10,2</b>	<b>97.081</b>	<b>96.979</b>	<b>+0,1</b>	<b>8,8</b>	<b>10,0</b>	<b>468.943</b>	<b>455.326</b>	<b>+3,0</b>
Kia	4,6	5,1	51.513	48.693	+5,8	4,7	5,3	250.146	241.771	+3,5
Hyundai	4,1	5,1	45.568	48.286	-5,6	4,1	4,7	218.797	213.555	+2,5
<b>Toyota Group</b>	<b>6,7</b>	<b>7,3</b>	<b>74.604</b>	<b>68.834</b>	<b>+8,4</b>	<b>6,9</b>	<b>7,2</b>	<b>368.175</b>	<b>326.280</b>	<b>+12,8</b>
Toyota	6,1	7,0	68.779	66.025	+4,2	6,5	6,8	346.436	310.357	+11,6
Lexus	0,5	0,3	5.825	2.809	+107,4	0,4	0,4	21.739	15.923	+36,5
<b>BMW Group</b>	<b>7,6</b>	<b>7,2</b>	<b>84.781</b>	<b>67.960</b>	<b>+24,8</b>	<b>6,8</b>	<b>7,4</b>	<b>361.554</b>	<b>333.374</b>	<b>+8,5</b>
BMW	6,2	5,7	69.499	54.152	+28,3	5,4	5,8	287.543	263.339	+9,2
Mini	1,4	1,5	15.282	13.808	+10,7	1,4	1,5	74.011	70.035	+5,7
<b>Mercedes-Benz</b>	<b>4,9</b>	<b>5,7</b>	<b>55.324</b>	<b>54.543</b>	<b>+1,4</b>	<b>5,4</b>	<b>5,9</b>	<b>289.324</b>	<b>268.598</b>	<b>+7,7</b>
Mercedes	4,7	5,5	53.045	52.355	+1,3	5,2	5,7	279.433	257.667	+8,4
Smart	0,2	0,2	2.279	2.188	+4,2	0,2	0,2	9.891	10.931	-9,5
<b>Ford</b>	<b>4,0</b>	<b>4,9</b>	<b>44.900</b>	<b>46.170</b>	<b>-2,8</b>	<b>4,2</b>	<b>4,8</b>	<b>224.429</b>	<b>219.864</b>	<b>+2,1</b>
<b>Tesla</b>	<b>2,6</b>	<b>0,2</b>	<b>29.600</b>	<b>1.465</b>	<b>+1.920,5</b>	<b>2,6</b>	<b>1,4</b>	<b>138.294</b>	<b>62.359</b>	<b>+121,8</b>
<b>Nissan</b>	<b>1,8</b>	<b>2,0</b>	<b>20.703</b>	<b>19.177</b>	<b>+8,0</b>	<b>2,3</b>	<b>2,1</b>	<b>121.462</b>	<b>96.039</b>	<b>+26,5</b>
<b>Volvo Cars</b>	<b>2,4</b>	<b>2,0</b>	<b>26.804</b>	<b>19.153</b>	<b>+39,9</b>	<b>2,2</b>	<b>2,3</b>	<b>117.995</b>	<b>104.160</b>	<b>+13,3</b>
<b>Mazda</b>	<b>1,2</b>	<b>0,9</b>	<b>13.602</b>	<b>8.743</b>	<b>+55,6</b>	<b>1,4</b>	<b>1,2</b>	<b>76.419</b>	<b>55.790</b>	<b>+37,0</b>
<b>Suzuki</b>	<b>1,4</b>	<b>1,0</b>	<b>15.987</b>	<b>9.774</b>	<b>+63,6</b>	<b>1,4</b>	<b>1,2</b>	<b>73.616</b>	<b>55.267</b>	<b>+33,2</b>
Jaguar Land Rover Group	1,0	1,0	10.685	9.688	+10,3	1,1	1,1	60.005	49.814	+20,5
Land Rover	0,8	0,8	8.476	7.503	+13,0	0,9	0,8	50.277	38.516	+30,5
<b>Jaguar</b>	<b>0,2</b>	<b>0,2</b>	<b>2.209</b>	<b>2.185</b>	<b>+1,1</b>	<b>0,2</b>	<b>0,2</b>	<b>9.728</b>	<b>11.298</b>	<b>-13,9</b>
<b>Honda</b>	<b>0,3</b>	<b>0,7</b>	<b>3.729</b>	<b>6.287</b>	<b>-40,7</b>	<b>0,4</b>	<b>0,7</b>	<b>23.808</b>	<b>31.996</b>	<b>-25,6</b>
<b>Mitsubishi</b>	<b>0,3</b>	<b>0,6</b>	<b>3.814</b>	<b>5.277</b>	<b>-27,7</b>	<b>0,3</b>	<b>0,6</b>	<b>15.633</b>	<b>25.282</b>	<b>-38,2</b>

SOURCE: ACEA MEMBERS

<sup>1</sup>ACEA estimation based on total by market

<sup>2</sup>Bentley and Lamborghini

<sup>3</sup>Includes Abarth